

Technology Services

People and solutions to meet the
demands of today's digital
& cloud business.



Atos

Atos is a Global Leader in Managed Infrastructure Services & Employee Experience, European Leader in Private, Hybrid and Sovereign Cloud, and key player in end-to-end Technology Services.

With more than 62,000 committed employees, we are guided by one mission: designing, building and managing digital information systems for our 1,200 customers across 70 countries.

We are a leading player in Europe serving highly regulated industries which are data sensitive and reluctant to migrate to public cloud.

With +25-year of experience Atos is a trusted partner for CIOs to manage their vital systems, modernize them and innovate, and provide visionary Managed Services offerings enabled by AI.

62,000

Experts

1,200+

Global & diversified
customers across
industries

70+

Countries of Operations

€6,026 bn

FY 2022 Revenue

Atos in Africa 70 years of local presence

Atos

07/1998 Atos in South Africa	11/2004 Atos in Morocco	10/2007 Atos Global Delivery Center in Morocco	10/2010 Atos in Egypt (reports to Middle-East)	04/2015 Atos Global Delivery Center in Senegal
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Bull atos technologies

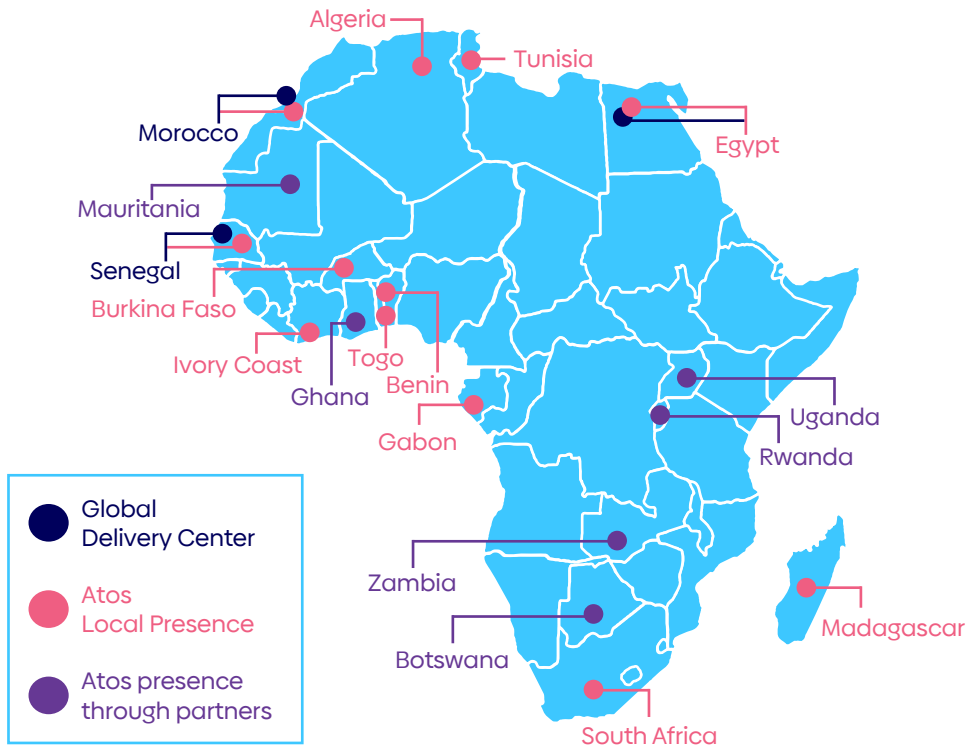
03/1950 Bull in Morocco	1952 Bull in Algeria	01/1959 Bull in Ivory Coast	12/1960 Bull in Senegal	01/1974 Bull in Madagascar	05/1977 Bull in Gabon	09/2010 Bull in Egypt
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Atos in Africa has been an ally of the continent's digital transition for more than 70 years. These historic local roots have been continuously nurtured since 2014, when we acquired Bull for the purpose of integrating its cutting-edge skills in cloud computing, cybersecurity and processing of large amounts of data. Since, the relationship of trust and the proximity that we maintain with our partners and clients has strengthened over the years.



