



5/22/2022

PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
Application Accessories	OPSCUC3P	L30270-S600-T11	HW	USB HDD for Staging	402.00	305.52	24.0%
Application Accessories	OPSCUC3P	L30270-S600-T16	HW	Windows Server 2012 Standard Telco License 2CPU and 2VM, no CALs required	1,416.38	1,076.45	24.0%
Application Accessories	OPSCUC3P	L30270-S600-T17	HW	Windows Server 2012R2 Standard Telco License	1,416.38	1,076.45	24.0%
Application Accessories	OPSCUC3P	L30270-S600-T18	HW	Windows SQL Server 2012 Standard with 5 CALs (Embedded)	1,754.06	1,333.09	24.0%
Attendant Console	HP4000HW	L30220-Y600-A197	HW	AC-Win XP (AC-WIN 5 / MQ 3)	4,221.00	3,207.96	24.0%
Attendant Console	HP4000SW	L30220-Y600-A200	SW	AC-WIN IP V2 (AC-WIN 2Q IP V2 / MQ IP V2)	1,608.00	1,222.08	24.0%
Attendant Console	HP4000SW	L30220-Y600-A201	SW	Upgrade from AC-WIN IP V1.0 to AC-Win IP V2 (AC-WIN 2Q IP V2 / MQ IP V2)	179.83	136.67	24.0%
Attendant Console	HP4000SW	L30220-Y600-A202	SW	Upgrade from AC-Win XP to AC-Win IP V2	1,072.00	814.72	24.0%
Attendant Console	HP4000SW	L30220-Y600-A203	HW	AC-Win IP V2 Software CD	47.17	35.85	24.0%
Attendant Console	HP4000SW	L30220-Y600-A205	SW	AC-WIN SL	1,608.00	1,222.08	24.0%
Attendant Console	HP4000SW	L30220-Y600-A206	SW	AC-WIN SL Upgrade of AC-Win IP V1.0/V2	201.00	152.76	24.0%
Attendant Console	HP4000SW	L30220-Y600-A207	SW	AC-WIN SL Upgrade of AC-Win XP	1,340.00	1,018.40	24.0%
Attendant Console	SERV_IC5	L43220-S622-L116	SW	Subscription Support Fee for monthly Subscription License Hosted Attendant Conso	26.51	20.15	24.0%
Attendant Console	SERV_IC5	L43220-S622-L316	SW	Subscription Support Fee for monthly Subscription License Enterprise Attendant Con	26.51	20.15	24.0%
BLF Win	HP4000SW	L30220-Y600-A187	HW	BLF-Win V3.0 Upgrade for BLF-Win V2.0 / V1.0 Clients	72.23	54.89	24.0%
BLF Win	HP4000SW	L30220-Y600-A188	HW	BLF Win V3.0 Server Software	241.74	183.72	24.0%
BLF Win	HP4000SW	L30220-Y600-A189	SW	BLF Win V3.0 Client License	492.32	374.16	24.0%
HiPath CAP	UNIFCOMM	L30280-D600-F330	HW	HiPath CAP V3.0 Server Base License	375.87	285.66	24.0%
HiPath CAP	UNIFCOMM	L30280-D600-F356	SW	HiPath CAP Partner Clients	30.95	23.52	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F293	SW	Migration to HiPath 4000 CSTA Unlimited	1,474.00	1,120.24	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F297	SW	HiPath 4000 CSTA 100 clients	1,842.50	1,400.30	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F298	SW	HiPath 4000 CSTA Unlimited	3,685.00	2,800.60	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F331	SW	HiPath CAP V3.0 Entry 10 Clients	224.79	170.84	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F332	SW	HiPath CAP V3.0 Standard 10 Clients	515.90	392.08	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F334	SW	HiPath CAP V3.0 Standard 100 Clients	3,095.40	2,352.50	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F337	SW	HiPath CAP V3.0 Advanced 10 Clients	884.40	672.14	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F339	SW	HiPath CAP V3.0 Advanced 100 Clients	5,306.40	4,032.86	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F365	SW	HPATH CAP V3.0 Partner Call Recording	913.88	694.55	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F366	SW	HiPath CAP V3.0 Partner Call Center	7,959.60	6,049.30	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F385	SW	HiPath CAP V3.0 Entry 10 Clients / Linux	179.83	136.67	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F386	SW	HiPath CAP Standard 10 Clients / Linux	412.72	313.67	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F390	SW	HiPath CAP Advanced 10 Clients / Linux	707.52	537.72	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F392	SW	HiPath CAP Advanced 100 Clients / Linux	5,306.40	4,032.86	24.0%
HiPath CAP	UNIFCOMM	L30280-D622-F398	SW	HiPath CAP V3.0 Partner Command Control	3,685.00	2,800.60	24.0%
HiPath ProCenter	3rd_PARTY_HW	L50041-F201-A119	HW	HiPath ProCenter Entprse Rndnt Capab Kit	1,617.60	1,229.38	24.0%
HiPath User Management	SWS_MGMT	L30220-S632-M80	SW	OSC SWA 1y for OpenScope Software Assurance for User Management (per year a	1.59	1.21	24.0%
HiPath User Management	SWS_MGMT	L30220-S632-N80	SW	OSC SWA 3y for OpenScope Software Assurance for User Management (per year a	1.59	1.21	24.0%
HiPath User Management	GETC_IC4	L30280-D622-H544	SW	GetCurrent Upgrade OpenScope Enterprise Express V9 UM (Xpr.) User Expansion F	CALL FOR PRICE	CALL FOR PRICE	24.0%
HiPath User Management	SERV_IC5	L43220-S622-L102	SW	Subscription Support Fee for monthly Subscription License Hosted UM (per Mailbox)	0.46	0.35	24.0%
HiPath User Management	SERV_IC5	L43220-S622-L302	SW	Subscription Support Fee for monthly Subscription License Enterprise UM (per Mailb	0.46	0.35	24.0%
IBM - Data Netw	3rd_PARTY_HW	IBM:10MLS0Y000	HW	ThinkCentre M910S, Intel Core i5-6500 (3.20GHz, 6MB), Windows 7 Pro 64, 8.0GB,	1,744.68	1,325.96	24.0%



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IBM - Data Netw	3rd_PARTY_HW	IBM:U09FJQ1	HW	L1 Rack Lenovo System x3550 M5 MT (5463- 3 yr Base warranty) 2x Intel E5-2640v	10,019.18	7,614.58	24.0%
IBM - Data Netw	3rd_PARTY_HW	IBM:U09FJY1	HW	L2 Rack Lenovo System x3550 M5 MT (5463 - 3 yr Base warranty) 2x Intel E5-2640v	10,610.12	8,063.69	24.0%
IBM - Data Netw	3rd_PARTY_HW	IBM:U09FKB1	HW	M1 Rack Lenovo System x3550 M5 MT (5463 - 3 yr Base warranty) 2x Intel E5-2603	6,190.80	4,705.01	24.0%
IBM - Data Netw	3rd_PARTY_HW	IBM:U09FL21	HW	M2 Rack Lenovo System x3550 M5 MT (5463 - 3 yr Base warranty) 2x Intel E5-2603	7,865.80	5,978.01	24.0%
IBM - Data Netw	3rd_PARTY_HW	IBM:U0BCMX1	HW	S2 Rack Lenovo System x3250 M6 MT (5458 - 3 yr Base warranty) 1x Intel E3-1270v	4,612.28	3,505.33	24.0%
IBM - Data Netw	3rd_PARTY_HW	IBM:U0BCMY1	HW	S1 Rack Lenovo System x3250 M6 MT (5458 - 3 yr Base warranty) 1x Intel E3-1270v	3,898.06	2,962.53	24.0%
IBM - Data Netw	3rd_PARTY_HW	IHB:SESAP-DLS	HW	SESAP-DLS Server w/o OS SW	3,393.60	2,579.14	24.0%
IBM - Data Netw	3rd_PARTY_HW	L50041-F201-A122	HW	OSCC v8 HA Server (over 750 Users)	6,356.00	4,830.56	24.0%
IBM - Data Netw	3rd_PARTY_HW	L50041-F201-A123	HW	OSCC v8 Central Reporting Server	3,162.00	2,403.12	24.0%
IBM - Data Netw	3rd_PARTY_HW	L50041-F201-A403	HW	HiPath 4000 Premium Server - zBOM	8,264.13	6,280.74	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A165	HW	Mediatrix 4402 - 2-Port S0 interface media Gateway - Advance Model	830.13	630.90	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A171	HW	Mediatrix 4404 - 4-Port S0 interface media gateway - Advance Model	1,280.37	973.08	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A183	HW	Mediatrix 3632DG - 2-Port T1 / E1 interface media gateway	4,741.59	3,603.61	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A184	HW	Mediatrix Rack Mount Kit for Series 1104, 1204	93.80	71.29	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A207	HW	Mediatrix G7 - 1 PRI (1x T1/E1)	1,859.25	1,413.03	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A209	HW	Mediatrix Rack Mount Kit for C7 series	180.90	137.48	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A212	HW	Mediatrix 4116 - 16 Port Analogue interface adapter	1,505.49	1,144.17	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A213	HW	Mediatrix 4124 - 24 Port Analogue interface adapter	1,955.73	1,486.35	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A214	HW	Mediatrix 4102 - 2 Port Analogue interface adapter	225.12	171.09	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A216	HW	Mediatrix C710 - VoIP Gateway	446.22	339.13	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A217	HW	Mediatrix C711 - VoIP Gateway	714.22	542.81	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A218	HW	Mediatrix C730 - VoIP Gateway	683.40	519.38	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A219	HW	Mediatrix C733 - VoIP Gateway	1,072.00	814.72	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A238	HW	Mediatrix 4102 - 2 Port Analogue interface adapter	203.68	154.80	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A239	HW	Mediatrix C711 - VoIP Gateway	714.22	542.81	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A267	HW	Mediatrix S716 - 16 Port Analog Interface Adapter	1,505.49	1,144.17	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A268	HW	Mediatrix S724 - 24 Port Analog Interface Adapter	1,955.73	1,486.35	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A269	HW	Mediatrix S7LP24 - 24 Port Long Loop Analog Interface Adapter	2,645.16	2,010.32	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A448	HW	Telco Cable for Mediatrix 4124	80.40	61.10	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A449	HW	UMN License Full Version Unit	9,916.00	7,536.16	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A460	HW	UMN License to manage first 20 units	1,031.80	784.17	24.0%
Mediatrix	OPSCUC3P	L30220-D600-A461	HW	UMN License for Managing Additional Units	629.80	478.65	24.0%
OpenScape 4000 Manager	SWS_HP4K	L30220-S632-M10	SW	OSC SWA 1y for OpenScape 4000 Manager (per Base)	804.00	611.04	24.0%
OpenScape 4000 Manager	SWS_HP4K	L30220-S632-M11	SW	OSC SWA 1y for OpenScape 4000 Manager (per Port)	2.14	1.63	24.0%
OpenScape 4000 Manager	SWS_HP4K	L30220-S632-N10	SW	OSC SWA 3y for OpenScape 4000 Manager (per Base)	804.00	611.04	24.0%
OpenScape 4000 Manager	SWS_HP4K	L30220-S632-N11	SW	OSC SWA 3y for OpenScape 4000 Manager (per Port)	2.14	1.63	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H529	SW	Get Current Upgrade OpenScape 4000 Manager V8 Upgrade Base Package from V: CALL FOR PRICE CALL FOR PRICE			24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H530	SW	Get Current Upgrade OpenScape 4000 Manager V8 Upgrade V1.0/V2.0/V3.0 Ports	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H531	SW	Get Current Upgrade OpenScape 4000 Manager V8 Upgrade Base Package from V: CALL FOR PRICE CALL FOR PRICE			24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H532	SW	Get Current Upgrade OpenScape 4000 Manager V8 Upgrade V3.1/V4 Ports	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H533	SW	Get Current Upgrade OpenScape 4000 Manager V8 Upgrade Base Package from V: CALL FOR PRICE CALL FOR PRICE			24.0%



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OpenScape 4000 Manager	GETC_IC4	L30280-D622-H534	SW	Get Current Upgrade OpenScape 4000 Manager V8 Upgrade V5 Ports	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H535	SW	Get Current Upgrade OpenScape 4000 Manager V8 Upgrade Base Package from V6/V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H536	SW	Get Current Upgrade OpenScape 4000 Manager V8 Upgrade V6/V7 Ports	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H537	SW	Get Current Upgrade OpenScape 4000 Manager V8 Upgrade for Performance Mana	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H538	SW	Get Current Upgrade OpenScape 4000 Manager V8 partial Upgrade V1.0/V2.0/V3.0	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H539	SW	Get Current Upgrade OpenScape 4000 Manager V8 partial Upgrade V3.1/V4 Ports	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H540	SW	Get Current Upgrade OpenScape 4000 Manager V8 partial Upgrade V5 Ports	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H541	SW	Get Current Upgrade OpenScape 4000 Manager V8 partial Upgrade V6/V7 Ports	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H776	SW	GetCurrent Upgrade for OpenScape4000 Manager V7 Performance Management Up	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H845	SW	Get Current Upgrade for OpenScape 4000 Manager Port License from V5/V6 to V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H912	SW	Get Current Upgrade forOpenScape 4000 Manager V7 Upgrade V1.0/V2.0/V3.0 Port	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	GETC_IC4	L30280-D622-H913	SW	Get Current Upgrade for OpenScape 4000 Manager V7 Upgrade V3.1/V4 Ports	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4000 Manager	SW_ASSUR	L30280-G601-A853	SW	OSC SWA for OpenScape 4000 Manager Port License	0.95	0.72	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A970	SW	OpenScape 4000 Manager V8 Base Package	10,050.00	7,638.00	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A972	SW	OpenScape 4000 Manager V8 Concurrent Session Licenses	5,360.00	4,073.60	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A973	SW	OpenScape 4000 Manager V8 Port License	26.80	20.37	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A974	SW	OpenScape 4000 Manager V8 Standby Server Base Package	26,800.00	20,368.00	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A975	SW	OpenScape 4000 Manager V8 Upgrade Base Package from V1.0/V2.0/V3.0	6,700.00	5,092.00	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A976	SW	OpenScape 4000 Manager V8 Upgrade Base Package from V3.1/V4	5,360.00	4,073.60	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A977	SW	OpenScape 4000 Manager V8 Upgrade Base Package from V5	5,360.00	4,073.60	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A978	SW	OpenScape 4000 Manager V8 Upgrade Base Package from V6/V7	2,304.80	1,751.65	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A980	SW	OpenScape 4000 Manager V8 Upgrade for Performance Management Ports	0.90	0.68	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A983	SW	OpenScape 4000 Manager V8 Upgrade V1.0/V2.0/V3.0 Ports	8.94	6.79	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A984	SW	OpenScape 4000 Manager V8 Upgrade V3.1/V4 Ports	5.36	4.07	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A985	SW	OpenScape 4000 Manager V8 Upgrade V5 Ports	5.36	4.07	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A987	SW	OpenScape 4000 Manager V8 Upgrade V6/V7 Ports	2.68	2.04	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A993	SW	OpenScape 4000 Manager V8 partial Upgrade V1.0/V2.0/V3.0 Ports	8.94	6.79	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A994	SW	OpenScape 4000 Manager V8 partial Upgrade V3.1/V4 Ports	5.36	4.07	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A995	SW	OpenScape 4000 Manager V8 partial Upgrade V5 Ports	5.36	4.07	24.0%
OpenScape 4000 Manager	HP4000SW	L30280-G622-A997	SW	OpenScape 4000 Manager V8 partial Upgrade V6/V7 Ports	2.68	2.04	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-M21	SW	OSC SWA 1y for OpenScape 4000 Base-SW	268.00	203.68	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-M22	SW	OSC SWA 1y for OpenScape 4000 Base-SW Server Edition	482.40	366.62	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-M26	SW	OSC SWA 1y for OpenScape 4000 Flex Base Package (per Base Package)	160.80	122.21	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-M27	SW	OSC SWA 1y for OpenScape Flex Licenses (per License)	16.08	12.22	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-M30	SW	OSC SWA 1y for Upgrade from Cordless E to OpenScape/OpenScape 4000 Flex Lic	30.44	23.13	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-M31	SW	OSC SWA 1y for HiPath ComScendo/Flex Licenses (8 License)	128.64	97.77	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-M32	SW	OSC SWA 1y for OpenScape 4000 TDM Licenses (per License)	7.50	5.70	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-M33	SW	OSC SWA 1y for OpenScape 4000 TDM Licenses (2 License)	15.01	11.41	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-M35	SW	OSC SWA 1y for OpenScape 4000 V8 base license for Access + 4k Branch	106.13	80.66	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-M36	SW	OSC SWA 1y for OpenScape Enterprise Gateway Base License Package	107.20	81.47	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-M640	SW	OSC SWA 1y Conversions for OS4k from TDM to Flexlicense	16.08	12.22	24.0%



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OpenScape 4xxx	SWS_HP4K	L30220-S632-N21	SW	OSC SWA 3y for OpenScape 4000 Base-SW	268.00	203.68	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-N22	SW	OSC SWA 3y for OpenScape 4000 Base-SW Server Edition	482.40	366.62	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-N26	SW	OSC SWA 3y for OpenScape/OpenScape 4000 ComScendo/Flex Base Package (pe	160.80	122.21	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-N27	SW	OSC SWA 3y for OpenScape Flex Licenses (per License)	16.08	12.22	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-N30	SW	OSC SWA 3y for Upgrade from Cordless E to OpenScape/OpenScape 4000 Flex Lic	30.44	23.13	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-N31	SW	OSC SWA 3y for HiPath ComScendo/Flex Licenses (8 License)	128.64	97.77	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-N32	SW	OSC SWA 3y for OpenScape 4000 TDM Licenses (per License)	7.50	5.70	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-N33	SW	OSC SWA 3y for OpenScape 4000 TDM Licenses (2License)	15.01	11.41	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-N35	SW	OSC SWA 3y for OpenScape 4000 V8 base license for Access + 4k Branch	106.13	80.66	24.0%
OpenScape 4xxx	SWS_HP4K	L30220-S632-N36	SW	OSC SWA 3y for OpenScape Enterprise Gateway Base License Package	107.20	81.47	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A134	HW	HG 3550 V2.0 (max. 45 Channels) IP Interface for IP-Trunking	7,504.00	5,703.04	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A136	HW	HG 3570 V2.0 (max. 45 Channels) IP Interface for IP Access Points	7,504.00	5,703.04	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A137	HW	HG 3530 V2.0 (max. 60 Channels) IP Interface with HiPath Feature Access	7,504.00	5,703.04	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A144	HW	HG 3550 V2.0 (max. 90 Channels) IP Interface for IP-Trunking	7,504.00	5,703.04	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A145	HW	HG 3575 (max. 45 Channels), NCUI2	5,494.00	4,175.44	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A146	HW	HG 3575 (max. 90 Channels), NCUI2	11,055.00	8,401.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A147	HW	HG 3530 V2.0 (max. 120 Channels) IP Interface with HiPath Feature Access	7,504.00	5,703.04	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A148	HW	HG 3575 V2.0+ (45 Channels), NCUI2 Plus	5,494.00	4,175.44	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A149	HW	HG 3575 V2.0+ (90 Channels), NCUI2 Plus	11,055.00	8,401.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A152	HW	HG 3570 V1 (30 Channels) IP Interface for IP Access Points	6,030.00	4,582.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A154	HW	HG3550 V1 (30 Channels) IP Interface for IP-Trunking	6,030.00	4,582.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A156	HW	HG 3570 V2.0 (max. 90 Channels) IP Interface for IP Access Points	7,504.00	5,703.04	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A157	HW	HG 3530 V1.1 (30 Channels) IP Interface with HiPath Feature Access	6,030.00	4,582.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A198	HW	Starter Kit HG3530 V2 for AC-Win IP V1	2,747.00	2,087.72	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A199	HW	Starter Kit HG3500 V4 for AC-Win IP and Concierge	2,680.00	2,036.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A210	HW	TM2LP as TMACH Replacement	984.90	748.52	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A211	HW	Trunk Module, 2-Wire, Loop Table (TM2LP), DID/DOD	984.90	748.52	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A212	HW	Trunk Module, 2-Wire, Loop Table (TM2LP), 50Hz/16 kHz Metering	984.90	748.52	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A213	HW	Trunk Module, 2-Wire, Loop Table (TM2LP), 50Hz/12 kHz Metering	984.90	748.52	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A215	HW	Trunk Module, 2-Wire, Loop Table (TM2LP), for 12kHz Metering, TBR21 Standard	984.90	748.52	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A216	HW	Trunk Module, 2-Wire, Loop Table, TBR21/16 kHz (TM2LP)	984.90	748.52	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A222	HW	Trunk Module E&M World 2 (TMEW2)	984.90	748.52	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A223	HW	Trunk Module Loop Reversal Inter-PABX (TMLR)	536.00	407.36	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A231	HW	Digital Interface Unit Network, 2 x ISDN PRI (DIUN2)	1,541.00	1,171.16	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A232	HW	Digital Interface Unit (DIU-C) with Channel-Associated Signalling	1,541.00	1,171.16	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A236	HW	CorNet DASS2/DPNSS1 Gateway (CDG), 60 Connections	1,969.80	1,497.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A238	HW	Private Network Emulator (PNE) Integrated	1,969.80	1,497.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A245	HW	Analog Trunk Module (TMANI) with Metering (GEE)	1,474.00	1,120.24	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A246	HW	Analog Trunk Module (TMANI) without Metering (GEE)	1,125.60	855.46	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A247	HW	Analog Trunk Module (TMANI) without Metering, for BRA	1,125.60	855.46	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A252	HW	Subscriber Line Module UP0/E x 24 (SLMO24)	1,125.60	855.46	24.0%





PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape 4xxx	HP4000HW	L30220-Y600-A256	HW	Subscriber Line Module Analog with MWI (SLMA24/MWI), 24 Connections	2,211.00	1,680.36	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A257	HW	Subscriber/Trunk Hub Connector (STHC)	1,266.30	962.39	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A272	HW	Trunk Module Single Frequency Pulse TMSFP	1,608.00	1,222.08	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A273	HW	Trunk Module Single Frequency Pulse (TMSFP-X400)	911.20	692.51	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A280	HW	Subscriber Line Module Analog with/without CLIP (SLMAC)	1,541.00	1,171.16	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A322	HW	Trunk Module for Local Battery Lines (TMLBL)	1,005.00	763.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A358	HW	Analog User Connections (SLMA24)	1,876.00	1,425.76	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A361	HW	Subscriber Line Module for digital TDM User (SLMU)	804.00	611.04	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A386	HW	Subscriber Line Module Analog with MWI,SLMAV (8 Ports)	670.00	509.20	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A387	HW	Subscriber Line Module Analog with MWI (SLMAV, 24 Ports)	1,688.40	1,283.18	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A390	HW	Digital Interface Unit for E1 Network/Exchange Interface (DIUT2)	1,541.00	1,171.16	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A391	HW	Digital Interface Unit for Network/Exchange Interface with CAS (DIUT2)	1,541.00	1,171.16	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A415	HW	HG3500 V4 (max. 60 Channels)	6,968.00	5,295.68	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A416	HW	HG 3500 V4 (120 Channels)	12,730.00	9,674.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A418	HW	HG3575 V4 (100 Channels)	11,122.00	8,452.72	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y600-A421	HW	Asynchronous Modem 56 Kbps	402.00	305.52	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y600-A422	HW	ISDN Terminal Adapter	777.20	590.67	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A425	HW	HG 3500 V4 (120 Channels)	12,730.00	9,674.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A428	HW	HG 3500 V8 (120 Channels)	6,700.00	5,092.00	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A429	HW	HG3500 V8 (120 Channel)s as Replacement for HG3500 V2.0/V2.0+	4,020.00	3,055.20	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A450	HW	Subscriber Trunk Module Digital BRI without Local Power Feed (STMD3)	777.20	590.67	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A451	HW	Subscriber Trunk Module Digital BRI/Local Power Feed (STMD3)	984.90	748.52	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A461	HW	HG3540 SIP Gateway (max 45 Channels)	7,370.00	5,601.20	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A462	HW	HG3540 SIP Gateway (max 90 Channels)	12,730.00	9,674.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A702	HW	Trunk Module DID Analog (TMDID)	1,969.80	1,497.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A708	HW	Digital Interface Unit for T1 Network/Exchange Interface, with MOS Signalling (DIUT2)	1,541.00	1,171.16	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A718	HW	Digital Interface Unit for T1 Network/Exchange Interface, with BOS Signalling (DIUT2)	1,541.00	1,171.16	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A720	HW	Trunk Module DID Analog (TMDID)	1,969.80	1,497.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A904	HW	Network Clock Generator (AICB with Clock Decoupling)	25,895.84	19,680.84	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A910	HW	Trunk Module Outgoing Multipurpose (TMOM)	1,969.80	1,497.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A911	HW	Magneto-Optical Drive (Internal)	1,737.65	1,320.61	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A913	HW	External Box for Special Subscriber Connections	804.00	611.04	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-A964	HW	Access SLC-M	5,226.00	3,971.76	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C134	HW	HG 3550 V2.0 (max. 45 Channels) IP Interface for IP-Trunking, HG 3550 V1 Replace	4,361.70	3,314.89	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C136	HW	HG 3570 V2.0 (max. 45 Channels) IP Interface for IP Access Points, HG 3570 V1 Re	4,361.70	3,314.89	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C137	HW	HG 3530 V2.0 (max. 60 Channels) IP Interface with HiPath Feature Access, HG 353	4,361.70	3,314.89	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C148	HW	NCUI2 Plus (45 Channels) as Replacement for NCU1/NCUI2	3,236.10	2,459.44	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C149	HW	NCUI2 Plus (90 Channels) as Replacement for NCU12	6,472.20	4,918.87	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C222	HW	TMEW2 as TMEW Replacement	703.50	534.66	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C245	HW	Trunk Module TMANI with Charge Pulse Dectection, TMCOW Replacement	1,125.60	855.46	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C246	HW	Trunk Module TMANI w/o Charge Pulse Dectection, TMCOW Replacement	1,125.60	855.46	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape 4xxx	HP4000HW	L30220-Y600-C247	HW	Trunk Module TMANI Brazil, TMCOW Replacement	1,125.60	855.46	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C252	HW	Subscriber Line Module UP0/E x 24 (SLMO24), SLMO Replacement	731.64	556.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C257	HW	STHC as STHC Replacement	817.40	621.22	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C361	HW	SLMU as Replacement for SLMO card	670.00	509.20	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C382	HW	SLMAE as SLMA Replacement	1,474.00	1,120.24	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C387	HW	SLMAV (24 Ports) as SLMA16 Replacement	1,266.30	962.39	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C390	HW	DIUT2 as DIUS2/DIUN4 Replacement	1,058.60	804.54	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C391	HW	DIUT2 as DIUC Replacement	1,058.60	804.54	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C415	HW	HG3500 V4 (max. 60 Channels) as HG3530 V1.0/V1.1/ HG3570 Replacement	4,361.70	3,314.89	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C417	HW	HG3575 V4 (50 Channels) as HG3575 V1/V2 Replacement	2,546.00	1,934.96	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C418	HW	HG3575 V4 (100 Channels) as HG3575 V2 Replacement	4,924.50	3,742.62	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C426	HW	HG 3575 V4 (100 Channels) as Replacement for HG 3575 V2	4,924.50	3,742.62	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C428	HW	HG3500 V8 (120 Channel)s as Replacement for HG3500 V4 (60/120 Channels)	6,700.00	5,092.00	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C450	HW	Subscriber Trunk Module Digital BRI without Local Power Feed (STMD3), STMD/STI	562.80	427.73	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C451	HW	Subscriber Trunk Module Digital BRI, Local Power Feed (STMD3), SLMS/STMD2 R	536.00	407.36	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-C964	HW	Access SLC-M as Replacement for OSA SLC (Single Mode)	3,658.20	2,780.23	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G101	HW	Duplex Control Option for HiPath 4000 from V2 to V5	14,070.00	10,693.20	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G116	HW	Label Kit for HiPath 4000 Conversion Package	8.44	6.41	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G130	HW	HDCF Module for HiPath 4000 V2-V5 CSPCI Systems	1,199.30	911.47	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G131	HW	DSCXL 1 GB Memory Upgrade	281.40	213.86	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G133	HW	DSCXL-X300 (for DSCXL D5 Replacement)	2,814.00	2,138.64	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G134	HW	Replacement UACD solution by the actual solution	4,998.20	3,798.63	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G300	HW	OpenScape/HiPath 4000 Basic System	4,690.00	3,564.40	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G301	HW	Server Expansion Shelf	4,020.00	3,055.20	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G302	HW	Free Standing Option for 30 inch Communication Server	5,226.00	3,971.76	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G305	HW	Performance Package CSPCI (cPCI Central Control) for HiPath 4000 V4/V5, as CCC	7,370.00	5,601.20	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G306	HW	LTUCA or LTUCR AP Controller Card, including LAN Cable	1,634.80	1,242.45	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G307	HW	DSCXL2 Dynamic Package for CSPCI OpenScape/HiPath 4000 Communication Ser	9,380.00	7,128.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G308	HW	Server Conversion package with cPCI communication server, as CCDAX Replaceme	15,410.00	11,711.60	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G309	HW	CSAPE Box Kit for OpenScape 4000/HiPath 4000 from V6 Upgrades	10,050.00	7,638.00	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G313	HW	DSCXL2 Dynamic Package	8,710.00	6,619.60	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G314	HW	Duplicated CSPCI for OpenScape/HiPath 4000 Separate Duplex Option	14,070.00	10,693.20	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G315	HW	OpenScape 4000 EcoServer Simplex	10,050.00	7,638.00	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G316	HW	OpenScape 4000 EcoServer Duplex	10,050.00	7,638.00	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G317	HW	OpenScape 4000 EcoServer Separated Duplex	14,740.00	11,202.40	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G320	HW	OpenScape/HiPath 4000 Software Edition	703.50	534.66	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G330	HW	OpenScape 4000 V7 on Access 500i	9,380.00	7,128.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G331	HW	OpenScape 4000 V7 on Access 500a	10,720.00	8,147.20	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G333	HW	Additional System Shelf	3,644.80	2,770.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-G340	HW	OpenScape 4000 V8 on OS4k Branch	12,730.00	9,674.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K100	HW	HiPath HG 3800, Provided Locally	6,030.00	4,582.80	24.0%



PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape 4xxx	HP4000HW	L30220-Y600-K134	HW	HG 3550 V2.0 (45 Channels) IP Interface for IP-Trunking, Slot for Provided Locally	422.10	320.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K136	HW	HG 3570 V2.0 (45 Channels) IP Interface for IP Access Points, Slot for Provided Loc	422.10	320.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K137	HW	HG 3530 V2.0 (60 Channels) IP Interface with HiPath Feature Access, Slot for Provic	422.10	320.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K144	HW	HG 3550 V2 (max. 90 Channels) IP Interface for IP-Trunking, Slot for Provided Loca	844.20	641.59	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K147	HW	HG 3530 V2.0 (120 Channels) IP Interface with HiPath Feature Access, Slot for Prov	844.20	641.59	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K152	HW	HG 3570 V1 (30 Channels) IP Interface for IP Access Points, Slot for Provided Local	435.50	330.98	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K153	HW	HG 3530 V1.0 (30 Channels) IP Interface with HiPath Feature Access, Slot for Provic	435.50	330.98	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K154	HW	HG 3550 V1 (30 Channels) IP Interface for IP-Trunking, Slot for Provided Locally	435.50	330.98	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K156	HW	HG 3570 V2.0 (90 Channels) IP Interface for IP Access Points, Slot for Provided Loc	837.50	636.50	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K157	HW	HG 3530 V1.1 (30 Channels) IP Interface with HiPath Feature Access, Slot for Provic	442.20	336.07	24.0%
OpenScape 4xxx	TRAD_DIS	L30220-Y600-K208	HW	Subscriber Line Module for Executive/Trading/Dispatcher Terminals (SLMT), Slot for	1,772.82	1,347.34	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K210	HW	Trunk Module, 2-Wire, Loop Table (TM2LP), Inter-PBX Loop Signalling, Slot for Prov	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K211	HW	Trunk Module, 2-Wire, Loop Table (TM2LP)DID/DOD, Slot for Provided Locally	76.38	58.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K212	HW	Trunk Module, 2-Wire, Loop Table 50Hz/16kHz (TM2LP), Slot for Provided Locally	76.38	58.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K213	HW	Trunk Module, 2-Wire, Loop Table 50Hz/12kHz (TM2LP), Slot for Provided Locally	76.38	58.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K215	HW	Trunk Module, 2-Wire, Loop Table, TBR21/12 kHz (TM2LP), Slot for Provided Locall	227.80	173.13	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K216	HW	Trunk Module, 2-Wire, Loop Table, TBR21/16 kHz (TM2LP), Slot for Provided Locall	227.80	173.13	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K220	HW	Trunk Module Single Frequency Pulse (TMSFP), Provided Locally	75.98	57.74	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K221	HW	Trunk Module Loop Reverse Battery (TMLRB), Slot for Provided Locally	75.98	57.74	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K222	HW	Trunk Module E&M World 2 (TMEW2), Slot for Provided Locally	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K223	HW	Trunk Module Loop Reversal Inter-PABX (TMLR), Slot for Provided Locally	76.38	58.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K227	HW	Subscriber Line Module for HiPath Trading (SLMY), Slot for Provided Locally	2,327.18	1,768.66	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K230	HW	Subscriber Trunk Module Digital BRI without Local Power Feed (STMD2), Slot for Pr	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K231	HW	Digital Interface Unit for S2 PRI Network/Exchange Interface (DIUN2), Slot for Provic	143.38	108.97	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K232	HW	Digital Interface Unit (DIU-C) with Channel-Associated Signalling (Slot for Provided L	150.08	114.06	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K234	HW	ATM Trunk Module Single Mode (STMA1), Slot for Provided Locally	840.18	638.54	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K235	HW	ATM Trunk Module Multi-Mode (STMA1), Slot for Provided Locally	840.18	638.54	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K236	HW	CorNet DASS2/DPNSS1 Gateway (CDGV6.0), Slot for Provided Locally	151.42	115.08	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K237	HW	Voice Compression Module (VCM15), Slot for Provided Locally	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K238	HW	Private Network Emulator V3.1 (PNE V3.1), Slot for Provided Locally	143.38	108.97	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K240	HW	ViNet Basic Configuration (STMVI), Slot for Provided Locally	286.76	217.94	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K245	HW	Analog Trunk Module (TMANI) with Metering, Provided Locally	214.40	162.94	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K246	HW	Analog Trunk Module (TMANI), without Metering/GEE, Provided Locally	214.40	162.94	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K247	HW	Analog Trunk Module (TMANI) for BRA, Provided Locally	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K250	HW	Analog User Connections (SLMA3), Slot for Provided Locally	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K251	HW	Subscriber Trunk Module Digital BRILocal Power Feed (STMD2), Slot for Provided L	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K252	HW	Digital User Connections (SLMO24), Slot for Provided Locally	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K253	HW	Digital User Connections (SLMOP24), Slot for Provided Locally	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K254	HW	Digital User Connections (SLMQ), Slot for Provided Locally	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K255	HW	Analog User Connections (SLMAR), Slot for Provided Locally	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K256	HW	Analog User Connections (SLMA24/MWI), Slot for Provided Locally	151.42	115.08	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape 4xxx	HP4000HW	L30220-Y600-K257	HW	Subscriber/Trunk Hub Connector (STHC), Slot for Provided Locally	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K258	HW	Analog User Connections (SLMAB), Slot for Provided Locally	79.50	60.42	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K262	HW	Subscriber Line Module Analog (SLMA3/CLIP), Slot for Provided Locally	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K270	HW	Trunk Module 3-Wire Incoming (TM3WI), Slot for Provided Locally	79.50	60.42	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K271	HW	Trunk Module 3-Wire Outgoing (TM3WO), Slot for Provided Locally	79.50	60.42	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K272	HW	Trunk Module Single Frequency Pulse (TMSFP), Slot for Provided Locally	79.50	60.42	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K273	HW	Trunk Module Single Frequency Pulse (TMSFP-X400), Slot for Provided Locally	79.50	60.42	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K280	HW	Subscriber Line Module Analog with/without CLIP (SLMAC), Slot for Provided Locally	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K285	HW	Station Line Module Port Extender (SLMPX), Slot for Provided Locally	300.16	228.12	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K300	HW	Peripheral Serial Input/Output (PSIO), Slot for Provided Locally	238.52	181.28	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K301	HW	Private Network Emulator V3.0 (PNE V3.0), Slot for Provided Locally	150.08	114.06	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K310	HW	Trunk Module Analog, Switzerland (TMACH), Slot for Provided Locally	80.40	61.10	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K312	HW	Trunk Module Austria Universal Exchange (TMAU), Slot for Provided Locally	80.40	61.10	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K315	HW	Trunk Module Bothway Loop Netherlands (TMBLN), Slot for Provided Locally	80.40	61.10	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K316	HW	Trunk Module Central Office - World, 16kHz (TMCOW), Slot for Provided Locally	80.40	61.10	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K317	HW	Trunk Module Central Office - World, 12kHz (TMCOW), Slot for Provided Locally	80.40	61.10	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K319	HW	Trunk Module E&M/World (TMEMW), Slot for Provided Locally	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K320	HW	Trunk Module E&M Signalling (TMEM), Provided Locally	80.40	61.10	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K321	HW	Trunk Module Outgoing Multipurpose 2 (TMOM2), Slot for Provided Locally	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K322	HW	Trunk Module for Local Battery Lines (TMLBL), Slot for Provided Locally	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K323	HW	Trunk Module Loop-In Signalling / Loop in CPBX (TMLSL), Slot for Provided Locally	80.40	61.10	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K325	HW	Voice Compression Module (VCM7), Slot for Provided Locally	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K330	HW	Subscriber Trunk Module Digital BRI without Local Power Feed (STMD), Slot for Pro	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K331	HW	Digital Interface Unit with Channel-Associated Signalling (DIUC), Slot for Provided L	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K333	HW	Digital Interface Unit for S2 PRI Network/Exchange Interface (DIUN4), Provided Loca	150.08	114.06	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K334	HW	Digital Interface Unit for S2 PRI (DIUS2), Provided Locally	150.08	114.06	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K350	HW	Subscriber Line Module Analog (SLMA), Slot for Provided Locally	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K351	HW	Digital User Connections (SLMO16), Slot for Provided Locally	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K352	HW	Digital User Connections (SLMO24), Slot for Provided Locally	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K353	HW	Digital User Connections (SLMOP), Slot for Provided Locally	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K354	HW	Digital User Connections (SLMQ), Slot for Provided Locally	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K355	HW	Digital User Connections (SLMS), Slot for Provided Locally	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K356	HW	Subscriber/Trunk Hub Connector (STHC), Slot for Provided Locally	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K358	HW	Analog User Connections (SLMA24), Slot for Provided Locally	75.04	57.03	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K360	HW	Trunk Module Bundespost Deutschland (TMBD), Slot for Provided Locally	237.18	180.26	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K382	HW	Subscriber Line Module Analog with MWI (SLMAE), Slot for Provided Locally	143.38	108.97	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K383	HW	Subscriber Line Module Analog Rural (SLMAR), Slot for Provided Locally	294.80	224.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K386	HW	Subscriber Line Module Analog with MWI,SLMAV (8 Ports), Slot for Provided Locally	143.38	108.97	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K387	HW	Subscriber Line Module Analog with MWI (SLMAV, 24 Ports), Slot for Provided Loca	143.38	108.97	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K390	HW	Digital Interface Unit for E1 Network/Exchange Interface (DIUT2), Slot for Card Provi	143.38	108.97	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K391	HW	Digital Interface Unit for Network/Exchange Interface with CAS (DIUT2), Slot for Carr	143.38	108.97	24.0%





