

Atos Technology Services

People and solutions to meet
the demands of today's digital
& cloud business.

Atos

- Atos is a **Global Leader in Managed Infrastructure Services & Employee Experience, European Leader in Private, Hybrid and Sovereign Cloud, and key player in end-to-end Technology Services.**
- With more than 62,000 committed employees, we are guided by one mission: **designing, building and managing digital information systems for our 1,200 customers across 70 countries.**
- We are a leading player in Europe serving highly regulated industries which are data sensitive and reluctant to migrate to public cloud.
- With **+25-year of experience Atos** is a trusted partner for CIOs to manage their vital systems, modernize them and innovate, and provide **visionary Managed Services offerings enabled by AI.**

62,000

Experts

1,200+

Global & diversified customers across industries

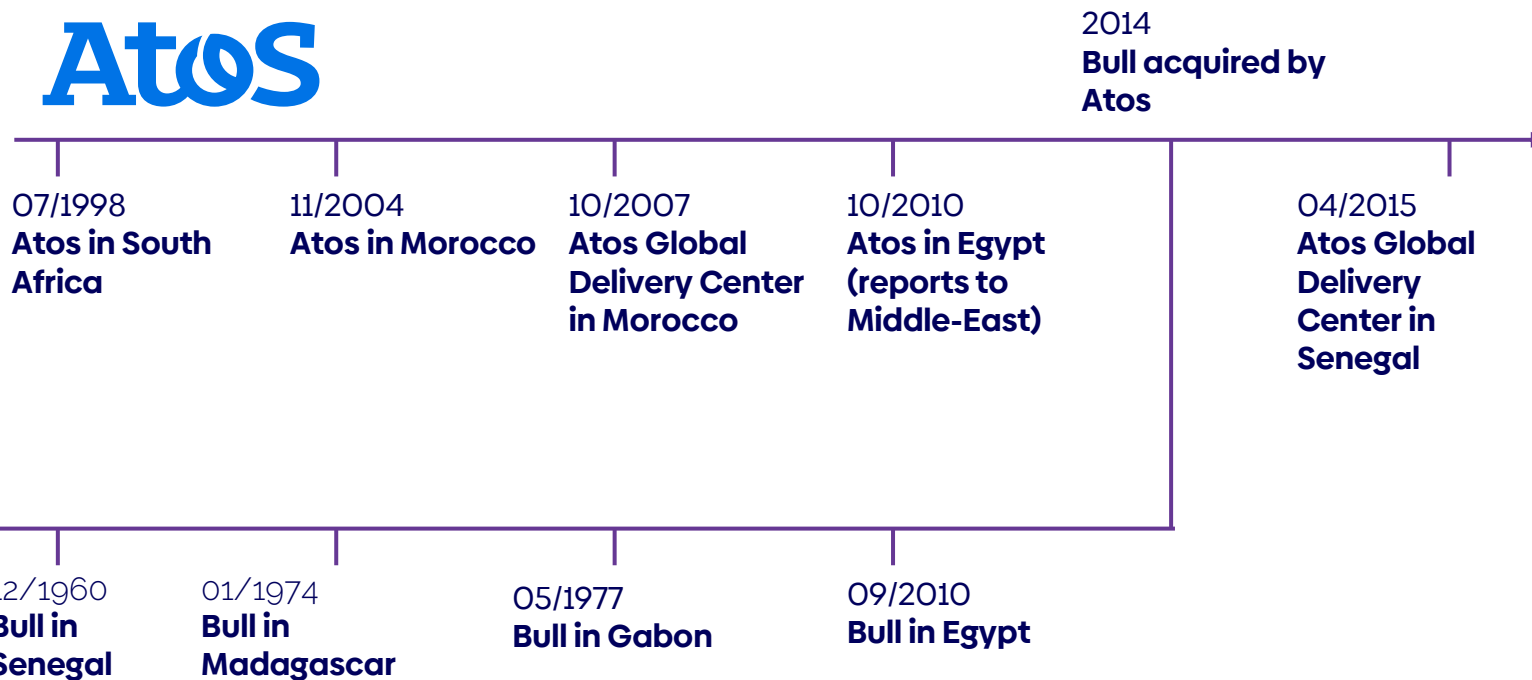
70+

Countries of Operations

€6,026 bn

FY 2022 Revenue

Atos in Africa – 70 Years of Local Presence

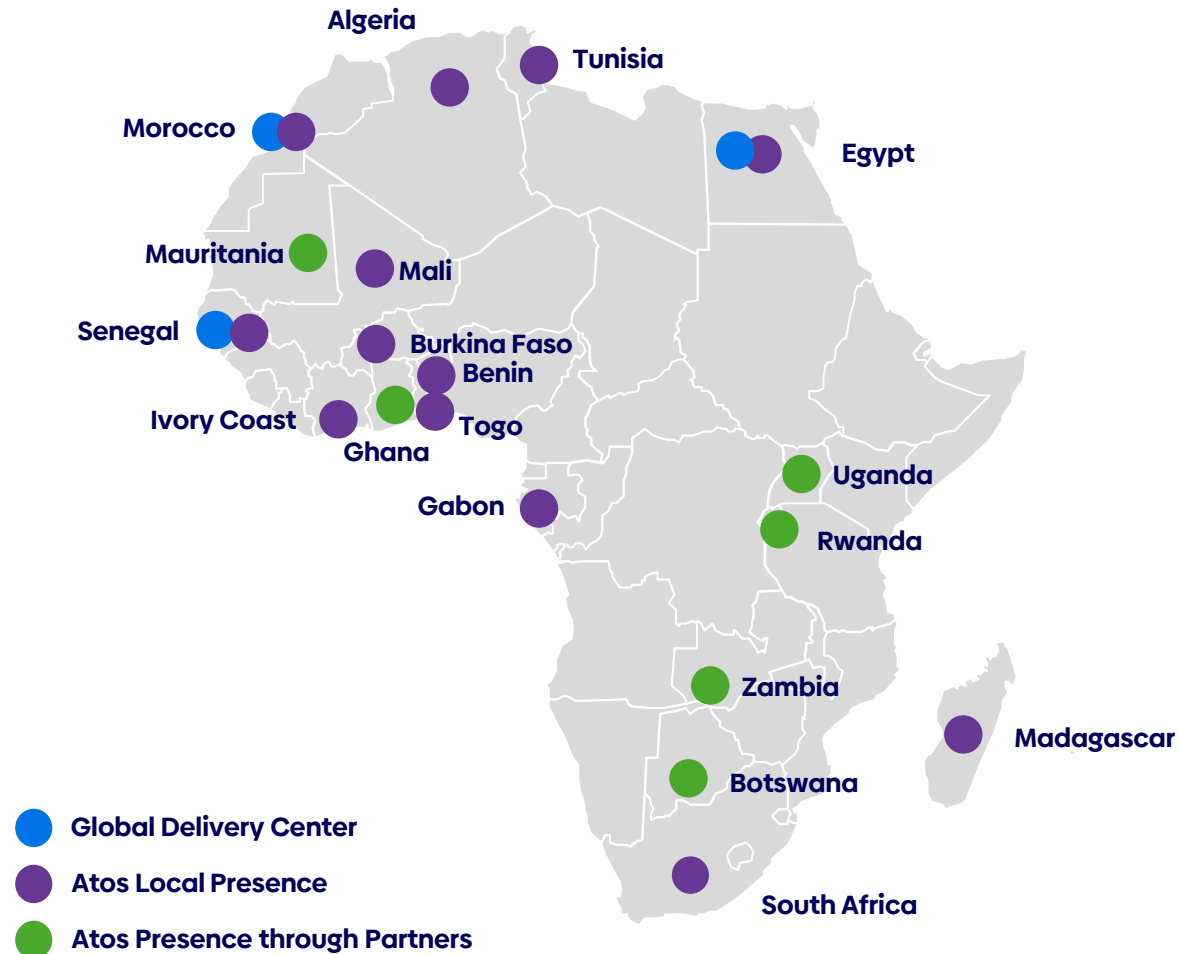


Atos in Africa has been an ally of the continent’s digital transition for more than 70 years. These historic local roots have been continuously nurtured since 2014, when we acquired Bull for the purpose of integrating its cutting-edge skills in cloud computing, cybersecurity and processing of large amounts of data. Since, the relationship of trust and the proximity that we maintain with our partners and clients has strengthened over the years.