Atos Africa footprint

Presence in both French and English speaking countries



Atos in Africa is imbued with an African identity through 12 local entities enjoying full knowledge of the specificities and needs of each territory.

In each of the **12 French-speaking and English-speaking African countries** where we operate, more than **2,600 of our collaborators in Africa**, supported by 62,000 technologists at Atos in the world, deliver innovative projects every day.

Morocco: 1,647

Senegal: 424

South Africa: 188

Algeria: 33

Ivory Coast: 46

Gabon: 7

Madagascar: 19

Mali: 1

Burkina Faso: 6

Egypt: 203

- 3 Global Delivery Centers (Morocco, Senegal & Egypt)
- Atos is located in 12 countries (and has branches in 4)

Atos Global Technology Services

We help you adapt to new business challenges with advisory services, expertise, end-to-end local customized services and agile projects, ranging from advisory, application design, build and run to hybrid infrastructure services.

We deliver technological excellence directly to our end-clients through local presence, integration of partners' products and maintenance.

Whether your digital projects require the expertise of a specialist or the support of a whole team, on-site or remote, local or international, we can deliver the expertise you need, when you need it.

We are a trusted partner to help contribute to your digital strategy, from technical assistance and skills centers to complete service support.

7,000

Experts

1,200+

Clients

24

Countries of Operations

18

Partners

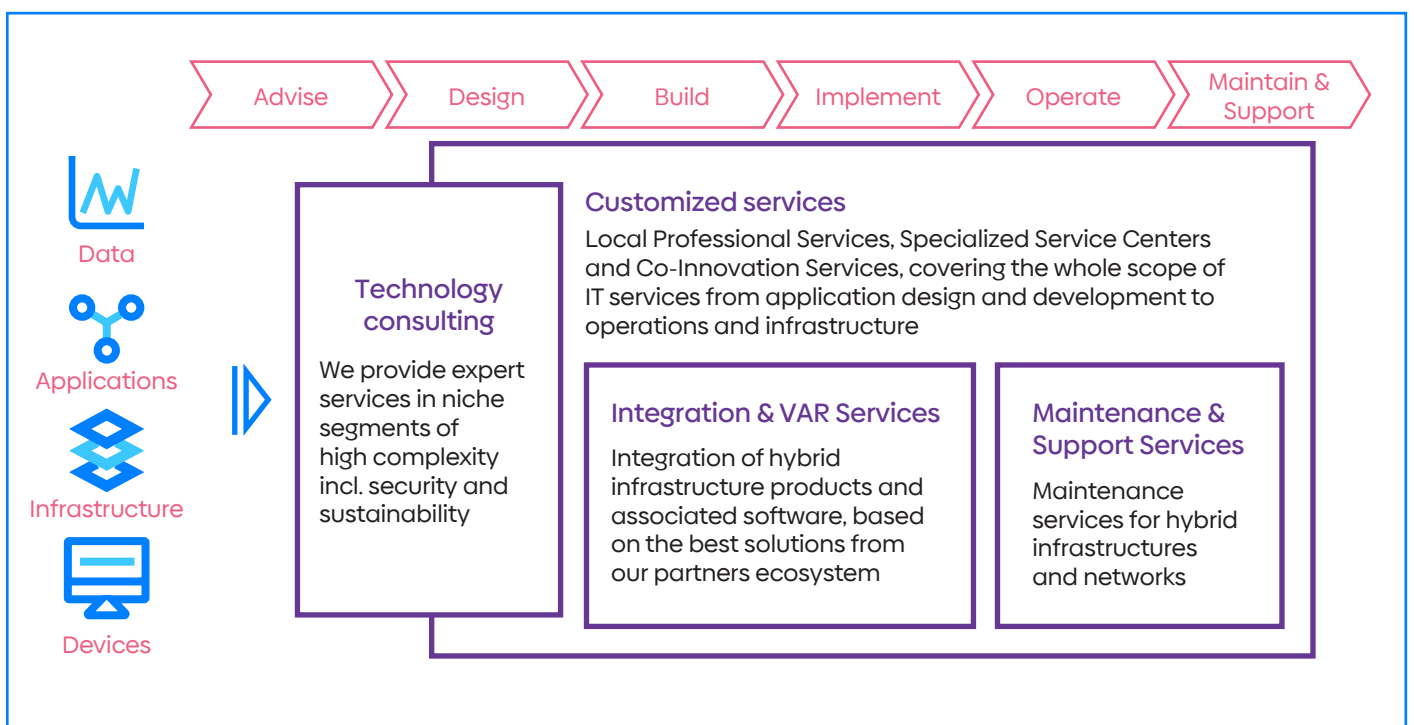
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Local Inno'Labs