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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape 4xxx	HP4000HW	L30220-Y600-K415	HW	HG 3500 V4 (60 Channels), Provided Locally	420.76	319.78	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K416	HW	HG 3500 V4 (120 Channels), Provided Locally	840.18	638.54	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K419	HW	HG3500 V2 (max. 60 Channels) Slot for Provided Locally	419.42	318.76	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K420	HW	HiPath HG3500 V2.0 ( max. 120 Ch), Slot for Provided Locally	840.18	638.54	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K425	HW	HG3500 V4 (120 Channels), Slot for Card Provided Locally	840.18	638.54	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K450	HW	Subscriber Trunk Module Digital BRI without Local Power Feed (STMD3), Slot for Pr	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K451	HW	Subscriber Trunk Module Digital BRI/Local Power Feed (STMD3), Slot for Provided L	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K461	HW	SIP Gateway (HG 3540 max. 45 Channels, 40 with QDC), Provided Locally	420.76	319.78	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K462	HW	HG3540 V2 SIP Gateway (max. 90 Channels), Slot for Provided Locally	840.18	638.54	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K702	HW	Trunk Module Direct Inward Dial Card (TMDID), Slot for Provided Locally	76.38	58.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K703	HW	Trunk Module E&M Signalling - US Variant (TMEMUS), Slot for Provided Locally	76.38	58.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K704	HW	Trunk Module Digital Network (TMDNH), Slot for Provided Locally	76.38	58.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K705	HW	Digital User Connections BRI (SLMQ3), Slot for Provided Locally	76.38	58.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K706	HW	Trunk Module Central Office 16 Ports, US (TMC16), Slot for Provided Locally	76.38	58.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K707	HW	Digital Interface Unit, US-Version (DIU2U), with MOS Signalling, Slot for Card Provid	143.38	108.97	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K708	HW	Digital Interface Unit for T1 Network/Exchange Interface, with MOS Signalling (DIUT	143.38	108.97	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K716	HW	Trunk Module Central Office 16 Ports, US (TMC16), Slot for Provided Locally	80.40	61.10	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K717	HW	Digital Interface Unit, US-Version (DIU2U) with BOS Signalling, Slot for Provided Loc	143.38	108.97	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K718	HW	Digital Interface Unit for T1 Network/Exchange Interface, with BOS Signalling (DIUT2	143.38	108.97	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K720	HW	Trunk Module Direct Inward Dial Card (TMDID), Slot for Provided Locally	76.38	58.05	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K908	HW	WAN Access Module LAN (WAML), Slot for Provided Locally	475.70	361.53	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-K910	HW	Trunk Module Outgoing Multipurpose (TMOM), Slot for Provided Locally	72.36	54.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M100	HW	PFT Relay (ALUM) for 19" Patch-Panel	101.84	77.40	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M101	HW	Overvoltage Protector Plug for 19" Patch Panel	4.22	3.21	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M102	HW	External Patch Panel (for 19" Rack, 1U) with 24 RJ45 Jacks	368.50	280.06	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M104	HW	PFT Relay (ALUM) for MDFHX8 and MDFHX6	116.58	88.60	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M105	HW	Overvoltage Protector Plug for MDFHX8 and MDFHX6	18.36	13.95	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M106	HW	Extra 35-Pair Jumping Strip for MDFHX8 and MDFHX6	36.85	28.01	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M107	HW	Extra Overvoltage Protection Adapters	187.60	142.58	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M108	HW	Installation Kit for 16-Pair Terminals	12.33	9.37	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M21	HW	Installation Kit XS (for OpenScape 4000/HiPath 4000 Expansion Order)	1,055.25	801.99	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M22	HW	Installation Kit S (for OpenScape 4000/HiPath 4000 Expansion Order)	3,082.00	2,342.32	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M23	HW	Installation Kit M (for OpenScape 4000/HiPath 4000 Expansion Order)	5,896.00	4,480.96	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M24	HW	Installation Kit L (for OpenScape 4000/HiPath 4000 Expansion Order)	10,720.00	8,147.20	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M25	HW	Installation Kit XL (for OpenScape 4000/HiPath 4000 Expansion Order)	15,410.00	11,711.60	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M26	HW	Installation Kit XXL (for OpenScape 4000/HiPath 4000 Expansion Order)	21,105.00	16,039.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M30	HW	Integrated 19" Patch Panel	253.26	192.48	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M31	HW	Simple 19" Patch Panel	562.80	427.73	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M32	HW	19" Multi-Feature Patch Panel	703.50	534.66	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M34	HW	MDF Kit MDFHX6	1,675.00	1,273.00	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M36	HW	CABLU KIT for 19" Patch-Panel (24-Pair)	422.10	320.80	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape 4xxx	HP4000HW	L30220-Y600-M37	HW	ASW Line for 19" Patch-Panel	112.56	85.55	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M38	HW	CABLU KIT for MDFHX6/8 (24-Pair)	422.10	320.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M39	HW	MDF Cable Kit, Open-Ended	267.33	203.17	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M40	HW	DIU Cable, 120 Ohms	105.53	80.20	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M41	HW	DIU Cable, 75 Ohms	422.10	320.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M43	HW	Adapter Plug with Protection Circuit, Universal (APPCU)	368.50	280.06	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M48	HW	Connector Kit for 120 Ohm DIU Cable	70.35	53.47	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-M49	HW	Cable Kit, Champ Connector	211.05	160.40	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T218	HW	HDTR2 Removable HDD Tray	804.00	611.04	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T219	HW	HDD 250GB for processor DSCXL2+ and HDTR2	884.40	672.14	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T250	HW	OpenScape 4000 EcoServer AC Generating Systems	12,730.00	9,674.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T251	HW	OpenScape 4000 AC Power Supply for EcoServer or OS4k Branch	750.40	570.30	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T252	HW	OpenScape 4000 DC Power Supply for EcoServer or OS4k Branch	931.30	707.79	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T253	HW	OpenScape 4000 SSD empty for EcoServer or OS4k Branch	1,005.00	763.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T255	HW	OpenScape 4000 Cable Kit for EcoServer Duplex Configuration	603.00	458.28	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T256	HW	OpenScape 4000 Cable Kit for Duplex Configuration	2,412.00	1,833.12	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T270	HW	OpenScape 4000 EcoServer AC Base Unit	12,730.00	9,674.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T271	HW	AP3700 Expansion Shelf (incl. LTUCR, cable, panels and PSU)	7,370.00	5,601.20	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T272	HW	OpenScape 4000 EcoServer DC Base Unit	12,998.00	9,878.48	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T403	HW	Digital S0 Module (STMD3) without Local Power Supply	773.85	588.13	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T404	HW	Digital S0 Module (STMD3) with Local Power Supply	984.90	748.52	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T405	HW	Analog Trunk Module (TMANI), 12/16 kHz Metering	1,449.21	1,101.40	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T406	HW	Analog Trunk Module (TMANI) without GEE (Metering)	1,125.60	855.46	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T407	HW	Analog Trunk Module (TMANI) without Metering (GEE) for BRA	1,449.21	1,101.40	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T408	HW	Digital Interface Unit, 2 x ISDN PRI or CAS (DIUT2)	1,547.70	1,176.25	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T411	HW	Analog Trunk Module E&M (TMEW2)	984.90	748.52	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T414	HW	HG 3500 V8 (STMIX, 120 Channels)	6,700.00	5,092.00	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T415	HW	CABLU 5m (24-Pair)	422.10	320.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T416	HW	CABLU 10m (24-Pair)	422.10	320.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T417	HW	MDF Cable 25m, Open-Ended (24-Pair)	267.33	203.17	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T418	HW	MDF Cable 95m, Open-Ended (24-Pair)	643.20	488.83	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T419	HW	CABLU 2m for 19" Patch Panel (24-Pair)	422.10	320.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T420	HW	CABLU 5m for 19" Patch Panel (24-Pair)	422.10	320.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T421	HW	DIU Cable, 120 Ohms, 10m	105.53	80.20	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T422	HW	DIU Cable, 120 Ohms, 50m	187.60	142.58	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T423	HW	DIU Cable TNC, 75 Ohms, 10m (GER/IM, not GBR)	422.10	320.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T424	HW	DIU Cable TNC, 75 Ohms, 40m (GER/IM, not GBR)	422.10	320.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T425	HW	DIU Cable BNC, 75 Ohms, 20m (GBR only)	422.10	320.80	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T431	HW	CABLU 5m for 19" Patch Panel (24-Pair)	455.60	346.26	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T432	HW	UACD Mounting Kit 1 for first 30 Inch Shelf	160.80	122.21	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T433	HW	UACD Mounting Kit 2 for second 30 Inch Shelf	536.00	407.36	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape 4xxx	HP4000HW	L30220-Y600-T437	HW	Subscriber Line Module for digital TDM User (SLMU)	804.00	611.04	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T438	HW	Mounting tool	67.00	50.92	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T440	HW	Subscriber Line Module Analog with CLIP and MWI (SLMAV, 24 Ports)	1,688.40	1,283.18	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-T441	HW	Subscriber Line Module Analog with CLIP and MWI (SLMAV, 8 Ports)	984.90	748.52	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X134	HW	HiPath HG 3550 V2.0 (45 Channels) -- Slot For	420.69	319.72	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X136	HW	HiPath HG 3570 V2.0 (45 Channels) -- Slot For	420.69	319.72	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X137	HW	HiPath HG 3530 V2.0 (60 Channels) -- Slot For	420.69	319.72	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X144	HW	HiPath HG 3550 V2.0 (90 Channels) -- Slot For	839.98	638.38	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X147	HW	HiPath HG 3530 V2.0 (120 Channels) -- Slot For	839.98	638.38	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X156	HW	HiPath HG 3570 V2.0 (90 Channels) -- Slot For	839.98	638.38	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X245	HW	Analog Trunk Module (TMANI) with Metering, Slot For	323.61	245.94	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X246	HW	Analog Trunk Module (TMANI), Slot For	323.61	245.94	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X252	HW	Digital User Connections (SLMO24), Slot For	294.06	223.49	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X256	HW	Analog User Connections (SLMA24/MWI), Slot For	227.80	173.13	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X280	HW	Analog User Connections, without CLIP function (SLMAC), Slot For	227.80	173.13	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X382	HW	Subscriber Line Module Analog with MWI (SLMAE), Slot For	227.80	173.13	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X461	HW	HiPath HG 3540 V2.0 (60 Channels) -- Slot For	588.26	447.08	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X462	HW	HiPath HG 3540 V2.0 (120 Channels) -- Slot For	588.26	447.08	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X702	HW	Trunk Module Direct Inward Dial Card (TMDID), Slot For	227.80	173.13	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X706	HW	Trunk Module Central Office 16 Ports, USA (TMC16), Slot For	227.80	173.13	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X707	HW	Digital Interface Unit, MOS Version (DIU2U), Slot For	455.60	346.26	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X708	HW	Digital Interface Unit for T1 Network/Exchange Interface, with MOS Signalling (DIUT)	455.60	346.26	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X717	HW	Digital Interface Unit, US BOS Version (DIU2U), Slot For	455.60	346.26	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X718	HW	Digital Interface Unit for T1 Network/Exchange Interface, with BOS Signalling (DIUT2)	455.60	346.26	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y600-X720	HW	Trunk Module Direct Inward Dial Card (TMDID), 8 Ports Slot For	227.80	173.13	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y601-A700	HW	Gateway for A/μ Law Conversion	1,340.00	1,018.40	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y601-G110	HW	Battery Manager for OpenScape 4000/HiPath 4000	11.26	8.56	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y601-G120	HW	Battery Manager for OpenScape / HiPath 4000, per Port	11.26	8.56	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y601-G200	HW	Redundant Power Supply for OpenScape / HiPath 4000, per Port	11.26	8.56	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y601-G211	HW	High Traffic Ports	11.26	8.56	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A470	SW	HiPath 4000 ComScendo V4 Partial Upgrade License (HiPath 4000 V3.0 Partial Upg)	21.78	16.55	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A471	SW	HiPath 4000 ComScendo V4 Partial Upgrade License (V2.0 upgrades to V4)	36.98	28.10	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A500	SW	Operating Software HiPath 4000 V1.0 (8)	1,028.12	781.37	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A501	SW	Operating Software HiPath 4000 V1.0(24)	2,163.10	1,643.96	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A502	SW	HiPath User Access (8)	877.03	666.54	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A503	SW	HiPath User Access (24)	1,835.13	1,394.70	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A504	SW	Trunk / Networking (2)	276.38	210.05	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A505	SW	Call Detail Recording, Enhanced (8)	25.80	19.61	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A506	SW	Call Detail Recording, Enhanced (24)	58.96	44.81	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A507	SW	ATM Networking (2)	180.57	137.23	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A508	SW	Our Application Connection via BRI / PRI (2)	213.73	162.43	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape 4xxx	HP4000SW	L30220-Y622-A509	SW	HiPath AP Voice Compression IP (2)	103.18	78.42	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A510	SW	OpenScape 4000 Signaling Survivability License for Access Points	1,474.00	1,120.24	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A511	SW	Application Connection via Subscriber Line Modules (8)	810.70	616.13	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A512	SW	VPN Software License for PNE V3.1 (2)	556.44	422.89	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A526	SW	VPN Software License for PNE V3.1 (1)	294.80	224.05	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A541	SW	HiPath ComScendo for HiPath 4000 V3.0	184.25	140.03	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A542	SW	HiPath ComScendo for HiPath 4000 V3.0, for Application Connections	103.18	78.42	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A543	SW	HiPath ComScendo for HiPath 4000 V4	184.25	140.03	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A544	SW	HiPath ComScendo for HiPath 4000 V4, for Application Connections	103.18	78.42	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A545	SW	HiPath ComScendo Plus for HiPath 4000 V4	206.36	156.83	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A548	SW	HiPath ComScendo Security for HiPath 4000	3.69	2.80	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A557	SW	HiPath 4000 V4 Upgrade for HiPath 4000 V1.0	60.09	45.67	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A558	SW	HiPath 4000 V4 Upgrade for HiPath 4000 V2.0	36.98	28.10	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A559	SW	HiPath 4000 V4 Upgrade for HiPath 4000 V3.0	21.78	16.55	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A560	SW	HiPath4000 ComScendo for HiPath 4000 V2.0	184.25	140.03	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A561	SW	HiPath 4000 ComScendo, Concessional License,for Application Connections	103.18	78.42	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A581	SW	Operating Software Upgrade for Hicom 300 E Version 2.0 to HiPath 4000 Version 1.0	287.43	218.45	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A596	SW	Upgrade to HiPath 4000 V2.0 for HiPath 4000 V1.0 (1)	16.75	12.73	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A860	SW	HiPath 4000 V6 Basic Software for CSPCI System	3,685.00	2,800.60	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A861	SW	HiPath 4000 V6 Flex License	209.31	159.08	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A862	SW	HiPath 4000 V6 Analog User License	113.90	86.56	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A863	SW	HiPath 4000 V6 Duplex License	7,370.00	5,601.20	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A864	SW	HiPath Flex License for HiPath 4000 V6, for Application Connections	103.18	78.42	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A865	SW	HiPath 4000 V6 Xpressions IP Connection License	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A866	SW	HiPath 4000 V6 CSPCI Flex Basic License Package	2,211.00	1,680.36	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A867	SW	HiPath 4000 V6 Server Edition Base License Package	9,581.00	7,281.56	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A870	SW	HiPath 4000 V6 Upgrade for HiPath 4000 V2.0	80.40	61.10	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A871	SW	HiPath 4000 V6 Upgrade for HiPath 4000 V3.0	72.36	54.99	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A872	SW	HiPath 4000 V6 Upgrade for HiPath 4000 V4	40.20	30.55	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A873	SW	HiPath 4000 V6 Upgrade for HiPath 4000 V5	36.18	27.50	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A875	SW	Partial Upgrade of HiPath 4000 V2.0 ComScendo to HiPath 4000 V6 Flex Licenses	80.40	61.10	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A876	SW	Partial Upgrade of HiPath 4000 V3.0 ComScendo to HiPath 4000 V6 Flex Licenses	72.36	54.99	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A877	SW	Partial Upgrade of HiPath 4000 V4 ComScendo to HiPath 4000 V6 Flex Licenses	40.20	30.55	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A878	SW	Partial Upgrade of HiPath 4000 V5 ComScendo to HiPath 4000 V6 Flex Licenses	36.18	27.50	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A943	SW	OpenScape 4000 V7 Basic System Upgrade for HiPath 4000 V6	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A980	SW	OpenScape 4000 V8 Base License-Package	3,350.00	2,546.00	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A981	SW	OpenScape 4000 V8 Server Edition Base License-Package	6,030.00	4,582.80	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A982	SW	OpenScape 4000 V8 Base License-Package for Access and 4K Branch	6,030.00	4,582.80	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A983	SW	OpenScape 4000 V8 Duplex License	7,370.00	5,601.20	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A985	SW	OpenScape 4000 V8 Base Software for Upgrades V1.0-V5	1,608.00	1,222.08	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A988	SW	OpenScape 4000 V8 License for Generatingsystem	223.78	170.07	24.0%





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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape 4xxx	HP4000SW	L30220-Y622-A989	SW	OpenScape 4000 V8 Base-License-Package for Demo-System	1,742.00	1,323.92	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A990	SW	OpenScape 4000 V8 Flex License Package	2,010.00	1,527.60	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A991	SW	OpenScape 4000 V8 Flex User License	201.00	152.76	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A992	SW	OpenScape 4000 V8 TDM User License	93.80	71.29	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A993	SW	OpenScape 4000 V8 Conversion TDM to Flex User License	134.00	101.84	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A994	SW	OpenScape 4000 Disaster Recovery	33,500.00	25,460.00	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A995	SW	OpenScape 4000 V8 SLES Upgrade Protection for a further 6 Years	308.20	234.23	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-A996	SW	OpenScape 4000 V8 SLES Upgrade Protection for a further 3 Years	308.20	234.23	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-H991	SW	OpenScape 4000 V8 Flex License, reduction	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-K861	SW	HiPath 4000 V6 Flex License, Provided Locally	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-K920	SW	OpenScape 4000 V7 Base Software, locally provided	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-K921	SW	OpenScape 4000 V7 Flex License, Provided Locally	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-K941	SW	OpenScape 4000 V7 Upgrade for HiPath 4000 V6, Provided Locally	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000HW	L30220-Y622-K985	SW	OpenScape 4000 V8 Base Software for Upgrades V1.0-V5, provided locally	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-K991	SW	OpenScape 4000 V8 Flex License, Provided Locally	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-K992	SW	OpenScape 4000 V8 TDM License, Provided Locally	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-K997	SW	OpenScape 4000 V7 Flex License for SoftGate	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-K998	SW	OpenScape 4000 V8 Flex License for SoftGate	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-L502	SW	HiPath User Access (8), Concessional Licenses	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-L504	SW	Trunk / Networking (2), Concessional Licenses	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-L512	SW	VPN Software License for PNE V3.1 (2), Concessional Licenses	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-L515	SW	Operating Software HiPath 4000 V1.0 (2), Concessional Licenses	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-L526	SW	VPN Software License for PNE V3.1 (1), Concessional License	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-T473	SW	OpenScape 4000 V8 Base Software for modular ordering	3,350.00	2,546.00	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-T474	SW	OpenScape 4000 V8 Flex License for modular ordering	201.00	152.76	24.0%
OpenScape 4xxx	HP4000SW	L30220-Y622-T475	SW	OpenScape 4000 V8 TDM License for modular ordering	93.80	71.29	24.0%
OpenScape 4xxx	HP4000HW	L30220-Z600-A527	HW	Bypass Dongle/Codeword 30 Days Limit for Service Engineers	223.78	170.07	24.0%
OpenScape 4xxx	HP4000HW	L30220-Z600-A528	HW	Bypass Dongle/Codeword, Unlimited	223.78	170.07	24.0%
OpenScape 4xxx	CONCECRM	L30280-A600-A770	HW	CallCenter Switch only Agent Licenses - 1 License	104.52	79.44	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H500	SW	GetCurrent Upg for HiPath 4000 ComScendo/ComScendo Plus Lic from V1.0 to OS	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H501	SW	GetCurrent Upg for HiPath 4000 ComScendo/ComScendo Plus Lic from V2.0 to OS	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H502	SW	GetCurrent Upg for HiPath 4000 ComScendo/ComScendo Plus Lic from V3.0 to OS	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H503	SW	GetCurrent Upg for HiPath 4000 ComScendo/ComScendo Plus Lic from V4 to OS 40	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H504	SW	GetCurrent Upg for HiPath 4000 ComScendo/ComScendo Plus Lic from V5 to OS 40	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H505	SW	Get Current Upg for HP 4000 Flex Lic from V6 to OS 4000 Flex Lic V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H506	SW	Get Current Upg for OS 4000 Flex User Lic from V7 to OS 4000 Flex Lic V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H507	SW	Get Current Upg for TDM user of OpenScape 4000 V7 to OpenScape 4000 V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H508	SW	Get Current Upg of HP 4000 V6 Base to OS 4000 V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H509	SW	Get Current Upg of OS 4000 V7 Base to OS 4000 V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H510	SW	GetC. Partial Upg for HP 4000 ComScendo/ComScendo Plus Lic from V1.0 to OS 40	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H511	SW	Get C. Partial Upg for HP 4000 ComScendo/ComScendo Plus Lic from V2.0 to OS 40	CALL FOR PRICE	CALL FOR PRICE	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape 4xxx	GETC_IC4	L30280-D622-H512	SW	Get C. Partial Upg for HP 4000 ComScendo/ComScendo Plus Lic from V3.0 to OS 4	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H513	SW	Get C. Partial Upg for HP 4000 ComScendo/ComScendo Plus Lic from V4 to OS 400	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H514	SW	Get C. Partial Upg for HP 4000 ComScendo/ComScendo Plus Lic from V5 to OS 400	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H515	SW	Get C. Partial Upg for HP 4000 Flex Lic from V6 to OS 4000 Flex Lic V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H516	SW	Get C. Partial Upg for OS 4000 Flex User Lic from V7 to OS 4000 Flex Lic V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H517	SW	Get C. Partial Upg for OS 4000 TDM User Lic from V7 to OS 4000 TDM Lic V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H518	SW	GetCurrent Upgrade to OpenScape 4000 V8 Basic Software V1.0-V5	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H519	SW	GetCurrent Upgrade from Cordless E .3 Licenses to OpenScape 4000 V8 TDM Licer	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H520	SW	GetCurrent Upgrade from Cordless E V3.0 Licenses to OpenScape 4000 V8 TDM Li	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H521	SW	GetCurrent Partial Upgrade from Cordless E V2.3 Licenses to OpenScape 4000 V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H522	SW	GetCurrent Partial Upgrade from Cordless E V3.0 Licenses to OpenScape 4000 V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H526	SW	Get Current Migr. Hicom 300E V3, Hicom 300 V6.6 (US), Rolm, Realitis DX to OS 40	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H839	SW	Get Current Migr. from Hicom 300E V3, Hicom 300 V6.6 (US), Rolm, Realitis DX to C	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H848	SW	Get Current Upgrade from HiPath 4000 V1.0 ComScendo/Flex Lic. to OS 4000 V7 Fi	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H849	SW	Get Current Upgrade from HiPath 4000 .0 ComScendo/Flex Lic. to OS 4000 V7 Flex	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H850	SW	Get Current Upgrade from HiPath 4000 V3.0 ComScendo/Flex Lic. to OS 4000 V7 Fi	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H851	SW	Get Current Upgr. from HiPath 4000 V4 ComScendo/Flex License to OS 4000 V7 Fl	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H852	SW	Get Current Upgr. from HiPath 4000 V5 ComScendo/Flex License to OS 4000 V7 Fl	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H853	SW	Get Current Upgr. from HiPath 4000 V6 ComScendo/Flex License to OS 4000 V7 Fl	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H914	SW	Get Current Migration for Cordless E V3.0 Licenses to OpenScape 4000 V7 Flex Lic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H915	SW	Get Current Migration for Cordless E .3 Licenses to OpenScape 4000 V7 Flex Licen	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H916	SW	Get Current Part Migration for Cordless E V3.0 Licenses to OS 4000 V7 Flex Licen	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H917	SW	Get Current Part Migration for Cordless E .3 Licenses to OS 4000 V7 Flex Licences	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H921	SW	Get Current for OpenScape 4000 V7 Basic System Upgrade for HiPath 4000 V6	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H922	SW	Get Current for Partial Upgrade of HP 4000 V6 Flex Licence to OS 4000 V7 Flex Lic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H923	SW	Get Current for Partial Upgr of HP 4000 V1.0 Exchange/Networking to OS 4000 V7 F	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H924	SW	Get Current for Partial Upgr of HP 4000 V1.0 User Access to OS 4000 V7 Flex Licen	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H925	SW	Get Current for Partial Upgrade of HP 4000 V5 ComScendo to OS 4000 V7 Flex Lic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H926	SW	Get Current for Partial Upgrade of HP 4000 V4 ComScendo to OS 4000 V7 Flex Lic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H927	SW	Get Current for Partial Upgrade of HP 4000 V3 ComScendo to OS 4000 V7 Flex Lic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H928	SW	Get Current for Partial Upgrade of HP 4000 ComScendo to OS 4000 V7 Flex Licen	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx	GETC_IC4	L30280-D622-H957	SW	Get Current Migration to OpenScape 4000 V7 Basic Software from V1.0 - V5	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape 4xxx IPDA (AP 3xxx)	HP4000HW	L30220-Y600-G100	HW	HiPath AP 3300 IP	8,884.20	6,751.99	24.0%
OpenScape 4xxx IPDA (AP 3xxx)	HP4000HW	L30220-Y600-G102	HW	HiPath AP 3500 IP	5,748.60	4,368.94	24.0%
OpenScape 4xxx IPDA (AP 3xxx)	HP4000HW	L30220-Y600-G210	HW	Redundant Power Supply for AP 3700 IP	1,688.40	1,283.18	24.0%
OpenScape 4xxx IPDA (AP 3xxx)	HP4000HW	L30220-Y600-G250	HW	AP 3700 IP	1,876.00	1,425.76	24.0%
OpenScape 4xxx IPDA (AP 3xxx)	HP4000HW	L30220-Y600-G254	HW	Survivability Unit for AP3700 IP (cPCI Cassette with DSCXL2)	5,628.00	4,277.28	24.0%
OpenScape 4xxx IPDA (AP 3xxx)	HP4000HW	L30220-Y600-G255	HW	AP 3300 IP	4,643.10	3,528.76	24.0%
OpenScape 4xxx IPDA (AP 3xxx)	HP4000HW	L30220-Y600-G258	HW	Survivability Unit freestanding for AP3700IP (Access 500a Box)	6,432.00	4,888.32	24.0%
OpenScape 4xxx IPDA (AP 3xxx)	HP4000HW	L30220-Y600-T216	HW	Survivability Unit for AP3700 IP (CSAPE), Bulk Orders	13,366.50	10,158.54	24.0%
OpenScape 4xxx IPDA (AP 3xxx)	HP4000SW	L30220-Y622-A518	SW	OpenScape 4000 Survivability License for Access Points	3,685.00	2,800.60	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Access	HP4000HW	L30220-Y600-A952	HW	Access SLA	2,814.00	2,138.64	24.0%
OpenScape Access	HP4000HW	L30220-Y600-A953	HW	Access BRI	2,110.50	1,603.98	24.0%
OpenScape Access	HP4000HW	L30220-Y600-A954	HW	Access SLO	2,110.50	1,603.98	24.0%
OpenScape Access	HP4000HW	L30220-Y600-A955	HW	Access PRI	2,814.00	2,138.64	24.0%
OpenScape Access	HP4000HW	L30220-Y600-A956	HW	Access TA	2,110.50	1,603.98	24.0%
OpenScape Access	HP4000HW	L30220-Y600-A957	HW	Access SLC	4,924.50	3,742.62	24.0%
OpenScape Access	HP4000HW	L30220-Y600-A958	HW	Access TA without Metering (GEE)	2,010.00	1,527.60	24.0%
OpenScape Access	HP4000HW	L30220-Y600-A959	HW	Access TA for Brazil	2,010.00	1,527.60	24.0%
OpenScape Access	HP4000HW	L30220-Y600-A960	HW	Access PRI (E1)	2,814.00	2,138.64	24.0%
OpenScape Access	HP4000HW	L30220-Y600-A961	HW	Access PRI (CAS)	2,814.00	2,138.64	24.0%
OpenScape Access	HP4000HW	L30220-Y600-A962	HW	Access PRI (2xT1 MOS)	2,814.00	2,138.64	24.0%
OpenScape Access	HP4000HW	L30220-Y600-A963	HW	Access PRI (1xT1 BOS)	2,814.00	2,138.64	24.0%
OpenScape Access	HP4000HW	L30220-Y600-G940	HW	OpenScape 4000 Branch AC	10,050.00	7,638.00	24.0%
OpenScape Access	HP4000HW	L30220-Y600-G941	HW	OpenScape 4000 Branch DC	10,050.00	7,638.00	24.0%
OpenScape Access	HP4000HW	L30220-Y600-G950	HW	OpenScape Access 500a	6,432.00	4,888.32	24.0%
OpenScape Access	HP4000HW	L30220-Y600-G951	HW	OpenScape Access 500i	7,772.00	5,906.72	24.0%
OpenScape Accounting	SW_ASSUR	L30220-S632-L961	SW	OSC SWA for OpenScape Accounting Port	2.93	2.23	24.0%
OpenScape Accounting	SW_ASSUR	L30220-S632-L992	SW	OSC SWA for OpenScape Accounting User	477.94	363.23	24.0%
OpenScape Accounting	SWS_OEM3	L30220-S632-M70	SW	OSC SWA 1y for OpenScape Accounting Base Package (per Base Package)	170.19	129.34	24.0%
OpenScape Accounting	SWS_OEM3	L30220-S632-M71	SW	OSC SWA 1y for OpenScape Accounting Port (per Port)	0.75	0.57	24.0%
OpenScape Accounting	SWS_OEM3	L30220-S632-M72	SW	OSC SWA 1y for OpenScape Accounting User (per user)	138.93	105.59	24.0%
OpenScape Accounting	SWS_MGMT	L30220-S632-M73	SW	OSC SWA 1y for OpenScape Accounting Welcome (per Welcome License)	0.60	0.46	24.0%
OpenScape Accounting	SWS_OEM3	L30220-S632-N70	SW	OSC SWA 3y for OpenScape Accounting Base Package (per Base Package)	170.19	129.34	24.0%
OpenScape Accounting	SWS_OEM3	L30220-S632-N71	SW	OSC SWA 3y for OpenScape Accounting Port (per Port)	0.75	0.57	24.0%
OpenScape Accounting	SWS_OEM3	L30220-S632-N72	SW	OSC SWA 3y for OpenScape Accounting User (per user)	138.93	105.59	24.0%
OpenScape Accounting	SWS_MGMT	L30220-S632-N73	SW	OSC SWA 3y for OpenScape Accounting Welcome (per Welcome License)	0.60	0.46	24.0%
OpenScape Accounting	GETC_ICO	L30280-D622-H560	SW	GetCurrent Upgrade OpenScape Accounting V1 to V3 Base Package	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Accounting	GETC_ICO	L30280-D622-H561	SW	GetCurrent Upgrade OpenScape Accounting V1 to V3 Port	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Accounting	GETC_ICO	L30280-D622-H562	SW	GetCurrent Upgrade OpenScape Accounting V1 to V3 User/Admin	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Accounting	GETC_ICO	L30280-D622-H563	SW	GetCurrent Upgrade OpenScape Accounting V2 to V3 Base Package	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Accounting	GETC_ICO	L30280-D622-H564	SW	GetCurrent Upgrade OpenScape Accounting V2 to V3 Port	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Accounting	GETC_ICO	L30280-D622-H565	SW	GetCurrent Upgrade OpenScape Accounting V2 to V3 User/Admin	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A550	HW	OpenScape Branch 1000 Server - Lenovo x3250 M6	3,886.00	2,953.36	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A562	HW	OpenScape Branch 50i D44 Server	2,251.20	1,710.91	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A565	HW	OpenScape Branch 50i A024 Server	3,443.80	2,617.29	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A566	HW	OpenScape Branch 50i A048 Server	5,346.60	4,063.42	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A567	HW	OpenScape Branch 50/250 Server	1,299.80	987.85	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A573	HW	Patch Panel 24 ports for OpenScape Branch 50i and Mediatrix 4124	196.98	149.70	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A579	HW	Centronic Cable 24 Pair for OpenScape Branch 50i A0xx	154.77	117.63	24.0%
OpenScape Branch	OPSCUCHW	L30220-D600-A590	HW	OpenScape Branch 500i DP4 Server	5,132.20	3,900.47	24.0%
OpenScape Branch	OPSCUCHW	L30220-D600-A591	HW	OpenScape Branch 500i DP8 Server	6,968.00	5,295.68	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Branch	OPSCUC3P	L30220-D600-A592	HW	OpenScape Branch 50i - 2GB RAM upgrade module	113.90	86.56	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A594	HW	OpenScape Branch 50i A84 Server	2,345.00	1,782.20	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A595	HW	OpenScape Branch 50i D44 Server	2,251.20	1,710.91	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A596	HW	OpenScape Branch 50i DP14 Server	2,412.00	1,833.12	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A597	HW	OpenScape Branch 50i DP24 Server	3,283.00	2,495.08	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A598	HW	OpenScape Branch 50/250 Server	1,299.80	987.85	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A599	HW	OpenScape Branch 6000 Server - Lenovo X3550 M5	12,328.00	9,369.28	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A640	HW	OpenScape Branch 500i Splitter Box 4 PRI	1,634.80	1,242.45	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A641	HW	OpenScape Branch 500i Splitter Box 8 PRI	2,974.80	2,260.85	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A642	HW	OpenScape Branch 500i Splitter Box - Upgrade 4 PRI to 8 PRI	1,782.20	1,354.47	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A643	HW	OpenScape Branch 500i Splitter Box- Cable kit for OSB 500i	60.30	45.83	24.0%
OpenScape Branch	OPSCUC3P	L30220-D600-A645	HW	OpenScape Branch 500i Splitter Box - USB Ethernet Adapter for OSB 500i	73.70	56.01	24.0%
OpenScape Branch	OPSCUCSW	L30220-D600-A660	HW	Phase Out Product: OpenScape Branch V8 Documentation CD	22.11	16.80	24.0%
OpenScape Branch	OPSCUCSW	L30220-D600-A792	HW	OpenScape Branch V9 Documentation CD	22.11	16.80	24.0%
OpenScape Branch	OPSCUCSW	L30220-D622-A622	SW	OpenScape Branch V7 Registered Line License (per User)	22.11	16.80	24.0%
OpenScape Branch	OPSCUCSW	L30220-D622-A623	SW	OpenScape Branch V7 Backup ACD License (per OSB)	147.40	112.02	24.0%
OpenScape Branch	OPSCUCSW	L30220-D622-A624	SW	OpenScape Branch V7 Auto Attendant License (per OSB)	117.92	89.62	24.0%
OpenScape Branch	OPSCUCSW	L30220-D622-A662	SW	OpenScape Branch V8 Registered Line License (per Registered Line)	22.11	16.80	24.0%
OpenScape Branch	OPSCUCSW	L30220-D622-A663	SW	OpenScape Branch V8 Backup ACD License (per OSB)	147.40	112.02	24.0%
OpenScape Branch	OPSCUCSW	L30220-D622-A664	SW	OpenScape Branch V8 Auto Attendant License (per OSB)	117.92	89.62	24.0%
OpenScape Branch	OPSCUCSW	L30220-D622-A793	SW	OpenScape Branch V9 Base License	67.00	50.92	24.0%
OpenScape Branch	OPSCUCSW	L30220-D622-A794	SW	OpenScape Branch V9 Registered Line License (per Registered Line)	22.11	16.80	24.0%
OpenScape Branch	OPSCUCSW	L30220-D622-A795	SW	OpenScape Branch V9 Backup ACD License (per OSB)	147.40	112.02	24.0%
OpenScape Branch	OPSCUCSW	L30220-D622-A796	SW	OpenScape Branch V9 Auto Attendant License (per OSB)	117.92	89.62	24.0%
OpenScape Branch	OPSCUCSW	L30220-D622-A797	SW	OpenScape Branch V9 Local Voice Mail	268.00	203.68	24.0%
OpenScape Branch	OPSCUCSW	L30220-D622-A808	SW	OpenScape Branch V9 Pre-Production License	67.00	50.92	24.0%
OpenScape Branch	OPSCUCSW	L30220-D622-A809	SW	OpenScape Branch V9 PRI to SIP Interface License	268.00	203.68	24.0%
OpenScape Branch	SW_SUBSC	L30220-S622-L119	SW	Monthly Subscription License Hosted OpenScape Branch User	0.67	0.51	24.0%
OpenScape Branch	SW_SUBSC	L30220-S622-L254	SW	OpenScape Branch V9 Product Instance for Service Provider Licensing	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Branch	SW_SUBSC	L30220-S622-L319	SW	Monthly Subscription License Enterprise OpenScape Branch User	0.67	0.51	24.0%
OpenScape Branch	XOTHERSX	L30220-S622-L436	SW	OpenScape Branch V8 Product Instance for Subscription Licensing as of 07/2014	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Branch	SW_SUBSC	L30220-S622-L454	SW	OpenScape Branch V9 Product Instance for Subscription Licensing	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Branch	OSEEXPSW	L30220-S622-L476	SW	OS EE v9 - OS Branch V9 Product Instance for Enterprise Subscription Licensing	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Branch	SW_SUBSC	L30220-S622-L55	SW	GSP OS Branch Subscription Userlizenz monatlich	1.34	1.02	24.0%
OpenScape Branch	SW_SUBSC	L30220-S622-L569	SW	Monthly Subscription License Hosted OpenScape Branch User	1.34	1.02	24.0%
OpenScape Branch	SWS_OS_V	L30220-S632-M250	SW	OSC SWA 1y for Contract for OpenScape Branch Registered Line License (per Regi	1.77	1.35	24.0%
OpenScape Branch	SWS_OS_V	L30220-S632-N250	SW	OSC SWA 3y for Contract for OpenScape Branch Registered Line License (per Regi	1.77	1.35	24.0%
OpenScape Branch	GETC_ICO	L30280-D622-H709	SW	GetCurrent Upgrade for OpenScape Branch V9 Base License from OS Branch V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Branch	GETC_ICO	L30280-D622-H710	SW	GetCurrent Upgrade for OpenScape Branch V9 Registered Line License from OS B	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Branch	GETC_ICO	L30280-D622-H711	SW	GetCurrent Upgrade for OpenScape Branch V9 Backup ACD License from OS Brar	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Branch	GETC_ICO	L30280-D622-H712	SW	GetCurrent Upgrade for OpenScape Branch V9 Auto Attendant License from OS Bra	CALL FOR PRICE	CALL FOR PRICE	24.0%