Branches: Tunisia, Benin (attached to Bull Ivory Coast), Burkina-Faso (attached to Bull Ivory Coast), Mali (attached to Bull Senegal)

Atos in Africa Footprint

Presence in both French and English-speaking countries



Atos in Africa is imbued with an African identity through 12 local entities enjoying full knowledge of the specificities and needs of each territory.

In each of the **12 French-speaking and English-speaking African** countries where we operate, more than **2,600 of our collaborators in Africa**, supported by 62,000 technologists at Atos Group, deliver innovative projects every day.

Morocco: 1,647
Senegal: 424
South Africa: 188
Algeria: 33
Ivory Coast: 46
Gabon: 7
Madagascar: 19
Mali: 1
Burkina Faso: 6
Egypt: 203

- 3 Global Delivery Centers (Morocco, Senegal & Egypt)
- Atos is located in 12 countries (and has branches in 4)

Atos Global Technology Services

We help you adapt to new business challenges with advisory services, expertise, end-to-end local customized services and agile projects, ranging from advisory, application design, build and run to hybrid infrastructure services.

- We deliver technological excellence directly to our end-clients through local presence, integration of partners' products and maintenance.
- Whether your digital projects require the expertise of a specialist or the support of a whole team, on-site or remote, local or international, we can deliver the expertise you need, when you need it.
- We are a trusted partner to help contribute to your digital strategy, from technical assistance and skills centers to complete service support.

7,000

Experts

1,200+

clients

24

Countries of Operations

18

Partners

10

Local Inno'Labs

€1bn

ER

In Our Headquarters in

Rabat and Casablanca in Morocco we hire 1,600 business technologists and offer end-to-end technology services.

Our Offer:

- IT transformation and modernization
- Hybrid Cloud
- Customer experience
- RPA, analytics, Big Data
- Cybersecurity

Industries we have strong collaboration:

- Banking sector, Insurance, Industry, Telecom, Finance, Public sector (Health/Social & Administrations)

We build and innovate by training local skills and drawing the expertise of Atos in the world.

We Provide 4 Main Services across End-to-end Customer Needs Life-cycle



Advise



Design



Build



Implement



Operate



Maintain & Support

Data



Applications



Infrastructure



Devices



Technology consulting

We provide expert services in niche segments of high complexity incl. security and sustainability

Supporting other Atos business lines on value adding offerings

Customized Services

Local Professional Services, Specialized Service Centers and Co-Innovation Services, covering the whole scope of IT services from application design and development to operations and infrastructure while ensuring customer's security
Often serve as entry point for other Atos business lines strengthening overall offering

Integration Services

Integration of hybrid infrastructure products and associated software, based on the best solutions from our partners ecosystem

Maintenance & Support Services

Maintenance services for hybrid infrastructures and networks

We Create Value for Our Clients



Technology Consulting

- Achieve business goals with strategic guidance and practical advice to navigate complex multi-cloud and digital landscapes
- Cloud advisory
- Digital Workplace Advisory
- Infra Advisory
- Cybersecurity advisory



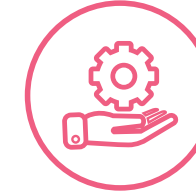
Customized Services

- Identify specific requirements and deliver end-to-end tailored solutions that meet customer's business objectives.
- **Tailor-made decarbonization initiatives**
- Co-Innovation
- Professional Services
- Specialized Service Centers
- Sourcing Optimization



Integration & VAR Services

- Design and implement Infra & Hybrid Cloud solutions that improves business efficiency with seamless integration of different technologies.
- **Cyber recovery offering**
- Modernization Assessment
- Datacenter Modernization
- Workplace Transformation
- Cyber Recovery