€1bn

ER

We provide 4 main services across End-to-end customer needs life-cycle



We create value for our clients



Technology Consulting

Achieve business goals with strategic guidance and practical advice to navigate complex multi-cloud and digital landscapes

- Cloud advisory
- Digital Workplace Advisory
- Infra Advisory
- Cybersecurity advisory

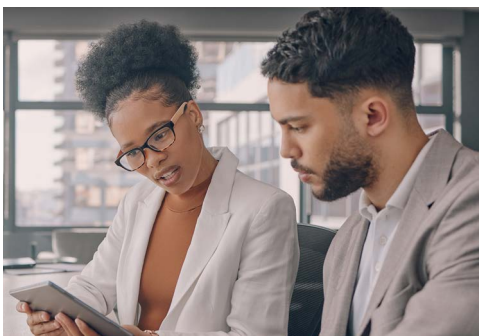


Customized Services

Identify specific requirements and deliver end-to-end tailored solutions that meet customer's business objectives.

Tailor-made decarbonization initiatives

- Co-Innovation
- Professional Services
- Specialized Service Centers
- Sourcing Optimization

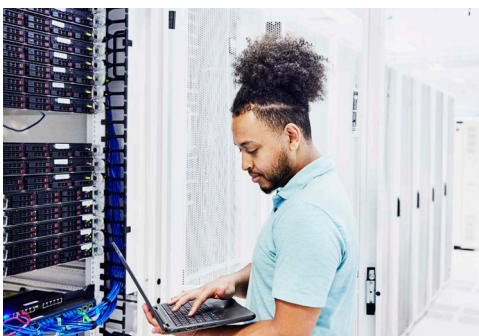


Integration & VAR Services

Design and implement Infra & Hybrid Cloud solutions that improves business efficiency with seamless integration of different technologies.

Cyber recovery offering

- Modernization Assessment
- Datacenter Modernization
- Workplace Transformation
- Cyber Recovery



Maintenance and Support Services

Help businesses run reliably and efficiently, minimizing downtime and reduce costs with proactive approach

Provide best fit SLA on customer case basis

Boost sustainability through increased lifespan

- Maintenance Optimization Assessment
- Support IT
- Predictive Maintenance
- Maintenance SPOC
- IMACD

Customized Services

Related digital services focus

01

Professional Services

Standard technical assistance, with one or more Atos consultants on your site, with invoicing based on time spent. Can also be delivered in a remote mode combining remote delivery (on-, near- or offshore), agile ways of collaborating and monitoring outcomes, a dedicated onboarding process, and secured access to your environment.

02

Sourcing Optimization

Consulting and implementation service to help you select the right combination of delivery models depending on your projects, business challenges and context. Addresses delivery, financial, human and legal challenges. Applicable to any type of scope, be it application, production, infrastructure or project management oriented.

03

Specialized Service Centers

Centers providing services based on specific local expertise. These services are focused on a specific domain (Smart Automation, ECM for example) or a particular software-vendor expertise (Infor, IBM Maximo for example) and can range from technical assistance to expertise, through E2E project delivery to local customers.