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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Branch	GETC_ICO	L30280-D622-H714	SW	GetCurrent Upgrade for OpenScape Branch V9 Base License from OS Branch V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Branch	GETC_ICO	L30280-D622-H715	SW	GetCurrent Upgrade for OpenScape Branch V9 Registered Line License from OS B	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Branch	GETC_ICO	L30280-D622-H716	SW	GetCurrent Upgrade for OpenScape Branch V9 Backup ACD License from OS Br	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Branch	GETC_ICO	L30280-D622-H717	SW	GetCurrent Upgrade for OpenScape Branch V9 Auto Attendant License from OS Br	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Branch	SERV_IC5	L43220-S622-L119	SW	Subscription Support Fee for monthly Subscription License Hosted OpenScape Bran	0.13	0.10	24.0%
OpenScape Branch	SERV_IC5	L43220-S622-L319	SW	Subscription Support Fee for monthly Subscription License Enterprise OpenScape B	0.13	0.10	24.0%
OpenScape CC Central Reportg	OELASWCC	L30280-A622-B79	SW	OSCC Enterprise V9 - Base Package "Central Reporting"	4,020.00	3,055.20	24.0%
OpenScape CC Central Reportg	GETC_ICO	L30280-D622-H983	SW	Get Current Upgrade OSCC E V9 - Upgrade OSCC E V8 CRS To OSCC E CRS \	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Central Reportg	GETC_ICO	L30280-D622-H984	SW	Get Current Upgrade OSCC V9 - Get Current Upgrade OSCC E V7 CRS To Get C	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	SERV_PS	L30220-S622-A243	SW	SWA Promo Upgrade for OpenScape Contact Center Extensions Base License for C	2,713.50	2,062.26	24.0%
OpenScape CC Extensions	SERV_PS	L30220-S622-A244	SW	SWA Promo Upgrade for OpenScape Contact Center Extensions Base License ohne	603.00	458.28	24.0%
OpenScape CC Extensions	SERV_PS	L30220-S622-A245	SW	SWA Promo Upgrade for OpenScape Contact Center Extensions Concierge User Lic	1,688.40	1,283.18	24.0%
OpenScape CC Extensions	SERV_PS	L30220-S622-A246	SW	SWA Promo Upgrade for OpenScape Contact Center Extensions AgentDesktop Use	361.80	274.97	24.0%
OpenScape CC Extensions	SERV_PS	L30220-S622-A247	SW	SWA Promo Upgrade for OpenScape Contact Center Extensions AgentRealTimeVie	72.36	54.99	24.0%
OpenScape CC Extensions	SERV_PS	L30220-S622-A248	SW	SWA Promo Upgrade for OpenScape Contact Center Extensions Reporter License F	2,894.40	2,199.74	24.0%
OpenScape CC Extensions	SERV_PS	L30220-S622-A249	SW	SWA Promo Upgrade for OpenScape Contact Center Extensions Reporter User Lice	1,045.20	794.35	24.0%
OpenScape CC Extensions	SERV_PS	L30220-S622-A250	SW	SWA Promo Upgrade for OpenScape Contact Center Extensions Integration Connec	72.36	54.99	24.0%
OpenScape CC Extensions	SW_ASSUR	L30220-S632-L867	SW	OSC SWA for OSCC Extensions Remote Agent User License	36.18	27.50	24.0%
OpenScape CC Extensions	SW_ASSUR	L30220-S632-L868	SW	OSC SWA for OSCC Extensions Remote Agent Package	900.48	684.36	24.0%
OpenScape CC Extensions	SW_ASSUR	L30220-S632-L869	SW	OSC SWA for OSCC Extensions Integration Connector Real-Time User License	8.44	6.41	24.0%
OpenScape CC Extensions	SW_ASSUR	L30220-S632-L976	SW	OSC SWA for OSCC Extensions Concierge Professional User License	283.01	215.09	24.0%
OpenScape CC Extensions	SW_ASSUR	L30220-S632-L977	SW	OSC SWA for OSCC Extensions AgentDesktop User License	72.36	54.99	24.0%
OpenScape CC Extensions	SW_ASSUR	L30220-S632-L979	SW	OSC SWA for OSCC Extensions AgentRealTimeView User License	12.86	9.77	24.0%
OpenScape CC Extensions	SW_ASSUR	L30220-S632-L980	SW	OSC SWA for OSCC Extensions Reporter Package	385.92	293.30	24.0%
OpenScape CC Extensions	SW_ASSUR	L30220-S632-L981	SW	OSC SWA for OSCC Extensions Reporter User License	192.96	146.65	24.0%
OpenScape CC Extensions	SW_ASSUR	L30220-S632-L982	SW	OSC SWA for OSCC Extensions Integration Connector CTI+CC User License	12.86	9.77	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M120	SW	OSC SWA 1y for OSC CC Extensions Base Professional (per Base License)	107.20	81.47	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M121	SW	OSC SWA 1y for OSC CC Extensions Concierge Professional (per 1 User License)	377.34	286.78	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M122	SW	OSC SWA 1y for OSC CC Extensions Concierge Professional (per 5 User Licenses)	1,372.16	1,042.84	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M123	SW	OSC SWA 1y for OSC CC Extensions Concierge Professional (per 10 User Licenses)	2,401.28	1,824.97	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M124	SW	OSC SWA 1y for OSC CC Extensions AgentDesktop (per 1 User License)	96.48	73.32	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M125	SW	OSC SWA 1y for OSC CC Extensions AgentDesktop (per 50 User Licenses)	3,618.00	2,749.68	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M126	SW	OSC SWA 1y for OSC CC Extensions AgentDesktop (per 150 User Licenses)	8,141.84	6,187.80	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M127	SW	OSC SWA 1y for OSC CC Extensions Integration Connector Real-Time (per 1 User I	17.15	13.03	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M128	SW	OSC SWA 1y for OSC CC Extensions Integration Connector Real-Time (per 50 Use	536.00	407.36	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M129	SW	OSC SWA 1y for OSC CC Extensions Integration Connector Real-Time (per 150 Use	1,179.20	896.19	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M130	SW	OSC SWA 1y for OSC CC Extensions AgentRealTimeView (per 1 User License)	17.15	13.03	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M131	SW	OSC SWA 1y for OSC CC Extensions AgentRealTimeView (per 50 User Licenses)	536.00	407.36	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M132	SW	OSC SWA 1y for OSC CC Extensions AgentRealTimeView (per 150 User Licenses)	1,179.20	896.19	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M133	SW	OSC SWA 1y for OSC CC Extensions Reporter Package (per Package)	514.56	391.07	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M134	SW	OSC SWA 1y for OSC CC Extensions Reporter (per 1 User License)	257.28	195.53	24.0%



PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M135	SW	OSC SWA 1y for OSC CC Extensions Reporter (per 5 User Licenses)	857.60	651.78	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M136	SW	OSC SWA 1y for OSC CC Extensions Reporter (per 10 User Licenses)	1,372.16	1,042.84	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M137	SW	OSC SWA 1y for OSC CC Extensions Integration Connector CTI+CC (per 1 User Lic	17.15	13.03	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M138	SW	OSC SWA 1y for OSC CC Extensions Integration Connector CTI+CC (per 50 User L	643.20	488.83	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M139	SW	OSC SWA 1y for OSC CC Extensions Integration Connector CTI+CC (per 150 User	1,447.20	1,099.87	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M141	SW	OSC SWA 1y for OSC CC Extensions Remote Agent Package (per Package)	1,372.16	1,042.84	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M142	SW	OSC SWA 1y for OSC CC Extensions Remote Agent (per 1 User License)	70.75	53.77	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M143	SW	OSC SWA 1y for OSC CC Extensions Remote Agent (per 5 User Licenses)	265.32	201.64	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M144	SW	OSC SWA 1y for OSC CC Extensions Remote Agent (per 10 User Licenses)	424.51	322.63	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M145	SW	OSC SWA 1y for OSC CC Extensions Base Plus (per Base License)	10.18	7.74	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M146	SW	OSC SWA 1y for OSC CC Extensions Concierge Plus (per 1 User License)	213.86	162.53	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M147	SW	OSC SWA 1y for OSC CC Extensions Upgrade Base Plus to Professional (per Base	107.20	81.47	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-M148	SW	OSC SWA 1y for OSC CC Extensions Upgrade Concierge Plus to Professional (per	377.34	286.78	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N120	SW	OSC SWA 3y for OSC CC Extensions Base Professional (per Base License)	107.20	81.47	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N121	SW	OSC SWA 3y for OSC CC Extensions Concierge Professional (per 1 User License)	377.34	286.78	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N122	SW	OSC SWA 3y for OSC CC Extensions Concierge Professional (per 5 User Licenses)	1,372.16	1,042.84	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N123	SW	OSC SWA 3y for OSC CC Extensions Concierge Professional (per 10 User Licenses	2,401.28	1,824.97	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N124	SW	OSC SWA 3y for OSC CC Extensions AgentDesktop (per 1 User License)	96.48	73.32	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N125	SW	OSC SWA 3y for OSC CC Extensions AgentDesktop (per 50 User Licenses)	3,618.00	2,749.68	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N126	SW	OSC SWA 3y for OSC CC Extensions AgentDesktop (per 150 User Licenses)	8,141.84	6,187.80	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N127	SW	OSC SWA 3y for OSC CC Extensions Integration Connector Real-Time (per 1 User L	17.15	13.03	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N128	SW	OSC SWA 3y for OSC CC Extensions Integration Connector Real-Time (per 50 Use	536.00	407.36	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N129	SW	OSC SWA 3y for OSC CC Extensions Integration Connector Real-Time (per 150 Use	1,179.20	896.19	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N130	SW	OSC SWA 3y for OSC CC Extensions AgentRealTimeView (per 1 User License)	17.15	13.03	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N131	SW	OSC SWA 3y for OSC CC Extensions AgentRealTimeView (per 50 User Licenses)	536.00	407.36	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N132	SW	OSC SWA 3y for OSC CC Extensions AgentRealTimeView (per 150 User Licenses)	1,179.20	896.19	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N133	SW	OSC SWA 3y for OSC CC Extensions Reporter Package (per Package)	514.56	391.07	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N134	SW	OSC SWA 3y for OSC CC Extensions Reporter (per 1 User License)	257.28	195.53	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N135	SW	OSC SWA 3y for OSC CC Extensions Reporter (per 5 User Licenses)	857.60	651.78	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N136	SW	OSC SWA 3y for OSC CC Extensions Reporter (per 10 User Licenses)	1,372.16	1,042.84	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N137	SW	OSC SWA 3y for OSC CC Extensions Integration Connector CTI+CC (per 1 User Lic	17.15	13.03	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N138	SW	OSC SWA 3y for OSC CC Extensions Integration Connector CTI+CC (per 50 User L	643.20	488.83	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N139	SW	OSC SWA 3y for OSC CC Extensions Integration Connector CTI+CC (per 150 User	1,447.20	1,099.87	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N141	SW	OSC SWA 3y for OSC CC Extensions Remote Agent Package (per Package)	1,372.16	1,042.84	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N142	SW	OSC SWA 3y for OSC CC Extensions Remote Agent (per 1 User License)	70.75	53.77	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N143	SW	OSC SWA 3y for OSC CC Extensions Remote Agent (per 5 User Licenses)	265.32	201.64	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N144	SW	OSC SWA 3y for OSC CC Extensions Remote Agent (per 10 User Licenses)	424.51	322.63	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N145	SW	OSC SWA 3y for OSC CC Extensions Base Plus (per Base License)	10.18	7.74	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N146	SW	OSC SWA 3y for OSC CC Extensions Concierge Plus (per 1 User License)	213.86	162.53	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N147	SW	OSC SWA 3y for OSC CC Extensions Upgrade Base Plus to Professional (per Base	107.20	81.47	24.0%
OpenScape CC Extensions	SWS_SRVC	L30220-S632-N148	SW	OSC SWA 3y for OSC CC Extensions Upgrade Concierge Plus to Professional (per	377.34	286.78	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape CC Extensions	SERVAPPL	L30258-W622-D300	SW	OSCC-E V3 Base Professional license	1,340.00	1,018.40	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D301	SW	OSCC-E V3 Concierge Professional 1 User license	4,716.80	3,584.77	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D302	SW	OSCC-E V3 Concierge Professional 5 User license	17,152.00	13,035.52	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D303	SW	OSCC-E V3 Concierge Professional 10 User license	30,016.00	22,812.16	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D304	SW	OSCC-E V3 Concierge Monitor Point license	20.10	15.28	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D305	SW	OSCC-E V3 Concierge Calendar Connector license	2,412.00	1,833.12	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D306	SW	OSCC-E V3 Standby license	16,080.00	12,220.80	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D307	SW	OSCC-E V3 AgentDesktop-Web 1 User license	1,206.00	916.56	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D308	SW	OSCC-E V3 AgentDesktop-Web 50 User license	45,225.00	34,371.00	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D311	SW	OSCC-E V3 AgentDesktop Backoffice 50 User license	8,375.00	6,365.00	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D312	SW	OSCC-E V3 AgentDesktop Backoffice 150 User license	18,760.00	14,257.60	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D313	SW	OSCC-E V3 AgentDesktop-Web E-Mail 1 User license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D314	SW	OSCC-E V3 AgentRealTimeView 1 User license	214.40	162.94	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D315	SW	OSCC-E V3 AgentRealTimeView 50 User license	6,700.00	5,092.00	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D316	SW	OSCC-E V3 AgentRealTimeView 150 User license	14,740.00	11,202.40	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D317	SW	OSCC-E V3 Reporter license package	6,432.00	4,888.32	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D318	SW	OSCC-E V3 Reporter 1 User license	3,216.00	2,444.16	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D319	SW	OSCC-E V3 Reporter 5 User license	10,720.00	8,147.20	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D320	SW	OSCC-E V3 Reporter 10 User license	17,152.00	13,035.52	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D321	SW	OSCC-E V3 Reporter Site license	4,020.00	3,055.20	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D322	SW	OSCC-E V3 Integration Connector CTI + OSCC 1 User license	214.40	162.94	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D323	SW	OSCC-E V3 Integration Connector CTI + OSCC 50 User license	8,040.00	6,110.40	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D324	SW	OSCC-E V3 Integration Connector CTI + OSCC 150 User license	18,090.00	13,748.40	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D325	SW	OSCC-E V3 Integration Connector Real-Time 1 User license	214.40	162.94	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D326	SW	OSCC-E V3 Integration Connector Real-Time 50 User license	6,700.00	5,092.00	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D327	SW	OSCC-E V3 Integration Connector Real-Time 150 User license	14,740.00	11,202.40	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D328	SW	OSCC-E V3 Switch Node license	1,206.00	916.56	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D329	SW	OSCC-E V3 Additional Server license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D330	SW	OSCC-E V3 Remote Agent License Package	17,152.00	13,035.52	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D331	SW	OSCC-E V3 Remote Agent 1 User license	884.40	672.14	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D332	SW	OSCC-E V3 Remote Agent 5 User license	3,316.50	2,520.54	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D333	SW	OSCC-E V3 Remote Agent 10 User license	5,306.40	4,032.86	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D335	SW	OSCC-E V3 Remote Agent Tenant license	2,010.00	1,527.60	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D336	SW	OSCC-E V3 AgentDesktop-Web Chat 1 User license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D337	SW	OSCC-E V3 Base Plus license	127.30	96.75	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D338	SW	OSCC-E V3 Concierge Plus 1 User License	2,673.30	2,031.71	24.0%
OpenScape CC Extensions	SERVAPPL	L30258-W622-D340	SW	OSCC-E V3 Evaluation license package	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H528	SW	Get Current OSCC-E V3 Migration AC-Win IP to OSCC-E Switch Node license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H743	SW	Get Current Upgrade for OpenScape Contact Center Extensions Base License for C	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H744	SW	Get Current Upgrade for OpenScape Contact Center Extensions Base License ohne	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H745	SW	Get Current Upgrade for OpenScape Contact Center Extensions Concierge User Lic	CALL FOR PRICE	CALL FOR PRICE	24.0%



