



# **Turnkey to Transformation: Our Blueprint for a Future-Proof, High- Innovation GCC**

**Atos**



# Beyond the back office: atos' vision to turn your gcc into an agile profit center

For decades, the Global Capability Center (GCC) has been defined by one thing: cost savings. But those days are over.

Atos sees a future where your GCC is not just a cheap place to run operations—it's an agile profit center built for high innovation, rapid scalability, and long-term sustainability. Over the next three years, our vision is to strategically shift the entire GCC model, positioning ourselves as the partner that helps you truly own and operate your many futures.

How do we do it? By fundamentally changing the way we contract, operate, and innovate, driven by a commitment to performance-based contracting and radical flexibility.

## The power of partnership: moving beyond the transaction

Real transformation doesn't happen in a silo. Achieving this vision requires deep, strategic partnerships:

**Upstream Alliances:** We collaborate with cutting-edge technology providers in **Agentic AI** and hyper-automation to ensure our clients are always integrating the latest advancements.

**Downstream Ecosystems:** We forge robust alliances with local legal, real estate, and government agencies to accelerate vital processes like **turnkey entity setup**, slashing your time-to-value and ensuring seamless compliance.

Our core goal is to move you past a transactional vendor relationship and into a responsible, long-term partnership that sets new standards for the global GCC landscape.

## The Dual Pillar Strategy: Digital Core meets Intuitive Flex

Our entire service vision is built on two interlinked strategic pillars, designed to deliver maximum client value through a modern, blended workforce (human, digital, and virtual).



# Pillar 1: The Rigorous Digital Core

This pillar focuses on embedding Agentic AI and standardizing excellence into the foundation of your GCC. Think of it as the ultimate, intelligent operational backbone.

- **Accelerated Setup & Location Strategy:** We offer turnkey entity setup in less than 90 days. Our Agentic AI powers the location strategy, helping you choose the perfect global local, multicenter, or sole center model. Plus, every new team member benefits from our industry-leading shared induction process.
- **AI-Powered Performance:** We utilize proprietary digital workforce capabilities like Atos' own proprietary capabilities - Polaris AI™ and the Smart Automation Suite. This AI drives cost decision-making, manages contract performance, and improves team quality, effectively executing our Genesis Strategic Plan.
- **Talent Transformation:** We prioritize upskilling and reskilling at scale, emphasizing AI fluency and developing a product-oriented mindset within your teams.
- **GCC as a Service (GCCaaS):** Our "prove before you buy" quick-start operations allow for rapid deployment, with operational excellence guaranteed by our Strategic Realisation Office.
- **AI-Powered Functions:** We embed AI into Engineering, Analytics, and Sustainability (Fin/GreenOps) to drive measurable business and environmental value.

# Pillar 2: The Intelligent Intuitive Flex

This pillar is all about agility, change management, and ensuring your operations are ready for change. It provides the flexibility needed to navigate constant disruption.

- **Intelligent Virtual Cohort:** We provide an Agentic AI-powered, always-engaged virtual cohort ready to supplement human teams, manage attrition, or prepare for sudden shocks to the system.
- **Future Skills Readiness:** Using AI-powered workload analysis, we proactively determine talent gaps, ensuring you have a "future skills ready" strategy, not just a reactive training plan.
- **Access to Superpower Talent:** Need a deep specialist or industry leader? We provide on-demand access to our top talent with a clear mandate to upskill your internal teams and enable rapid knowledge transfer.
- **Operational Flexibility:** We offer flexible facilities and shared IT services for quick-start operations, shortening your time-to-value with stages ready for a smooth transfer into your full client operations.