04

Co-innovation

Design and build your next digital use cases with Atos and our local partner ecosystem, through a network of 9 regional Inno'Labs.



Integration & VAR Services

Related digital services focus

01

Modernization Assessment

Today, more than ever, infrastructures need to be agile, adaptable and flexible to meet the demands of our users and data streams. Our assessment services help you analyze these requirements and propose the best infrastructure architecture to meet your current and future demands.

02

Datacenter Modernization

After a customer's Modernization Assessment or product request, we design, build, test and deploy compute, storage and networking solutions to fully align your IT with your business needs.

03

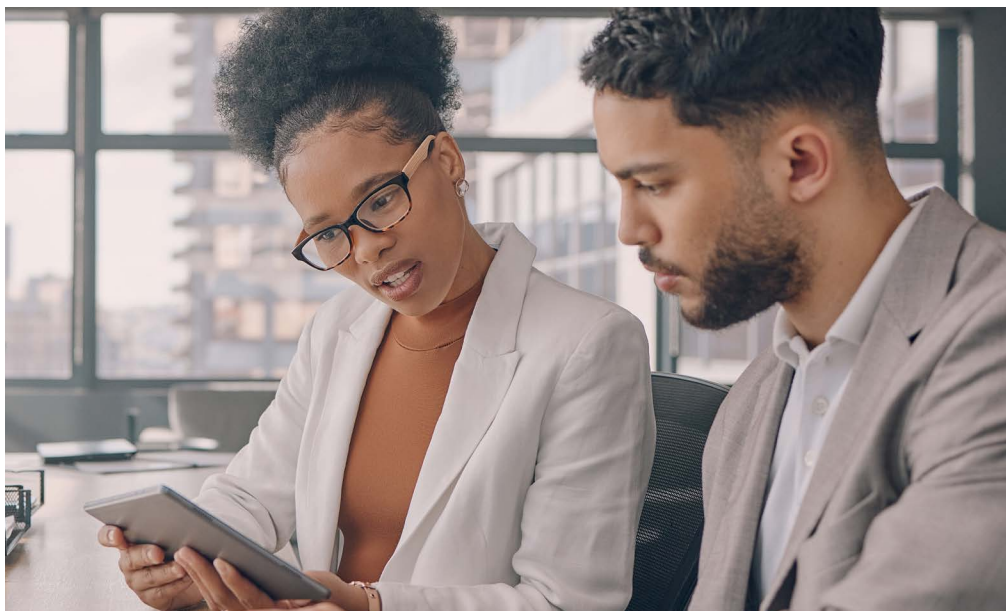
Workplace Transformation

Workplace modernization is no longer about replacing a laptop. It involves provisioning, implementation of O365, securing the endpoint and securing the data generated by the user to comply with GDPR rules. In coordination with the Atos DWP Service Line, we provide a complete solution to cover all these topics.

04

Cyber Recovery

What if hackers do succeed to infiltrate your IT infrastructure? Will you be able to recover your data without hackers holding it hostage? Our cyber recovery solution build with best-in-class partners helps you rebuild your data.



Maintenance & Support Services

Related digital services focus

01

Maintenance Optimization Assessment (MOA)

An advisory-like engagement to assess maintenance activities, providing a report containing recommendations for best-practices..

02

Maintenance SPOC

End-to-end management of your IT maintenance by Atos through delegation of both technical support and contract management sides. With a single interface making it easier to manage.

03

IT Support

Enhanced and post-warranty maintenance services for servers, storage, networks and related software, providing much more than warranty protection (flexible SLA). Multi-Vendor Support services for many partner solutions.