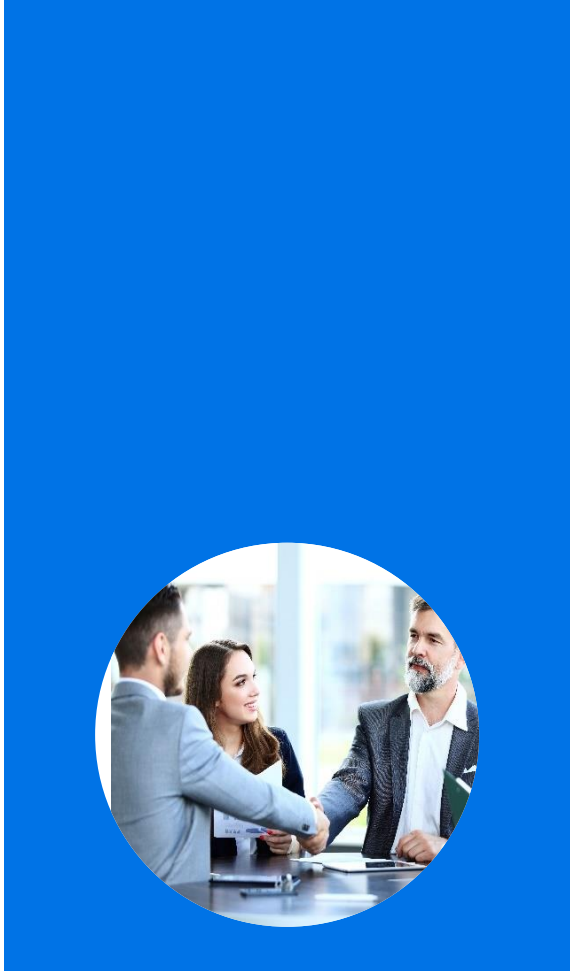


Maintenance and Support Services

- Help businesses run reliably and efficiently, minimizing downtime and reduce costs with proactive approach
- Provide best fit SLA on customer case basis
- **Boost sustainability** through increased lifespan
- Maintenance Optimization Assessment
- Support IT
- Predictive Maintenance
- Maintenance SPOC
- IMACD

Customized Services

Related digital services focus



Professional Services



Standard technical assistance, with one or more Atos consultants on your site, with invoicing based on time spent.

Can also be delivered in a remote mode combining remote delivery (on-, near- or offshore), agile ways of collaborating and monitoring outcomes, a dedicated onboarding process, and secured access to your environment.

Specialized Service Centers



Centers providing services based on specific local expertise. These services are focused on a specific domain (Smart Automation, ECM for example) or a particular software-vendor expertise (Infor, IBM Maximo for example) and can range from technical assistance to expertise, through E2E project delivery to local customers.

Sourcing Optimization



Consulting and implementation service to help you select the right combination of delivery models depending on your projects, business challenges and context. Addresses delivery, financial, human and legal challenges.

Applicable to any type of scope, be it application, production, infrastructure or project management oriented.

Co-innovation



Design and build your next digital use cases with Atos and our local partner ecosystem, through a network of 9 regional Inno'Labs.

Integration & VAR Services

Related digital services focus



Modernization Assessment



Today, more than ever, infrastructures need to be agile, adaptable and flexible to meet the demands of our users and data streams. Our assessment services help you analyze these requirements and propose the best infrastructure architecture to meet your current and future demands.

Workplace Transformation



Workplace modernization is no longer about replacing a laptop. It involves provisioning, implementation of O365, securing the endpoint and securing the data generated by the user to comply with GDPR rules. In coordination with the Atos DWP Service Line, we provide a complete solution to cover all these topics.

Datacenter Modernization



After a customer's Modernization Assessment or product request, we design, build, test and deploy compute, storage and networking solutions to fully align your IT with your business needs.

Cyber Recovery



What if hackers do succeed to infiltrate your IT infrastructure? Will you be able to recover your data without hackers holding it hostage? Our cyber recovery solution build with best-in-class partners helps you rebuild your data.

Maintenance & Support Services

Related digital services focus



Maintenance Optimization Assessment (MOA)



An advisory-like engagement to assess maintenance activities, providing a report containing recommendations for best-practices..

IT Support



Enhanced and post-warranty maintenance services for servers, storage, networks and related software, providing much more than warranty protection (flexible SLA).
Multi-Vendor Support services for many partner solutions.