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OpenScape CC Extensions	GETC_ICO	L30280-D622-H746	SW	Get Current Upgrade for OpenScape Contact Center Extensions AgentDesktop User	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H747	SW	Get Current Upgrade for OpenScape Contact Center Extensions AgentRealTimeView	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H748	SW	Get Current Upgrade for OpenScape Contact Center Extensions Reporter License P	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H749	SW	Get Current Upgrade for OpenScape Contact Center Extensions Reporter User Licen	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H750	SW	Get Current Upgrade for OpenScape Contact Center Extensions Integr. Connec. CTI	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H751	SW	Get Current Upgrade for OSCC-E V2->V3 Base license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H752	SW	Get Current Upgrade for OSCC-E V2->V3 Concierge 1 User license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H753	SW	Get Current Upgrade for OSCC-E V2->V3 Concierge 5 User license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H754	SW	Get Current Upgrade for OSCC-E V2->V3 Concierge 10 User license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H755	SW	Get Current Upgrade for OSCC-E V2->V3 AgentDesktop 1 User license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H756	SW	Get Current Upgrade for OSCC-E V2->V3 Agent Desktop 50-User License	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H757	SW	Get Current Upgrade for OSCC-E V2->V3 Agent Desktop 150-User License	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H758	SW	Get Current Upgrade for OSCC-E V2->V3 ARTV 1 User license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H759	SW	Get Current Upgrade for OSCC-E V2->V3 ARTV 50 User license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H760	SW	Get Current Upgrade for OSCC-E V2->V3 ARTV 150 User license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H761	SW	Get Current Upgrade for OSCC-E V2->V3 Reporter Package license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H762	SW	Get Current Upgrade for OSCC-E V2->V3 Reporter 1 User license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H763	SW	Get Current Upgrade for OSCC-E V2->V3 Reporter 5 User license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H764	SW	Get Current Upgrade for OSCC-E V2->V3 Reporter 10 User license	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H765	SW	Get Current Upgrade for OSCC-E V2->V3 Integration Connector CTI+CC 1 User lice	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H766	SW	Get Current Upgrade for OSCC-E V2->V3 Integration Connector CTI+CC 50 User lic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H767	SW	Get Current Upgrade for OSCC-E V2->V3 Integration Connector CTI+CC 150 User li	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H768	SW	Get Current Upgrade for OSCC-E V3 Migration AC-Win IP to Concierge Plus 1 User	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H769	SW	Get Current Upgrade for OSCC-E V3 Migration AC-Win IP to Concierge Professiona	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H770	SW	Get Current Upgrade for OSCC-E V3 Migration AC-Win IP to OSCC-E Base Plus lic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape CC Extensions	GETC_ICO	L30280-D622-H771	SW	Get Current Upgrade for OSCC-E V3 Migration AC-Win IP to OSCC-E Base Profess	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Common Mgmt Portal	SW_SUBSC	L30220-S622-L120	SW	Monthly Subscription License Hosted OS CMP UM	0.62	0.47	24.0%
OpenScape Common Mgmt Portal	SW_SUBSC	L30220-S622-L320	SW	Monthly Subscription License Enterprise OS CMP UM	0.62	0.47	24.0%
OpenScape Common Mgmt Portal	OSEEXPSW	L30220-S622-L474	SW	OS EE v9 - OS CMP V7Product Instance for Enterprise Subscription Licensing	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Common Mgmt Portal	SW_SUBSC	L30220-S622-L570	SW	Monthly Subscription License Hosted OS CMP UM	2.28	1.73	24.0%
OpenScape Common Mgmt Portal	UNIFCOMM	L30280-D601-H88	SW	Feature request for OpenScape Common Management Platform financed by externa	3,350.00	2,546.00	24.0%
OpenScape Common Mgmt Portal	OPSCUCSW	L30280-D622-H61	SW	OpenScape CMP V7 User Management User License	21.11	16.04	24.0%
OpenScape Common Mgmt Portal	OPSCUCSW	L30280-D622-H62	SW	OpenScape CMP V7 User Management Feature LDAP	309.54	235.25	24.0%
OpenScape Common Mgmt Portal	GETC_ICO	L30280-D622-H896	SW	Get Current Upgr. for OpenScape Common Mgmt. Portal User Mgmt. User License f	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L108	SW	Monthly Subscription License Hosted Telephony Agent (per user)	93.80	71.29	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L109	SW	Monthly Subscription License Hosted MM Agent (per user)	121.94	92.67	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L110	SW	Monthly Subscription License Hosted CC Manager (per user)	29.76	22.62	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L111	SW	Monthly Subscription License Hosted IVR Ports (per port)	11.90	9.04	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L115	SW	Monthly Subscription License Hosted AgentRealTimeView (per user)	6.34	4.82	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L116	SW	Monthly Subscription License Hosted Attendant Console (per user)	139.53	106.04	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L121	SW	Monthly Subscription License Hosted CCCD User (per user)	60.85	46.25	24.0%





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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Contact Center	SW_SUBSC	L30220-S622-L122	SW	Monthly Subscription License Hosted CCCD Supervisor (per user)	29.76	22.62	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L123	SW	Monthly Subscription License Hosted CCCD Administrator (per user)	29.76	22.62	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L131	SW	Monthly Subscription License Hosted OSCC Enterprise Essential User	29.72	22.59	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L132	SW	Monthly Subscription License Hosted OSCC Enterprise Multi-channel User	51.52	39.16	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L133	SW	Monthly Subscription License Hosted OSCC Enterprise Omni-channel User	63.42	48.20	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L138	SW	Monthly Subscription License Hosted CMS IVR Ports (per port)	40.20	30.55	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L231	SW	OpenScape Campaign Director V7 Product Instance for Service Provider Licensing	536.00	407.36	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L262	SW	OpenScape CC V9 Product Instance for Service Provider Licensing as of 12/2015 (S	536.00	407.36	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L279	SW	OpenScape CC V9 Redundancy Product Instance for Service Provider Licensing as	536.00	407.36	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L308	SW	Monthly Subscription License Enterprise Telephony Agent (per user)	93.80	71.29	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L309	SW	Monthly Subscription License Enterprise MM Agent (per user)	121.94	92.67	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L310	SW	Monthly Subscription License Enterprise CC Manager (per user)	29.76	22.62	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L311	SW	Monthly Subscription License Enterprise IVR Ports (per port)	11.90	9.04	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L315	SW	Monthly Subscription License Enterprise AgentRealTimeView (per user)	6.34	4.82	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L316	SW	Monthly Subscription License Enterprise Attendant Console (per user)	139.53	106.04	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L321	SW	Monthly Subscription License Enterprise CCCD User (per user)	60.85	46.25	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L322	SW	Monthly Subscription License Enterprise CCCD Supervisor (per user)	29.76	22.62	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L323	SW	Monthly Subscription License Enterprise CCCD Administrator (per user)	29.76	22.62	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L331	SW	Monthly Subscription License Enterprise OSCC Enterprise Essential User	29.72	22.59	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L332	SW	Monthly Subscription License Enterprise OSCC Enterprise Multi-channel User	51.52	39.16	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L333	SW	Monthly Subscription License Enterprise OSCC Enterprise Omni-channel User	63.42	48.20	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L338	SW	Monthly Subscription License Enterprise CMS IVR Ports (per port)	40.20	30.55	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L431	SW	OpenScape CC Campaign Director V7 Product Instance for Subscription Licensing	536.00	407.36	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L462	SW	OpenScape CC V9 Product Instance for Enterprise Subscription Licensing	536.00	407.36	24.0%
OpenScape Contact Center	OSEEXPSW	L30220-S622-L475	SW	OS EE v9 - OSCC-E V3 CC + Concierge Product Instance for Enterprise Subscriptio	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	OSEEXPSW	L30220-S622-L478	SW	OS EE v9 - OSCC E V9 Product Instance for Enterprise Subscription Licensing	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L479	SW	OpenScape CC V9 Redundancy Product Instance for Enterprise Subscription Licens	536.00	407.36	24.0%
OpenScape Contact Center	SW_SUBSC	L30220-S622-L566	SW	Monthly Subscription License Hosted Attendant Console (per user)	187.60	142.58	24.0%
OpenScape Contact Center	SW_ASSUR	L30220-S632-L881	SW	OSC SWA for OSC CC Campaign Director Chat User	28.94	21.99	24.0%
OpenScape Contact Center	SW_ASSUR	L30220-S632-L882	SW	OSC SWA for OSC CC Campaign Director User	154.37	117.32	24.0%
OpenScape Contact Center	SW_ASSUR	L30220-S632-L965	SW	OSC SWA for OpenScape Contact Center Enterprise Base	448.90	341.16	24.0%
OpenScape Contact Center	SWS_OSCC	L30220-S632-M101	SW	OSC SWA 1y for OpenScape Contact Center Enterprise Base System w/o User Lice	375.20	285.15	24.0%
OpenScape Contact Center	SWS_OSCC	L30220-S632-M102	SW	OSC SWA 1y for OSC Contact Center Enterprise Agent (per Agent)	80.40	61.10	24.0%
OpenScape Contact Center	SWS_OSCC	L30220-S632-M103	SW	OSC SWA 1y for OSC Contact Center Enterprise 50 Agents	3,017.68	2,293.44	24.0%
OpenScape Contact Center	SWS_OSCC	L30220-S632-M104	SW	OSC SWA 1y for OSC Contact Center Enterprise 150 Agents	6,785.76	5,157.18	24.0%
OpenScape Contact Center	SWS_OSCC	L30220-S632-M106	SW	OSC SWA 1y for OpenScape Contact Center Enterprise Base System (per Base Sys	300.16	228.12	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M107	SW	OSC SWA 1y for OSC Contact Center Enterprise Essential User	80.40	61.10	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M108	SW	OSC SWA 1y for OSC Contact Center Enterprise MultiChannel User	139.36	105.91	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M109	SW	OSC SWA 1y for OSC Contact Center Enterprise Integration User	96.48	73.32	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-M194	SW	OSC SWA 1y for OSC Enterprise Express OSCC Agent Growth Essential Expansion	160.80	122.21	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-M195	SW	OSC SWA 1y for OSC Enterprise Express OSCC Agent Growth Multi-channel Expar	278.72	211.83	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Contact Center	SWS_OSUC	L30220-S632-M196	SW	OSC SWA 1y for OSC Enterprise Express OSCC Essential to Multi-channel User Co	69.68	52.96	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-M197	SW	OSC SWA 1y for OSC Enterprise Express OSCC Manager Growth Expansion Packe	107.20	81.47	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-M330	SW	OSC SWA 1y for OSC CC Campaign Director Chat User License (per User License)	32.16	24.44	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-M331	SW	OSC SWA 1y for OSC CC Campaign Director User License (per User License)	175.81	133.62	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-M332	SW	OSC SWA 1y for OSC CC Campaign Director Base System (per Base System)	1,189.92	904.34	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M360	SW	OSC SWA 1Y für OSC CC Campaign Director Base (ELA)	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M361	SW	OSC SWA 1Y für OSC CC Campaign Director Essential User (per user)	134.00	101.84	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M362	SW	OSC SWA 1Y für OSC CC Campaign Director Enhanced User (per user)	160.80	122.21	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M363	SW	OSC SWA 1Y für OSC CC Campaign Director Essential IVR Port	37.52	28.52	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M364	SW	OSC SWA 1Y für OSC CC Campaign Director Enhanced IVR Port	58.96	44.81	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M365	SW	OSC SWA 1Y for OSCC Enterprise Omni-Channel User	171.52	130.36	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M366	SW	OSC SWA 1Y for OSCC Enterprise Essential User to Omni-Channel User conversio	101.84	77.40	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M367	SW	OSC SWA 1Y for OSCC Enterprise Multi-channel User to Omni-Channel User conve	42.88	32.59	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-M600	SW	SWAv2 1y Conversions for OSCC Enterprise V8 - Base Upgrade from Agile V8 to Er	375.20	285.15	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-M601	SW	SWAv2 1y Conversions for OSCC Enterprise V8 - Upgrade from Agile V8 to Enterpri	80.40	61.10	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M615	SW	OSC SWA 1y Conv for OSCC Enterprise V9 - Upgrade Agile V9 Agent to Enterprise	80.40	61.10	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M624	SW	OSC SWA 1y Conv for OSCC Enterprise V9 - Upgrade Agile V9 Agent to Enterprise	139.36	105.91	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M633	SW	SWA 1y Conversions Enterprise Licensing Essential Suite -> Proactive Suite conve	268.00	203.68	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M634	SW	SWA 1y Conversions Enterprise Licensing Multi-Channel Suite -> Proactive Suite cc	268.00	203.68	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-M635	SW	SWA 1y Conversions for Enterprise Licensing Multi-Channel Suite -> Essential Suite	139.36	105.91	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-M90	SW	OSC SWA 1y for OSC Contact Center Agile Base License (per Base License)	310.88	236.27	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-M91	SW	OSC SWA 1y for OSC Contact Center Agile Agent (per Agent)	24.66	18.74	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-M92	SW	OSC SWA 1y for OSC Contact Center Agile Base System (per Base System)	21.44	16.29	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-N101	SW	OSC SWA 3y for OpenScape Contact Center Enterprise Base System w/o User Lice	375.20	285.15	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-N102	SW	OSC SWA 3y for OSC Contact Center Enterprise Agent (per Agent)	80.40	61.10	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-N103	SW	OSC SWA 3y for OSC Contact Center Enterprise 50 Agents	3,017.68	2,293.44	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-N104	SW	OSC SWA 3y for OSC Contact Center Enterprise 150 Agents	6,785.76	5,157.18	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-N106	SW	OSC SWA 3y for OpenScape Contact Center Enterprise Base System (per Base Sys	300.16	228.12	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N107	SW	OSC SWA 3y for OSC Contact Center Enterprise Essential User	80.40	61.10	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N108	SW	OSC SWA 3y for OSC Contact Center Enterprise MultiChannel User	139.36	105.91	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N109	SW	OSC SWA 3y for OSC Contact Center Enterprise Integration User	96.48	73.32	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-N194	SW	OSC SWA 3y for OSC Enterprise Express OSCC Agent Growth Essential Expansion	160.80	122.21	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-N195	SW	OSC SWA 3y for OSC Enterprise Express OSCC Agent Growth Multi-channel Expar	278.72	211.83	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-N196	SW	OSC SWA 3y for OSC Enterprise Express OSCC Essential to Multi-channel User Co	69.68	52.96	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-N197	SW	OSC SWA 3y for OSC Enterprise Express OSCC Manager Growth Expansion Packe	107.20	81.47	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-N330	SW	OSC SWA 3y for OSC CC Campaign Director Chat User License (per User License)	32.16	24.44	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-N331	SW	OSC SWA 3y for OSC CC Campaign Director User License (per User License)	175.81	133.62	24.0%
OpenScape Contact Center	SWS_OSUC	L30220-S632-N332	SW	OSC SWA 3y for OSC CC Campaign Director Base System (per Base System)	1,189.92	904.34	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N360	SW	OSC SWA 3Y für OSC CC Campaign Director Base (ELA)	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N361	SW	OSC SWA 3Y für OSC CC Campaign Director Essential User (per user)	134.00	101.84	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N362	SW	OSC SWA 3Y für OSC CC Campaign Director Enhanced User (per user)	160.80	122.21	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Contact Center	OELASACC	L30220-S632-N363	SW	OSC SWA 3Y für OSC CC Campaign Director Essential IVR Port	37.52	28.52	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N364	SW	OSC SWA 3Y für OSC CC Campaign Director Enhanced IVR Port	58.96	44.81	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N365	SW	OSC SWA 3Y for OSCC Enterprise Omni-Channel User	171.52	130.36	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N366	SW	OSC SWA 3Y for OSCC Enterprise Essential User to Omni-Channel User conversion	101.84	77.40	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N367	SW	OSC SWA 3Y for OSCC Enterprise Multi-channel User to Omni-Channel User conversion	42.88	32.59	24.0%
OpenScape Contact Center	SWS_OSCC	L30220-S632-N600	SW	SWAv2 3y Conversions for OSCC Enterprise V8 - Base Upgrade from Agile V8 to Enterprise	375.20	285.15	24.0%
OpenScape Contact Center	SWS_OSCC	L30220-S632-N601	SW	SWAv2 3y Conversions for OSCC Enterprise V8 - Upgrade from Agile V8 to Enterprise	80.40	61.10	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N615	SW	OSC SWA 3y Conv for OSCC Enterprise V9 - Upgrade Agile V9 Agent to Enterprise	80.40	61.10	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N624	SW	OSC SWA 3y Conv for OSCC Enterprise V9 - Upgrade Agile V9 Agent to Enterprise	139.36	105.91	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N633	SW	SWAv2 3y Conversions Enterprise Licensing SWA Essential Suite -> Proactive Suite	268.00	203.68	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N634	SW	SWAv2 3y Conversions Enterprise Licensing Multi-Channel Suite -> Proactive Suite	268.00	203.68	24.0%
OpenScape Contact Center	OELASACC	L30220-S632-N635	SW	SWA 3y Conversions for Enterprise Licensing Multi-Channel Suite -> Essential Suite	139.36	105.91	24.0%
OpenScape Contact Center	SWS_OSCC	L30220-S632-N90	SW	OSC SWA 3y for OSC Contact Center Agile Base License (per Base License)	310.88	236.27	24.0%
OpenScape Contact Center	SWS_OSCC	L30220-S632-N91	SW	OSC SWA 3y for OSC Contact Center Agile Agent (per Agent)	24.66	18.74	24.0%
OpenScape Contact Center	SWS_OSCC	L30220-S632-N92	SW	OSC SWA 3y for OSC Contact Center Agile Base System (per Base System)	21.44	16.29	24.0%
OpenScape Contact Center	CONCECRM	L30280-A600-A178	HW	OSCC Enterprise V8 - Software CD	26.80	20.37	24.0%
OpenScape Contact Center	CONCECRM	L30280-A600-B139	SW	OSCC Agile V9 - Software CD	26.80	20.37	24.0%
OpenScape Contact Center	SW_ASSUR	L30280-A601-A438	SW	OSC SWA for OSC Contact Center Agile Agent	18.76	14.26	24.0%
OpenScape Contact Center	SW_ASSUR	L30280-A601-A439	SW	OSC SWA for OSC Contact Center Enterprise Agent	60.30	45.83	24.0%
OpenScape Contact Center	OPSELASW	L30280-A622-B100	SW	OSCC Enterprise V9 - Upgrade Enterprise V8 User to Enterprise V9 Integration User	277.38	210.81	24.0%
OpenScape Contact Center	CONCECRM	L30280-A622-B101	SW	OSCC V9 Pre-production System	10,050.00	7,638.00	24.0%
OpenScape Contact Center	CONCECRM	L30280-A622-B102	SW	OSCC V9 Pre-production Redundancy License	10,050.00	7,638.00	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B107	SW	OSCC Enterprise V9 Omni-Channel User	2,144.00	1,629.44	24.0%
OpenScape Contact Center	OPSELASW	L30280-A622-B108	SW	OSCC Enterprise V9 Essential User to Omni-Channel Conversion	1,273.00	967.48	24.0%
OpenScape Contact Center	OPSELASW	L30280-A622-B109	SW	OSCC Enterprise V9 Multi-Channel User to Omni-Channel Conversion	536.00	407.36	24.0%
OpenScape Contact Center	OPSELASW	L30280-A622-B110	SW	OSCC Enterprise V9 Open Media Connector	6,700.00	5,092.00	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B115	SW	OSCC Enterprise V9 - 1 High Availability Port CMS	156.78	119.15	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B116	SW	OSCC Enterprise V9 CMS IVR Port	482.40	366.62	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B117	SW	OSCC Enterprise V9 Warm Standby (CMS)	13,400.00	10,184.00	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B118	SW	OSCC Enterprise V9 CMS Base Licence	670.00	509.20	24.0%
OpenScape Contact Center	CONCECRM	L30280-A622-B130	SW	OSCC Agile V9 - Base Package (OpenScape Business)	3,886.00	2,953.36	24.0%
OpenScape Contact Center	CONCECRM	L30280-A622-B131	SW	OSCC Agile V9 - 1 User Licence	281.40	213.86	24.0%
OpenScape Contact Center	CONCECRM	L30280-A622-B132	SW	OSCC Agile V9 - 1 Agent Portal Licence	326.96	248.49	24.0%
OpenScape Contact Center	CONCEN3P	L30280-A622-B133	SW	OSCC Agile V9 CDSS IVR Port	536.00	407.36	24.0%
OpenScape Contact Center	CONCECRM	L30280-A622-B134	SW	OSCC Agile V9 CMS IVR Port	482.40	366.62	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B135	SW	OSCC Agile V9 CMS Base Licence	308.20	234.23	24.0%
OpenScape Contact Center	CONCECRM	L30280-A622-B136	SW	OSCC Agile V9 - 1 Manager Agile Licence	478.38	363.57	24.0%
OpenScape Contact Center	CONCECRM	L30280-A622-B137	SW	OSCC Agile V9 - 1 E-mail User Licence	268.00	203.68	24.0%
OpenScape Contact Center	CONCECRM	L30280-A622-B138	SW	OSCC Agile V9 - 1 Callback User Licence	116.58	88.60	24.0%
OpenScape Contact Center	CONCECRM	L30280-A622-B145	SW	OSCC Agile V9 Demo pack	3,350.00	2,546.00	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B71	SW	OSCC Enterprise V9 Essential User	1,005.00	763.80	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Contact Center	OELASWCC	L30280-A622-B72	SW	OSCC Enterprise V9 Multi-Channel User	1,742.00	1,323.92	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B73	SW	OSCC Enterprise V9 Manager	1,340.00	1,018.40	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B74	SW	OSCC Enterprise V9 Essential User -> Multi-channel User Conversion	871.00	661.96	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B75	SW	OSCC Enterprise V9 CDSS IVR Port	536.00	407.36	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B76	SW	OSCC Enterprise V9 Warm Standby (CDSS)	13,400.00	10,184.00	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B78	SW	OSCC Enterprise V9 - 1 High Availability Port Call Director SIP Service	174.20	132.39	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B81	SW	OSCC Enterprise V9 - 1 SAP CIC Portal Integration License	703.50	534.66	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B82	SW	OSCC Enterprise V9 - 1 SAP ICI Portal Integration License	703.50	534.66	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B84	SW	OSCC Enterprise V9 - Upgrade Agile V9 User to Enterprise V9 Essential User License	670.00	509.20	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B85	SW	OSCC V9 - Upgrade Agile V9 User to Enterprise V9 Multi-channel User License	1,206.00	916.56	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B86	SW	OSCC Enterprise V9 Demo Package	5,360.00	4,073.60	24.0%
OpenScape Contact Center	OELASWCC	L30280-A622-B87	SW	OSCC Enterprise V9 Software (CD)	26.80	20.37	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H772	SW	GetCurrent Upgrade OSCC Enterprise V9 - Enterprise V7 User to Enterprise V9 Inte	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H773	SW	GetCurrent Upgrade OSCC Enterprise V9 -Enterprise V8 User to Enterprise V9 Inte	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H793	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 OSCC Agent Growth Pack	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H798	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 OSCC Agent Growth Pack	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H827	SW	Get Current Upgrade for OpenScape Contact Center Enterprise Base License from \	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H828	SW	Get Current Upgrade for 1 OpenScape Contact Center Enterprise Agent License fro	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H829	SW	Get Current Upgrade for 50 OS Contact Center Enterprise Agent Licenses from V7 t	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H830	SW	Get Current Upgrade for 150 OS Contact Center Enterprise Agent Licenses from V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H979	SW	Get Current Upgrade OSCC Agile V9 - Base Upgrade from Agile V8 to Agile V9 Lice	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H980	SW	Get Current Upgrade OSCC Agile V9 - Upgrade from Agile V8 to Agile V9 per Agent	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H981	SW	Get Current Upgrade OSCC Agile V9 - Base Upgrade from Agile V7 to Agile V9 Lice	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H982	SW	Get Current Upgrade OSCC Agile V9 - Upgrade from Agile V7 to Agile V9 per Agent	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H985	SW	Get Current Upgrade OSCC Enterprise V9 - Base Enterprise V7 to Enterprise V9	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H986	SW	Get Current Upgrade OSCC Enterprise V9 - Enterprise V7 User to Enterprise V9 Es	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H987	SW	Get Current Upgrade OSCC Enterprise V9 - Enterprise V7 User to Enterprise V9 Mu	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H988	SW	Get Current Upgrade OSCC Enterprise V9 - Base Enterprise V8 to Enterprise V9	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H989	SW	Get Current Upgrade OSCC Enterprise V9 - Enterprise V8 User to Enterprise V9 Es	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	GETC_ICO	L30280-D622-H990	SW	Get Current Upgrade OSCC Enterprise V9 - Enterprise V8 User to Enterprise V9 Mu	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L108	SW	Subscription Support Fee for monthly Subscription License Hosted Telephony Agent	17.82	13.54	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L109	SW	Subscription Support Fee for monthly Subscription License Hosted MM Agent (per us	23.17	17.61	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L110	SW	Subscription Support Fee for monthly Subscription License Hosted CC Manager (per	5.65	4.29	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L111	SW	Subscription Support Fee for monthly Subscription License Hosted IVR Ports (per po	2.26	1.72	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L115	SW	Subscription Support Fee for monthly Subscription License Hosted AgentRealTimeVi	1.21	0.92	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L120	SW	Subscription Support Fee for monthly Subscription License Hosted OS CMP UM	0.12	0.09	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L121	SW	Subscription Support Fee for monthly Subscription License Hosted CCCD User (per	11.56	8.79	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L122	SW	Subscription Support Fee for monthly Subscription License Hosted CCCD Superviso	5.65	4.29	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L123	SW	Subscription Support Fee for monthly Subscription License Hosted CCCD Administr	5.65	4.29	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L131	SW	Subscription Support Fee for monthly Subscription License Hosted OSCC Enterprise	5.64	4.29	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L132	SW	Subscription Support Fee for monthly Subscription License Hosted OSCC Enterprise	9.80	7.45	24.0%