04

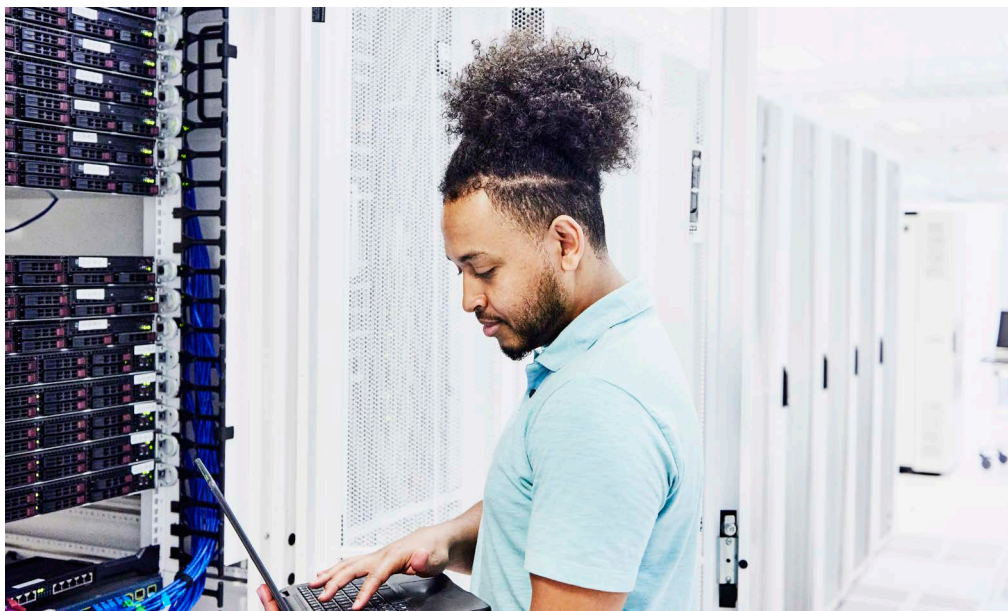
Predictive Maintenance

Fight against downtime for critical systems through end-to-end monitoring and high availability with guaranteed SLA (up to 99.99%).

05

IMACD

Punctual projects, mostly in T&M mode, for Installing, Moving (20+km), Adding, Changing or Decommissioning equipment.



Unique set of differentiators



Client intimacy

With teams' proximity in +50 locations, with agility, responsiveness and specialized talent & services to deliver pragmatic solutions



Expertise through the whole project lifecycle and full stack

60% of employees on application build side and 600+ AWS, Azure and GCP certifications in 2022



Widest choice for customer

Extensive, comprehensive breadth of expertise and partnership networks, offering the best customized solution in an independent manner



On demand access to skills, expertise and innovation

High quality, certified talent and a dedicated Atos University called MyLearning



Track record of delivering value-added services

Both with high value in-house solutions or through technology partners



Network of Inno'Labs

+10 co-innovation labs on cutting edge topics (e.g. Metaverse, Data & AI), with 4 new ones under setup

Our accomplishments for African clients are supported by global expertise and portfolio of clients

Financial Services



Public Sector & Healthcare



Manufacturing, Retail & Transport



Telecom, Media & Utilities



We are also partner of public organizations

We support companies and public entities in the integration of technological solutions aimed at modernizing and facilitating their daily activities and organization in a fully secure manner.



Ministère de l'intérieur

Biometric Digital Identity



REPUBLIQUE DU SENEGAL
MINISTÈRE DES FINANCES
ET DU BUDGET

Digital Platform for Public Finance Management - SAP

SIGIF – Systeme Integre de Gestion de l'Information Financière de l'Etat – based on SAP