Maintenance SPOC



End-to-end management of your IT maintenance by Atos through delegation of both technical support and contract management sides.
With a single interface making it easier to manage.

Predictive Maintenance



Fight against downtime for critical systems through end-to-end monitoring and high availability with guaranteed SLA (up to 99.99%).

IMACD



Punctual projects, mostly in T&M mode, for Installing, Moving (20+km), Adding, Changing or Decommissioning equipment.

Unique Set of differentiators

Client Intimacy



With teams' proximity in +50 locations, with agility, responsiveness and specialized talent & services to deliver pragmatic solutions

Track Record of Delivering Value-added Services



Both with high value in-house solutions or through technology partners

On Demand Access to Skills, Expertise and Innovation



High quality, certified talent and a dedicated Atos University called MyLearning

Widest Choice for Customer



Extensive, comprehensive breadth of expertise and partnership networks, offering the best customized solution in an independent manner

Expertise through the Whole Project Lifecycle and Full Stack



60% of employees on application build side and 600+ AWS, Azure and GCP certifications in 2022

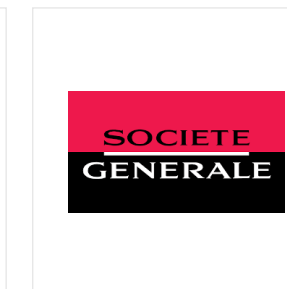
Network of Inno'Labs



+10 co-innovation labs on cutting edge topics (e.g. Metaverse, Data & AI), with 4 new ones under setup

**We deliver on time, end-to-end complex and innovative digital projects.
We do it because it all matters.**

We have Supported Various Clients across African Continent in their Digital Journey



Our accomplishments for African clients are supported by Global Expertise and Portfolio of Clients

Financial Services



Public Sector & Healthcare



Manufacturing, Retail & Transport




Telecom, Media & Utilities



We are also partner of Public Organizations

We support companies and public entities in the integration of technological solutions aimed at modernizing and facilitating their daily activities and organization in a fully secure manner



المملكة المغربية
Royaume du Maroc

Ministère de l'intérieur

Biometric Digital Identity



REPUBLIQUE DU SENEGAL
MINISTÈRE DES FINANCES
ET DU BUDGET

Digital Platform for Public Finance Management - SAP


SIGIF – Systeme Intègre de Gestion de l'Information Financière de l'Etat – based on SAP



REPUBLICQUE DE GUINEE
Ministère de l'Economie et des Finances

Digital Platform for Public Finance Management - SAP

SCIE - Système Comptable Intégré de l'Etat



RÉPUBLIQUE TOGOLAISE
Ministère de l'Économie Numérique et de la Transformation Digitale

Biometric Digital Identity



In Africa we create a team of over 120 experts. High technical skills certified by IT vendor leaders with more than 200 certification (eg. Dell, Vmware, Redhat, AWS, Microsoft, Veeam, Cisco, Juniper). We are involved in strategic projects throughout the African continent.

We aim at federating and sustainably installing strong local digital ecosystems on the continent.

Also, we are implementing a so-called reverse innovation strategy so that Africa expresses its full technological potential. We cooperate with many start-ups and local companies for the development and deployment of technological innovations intended for Africa, but which could also be exported to developed countries.

Atos Africa Digital Skills Development Programs

Academic collaboration. development of digital skills

We develop locally digital expertise to accelerate development

We collaborate with local players eg.: Universities, Engineers and Coding schools to:

- set sustainable partnerships.
- align competences with Atos digital needs.
- strengthen immersion of students in the working Atos environment
- hire a volume of students (hundreds of recruitment) every year.

Examples of our engagement to strengthen digital skills:

- partnership with the Mariama Ba school of excellence for **young women**.
- Joined forces with O1Talent Africa to create the 1st school of collective intelligence in Senegal.
- Set up of digital academies in Senegal, Morocco, Egypt and Ivory Coast.



We aim to train 5.000 developers by 2027

“ Closer to helping you make the most of today's and tomorrow's digital technologies ”

Thank you!

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We are doers.

We are experts.

We are we are your single point of contact for your all technology solutions.

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