

# Why should I be thinking about hybrid-cloud modernization?

The advantages of cloud are clear. It's easier to scale, more cost effective, and highly flexible. Adopting multi-cloud strategies has become a means to unlock these advantages. However, as an organization, outdated legacy infrastructure and applications could be hindering your ability to implement a cost-effective, efficient, and secure multi-cloud solution.

To stay competitive in a rapidly evolving landscape, you need to act and shift your focus to your ongoing cloud journey.

- How do I make sure my cloud is right for my business?
- How do I ensure a smarter, secure cloud environment, cloud operations and experiences?

# What challenges can Atos and VMware help address?

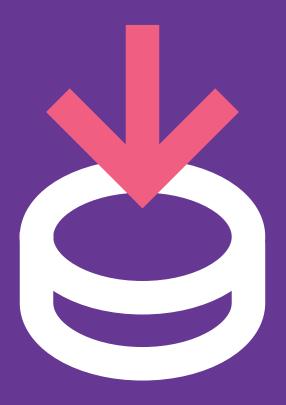
## Businesses are faced with questions such as:

- How do I modernize my business on the cloud while accommodating existing infrastructure?
- How do I optimize security and meet regulatory requirements in a sustainable manner?
- How do I seamlessly integrate new and legacy environments?
- How do I achieve a smarter and simpler approach on a single platform with the right policies and control?

## What outcomes can I expect?

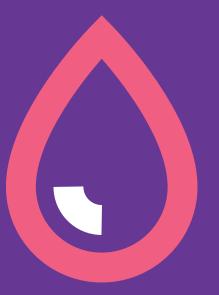
Achieve significant cost savings, reduce complexity, and alleviate management burdens associated with scaling and managing a complex hybrid infrastructure.





Optimize the efficiency of your core infrastructure, ensuring streamlined operations and maximizing resource utilization.

Minimize environmental impact and ensure long-term sustainability, demonstrating a commitment to responsible practices.





Seamlessly manage both cloud-native and legacy applications, enabling agile development and rapid deployment for enhanced productivity.

## How do you deliver these outcomes?

### **AtoS**

#### **vm**ware<sup>®</sup>

#### **Built-in flexibility**

Atos Cloud Services powered by VMware hosts both old and new applications on a single platform, combining the innovation and scale of public cloud with the secure foundation of private cloud.

#### Consistent infrastructure and operations

Enables you to maximize cloud benefits through a unified and automated platform, ensuring consistent management and operations across private and public clouds.

#### Tailored approach

Matches the right cloud environment to the workload, providing a nextgeneration platform for both legacy and modern applications.

#### Centralized management and automation

Allows for consistent visability across multiple environments when it comes to governance, cost, and deployment.

#### Best-in-class infrastructure systems

VMware provides leading virtualized infrastructure and multi-cloud services for all applications, enabling digital innovation and enterprise control in on-premises, public, and hybrid cloud environments.

### VMware's best-of-breed technology

Contributes towards a comprehensive infrastructure and management solution for multi-cloud environments.

## Why should I choose Atos and VMware to modernize my hybrid cloud?

#### We bring the 'power of we' to life through our partnership:

Atos and VMware have been strategic partners for more than a decade, delivering 1 million workloads and 500 global cloud projects together, always driving the best possible outcomes and advancing what matters for our customers. This includes supporting organizations to develop smart strategies to modernize their apps and processes.

Atos runs the world's largest private cloud<sup>1</sup> driven by one of the world's largest alliances between Atos and VMware. We have already transformed 50,000+ applications and 150,000+ workloads to multi-cloud.

We are both experts in our respective fields, recognized by Gartner for consistent performance and innovation.

We value and share an exceptional commitment to sustainability.

## What are your credentials?

### **Atos**

Worldwide winner of VMware 2023 lifecycle services award

Leader 2022 Gartner® Magic Quadrant™ for Data & Analytic Services

An SE (Societas Europaea), listed on Euronext Paris, and included on the CAC Atos No 1 worldwide Managed Security Services Gartner® Market Share Report 2021



A leading provider of virtualized infrastructure and multi-cloud services for all apps, enabling digital innovation with enterprise control and carbon-efficiency for on-premises, public and hybrid cloud environments.

VMware is committed to building a better future through the company's 2030 Agenda with a vision to build a more sustainable, equitable and secure digital future for all, including our customers.

Certified carbon-neutral company since 2018.





## Where have you done this before?

## Advancing a Digital Foundation for the Olympic Games

#### The need for change: a solid IT foundation:

The IOC and the organizers of each Olympic Games faced a number of IT-based challenges in securing operations, containing costs, and leveraging ensuring a consistent experience across multiple Games. Managing data peaks and maintaining a flexible IT infrastructure during the Games poses a cost-effective challenge.

#### How we addressed this

Together, Atos and VMware collaborated to bring business growth through digital transformation and provide best-in-class infrastructure systems. Atos enabled fast access to infrastructure, data, applications, and digital services through a modernized Software-Defined Data Centre, while VMware offered seamless API integration and management of traditional and container workloads on trusted infrastructures.

Together, Atos and VMware provide a reliable and cost-effective digital foundation for the Olympic Games. The improved systems and services have a positive impact on end-users, enhancing the experience of Olympic fans, athletes, and all involved with the Games.

#### The Impact

The result is increased efficiencies, flexibility, and security for the IOC. Integration and systems management services delivered a substantial cost savings of up to 40%.

These improvements benefited over 200,000 employees, athletes, and volunteers, along with over 4 billion viewers worldwide, who were able to experience a seamless digital experience during the Olympic Games.

#### What should I do next?

Globally recognized experience, combined resources, and commitment on both sides of this partnership come together to advance what matters for you.

Contact us today and embark on your journey towards a smarter, more secure, and sustainable foundation for your hybrid cloud.

Contact us today

#### **About Atos**

Atos is a global leader in digital transformation with 107,000 employees and annual revenue of c. € 11 billion. European number one in cybersecurity, cloud and high-performance computing, the Group provides tailored end-to-end solutions for all industries in 69 countries. A pioneer in decarbonization services and products, Atos is committed to a secure and decarbonized digital for its clients. Atos is a SE (Societas Europaea) and listed on Europext Paris.

The purpose of Atos is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

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