REPUBLIQUE DE GUINEE
Ministère de l'Economie
et des Finances

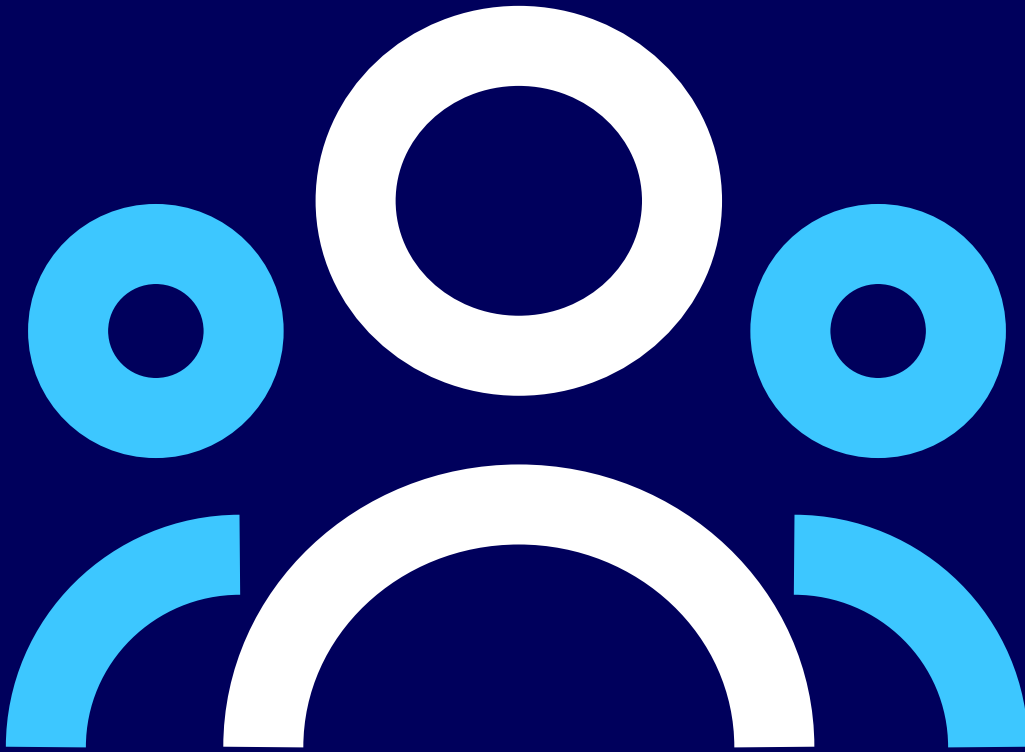
Digital Platform for Public Finance Management - SAP

SCIE - Système Comptable Intégré de l'Etat



REPUBLIQUE TOGOLAISE
Ministère de l'Économie Numérique
et de la Transformation Digitale

Biometric Digital Identity



In Africa we create a team of over 120 experts. High technical skills certified by IT vendor leaders with more than 200 certification (eg. Dell, Vmware, Redhat, AWS, Microsoft, Veeam, Cisco, Juniper). We are involved in strategic projects throughout the African continent.

We aim at federating and sustainably installing strong local digital ecosystems on the continent.

Also, we are implementing a so-called reverse innovation strategy so that Africa expresses its full technological potential. We cooperate with many start-ups and local companies for the development and deployment of technological innovations intended for Africa, but which could also be exported to developed countries.

We develop locally digital expertise to accelerate development

We collaborate with local players eg.: Universities, Engineers and Coding schools to:

- set sustainable partnerships.
- align competences with Atos digital needs.
- strengthen immersion of students in the working Atos environment.
- hire a volume of students (hundreds of recruitment) every year.



We aim to train 5,000 developers by 2027

Examples of our engagement to strengthen digital skills:

- partnership with the Mariama Ba school of excellence for young women.
- Joined forces with O1Talent Africa to create the 1st school of collective intelligence in Senegal.
- Set up of digital academies in Senegal, Morocco, Egypt and Ivory Coast.

**Closer to helping
you make the most
of today's and
tomorrow's digital
technologies**

We are doers.

We are experts.

We are your single point of contact
for your all technology solutions.



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Atos is a global leader in digital transformation with 111,000 employees and annual revenue of c. € 11 billion. European number one in cybersecurity, cloud and high-performance computing, the Group provides tailored end-to-end solutions for all industries in 69 countries. A pioneer in decarbonization services and products, Atos is committed to a secure and decarbonized digital for its clients. Atos is a SE (Societas Europaea), listed on Euronext Paris.

The *purpose of Atos* is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

Find out more about us
atos.net
atos.net/career

Let's start a discussion together



Atos