

Press Release

Atos and APL Data Center selected by UGAP for its new contract for "Consulting and Project Management Assistance for Computer Rooms"

This contract aims to optimize the performance of public sector computer rooms and data centers and reduce their energy consumption

Paris, France – July 3, 2025 – Atos, a world leader in digital transformation, and APL Data Center, a specialist in consulting and engineering for data center design and construction, have been selected by UGAP, France's leading public procurement agency, as part of the new "Consulting and Project Management Assistance for Computer Rooms" contract. This three-year contract is renewable twice for six months by tacit agreement.

This contract offers public players audit, study and support services to optimize the technical performance of computer rooms, while reducing their operating costs and environmental impact.

In a context where the complexity of technical environments requires ever more advanced skills and the increase in business uses requires 24/7 operation, Atos and APL Data Center provide essential know-how to IT departments and computer room operators in the public sector.

The new contract supports them in the design and structuring of their computer rooms. This will ensure they make the right technical, sustainable and scalable choices to avoid over- or under-sizing and to optimize operating costs.

Enriched with new work units, particularly for project management assistance services, the UGAP contract provides solutions tailored to the needs of local authorities, hospitals and higher education and research establishments aiming to improve the performance and security of small or medium-sized computer rooms.

As major players in the public sector, recognized for their commitment to reducing the carbon footprint of companies and administrations, Atos and APL Data Center offer a simple and flexible operating framework. Leveraging their complementary expertise, they deliver services throughout the country, including the French overseas departments and territories.

Atos and APL Data Center evaluate the behavior of infrastructures and their components to identify optimization solutions that support a more responsible digital world. These include energy performance audits, greenhouse gas emission assessments and support for implementing energy improvement initiatives.



*"Through this contract, we are responding to four essential objectives of the public sector: digital sobriety, performance, reliability and security of infrastructures, and finally, risk management," says **Laurent Laffere, director of the public sector and defense market, Atos France.** "We are proud to put our technological and consulting expertise at the service of a public purchasing center such as UGAP."*

*"Alongside Atos, we are proud of the trust placed in us by UGAP in this strategic market. For APL, this renewed contract is an illustration of our long-standing commitment to public stakeholders. Through our expertise in computer rooms and data centers, we support them in meeting the fundamental challenges of digitalization and reducing the environmental impact of IT while improving performance and sustainability throughout the country," says **Tristan Richard, managing director of APL Data Center.***

*"This new contract offers new services designed to support IT departments and computer room operators in their most transformative projects. This offer allows them to optimize, redesign or make their server rooms more reliable while implementing a responsible digital approach," says **Alexandra Bastien, IT and telecom product manager at UGAP.***

About Atos Group

Atos Group is a global leader in digital transformation with c. 72,000 employees and annual revenue of c. € 10 billion, operating in 68 countries under two brands — Atos for services and Eviden for products. European number one in cybersecurity, cloud and high-performance computing, Atos Group is committed to a secure and decarbonized future and provides tailored AI-powered, end-to-end solutions for all industries. Atos is a SE (Societas Europaea) and listed on Euronext Paris.

The [purpose of Atos](#) is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

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About APL Data Center

Founded in 1983, APL is a company specializing in consulting, design-build engineering and data center operation. Through its Organic Design mission, APL is committed to developing data centers in symbiosis with their environment, so that the multiplication of digital infrastructures is compatible with the sustainable development of territories. Its services are based on four activities: data center consulting and engineering, IT consulting and engineering, maintenance and operation, and responsible digital.

APL is accredited as a "Tier Designer" and "Operations Specialist" by the Uptime Institute and has obtained the gold medal in the Ecovadis CSR ranking. APL has carried out several thousand projects and assignments with companies such as Air France, BNP Paribas, Euro Information, Crédit Agricole, DATA4, Dataxion, Econocom, Equinix, Groupama, Casino Group, DRT/Interxion, Macif, Orange, Sigma informatique, SNCF, Telehouse and many ministries and public actors.



With offices in Paris (headquarters), Lyon, Marseille, Bordeaux, Toulouse, Rennes, Lausanne and Milan, the APL Group achieved a turnover of €62.3 million in 2024, with 260 employees and is developing its activities in Europe and Africa.

www.apl-data-center.com



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About UGAP

UGAP, a national generalist public procurement centre, is a central player in public procurement whose overall activity now amounts to more than €5.56 billion excluding VAT in 2021. It meets the needs of all public structures¹ regardless of their size and the amount of their orders. UGAP's offer is based on nearly 3,200 contracts awarded according to public procurement rules. Its customers can access² more than 1.4 million references from its suppliers.

UGAP, through the purchases it makes, is a vector in the field of public procurement. More than 78% of its suppliers are SMEs and mid-caps. 83% of contracts include a CSR provision. UGAP has been awarded the "Responsible Supplier Relations and Purchasing" label, awarded by the Mediation of Companies and the National Purchasing Council.

1 - Its customers are local authorities, administrations and public establishments of the State, the social sector and public health establishments.

2 - Any public buyer who applies to UGAP is exempt from its advertising and competitive bidding obligations. The central purchasing group's customers can therefore immediately access its entire offer with a simple order form.

For more information : www.ugap.fr

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