# The Last 12 Months: Laying the Foundation for Profit

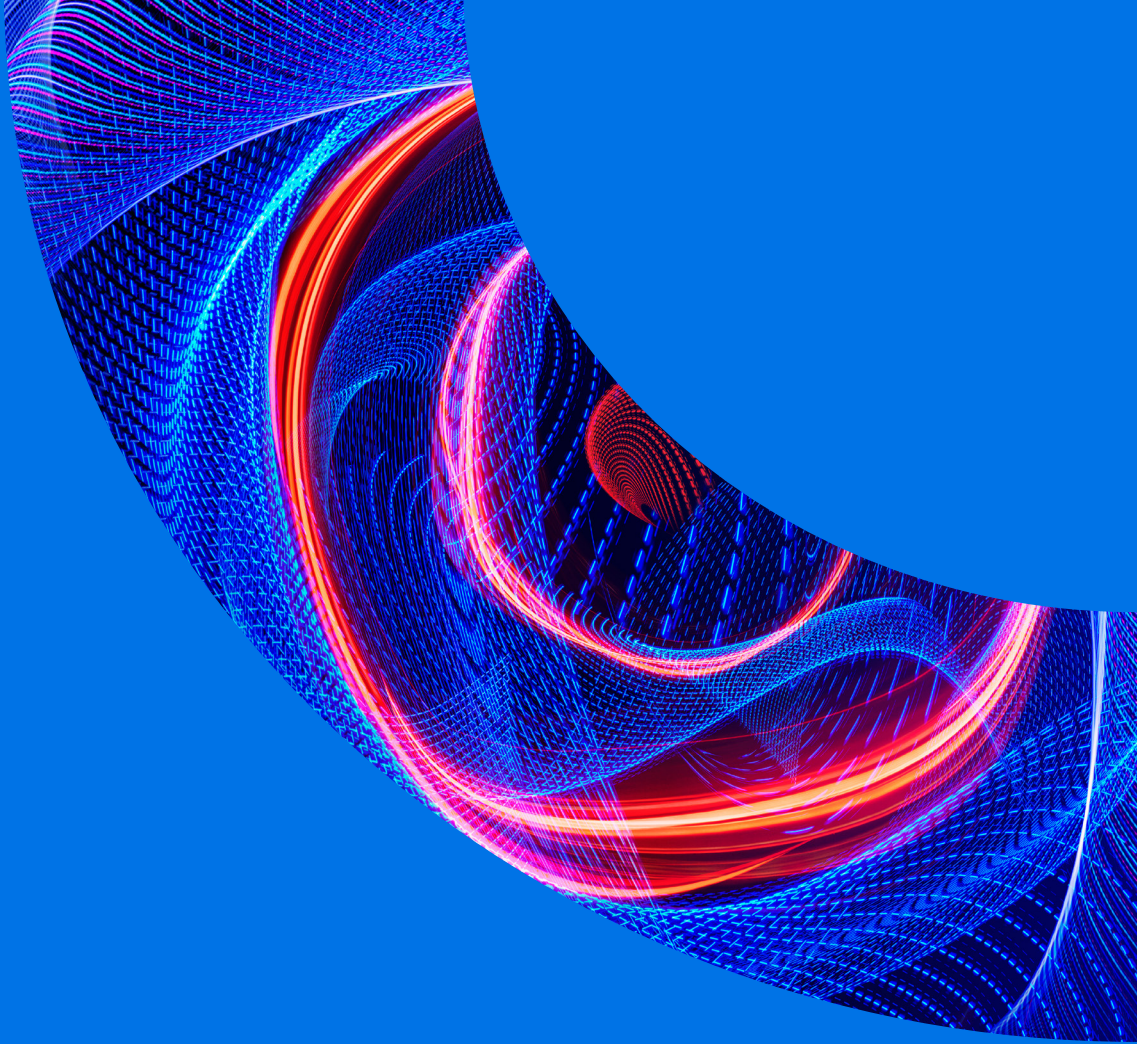
The foundational work is complete. Over the past year, we've focused relentlessly on monetization strategy and the adoption of agentic technologies to solidify the "profit center" mandate.

We have significantly strengthened our advisory services, embedded intelligent location planning, and—most critically—broadened our operational models and contracting posture. This shift allows us to move decisively away from old input-based models and fully embrace **outcome and performance-based engagement**, ensuring our services are perfectly aligned with your long-term goals for strategic growth and innovation.



Ready to move your GCC  
beyond cost-cutting  
and into the age of profit  
and agility?





## About Atos

Atos Group is a global leader in digital transformation with c. 67,000 employees and annual revenue of c. €10 billion, operating in 61 countries under two brands – Atos for services and Eviden for products. European number one in cybersecurity, cloud and high performance computing, Atos Group is committed to a secure and decarbonized future and provides tailored AI-powered, end-to-end solutions for all industries. Atos Group is the brand under which Atos SE (Societas Europaea) operates. Atos SE is listed on Euronext Paris.

The purpose of Atos is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

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Let's start discussion together



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