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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Contact Center	SERV_IC5	L43220-S622-L133	SW	Subscription Support Fee for monthly Subscription License Hosted OSCC Enterprise	12.05	9.16	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L138	SW	Subscription Support Fee for monthly Subscription License Hosted CMS IVR Ports (p	7.64	5.81	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L308	SW	Subscription Support Fee for monthly Subscription License Enterprise Telephony Ag	17.82	13.54	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L309	SW	Subscription Support Fee for monthly Subscription License Enterprise MM Agent (pe	23.17	17.61	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L310	SW	Subscription Support Fee for monthly Subscription License Enterprise CC Manager (	5.65	4.29	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L311	SW	Subscription Support Fee for monthly Subscription License Enterprise IVR Ports (per	2.26	1.72	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L315	SW	Subscription Support Fee for monthly Subscription License Enterprise AgentRealTim	1.21	0.92	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L320	SW	Subscription Support Fee for monthly Subscription License Enterprise OS CMP UM	0.12	0.09	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L321	SW	Subscription Support Fee for monthly Subscription License Enterprise CCCD User (p	11.56	8.79	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L322	SW	Subscription Support Fee for monthly Subscription License Enterprise CCCD Superv	5.65	4.29	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L323	SW	Subscription Support Fee for monthly Subscription License Enterprise CCCD Admini	5.65	4.29	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L331	SW	Subscription Support Fee for monthly Subscription License Enterprise OSCC Enterp	5.64	4.29	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L332	SW	Subscription Support Fee for monthly Subscription License Enterprise OSCC Enterp	9.80	7.45	24.0%
OpenScape Contact Center	SERV_IC5	L43220-S622-L333	SW	Subscription Support Fee for monthly Subscription License Enterprise OSCC Enterp	12.05	9.16	24.0%
OpenScape Contact Center Campaign Director	OELASACC	L30220-S632-M359	SW	OSC SWA 1Y für OSCC Campaign Director TCPA Base	246.88	187.63	24.0%
OpenScape Contact Center Campaign Director	OELASACC	L30220-S632-M368	SW	OSC SWA 1Y für OSCC Campaign Director TCPA PBX Agent	60.01	45.61	24.0%
OpenScape Contact Center Campaign Director	OELASACC	L30220-S632-M369	SW	OSC SWA 1Y für OSCC Campaign Director TCPA Bundled User	134.00	101.84	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30220-S632-M641	SW	OSC SWA 1y Conversions for OSCC Campaign Director from Essential User to Ent	160.80	122.21	24.0%
OpenScape Contact Center Campaign Director	OELASACC	L30220-S632-N359	SW	OSC SWA 3Y für OSCC Campaign Director TCPA Base	246.88	187.63	24.0%
OpenScape Contact Center Campaign Director	OELASACC	L30220-S632-N368	SW	OSC SWA 3Y für OSCC Campaign Director TCPA PBX Agent	60.01	45.61	24.0%
OpenScape Contact Center Campaign Director	OELASACC	L30220-S632-N369	SW	OSC SWA 3Y für OSCC Campaign Director TCPA Bundled User	134.00	101.84	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30220-S632-N641	SW	OSC SWA 3y Conversions for OSCC Campaign Director from Essential User to Enh	160.80	122.21	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30280-A622-A487	SW	OSCC Campaign Director V7 Base Package	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30280-A622-A488	SW	OSCC Campaign Director V7 Essential User	1,675.00	1,273.00	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30280-A622-A489	SW	OSCC Campaign Director V7 Enhanced User	2,010.00	1,527.60	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30280-A622-A490	SW	OSCC Campaign Director V7 Essential IVR Port	469.00	356.44	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30280-A622-A491	SW	OSCC Campaign Director V7 Enhanced IVR Port	737.00	560.12	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30280-A622-A493	SW	OSCC Campaign Director V7 Conversion Essential to Enhanced User	469.00	356.44	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30280-A622-A494	SW	OSCC Campaign Director V7 Migration Basis (ELA)	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30280-A622-A495	SW	OSCC Campaign Director V7 Migration Legacy User to Essential User	837.50	636.50	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30280-A622-A496	SW	OSCC Campaign Director V7 Sys Upgrade from V6 (ELA)	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30280-A622-A497	SW	OSCC Campaign Director V7 Demo Package	5,360.00	4,073.60	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30280-A622-A498	SW	OSCC Campaign Director V7 TCPA Bundled User License	1,675.00	1,273.00	24.0%
OpenScape Contact Center Campaign Director	OELASWCC	L30280-A622-A499	SW	OSCC Campaign Director Upgrade V6 user to V7 Essent./Enh. user (ELA)	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Cordless Enterprise	HP4000HW	L30280-F600-A24	HW	24-Pair Splitting Strip	109.88	83.51	24.0%
OpenScape Cordless IP	SW_ASSUR	L30220-S632-M553	SW	OSC SWA 1y for OpenScape Cordless IP Base	85.76	65.18	24.0%
OpenScape Cordless IP	SW_ASSUR	L30220-S632-N553	SW	OSC SWA 3y for OpenScape Cordless IP Base	85.76	65.18	24.0%
OpenScape Deployment Service	SW_SUBSC	L30220-S622-L107	SW	Monthly Subscription License Hosted DLS-Mobile User (per Mobile User)	1.63	1.24	24.0%
OpenScape Deployment Service	SW_SUBSC	L30220-S622-L307	SW	Monthly Subscription License Enterprise DLS-Mobile User (per Mobile User)	1.63	1.24	24.0%
OpenScape Deployment Service	OSEEXPSW	L30220-S622-L473	SW	OS EE v9 - OS DLS V7 Mobile User Product Instance for Enterprise Subscription Lic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Deployment Service	SW_SUBSC	L30220-S622-L557	SW	Monthly Subscription License Hosted DLS-Mobile User (per Mobile User)	1.61	1.22	24.0%



PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Deployment Service	SWS_MGMT	L30220-S632-M346	SW	OSC SWA 1y OS Deployment Service V7 Base System Software	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-M420	SW	OSC SWA 1y Contract for OpenScape Deployment Service Mobile User License for	7.91	6.01	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-M421	SW	OSC SWA 1y Contract for OpenScape Deployment Service Mobile User License for	601.39	457.06	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-M422	SW	OSC SWA 1yr Contract for OpenScape Deployment Service Mobile User License for	4,480.96	3,405.53	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-M423	SW	OSC SWA 1yr Contract for OpenScape Deployment Service - PKI User License for 1	8.25	6.27	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-M424	SW	OSC SWA 1yr Contract for OpenScape Deployment Service - PKI User License for 1	5,365.36	4,077.67	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-M425	SW	OSC SWA 1yr Contract for OpenScape Deployment Service - PKI User License for 5	16,508.80	12,546.69	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-M426	SW	OSC SWA 1yr Contract for OpenScape Deployment Service - PKI User License for 1	28,890.40	21,956.70	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-N346	SW	OSC SWA 3y OS Deployment Service V7 Base System Software	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-N420	SW	OSC SWA 3y Contract for OpenScape Deployment Service Mobile User License for	7.91	6.01	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-N421	SW	OSC SWA 3y Contract for OpenScape Deployment Service Mobile User License for	601.39	457.06	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-N422	SW	OSC SWA 3yr Contract for OpenScape Deployment Service Mobile User License for	4,480.96	3,405.53	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-N423	SW	OSC SWA 3yr Contract for OpenScape Deployment Service - PKI User License for 1	8.25	6.27	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-N424	SW	OSC SWA 3yr Contract for OpenScape Deployment Service - PKI User License for 1	5,365.36	4,077.67	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-N425	SW	OSC SWA 3yr Contract for OpenScape Deployment Service - PKI User License for 5	16,508.80	12,546.69	24.0%
OpenScape Deployment Service	SWS_MGMT	L30220-S632-N426	SW	OSC SWA 3yr Contract for OpenScape Deployment Service - PKI User License for 1	28,890.40	21,956.70	24.0%
OpenScape Deployment Service	UNIFCOMM	L30280-D601-F772	SW	Feature request for OpenScape Deployment Service financed by external	3,350.00	2,546.00	24.0%
OpenScape Deployment Service	OPSCUC3P	L30280-D622-F111	HW	SQL Server 2014 Enterprise 4 Core (non CAL version)	31,637.40	24,044.42	24.0%
OpenScape Deployment Service	OPSCUC3P	L30280-D622-F112	HW	SQL Server 2014 Enterprise 2 Core Additional License (non CAL version)	15,517.20	11,793.07	24.0%
OpenScape Deployment Service	OPSCUC3P	L30280-D622-F113	HW	SQL Server 2012 Enterprise, 4 Cores (Attention: Licenses per Cores )	31,637.40	24,044.42	24.0%
OpenScape Deployment Service	OPSCUC3P	L30280-D622-F114	HW	SQL Server 2012 Enterprise, additional 2 Cores (Attention: Licenses per Cores )	15,517.20	11,793.07	24.0%
OpenScape Deployment Service	OPSCUC3P	L30280-D622-F93	HW	Windows Server 2012 Standard Telecom, 2CPU and 2VM	1,165.80	886.01	24.0%
OpenScape Deployment Service	OPSCUC3P	L30280-D622-F94	HW	Windows Server 2012 R2 Standard Telecom, 2CPU and 2VM	1,165.80	886.01	24.0%
OpenScape Deployment Service	OPSCUC3P	L30280-D622-F95	HW	Windows SQL Server 2012 Standard with 5 CALs (Embedded)	1,152.40	875.82	24.0%
OpenScape Deployment Service	OPSCUC3P	L30280-D622-F96	HW	Windows Server 2012 R2 Standard Telecom, 4CPU and 4VM	2,519.20	1,914.59	24.0%
OpenScape Deployment Service	OPSCUC3P	L30280-D622-F97	HW	Windows Server 2012 Standard Telecom, 4CPU and 4VM	2,519.20	1,914.59	24.0%
OpenScape Deployment Service	SERV_IC5	L43220-S622-L107	SW	Subscription Support Fee for monthly Subscription License Hosted DLS-Mobile User	0.31	0.24	24.0%
OpenScape Deployment Service	SERV_IC5	L43220-S622-L307	SW	Subscription Support Fee for monthly Subscription License Enterprise DLS-Mobile U	0.31	0.24	24.0%
OpenScape Desk Phone IP	STAGEACC	L30250-F600-C274	HW	Pre-cut Key Label black DP IP 35G black	30.82	23.42	24.0%
OpenScape Desk Phone IP	STAGEACC	L30250-F600-C275	HW	Clear plastic cover black DP IP 35G	20.77	15.79	24.0%
OpenScape Desk Phone IP	STAGE_IP	L30250-F600-C281	HW	OpenScape Desk Phone IP 55G (SIP) Text (black)	455.60	346.26	24.0%
OpenScape Desk Phone IP	STAGEACC	L30250-F600-C282	HW	OpenScape Key Module 55 black	339.02	257.66	24.0%
OpenScape Desk Phone IP	STAGEACC	L30250-F600-C283	HW	LAN Cable 25cm	5.36	4.07	24.0%
OpenScape Desk Phone IP	STAGE_IP	L30250-F600-C290	HW	OpenScape Desk Phone IP 55G (SIP) Icon (black)	455.60	346.26	24.0%
OpenScape Desk Phone IP	STAGE_IP	L30250-F600-C293	HW	OpenScape Desk Phone IP 35G HFA text black	254.60	193.50	24.0%
OpenScape Desk Phone IP	STAGE_IP	L30250-F600-C295	HW	OpenScape Desk Phone IP 35G HFA icon black	254.60	193.50	24.0%
OpenScape Desk Phone IP	STAGE_IP	L30250-F600-C296	HW	OpenScape Desk Phone IP 55G HFA text black	455.60	346.26	24.0%
OpenScape Desk Phone IP	STAGE_IP	L30250-F600-C298	HW	OpenScape Desk Phone IP 55G HFA icon black	455.60	346.26	24.0%
OpenScape Desk Phone IP	CPDEV_IP	L30250-F600-C426	HW	OpenScape Desk Phone CP200	174.20	132.39	24.0%
OpenScape Desk Phone IP	CPDEV_IP	L30250-F600-C427	HW	OpenScape Desk Phone CP400	341.70	259.69	24.0%
OpenScape Desk Phone IP	CPDEV_IP	L30250-F600-C428	HW	OpenScape Desk Phone CP600	455.60	346.26	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Desk Phone IP	CPDEVACC	L30250-F600-C429	HW	OpenScape Key Module 400	93.80	71.29	24.0%
OpenScape Desk Phone IP	CPDEVACC	L30250-F600-C430	HW	OpenScape Key Module 600	335.00	254.60	24.0%
OpenScape Desk Phone IP	CPDEVACC	L30250-F600-C431	HW	Wall Mount Kit CP200/600	67.00	50.92	24.0%
OpenScape Desk Phone IP	CPDEV_IP	L30250-F600-C432	HW	OpenScape Desk Phone CP205	254.60	193.50	24.0%
OpenScape Desk Phone IP	CPDEV_IP	L30250-F600-C445	HW	OpenScape Desk Phone CP205 (Swyx)	254.60	193.50	24.0%
OpenScape Desk Phone IP	CPDEV_IP	L30250-F600-C446	HW	OpenScape Desk Phone CP400 (Swyx)	341.70	259.69	24.0%
OpenScape Desk Phone IP	CPDEV_IP	L30250-F600-C447	HW	OpenScape Desk Phone CP600 Swyx)	455.60	346.26	24.0%
OpenScape Desk Phone IP	CPDEV_IP	L30253-K600-F636	HW	OpenScape Desk Phone CP200	174.20	132.39	24.0%
OpenScape Desk Phone IP	CPDEV_IP	L30253-K600-F637	HW	OpenScape Desk Phone CP400	341.70	259.69	24.0%
OpenScape Desk Phone IP	CPDEV_IP	L30253-K600-F638	HW	OpenScape Desk Phone CP600	455.60	346.26	24.0%
OpenScape Desk Phone IP	CPDEV_IP	L30253-K600-F639	HW	40367543 OpenScape Desk Phone CP205	254.60	193.50	24.0%
OpenScape Enterprise Express	SW_ASSUR	L30220-S632-L846	SW	OSC SWA for OSC Enterprise Express Voice/UM Expansion Package	508.13	386.18	24.0%
OpenScape Enterprise Express	SW_ASSUR	L30220-S632-L847	SW	OSC SWA for OSC Enterprise Express UC User Expansion Package	176.88	134.43	24.0%
OpenScape Enterprise Express	SW_ASSUR	L30220-S632-L848	SW	OSC SWA for OSC Enterprise Express V7 Agent Growth License Package	402.00	305.52	24.0%
OpenScape Enterprise Express	SWS_OSUC	L30220-S632-M160	SW	OSC SWA 1y for OSC Enterprise Express Mid-Market Base License Package (per B	5,306.40	4,032.86	24.0%
OpenScape Enterprise Express	SWS_OSUC	L30220-S632-M161	SW	OSC SWA 1y for OSC Enterprise Express Collaboration Expansion Package (per Ex	123.28	93.69	24.0%
OpenScape Enterprise Express	SWS_OSUC	L30220-S632-M162	SW	OSC SWA 1y for OSC Enterprise Express Small Base Package (per Base Package)	1,737.71	1,320.66	24.0%
OpenScape Enterprise Express	SWS_OSUC	L30220-S632-M163	SW	OSC SWA 1y for OSC Enterprise Express Agent Growth Package (per Package)	160.80	122.21	24.0%
OpenScape Enterprise Express	SWS_OSUC	L30220-S632-M164	SW	OSC SWA 1y for the OSC UC Enterprise Express Voice/UM Expansion Package (pe	101.63	77.24	24.0%
OpenScape Enterprise Express	SWS_OSUC	L30220-S632-M165	SW	OSC SWA 1y for the OSC UC Enterprise Express UC User Expansion Package (per	35.38	26.89	24.0%
OpenScape Enterprise Express	SWS_OS_V	L30220-S632-M166	SW	OSC SWA 1y for OSC Enterprise Express Small Base License Package w/o CC	1,393.60	1,059.14	24.0%
OpenScape Enterprise Express	SWS_OS_V	L30220-S632-M167	SW	OSC SWA 1y for OSC Enterprise Express Mid-Market Base License Package SW or	5,252.80	3,992.13	24.0%
OpenScape Enterprise Express	SWS_OS_V	L30220-S632-M168	SW	OSC SWA 1y for OSC Enterprise Express Small Base License Package SW only	1,684.11	1,279.92	24.0%
OpenScape Enterprise Express	SWS_OS_V	L30220-S632-M169	SW	OSC SWA 1y for OSC Enterprise Express Small Base License Package SW only & \	1,340.00	1,018.40	24.0%
OpenScape Enterprise Express	SWS_OS_V	L30220-S632-M175	SW	OSC SWA 1y for OSC Enterprise Express Enhanced Voice User Expansion Packag	71.61	54.42	24.0%
OpenScape Enterprise Express	SWS_OS_V	L30220-S632-M176	SW	OSC SWA 1y for OSC Enterprise Express UM (Xpr) User Expansion Package	40.09	30.47	24.0%
OpenScape Enterprise Express	SWS_OS_V	L30220-S632-M177	SW	OSC SWA 1y for OSC Enterprise Express Mid-Market Base License Package w/o C	3,537.60	2,688.58	24.0%
OpenScape Enterprise Express	SWS_OS_V	L30220-S632-M178	SW	OSC SWA 1y for OSC Enterprise Express Mid-Market Base License Package SW or	3,484.00	2,647.84	24.0%
OpenScape Enterprise Express	SWS_OS_V	L30220-S632-M179	SW	OSC SWA 1y for OSC Enterprise Express Basic Voice User Expansion Package	52.85	40.17	24.0%
OpenScape Enterprise Express	SWS_OS_V	L30220-S632-M192	SW	OSC SWA 1y for OSC Express OSV Redundancy Option Package	1,125.60	855.46	24.0%
OpenScape Enterprise Express	SWS_OS_V	L30220-S632-M193	SW	OSC SWA1y for OSC Enterprise Express Centralized SBC Option Package	84.42	64.16	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H542	SW	GetCurrent Upgrade OSEE V9 OSCC Small User Package from OSEE V7/V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H543	SW	GetCurrent Upgrade OSEE V9 OSCC Expansion User Package from OSEE V7/V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H545	SW	Get Current Crossgrade OpenScape Enterprise Express V9 from HP4k (< V6)	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H546	SW	Get Current Crossgrade OpenScape Enterprise Express V9 from HP4k V6	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H547	SW	Get Current Crossgrade OpenScape Enterprise Express V9 from OS 4k V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H549	SW	Get Current Crossgrade OS Enterprise Express V9 f. Hicom 300E V3, Hicom 300 V6	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H551	SW	GetCurrent Crossgrade OpenScape Enterprise Express V9 from OS 4k V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H780	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Base License Package fro	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H781	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Small Base License Packa	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H782	SW	GetCurrent Upgrade Open Scape Enterprise Express V9 Standard Base License Pa	CALL FOR PRICE	CALL FOR PRICE	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H783	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Standard Base License Pa	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H784	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Small Base License Packa	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H785	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Small Base License Packa	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H786	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Standard Base License Pa	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H787	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Standard Base License Pa	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H788	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Small Base License Packa	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H789	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Small Base License Packa	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H790	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Standard Expansion Packa	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	GETC_ICO	L30280-D622-H794	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Standard Expansion Packa	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J700	SW	OpenScape Enterprise Express V9 Mid-Market Base License Package (for use wher	66,330.00	50,410.80	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J701	SW	OpenScape Enterprise Express V9 Mid-Market Base License Package w/o CC (for u	44,220.00	33,607.20	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J702	SW	OpenScape Enterprise Express V9 Small Base License Package (for use when orde	21,721.40	16,508.26	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J703	SW	OpenScape Enterprise Express V9 Small Base License Package w/o Contact Cente	17,420.00	13,239.20	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J704	SW	OpenScape Enterprise Express V9 Mid-Market Base License Package SW only	65,660.00	49,901.60	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J705	SW	OpenScape Enterprise Express V9 Mid-Market Base License Package SW only & w/	43,550.00	33,098.00	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J706	SW	OpenScape Enterprise Express V9 Small Base License Package SW only	21,051.40	15,999.06	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J707	SW	OpenScape Enterprise Express V9 Small Base License Package SW only & w/o Cor	16,750.00	12,730.00	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J708	SW	OpenScape Enterprise Express V9 Demo License (for use when ordering HW throug	16,482.00	12,526.32	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J709	SW	OpenScape Enterprise Express V9 Demo License SW only	15,812.00	12,017.12	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J710	SW	OpenScape Enterprise Express V9 Collaboration Expansion Package	1,541.00	1,171.16	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J711	SW	OpenScape Enterprise Express V9 Voice/UM Expansion Package	1,270.32	965.44	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J712	SW	OpenScape Enterprise Express V9 Enhanced Voice User Expansion Package	895.12	680.29	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J713	SW	OpenScape Enterprise Express V9 UC User Expansion Package	442.20	336.07	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J714	SW	OpenScape Enterprise Express V9 UM (Xpr) User Expansion Package	501.16	380.88	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J715	SW	OpenScape Enterprise Express V9 OSCC Agent Growth Package	2,010.00	1,527.60	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J716	SW	OpenScape Enterprise Express V9 Basic Voice User Expansion Package	660.62	502.07	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J717	SW	OpenScape Enterprise Express V9 OSV Redundancy Option Package	14,070.00	10,693.20	24.0%
OpenScape Enterprise Express	OSEEXPSW	L30280-D622-J718	SW	OpenScape Enterprise Express V9 Centralized SBC Option Package	1,055.25	801.99	24.0%
OpenScape Enterprise Gateway	HP4000HW	L30220-Y600-G251	HW	OpenScape Enterprise Gateway Base-Package	14,740.00	11,202.40	24.0%
OpenScape Enterprise Gateway	HP4000HW	L30220-Y600-G257	HW	OpenScape 4000 Upgrade Package for AP3700IP to an OpenScape Enterprise Gate	12,060.00	9,165.60	24.0%
OpenScape Enterprise Gateway	HP4000SW	L30220-Y622-A999	SW	OpenScape Enterprise Gateway Base License-Package	1,340.00	1,018.40	24.0%
OpenScape Enterprise Gateway	HP4000SW	L30220-Y622-T481	SW	OpenScape Enterprise Gateway Base License-Package for modular ordering	1,340.00	1,018.40	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M170	SW	OSC SWA 1y for OSC Fault Management Base Package (per Base Package)	149.76	113.82	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M171	SW	OSC SWA 1y for OSC Management Port (per Port)	2.12	1.61	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M172	SW	OSC SWA 1y for OSC Management 1000 Ports	1,532.96	1,165.05	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M173	SW	OSC SWA 1y for Contract for OpenScape Fault Management Enhancement System I	71.34	54.22	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M174	SW	OSC SWA 1y for Contract for OpenScape Fault Management Enhancement System	573.09	435.55	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M181	SW	OSC SWA 1y for OSC Fault Management Performance Management Plug-In IP End	0.71	0.54	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M182	SW	OSC SWA 1y for OSC Fault Management Performance Management Plug-In for 10C	692.73	526.47	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M183	SW	OSC SWA 1y for OSC Fault Management for OpenScape Business	180.10	136.88	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M184	SW	OSC SWA 1y for OSC Fault Management Performance Management Plug-In SNMP	0.24	0.18	24.0%





PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Fault Management	SWS_MGMT	L30220-S632-M185	SW	OSC SWA 1y for OSC Fault Management - 1 System Management IP Node	71.34	54.22	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M186	SW	OSC SWA 1y for OSC Fault Management - 10 System Management IP Nodes	573.09	435.55	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M187	SW	OSC SWA 1y for OSC Fault Management - Enterprise MIB auf System Management	71.34	54.22	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M188	SW	OSC SWA 1y for OSC Fault Management Service Workbench Ticket Agent	1,031.80	784.17	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M189	SW	OSC SWA 1y for OSC Fault Management OpenScape Business Integration	527.42	400.84	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M190	SW	OSC SWA 1Y for OSC Fault Management FM_2_FM Basis	3,419.68	2,598.96	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M191	SW	OSC SWA 1Y for OSC Fault Management FM_2_FM Connector	1,143.82	869.30	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M221	SW	OSC SWA 1y for OSC Management 5000 Ports	7,504.00	5,703.04	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M222	SW	OSC SWA 1y for OSC Management 10,000 Ports	14,472.00	10,998.72	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M223	SW	OSC SWA 1y for OSC Management 20,000 Ports	26,800.00	20,368.00	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M224	SW	OSC SWA 1y for OSC Management 50,000 Ports	53,064.00	40,328.64	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M232	SW	OSC SWA 1y for OSC Fault Management Base Redundancy	29.48	22.40	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M233	SW	OSC SWA 1y for OSC Fault Management Port Redundancy	0.32	0.24	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M234	SW	OSC SWA 1y for OSC Fault Management System Management IP Node Redundanc	14.26	10.84	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M235	SW	OSC SWA 1y for OSC Fault Management Network IP Node Redundancy	1.34	1.02	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-M237	SW	OSC SWA 1y for OSC Fault Management PM Plug-In IP Endpoint Redundancy	0.15	0.11	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N170	SW	OSC SWA 3y for OSC Fault Management Base Package (per Base Package)	149.76	113.82	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N171	SW	OSC SWA 3y for OSC Management Port (per Port)	2.12	1.61	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N172	SW	OSC SWA 3y for OSC Management 1000 Ports	1,532.96	1,165.05	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N173	SW	OSC SWA 3y forContract for OpenScape Fault Management Enhancement System I	71.34	54.22	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N174	SW	OSC SWA 3y for Contract for OpenScape Fault Management Enhancement System	573.09	435.55	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N181	SW	OSC SWA 3y for OSC Fault Management Performance Management Plug-In IP End	0.71	0.54	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N182	SW	OSC SWA 3y for OSC Fault Management Performance Management Plug-In for 10C	692.73	526.47	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N184	SW	OSC SWA 3y for OSC Fault Management Performance Management Plug-In SNMP	0.24	0.18	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N185	SW	OSC SWA 3y for OSC Fault Management - 1 System Management IP Node	71.34	54.22	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N186	SW	OSC SWA 3y for OSC Fault Management - 10 System Management IP Nodes	573.09	435.55	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N187	SW	OSC SWA 3y for OSC Fault Management - Enterprise MIB auf System Management	71.34	54.22	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N188	SW	OSC SWA 3y for OSC Fault Management Service Workbench Ticket Agent	1,031.80	784.17	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N189	SW	OSC SWA 3y for OSC Fault Management OpenScape Business Integration	527.42	400.84	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N190	SW	OSC SWA 3Y for OSC Fault Management FM_2_FM Basis	3,419.68	2,598.96	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N191	SW	OSC SWA 3Y for OSC Fault Management FM_2_FM Connector	1,143.82	869.30	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N221	SW	OSC SWA 3y for OSC Management 5000 Ports	7,504.00	5,703.04	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N222	SW	OSC SWA 3y for OSC Management 10,000 Ports	14,472.00	10,998.72	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N223	SW	OSC SWA 3y for OSC Management 20,000 Ports	26,800.00	20,368.00	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N224	SW	OSC SWA 3y for OSC Management 50,000 Ports	53,064.00	40,328.64	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N232	SW	OSC SWA 3y for OSC Fault Management Base Redundancy	29.48	22.40	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N233	SW	OSC SWA 3y for OSC Fault Management Port Redundancy	0.32	0.24	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N234	SW	OSC SWA 3y for OSC Fault Management System Management IP Node Redundanc	14.26	10.84	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N235	SW	OSC SWA 3y for OSC Fault Management Network IP Node Redundancy	1.34	1.02	24.0%
OpenScape Fault Management	SWS_MGMT	L30220-S632-N237	SW	OSC SWA 3y for OSC Fault Management PM Plug-In IP Endpoint Redundancy	0.15	0.11	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C270	SW	OpenScape Fault Management V10 Base Package	1,871.98	1,422.70	24.0%



PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Fault Management	MGTAPPLI	L30280-D622-C271	SW	OpenScape Fault Management V10 for OpenScape Business	2,251.20	1,710.91	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C272	SW	OpenScape Fault Management V10 Port License	26.53	20.16	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C273	SW	OpenScape Fault Management V10 - 1,000 Port Licenses	19,162.00	14,563.12	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C278	SW	OpenScape Fault Management V10 Performance Management Plug-In IP Endpoint	8.84	6.72	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C279	SW	OpenScape Fault Management V10 Performance Management Plug-In for 1000 IP E	8,659.08	6,580.90	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C282	SW	OpenScape Fault Management V10 - 1 Network IP Node	6.71	5.10	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C283	SW	OpenScape Fault Management V10 - 500 Network IP Nodes	2,690.05	2,044.44	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C284	SW	OpenScape Fault Management V10 - 1 System Management IP Node	891.77	677.75	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C285	SW	OpenScape Fault Management V10 - 10 System Management IP Nodes	7,163.64	5,444.37	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C286	SW	OpenScape Fault Management V10 Service Workbench Ticket Agent	12,897.50	9,802.10	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C287	SW	OpenScape Fault Management V10 FM_2_FM Gateway Base License	42,746.00	32,486.96	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C288	SW	OpenScape Fault Management V10 FM_2_FM Gateway 1 Connector	14,297.80	10,866.33	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C289	SW	OpenScape Fault Management V10 OpenScape Business Integration	3,296.40	2,505.26	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C290	SW	OpenScape Fault Management V10 Base Redundancy	373.86	284.13	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C291	SW	OpenScape Fault Management V10 Port Redundancy	4.02	3.06	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C292	SW	OpenScape Fault Management V10 System Management IP Node Redundancy	178.22	135.45	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C293	SW	OpenScape Fault Management V10 Network IP Node Redundancy	1.34	1.02	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C296	SW	OpenScape Fault Management V10 PM Plug-In IP Endpoint Redundancy	1.81	1.38	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C300	SW	Upgrade OpenScape Fault Management V8 to V10 - Base	1,252.90	952.20	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C301	SW	Upgrade OpenScape Fault Management V8 to V10 - 1 Port	12.97	9.86	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C302	SW	Upgrade OpenScape Fault Management V8 to V10 - PM Plug-In IP Endpoint	6.70	5.09	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C304	SW	Upgrade OpenScape Fault Management V8 to V10 - System Management IP Node	402.00	305.52	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C305	SW	Upgrade OpenScape Fault Management V8 to V10 - Service Workbench Ticket Age	3,176.86	2,414.41	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C306	SW	Upgrade OpenScape Fault Management V8 to V10 - FM_2_FM Gateway Base Licer	10,259.04	7,796.87	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C307	SW	Upgrade OpenScape Fault Management V8 to V10 - FM_2_FM Gateway 1 Connect	3,419.68	2,598.96	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C310	SW	Upgrade OpenScape Fault Management V9 to V10 - Base	626.45	476.10	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C311	SW	Upgrade OpenScape Fault Management V9 to V10 - Port	5.90	4.48	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C312	SW	Upgrade OpenScape Fault Management V9 to V10 - PM Plug-In IP Endpoint	1.77	1.35	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C314	SW	Upgrade OpenScape Fault Management V9 to V10 - System Management IP Node	268.00	203.68	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C315	SW	Upgrade OpenScape Fault Management V9 to V10 - Service Workbench Ticket Age	3,176.86	2,414.41	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C316	SW	Upgrade OpenScape Fault Management V9 to V10 - FM_2_FM Gateway Base Licer	8,549.20	6,497.39	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C317	SW	Upgrade OpenScape Fault Management V9 to V10 - FM_2_FM Gateway 1 Connect	2,859.56	2,173.27	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C318	SW	Upgrade OpenScape Fault Management V9 to V10 - OpenScape Business Integrati	2,546.00	1,934.96	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C319	SW	Upgrade OpenScape Fault Management V9 to V10 - Base Redundancy	124.62	94.71	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C320	SW	Upgrade OpenScape Fault Management V9 to V10 - Port Redundancy	1.34	1.02	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C321	SW	Upgrade OpenScape Fault Management V9 to V10 - System Management IP Node I	91.12	69.25	24.0%
OpenScape Fault Management	MGTAPPLI	L30280-D622-C322	SW	Upgrade OpenScape Fault Management V9 to V10 - PM Plug-In IP Endpoint Redunc	0.67	0.51	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H566	SW	GetCurrent Upgrade OpenScape Fault Management V9 to V10 - Port	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H567	SW	GetCurrent Upgrade OpenScape Fault Management V9 to V10 - PM Plug-In IP End	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H568	SW	GetCurrent Upgrade OpenScape Fault Management V9 to V10 - System Manageme	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H569	SW	GetCurrent Upgrade OpenScape Fault Management V9 to V10 - Workbench Ticket /	CALL FOR PRICE	CALL FOR PRICE	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Fault Management	GETC_ICO	L30280-D622-H570	SW	GetCurrent Upgrade OpenScape Fault Management V9 to V10 - FM_2_FM Gateway	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H571	SW	GetCurrent Upgrade OpenScape Fault Management V9 to V10 - FM_2_FM Gateway	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H572	SW	GetCurrent Upgrade OpenScape Fault Management V9 to V10 - OpenScape Busine	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H573	SW	GetCurrent Upgrade OpenScape Fault Management V9 to V10 - Base Redundancy	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H574	SW	GetCurrent Upgrade OpenScape Fault Management V9 to V10 - Port Redundancy	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H575	SW	GetCurrent Upgrade OpenScape Fault Management V9 to V10 - System Manageme	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H576	SW	GetCurrent Upgrade OpenScape Fault Management V9 to V10 - PM Plug-In IP Endç	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H577	SW	GetCurrent Upgrade OpenScape Fault Management V8 to V10 - Base	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H578	SW	GetCurrent Upgrade OpenScape Fault Management V8 to V10 - 1 Port	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H579	SW	GetCurrent Upgrade OpenScape Fault Management V8 to V10 - PM Plug-In IP Endç	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H580	SW	GetCurrent Upgrade OpenScape Fault Management V8 to V10 - System Manageme	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H581	SW	GetCurrent Upgrade OpenScape Fault Management V8 to V10 - Workbench Ticket /	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H582	SW	GetCurrent Upgrade OpenScape Fault Management V8 to V10 - FM_2_FM Gateway	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H583	SW	GetCurrent Upgrade OpenScape Fault Management V8 to V10 - FM_2_FM Gateway	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	GETC_ICO	L30280-D622-H584	SW	GetCurrent Upgrade OpenScape Fault Management V9 to V10 - Base	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	SW_ASSUR	L30280-G601-A355	SW	OSC SWA for Fault Management Port License	1.90	1.44	24.0%
OpenScape Fault Management	SERV_IC6	L43220-S622-L134	SW	Subscription Support Fee for monthly Subscription License Hosted OpenScape Fault	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	SERV_IC7	L43220-S622-L135	SW	Subscription Support Fee for monthly Subscription License Hosted OpenScape Fault	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	SERV_IC8	L43220-S622-L136	SW	Subscription Support Fee for monthly Subscription License Hosted OpenScape Fault	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	SERV_IC9	L43220-S622-L137	SW	Subscription Support Fee for monthly Subscription License Hosted OpenScape Fault	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	SERV_IC6	L43220-S622-L334	SW	Subscription Support Fee for monthly Subscription License Enterprise OpenScape F	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	SERV_IC7	L43220-S622-L335	SW	Subscription Support Fee for monthly Subscription License Enterprise OpenScape F	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	SERV_IC8	L43220-S622-L336	SW	Subscription Support Fee for monthly Subscription License Enterprise OpenScape F	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fault Management	SERV_IC9	L43220-S622-L337	SW	Subscription Support Fee for monthly Subscription License Enterprise OpenScape F	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Fusion	SW_SUBSC	L30220-S622-L114	SW	Monthly Subscription License Hosted Fusion (per user)	1.74	1.32	24.0%
OpenScape Fusion	SW_SUBSC	L30220-S622-L314	SW	Monthly Subscription License Enterprise Fusion (per user)	1.74	1.32	24.0%
OpenScape Mobile	SW_SUBSC	L30220-S622-L127	SW	Monthly Subscription License Hosted OSMO (per registered OSMO user)	4.37	3.32	24.0%
OpenScape Mobile	SW_SUBSC	L30220-S622-L327	SW	Monthly Subscription License Enterprise OSMO (per registered OSMO User)	4.37	3.32	24.0%
OpenScape Mobile	SW_ASSUR	L30220-S632-L884	SW	OSC SWA OpenScape Mobile V7 for OSV V7	8.04	6.11	24.0%
OpenScape Mobile	SWS_OSUC	L30220-S632-M180	SW	OSC SWA 1y for OSC Mobile for OSC Voice (per User)	11.79	8.96	24.0%
OpenScape Mobile	SWS_OSUC	L30220-S632-M357	SW	OSC SWA 1y for Mobile Worker Package (per Package)	1,179.20	896.19	24.0%
OpenScape Mobile	SWS_OSUC	L30220-S632-N180	SW	OSC SWA 3y for OSC Mobile for OSC Voice (per User)	11.79	8.96	24.0%
OpenScape Mobile	SWS_OSUC	L30220-S632-N357	SW	OSC SWA 3y for Mobile Worker Package (per Package)	1,179.20	896.19	24.0%
OpenScape Mobile	OPSCUCSW	L30280-D622-F584	SW	OpenScape Mobile V9 User for OSV V9	147.40	112.02	24.0%
OpenScape Mobile	OPSCUCSW	L30280-D622-F586	SW	OpenScape Mobile V9 User for OSV V9 - Migration from MobileConnect V3	73.70	56.01	24.0%
OpenScape Mobile	OPSCUCSW	L30280-D622-F587	SW	OpenScape Mobile V9 User for OSV V7	147.40	112.02	24.0%
OpenScape Mobile	OPSCUCSW	L30280-D622-F588	SW	OpenScape Mobile V9 User for OSV V8	147.40	112.02	24.0%
OpenScape Mobile	OPSCUCSW	L30280-D622-F589	SW	OpenScape Mobile V9 User for OpenScape 4000 V8 (PSF necessary)	147.40	112.02	24.0%
OpenScape Mobile	SERV_IC5	L43220-S622-L127	SW	Subscription Support Fee for monthly Subscription License Hosted OSMO (per regis	0.83	0.63	24.0%
OpenScape Mobile	SERV_IC5	L43220-S622-L327	SW	Subscription Support Fee for monthly Subscription License Enterprise OSMO (per re	0.83	0.63	24.0%
OpenScape Personal Edition	SWS_OSUC	L30220-S632-M230	SW	OSC SWA 1y for OSC Personal Edition SIP (per User)	5.90	4.48	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Personal Edition	SWS_OSUC	L30220-S632-M231	SW	OSC SWA 1y for OSC Personal Edition HFA (per User)	8.25	6.27	24.0%
OpenScape Personal Edition	SWS_OSUC	L30220-S632-N230	SW	OSC SWA 3y for OSC Personal Edition SIP (per User)	5.90	4.48	24.0%
OpenScape Personal Edition	SWS_OSUC	L30220-S632-N231	SW	OSC SWA 3y for OSC Personal Edition HFA (per User)	8.25	6.27	24.0%
OpenScape Personal Edition	UNIFCOMM	L30280-D600-H11	HW	OpenScape Personal Edition V7 Media Disc	22.11	16.80	24.0%
OpenScape Personal Edition	SW_ASSUR	L30280-D601-F965	SW	OSC SWA for OSC Personal Edition SIP User License	5.70	4.33	24.0%
OpenScape Personal Edition	SW_ASSUR	L30280-D601-F966	SW	OSC SWA for OSC Personal Edition HFA User License	8.08	6.14	24.0%
OpenScape Personal Edition	UNIFCOMM	L30280-D622-H12	SW	OpenScape Personal Edition V7 SIP User License	73.70	56.01	24.0%
OpenScape Personal Edition	UNIFCOMM	L30280-D622-H18	SW	OpenScape Personal Edition V7 SIP VDI User License	73.70	56.01	24.0%
OpenScape Personal Edition	UNIFCOMM	L30280-D622-H19	SW	OpenScape Personal Edition V7 Upgrade SIP to SIP VDI User License	18.43	14.01	24.0%
OpenScape Personal Edition	UNIFCOMM	L30280-D622-H20	SW	OpenScape Personal Edition V7 HFA User License	73.70	56.01	24.0%
OpenScape Personal Edition	GETC_ICO	L30280-D622-H812	SW	Get Current Upgrade for OpenScape Personal Edition User License from V3 (SIP) to CALL FOR PRICE CALL FOR PRICE	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Personal Edition	GETC_ICO	L30280-D622-H813	SW	Get Current Upgrade for OpenScape Personal Edition User License from V3 (HFA) to CALL FOR PRICE CALL FOR PRICE	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Personal Edition	GETC_ICO	L30280-D622-H818	SW	Get Current Upgrade for OpenScape Personal Edition from V4/V6 (SIP) to V7 (SIP)	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Personal Edition	GETC_ICO	L30280-D622-H819	SW	Get Current Upgrade for OpenScape Personal Edition from V4/V6 (HFA) to V7 (HFA)	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Personal Edition	GETC_ICO	L30280-D622-H833	SW	Get Current Upgrade for OS Personal Edition User License from <=V7 (HFA/SIP) to CALL FOR PRICE CALL FOR PRICE	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	SW_SUBSC	L30220-S622-L104	SW	Monthly Subscription License Hosted Integrated UC (per user)	3.93	2.99	24.0%
OpenScape UC Application	SW_SUBSC	L30220-S622-L105	SW	Monthly Subscription License Hosted Web Conferencing (per Moderator)	10.05	7.64	24.0%
OpenScape UC Application	UNIFCOMM	L30220-S622-L261	SW	OpenScape UC Application V9 Product Instance for Service Provider Licensing, Mult	536.00	407.36	24.0%
OpenScape UC Application	SW_SUBSC	L30220-S622-L304	SW	Monthly Subscription License Enterprise Integrated UC (per user)	3.93	2.99	24.0%
OpenScape UC Application	SW_SUBSC	L30220-S622-L305	SW	Monthly Subscription License Enterprise Web Conferencing (per Moderator)	10.05	7.64	24.0%
OpenScape UC Application	SW_SUBSC	L30220-S622-L32	SV	GSP UC Standard - SP	10.40	7.90	24.0%
OpenScape UC Application	SW_SUBSC	L30220-S622-L33	SV	GSP UC Complete -SP	13.83	10.51	24.0%
OpenScape UC Application	SW_SUBSC	L30220-S622-L36	SV	GSP UC Standard -PP	6.94	5.27	24.0%
OpenScape UC Application	SW_SUBSC	L30220-S622-L37	SV	GSP UC Complete -PP	8.95	6.80	24.0%
OpenScape UC Application	UNIFCOMM	L30220-S622-L460	SW	OpenScape UC Application V9 Product Instance for Subscription Licensing	536.00	407.36	24.0%
OpenScape UC Application	OSEEXPSW	L30220-S622-L471	SW	OS EE v9 - OS UC Appl. V9 Product Instance for Enterprise Subscription Licensing	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	SW_SUBSC	L30220-S622-L54	SW	GSP OSUC UCi Subscription Userlizenz monatlich	2.28	1.73	24.0%
OpenScape UC Application	SW_SUBSC	L30220-S622-L554	SW	Monthly Subscription License Hosted Integrated UC (per user)	6.03	4.58	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L899	SW	OSC SWA for the OpenScape UC Advanced Solution Enhancement Package	902.68	686.04	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L900	SW	OSC SWA for the OpenScape UC Advanced Solution Base Package	3,610.70	2,744.13	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L905	SW	OSC SWA for OpenScape Speech Portal Channel	285.06	216.65	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L906	SW	OSC SWA for OpenScape Auto Attendant Channel	142.52	108.32	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L907	SW	OSC SWA for OpenScape Speech Application Channel	142.52	108.32	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L908	SW	OSC SWA for OpenScape ASR Port License (Automatic Speech Recognition)	142.52	108.32	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L909	SW	OSC SWA for OSC UC Application Enterprise Edition für TTS Port License (Voice Pc	85.52	65.00	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L926	SW	OSC SWA for OSC UC Advanced Solution Enhancement Package - 4000 Upgrade	760.14	577.71	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L928	SW	OSC SWA for OSC UC Standard Solution Enhancement Package - 4000 Upgrade	451.34	343.02	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L930	SW	OSC SWA for OSC UC Entry Solution Enhancement Package - 4000 Upgrade	237.54	180.53	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L958	SW	OSC SWA for OSC UC Application Audio Conference Channel	57.02	43.34	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L959	SW	OSC SWA for OSC UC Application User License	10.45	7.94	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L970	SW	OSC SWA for OSC UC Application Team User License	13.67	10.39	24.0%





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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape UC Application	SW_ASSUR	L30220-S632-L971	SW	OSC SWA for OSC UC Application Professional User License	13.67	10.39	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L972	SW	OSC SWA for OSC UC Application Essential User License	13.67	10.39	24.0%
OpenScape UC Application	SW_ASSUR	L30220-S632-L996	SW	OSC SWA for OSC WebCollaboration Room Licenses (Embedded)	24.12	18.33	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M200	SW	OSC SWA 1y for OpenScape Speech Portal Channel (per Channel)	229.94	174.75	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M201	SW	OSC SWA 1y for OpenScape Auto Attendant Channel (per Cannel)	115.56	87.83	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M202	SW	OSC SWA 1y for OpenScape Speech Application Channel (per Channel)	115.56	87.83	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M203	SW	OSC SWA 1y for OpenScape ASR Port License (Automatic Speech Recognition (Vo	115.56	87.83	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M204	SW	OSC SWA 1y for OSC UC Application Enterprise Edition für TTS Port License (Voice	64.86	49.29	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M205	SW	OSC SWA 1y for the OSC UC Application Enterprise Edition Base License (per Base	109.08	82.90	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M206	SW	OSC SWA 1y for OSC UC Application Audio Conference Channel (per Channel)	58.96	44.81	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M207	SW	OSC SWA 1y for the OSC UC Application User License (per User License)	10.61	8.06	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M208	SW	OSC SWA 1y for OSC UC Application User License (per 1 Essential User License)	34.79	26.44	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M209	SW	OSC SWA 1y for OSC E/A-Cockpit License Package (per Package)	58.96	44.81	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M210	SW	OSC SWA 1y for OSC Video OpenScape Video Conference Channel (per Channel)	94.34	71.70	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M217	SW	OSC SWA 1y for the OSC UC Application Enterprise Edition Recording License	115.56	87.83	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M219	SW	OSC SWA 1y for OSC UC Application Sales Push Migration from Xpressions V7	1,170.36	889.47	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M220	SW	OSC SWA 1J for OSC UC Redundancy Option	123.82	94.10	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M358	SW	OSC SWA 1y for the OSC UC Application User License Package (10 User License)	106.13	80.66	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M637	SW	OSC SWA 1y Conversion for OSC Xpressions CTI Extensions (per Ext) to OSC UC	10.61	8.06	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-M638	SW	OSC SWA 1y Conversion for OSC Xpr Audio Conf Channel (per CH) to OSC UC Ap	58.96	44.81	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N200	SW	OSC SWA 3y for OpenScape Speech Portal Channel (per Channel)	229.94	174.75	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N201	SW	OSC SWA 3y for OpenScape Auto Attendant Channel (per Cannel)	115.56	87.83	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N202	SW	OSC SWA 3y for OpenScape Speech Application Channel (per Channel)	115.56	87.83	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N203	SW	OSC SWA 3y for OpenScape ASR Port License (Automatic Speech Recognition (Vo	115.56	87.83	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N204	SW	OSC SWA 3y for OSC UC Application Enterprise Edition for TTS Port License (Voice	64.86	49.29	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N205	SW	OSC SWA 3y for the OSC UC Application Enterprise Edition Base License (per Base	109.08	82.90	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N206	SW	OSC SWA 3y for OSC UC Application Audio Conference Channel (per Channel)	58.96	44.81	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N207	SW	OSC SWA 3y for the OSC UC Application User License (per User License)	10.61	8.06	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N208	SW	OSC SWA 3y for OSC UC Application User License (per 1 Essential User License)	34.79	26.44	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N209	SW	OSC SWA 3y for OSC E/A-Cockpit License Package (per Package)	58.96	44.81	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N210	SW	OSC SWA 3y for OSC Video OpenScape Video Conference Channel (per Channel)	94.34	71.70	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N217	SW	OSC SWA 3y for the OSC UC Application Enterprise Edition Recording License	115.56	87.83	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N219	SW	OSC SWA 3y for OSC UC Application Sales Push Migration from Xpressions V7	1,170.36	889.47	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N220	SW	OSC SWA 3J for OSC UC Redundancy Option	123.82	94.10	24.0%
OpenScape UC Application	SWS_OSUC	L30220-S632-N358	SW	OSC SWA 3y for the OSC UC Application User License Package (10 User License)	106.13	80.66	24.0%
OpenScape UC Application	SERVAPPL	L30258-W622-D644	SW	OSC Availability: Subscription and Support Renewal License	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D600-H410	SW	OpenScape UC Application V9 USB-Stick with Software	132.66	100.82	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-F912	SW	OpenScape Media Server G.711 licenses	626.45	476.10	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-F913	SW	OpenScape Media Server G.729 licenses	877.03	666.54	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-F980	SW	OpenScape UC Entry Solution Enh. Package - 4000 Upgrade	2,763.75	2,100.45	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-F982	SW	OpenScape UC Standard Solution Enhancement Package - 4000 Upgrade	5,453.80	4,144.89	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape UC Application	UNIFCOMM	L30280-D622-F984	SW	OpenScape UC Advanced Solution Enh. Pack. - 4000 Upgr.	9,286.20	7,057.51	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H140	SW	OpenScape E/A- Cockpit V7 Basic License Package	737.00	560.12	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H141	SW	OpenScape E/A- Cockpit V7 Standard User License	22.11	16.80	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H142	SW	OpenScape E/A Cockpit V7 Premium User License	51.59	39.21	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H411	SW	OpenScape UC Application V9 Base Package	1,363.45	1,036.22	24.0%
OpenScape UC Application	OPSCUC3P	L30280-D622-H412	SW	OpenScape UC Application V9 SuSE SLES 3 Years Upgrade Protection	891.10	677.24	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H413	SW	OpenScape OpenScape UC Application V9 User License	132.66	100.82	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H414	SW	OpenScape UC Application V9 TTS Port	810.70	616.13	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H415	SW	OpenScape UC Application V9 ASR Port (Automatic Speech Recognition)	1,444.52	1,097.84	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H416	SW	OpenScape UC Application V9 Speech Application Channel (IVR)	1,444.52	1,097.84	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H417	SW	OpenScape UC Application V9 Auto-Attendant Channel	1,444.52	1,097.84	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H418	SW	OpenScape UC Application V9 Speech Portal Channel	2,874.30	2,184.47	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H419	SW	OpenScape UC Application V9 Video Conference Channel	1,179.20	896.19	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H420	SW	OpenScape UC Application V9 Audio Conference Channel	737.00	560.12	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H421	SW	OpenScape UC Application V9 Recording License	1,444.52	1,097.84	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H425	SW	OpenScape UC Application V9 Evaluation License	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H426	SW	OpenScape UC Application V9 Demo System	5,159.00	3,920.84	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H427	SW	OpenScape UC Application V9 Redundancy Option	5,159.00	3,920.84	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H428	SW	OpenScape UC Application Edition V9 Pre-Production License	469.00	356.44	24.0%
OpenScape UC Application	UNIFCOMM	L30280-D622-H468	SW	OpenScape UC Application V9 Demo System	5,159.00	3,920.84	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H548	SW	GetCurrent Upgrade Sales Push OpenScape Xpressions V7 UC to OpenScape UC /	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H585	SW	GetCurrent Upgrade OpenScape UC Application V9 from V7 Redundancy License	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H700	SW	GetCurrent Upgrade OpenScape UC Application V9 from V7 Video Conference Char	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H701	SW	GetCurrent Upgrade OpenScape UC Application V9 from V7 Recording License	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H702	SW	GetCurrent Migration from OpenScape ComAssistant Base to OpenScape UC Applic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H703	SW	GetCurrent Migration from OS ComAssistant User License to OpenScape UC Applic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H704	SW	GetCurrent Migration from OS Xpressions V7 optiClient Extension to OpenScape UC	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H705	SW	GetCurrent Migration OpenScape Xpressions V7 Audio Conf to OpenScape UC Appli	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H706	SW	GetCurrent Upgrade OpenScape UC Application V9 from V6 Speech Application Chz	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H707	SW	GetCurrent Upgrade OpenScape UC Application V9 from V6 Auto Attendant Channe	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H708	SW	GetCurrent Upgrade OpenScape UC Application V9 from V6 Speech Portal Channel	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H736	SW	GetCurrent Upgrade OS UC Application V9 User Migration from OS Personal Edition	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H737	SW	GetCurrent Upgrade OS UC Application V9 User Migr. from OS Personal Edition V6/	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H738	SW	GetCurrent Upgrade OS UC Application V9 User Migr. from OS Personal Edition V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H739	SW	GetCurrent Upgrade OpenScape UC Application V9 from V7 for 1 User	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H792	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 UC User Expansion Packag	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H797	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 UC User Expansion Packag	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H884	SW	Get Current Upgrade for OpenScape E/A-Cockpit from <=V6 to V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H918	SW	GetCurrent Upgrade OpenScape UC Application V9 from V6 Base	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H919	SW	GetCurrent Upgrade OpenScape UC Application V9 from V6 for 10 Essential Users	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H920	SW	GetCurrent Upgrade OpenScape UC Application V9 from V6 for 10 Professional Use	CALL FOR PRICE	CALL FOR PRICE	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape UC Application	GETC_ICO	L30280-D622-H929	SW	GetCurrent Upgrade OpenScape UC Application V9 from V6 for 10 Team Users	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H930	SW	GetCurrent Upgrade OpenScape UC Application V9 from V6 TTS Port License (Voic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H931	SW	GetCurrent Upgrade OS UC Application V9 from V6 ASR Port License (Automatic S	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H991	SW	Get Current Upgrade OpenScape UC Application V9 from V6 Video Conference Cha	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H992	SW	Get Current Upgrade OpenScape UC Application V9 from V7 Base	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H994	SW	Get Current Upgrade OpenScape UC Application V9 from V7 TTS Port License (Voic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H995	SW	Get Current Upgrade OS UC Application V9 from V7 ASR Port License (Automatic S	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H996	SW	Get Current Upgrade OpenScape UC Application V9 from V7 Speech Application Ch	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H997	SW	Get Current Upgrade OpenScape UC Application V9 from V7 Auto Attendant Chann	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H998	SW	Get Current Upgrade OpenScape UC Application V9 from V7 Speech Portal Channe	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	GETC_ICO	L30280-D622-H999	SW	Get Current Upgrade OpenScape UC Application V9 from V7 Audio Conference Cha	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape UC Application	SERV_IC5	L43220-S622-L103	SW	Subscription Support Fee for monthly Subscription License Hosted Packaged UC (pe	0.76	0.58	24.0%
OpenScape UC Application	SERV_IC5	L43220-S622-L104	SW	Subscription Support Fee for monthly Subscription License HostedIntegrated UC (pe	0.75	0.57	24.0%
OpenScape UC Application	SERV_IC5	L43220-S622-L303	SW	Subscription Support Fee for monthly Subscription License Enterprise Packaged UC	0.76	0.58	24.0%
OpenScape UC Application	SERV_IC5	L43220-S622-L304	SW	Subscription Support Fee for monthly Subscription License Enterprise Integrated UC	0.75	0.57	24.0%
OpenScape UC Server Xpress	SW_ASSUR	L30220-D600-L964	SW	OSC SWA for OSC UC Server Xpress Web-CTI Expansion Package	133.02	101.10	24.0%
OpenScape UC Server Xpress	SW_ASSUR	L30220-S632-L998	SW	OSC SWA for OSC UC Server Xpress Expansion Package	513.10	389.96	24.0%
OpenScape UC Server Xpress	OPSCUC3P	L30280-D622-H218	SW	SuSE SLES 1 Year Upgrade Protection License for Application Server	452.92	344.22	24.0%
OpenScape UC Server Xpress	OPSCUC3P	L30280-D622-H219	SW	SuSE SLES 3 Year Upgrade Protection License for Application Server	891.10	677.24	24.0%
OpenScape Video	SW_ASSUR	L30220-S632-L969	SW	OSC SWA for OSC Video OpenScape Video Conference Channel	120.60	91.66	24.0%
OpenScape Voice	OPSCUC3P	L30220-D600-A266	HW	OpenScape Voice Server - Lenovo x3550 M5	12,328.00	9,369.28	24.0%
OpenScape Voice	OPSCUC3P	L30220-D600-A275	HW	Mediatrix S7LP16 - 16 Port Long Loop Analog Interface Adapter	2,070.30	1,573.43	24.0%
OpenScape Voice	OPSCUC3P	L30220-D600-A277	HW	Telco Cable for Mediatrix S724	87.50	66.50	24.0%
OpenScape Voice	UNIFCOMM	L30220-D600-A760	HW	OpenScape Voice and OpenScape UC Application Enterprise Edition Package V9 S1	22.11	16.80	24.0%
OpenScape Voice	OPSCUCSW	L30220-D600-A761	HW	OpenScape Voice V9 SW for Virtual Appliance Deployment	22.11	16.80	24.0%
OpenScape Voice	SW_ASSUR	L30220-D601-A301	SW	OSC SWA for OSC Voice Dynamic User	13.21	10.04	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A762	SW	OpenScape Voice V9 Base Package License	21,063.46	16,008.23	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A763	SW	OpenScape Voice V9 Dynamic User License	201.00	152.76	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A764	SW	OpenScape Voice V9 Client Access User License	57.12	43.41	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A766	SW	OpenScape Voice V9 Option for Redundant system License	14,941.00	11,355.16	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A767	SW	OpenScape Voice V9 Pre-Production License	18,408.92	13,990.78	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A768	SW	OpenScape Voice V9 SuSE Base 3 Year Upgrade Protection License	891.10	677.24	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A770	SW	OpenScape Voice V9 three-Year-Extension for SuSE Upgrade Protection License	891.10	677.24	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A771	SW	OpenScape Voice V9 Evaluation License	670.00	509.20	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A772	SW	OpenScape Voice V9 Redundant Evaluation License	670.00	509.20	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A775	SW	OpenPath Flex License from HiPath 4000 V1.0 to OpenScape Voice V9	932.64	708.81	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A776	SW	OpenPath Flex License from HiPath 4000 V2.0 to OpenScape Voice V9	100.50	76.38	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A777	SW	OpenPath Flex License von HiPath 4000 V3.0 to OpenScape Voice V9	84.42	64.16	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A778	SW	OpenPath Flex License from HiPath 4000 V4 to OpenScape Voice V9	68.34	51.94	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A779	SW	OpenPath Flex License from HiPath 4000 V5 to OpenScape Voice V9	52.26	39.72	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A780	SW	OpenPath Flex License from HiPath 4000 V6 to OpenScape Voice V9	36.18	27.50	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Voice	OPSCUCSW	L30220-D622-A781	SW	OpenPath Flex License from OpenScape 4000 V7 to OpenScape Voice V9	20.10	15.28	24.0%
OpenScape Voice	OPSCUCSW	L30220-D622-A782	SW	OpenPath Flex License from OpenScape 4000 V8 to OpenScape Voice V9	12.06	9.17	24.0%
OpenScape Voice	OSVSW_FR	L30220-D622-A783	SW	OpenScape Voice V9 PSAP Seat License (Public Safety Answering Point-NG911)	502.50	381.90	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L100	SW	Monthly Subscription License Hosted Voice (per Registered Primary DN)	4.45	3.38	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L106	SW	Monthly Subscription License Hosted Third party UC connection (per user)	1.34	1.02	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L255	SW	OpenScape Voice V9 Product Instance for Service Provider Licensing	536.00	407.36	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L256	SW	OpenScape Voice V9 Redundancy Product Instance for Service Provider Licensing	536.00	407.36	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L257	SW	OpenScape Voice V9 Base Upgrade Product Instance for Service Provider Licensing	536.00	407.36	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L258	SW	OpenScape Voice V9 Redundancy Upgrade Product Instance for Service Provider Li	536.00	407.36	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L259	SW	OpenScape Voice V9 Product Instance for Service Provider Licensing, Multiple Insta	536.00	407.36	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L30	SV	GSP Voice Entry -SP	6.22	4.73	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L300	SW	Monthly Subscription License Enterprise Voice (per Registered Primary DN)	4.45	3.38	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L306	SW	Monthly Subscription License Enterprise Third party UC connection (per user)	1.34	1.02	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L31	SV	GSP Voice Standard -SP	8.58	6.52	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L34	SV	GSP Voice Entry - PP	4.56	3.47	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L35	SV	GSP Voice Standard -PP	5.87	4.46	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L455	SW	OpenScape Voice V9 Product Instance for Enterprise Subscription Licensing	536.00	407.36	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L456	SW	OpenScape Voice V9 Redundancy Product Instance for Enterprise Subscription Lice	536.00	407.36	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L457	SW	OpenScape Voice V9 Upgrade Product Instance for Enterprise Subscription Licensin	536.00	407.36	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L458	SW	OpenScape Voice V9 Redundancy Upgrade Product Instance for Enterprise Subscrip	536.00	407.36	24.0%
OpenScape Voice	OSSEXPWS	L30220-S622-L470	SW	OS EE v9 - OS Voice V9 Product Instance for Enterprise Subscription Licensing	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L51	SW	GSP OSV Subscription Userlizenz monatlich	5.36	4.07	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L510	SW	MobileFirst Collaboration Services OpenScape Monthly Subscription License (Mobile	5.36	4.07	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L511	SW	MobileFirst Collaboration Services OpenScape Monthly Subscription License SUT CI	1.34	1.02	24.0%
OpenScape Voice	SW_SUBSC	L30220-S622-L550	SW	Monthly Subscription License Hosted Voice (per Registered Primary DN)	4.45	3.38	24.0%
OpenScape Voice	SW_ASSUR	L30220-S632-L880	SW	OSC SWA for OSC Voice Redundancy Base System	495.80	376.81	24.0%
OpenScape Voice	SW_ASSUR	L30220-S632-L956	SW	OSC SWA for OSC Enterprise Express Expansion License Package	546.72	415.51	24.0%
OpenScape Voice	SWS_OSUC	L30220-S632-M213	SW	OSC SWA 1y for OSC Voice and OSC UC Application Base System	875.56	665.43	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-M240	SW	OSC SWA 1y for OSC Voice Base System (per Base System)	1,685.08	1,280.66	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-M241	SW	OSC SWA 1y for OSC Voice Dynamic User License (per User License)	19.38	14.73	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-M242	SW	OSC SWA 1y for OSC Voice Redundancy Base System (per Redundancy Base Syst	1,195.28	908.41	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-M243	SW	OSC SWA 1y for OSC Voice ESRP (Emergency Services Routing Proxy)	13,936.00	10,591.36	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-M244	SW	OSC SWA 1y for OSC Voice ESRP (Emergency Services Routing Proxy) für 500 Se	3,216.00	2,444.16	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-M245	SW	OSC SWA 1y for OSC Voice PSAP Seat	40.20	30.55	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-M297	SW	OSC SWA 1y for OSC Voice Dynamic User License (8 User License Package)	155.01	117.81	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M315	SW	Enterprise Licensing SWA 1y for Analog Suite	3.75	2.85	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M316	SW	Enterprise Licensing SWA 1y for Enhanced Voice Suite (50 bundle)	991.60	753.62	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M317	SW	Enterprise Licensing SWA 1y for Collaboration Suite (50 bundle)	1,286.40	977.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M333	SW	Enterprise Licensing V2 SWA 1y for Basic Voice Suite (50 bundle)	500.09	380.07	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M390	SW	Enterprise Licensing SWA 1y for Voice Suite (50 bundle)	696.80	529.57	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M393	SW	Enterprise Licensing SWA 1y for Voice Suite (50 bundle)	696.80	529.57	24.0%





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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Voice	OPSELASA	L30220-S632-M394	SW	Enterprise Licensing SWA 1y for Enhanced Voice Suite (50 bundle)	991.60	753.62	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M395	SW	Enterprise Licensing SWA 1y for Collaboration Suite (50 bundle)	1,286.40	977.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M396	SW	Enterprise Licensing SWA 1y for Enhanced Collaboration Suite (50 bundle)	1,795.60	1,364.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M613	SW	SWAv2 1y Conversions for Enterprise Licensing V3 Basic Voice-> Voice Suite conve	696.80	529.57	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M616	SW	OSC SWA 1y Conv for Enterprise Licensing V2 OS4K Basic Voice->Voice Suite con'	696.80	529.57	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M617	SW	OSC SWA 1y Conv for Enterprise Licensing V1-V2 OS4K Enh. Voice->Collaboration	1,286.40	977.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M618	SW	OSC SWA 1y Conv for Enterprise Licensing V1-V2 OS4K Enh. Voice->Enhanced Cc	1,795.60	1,364.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M619	SW	OSC SWA 1y Conv for Enterprise Licensing V1-V2 OS4K Collaboration->Enhanced	1,795.60	1,364.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M620	SW	OSC SWA 1y Conv for Enterprise Licensing V1-V3 OS4K Voice->Enhanced Voice S	991.60	753.62	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M621	SW	OSC SWA 1y Conv for Enterprise Licensing V2 Enh. Voice->Collaboration Suite con	1,286.40	977.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M622	SW	OSC SWA 1y Conv for Enterprise Licensing V2 Enh. Voice->Enhanced Collaborator	1,795.60	1,364.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M623	SW	OSC SWA 1y Conv for Enterprise Licensing V2 Collaboration->Enhanced Collaborat	1,795.60	1,364.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M625	SW	OSC SWA 1y Conv for Enterprise Licensing V2 Basic Voice->Voice Suite conversior	696.80	529.57	24.0%
OpenScape Voice	OPSELASA	L30220-S632-M626	SW	OSC SWA 1y Conv for Enterprise Licensing V2 Voice->Enhanced Voice Suite conve	991.60	753.62	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-M642	SW	SWAv2 1y Conversions for OSC Voice Dynamic User License (per User License)	19.38	14.73	24.0%
OpenScape Voice	SWS_OSUC	L30220-S632-N213	SW	OSC SWA 3y for OSC Voice and OSC UC Application Base System	875.56	665.43	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-N240	SW	OSC SWA 3y for OSC Voice Base System (per Base System)	1,685.08	1,280.66	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-N241	SW	OSC SWA 3y for OSC Voice Dynamic User License (per User License)	19.38	14.73	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-N242	SW	OSC SWA 3y for OSC Voice Redundancy Base System (per Redundancy Base Syst	1,195.28	908.41	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-N243	SW	OSC SWA 3y for OSC Voice ESRP (Emergency Services Routing Proxy)	13,936.00	10,591.36	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-N244	SW	OSC SWA 3y for OSC Voice ESRP (Emergency Services Routing Proxy) für 500 Se:	3,216.00	2,444.16	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-N245	SW	OSC SWA 3y for OSC Voice PSAP Seat	40.20	30.55	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-N297	SW	OSC SWA 3y for OSC Voice Dynamic User License (8 User License Package)	155.01	117.81	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N315	SW	Enterprise Licensing SWA 3Y for Analog Suite	3.75	2.85	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N316	SW	Enterprise Licensing SWA 3Y for Enhanced Voice Suite (50 bundle)	991.60	753.62	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N317	SW	Enterprise Licensing SWA 3Y for Collaboration Suite (50 bundle)	1,286.40	977.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N333	SW	Enterprise Licensing V2 SWA 3y for Basic Voice Suite (50 bundle)	500.09	380.07	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N390	SW	Enterprise Licensing SWA 3Y for Voice Suite (50 bundle)	696.80	529.57	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N393	SW	Enterprise Licensing SWA 3Y for Voice Suite (50 bundle)	696.80	529.57	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N394	SW	Enterprise Licensing SWA 3Y for Enhanced Voice Suite (50 bundle)	991.60	753.62	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N395	SW	Enterprise Licensing SWA 3Y for Collaboration Suite (50 bundle)	1,286.40	977.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N396	SW	Enterprise Licensing SWA 3Y for Enhanced Collaboration Suite (50 bundle)	1,795.60	1,364.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N613	SW	SWAv2 3y Conversions for Enterprise Licensing V3 Basic Voice-> Voice Suite conve	696.80	529.57	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N616	SW	OSC SWA 3y Conv for Enterprise Licensing V2 OS4K Basic Voice->Voice Suite con'	696.80	529.57	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N617	SW	OSC SWA 3y Conv for Enterprise Licensing V1-V2 OS4K Enh. Voice->Collaboration	1,286.40	977.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N618	SW	OSC SWA 3y Conv for Enterprise Licensing V1-V2 OS4K Enh. Voice->Enhanced Cc	1,795.60	1,364.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N619	SW	OSC SWA 3y Conv for Enterprise Licensing V1-V2 OS4K Collaboration->Enhanced	1,795.60	1,364.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N620	SW	OSC SWA 3y Conv for Enterprise Licensing V1-V3 OS4K Voice->Enhanced Voice S	991.60	753.62	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N621	SW	OSC SWA 3y Conv for Enterprise Licensing V2 Enh. Voice->Collaboration Suite con	1,286.40	977.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N622	SW	OSC SWA 3y Conv for Enterprise Licensing V2 Enh. Voice->Enhanced Collaborator	1,795.60	1,364.66	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N623	SW	OSC SWA 1y Conv for Enterprise Licensing V2 Collaboration->Enhanced Collaborat	1,795.60	1,364.66	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Voice	OPSELASA	L30220-S632-N625	SW	OSC SWA 3y Conv for Enterprise Licensing V2 Basic Voice->Voice Suite conversio	696.80	529.57	24.0%
OpenScape Voice	OPSELASA	L30220-S632-N626	SW	OSC SWA 3y Conv for Enterprise Licensing V2 Voice->Enhanced Voice Suite conve	991.60	753.62	24.0%
OpenScape Voice	SWS_OS_V	L30220-S632-N642	SW	SWAv2 3y Conversions for OSC Voice Dynamic User License (per User License)	19.38	14.73	24.0%
OpenScape Voice	OPSELASW	L30280-D622-H373	SW	Enterprise Licensing V3 Collaboration->Enhanced Collaboration Suite conversion (50	6,365.00	4,837.40	24.0%
OpenScape Voice	OPSELASW	L30280-D622-H375	SW	Enterprise Licensing V3 Analog Suite	46.90	35.64	24.0%
OpenScape Voice	OPSELASW	L30280-D622-H376	SW	Enterprise Licensing V3 Voice Suite (50 bundle)	8,710.00	6,619.60	24.0%
OpenScape Voice	OPSELASW	L30280-D622-H377	SW	Enterprise Licensing V3 Enhanced Voice Suite (50 bundle)	12,395.00	9,420.20	24.0%
OpenScape Voice	OPSELASW	L30280-D622-H378	SW	Enterprise Licensing V3 Collaboration Suite (50 bundle)	16,080.00	12,220.80	24.0%
OpenScape Voice	OPSELASW	L30280-D622-H379	SW	Enterprise Licensing V3 Enhanced Collaboration Suite (50 bundle)	22,445.00	17,058.20	24.0%
OpenScape Voice	OPSELASW	L30280-D622-H380	SW	Enterprise Licensing V3 Voice->Enhanced Voice Suite conversion (50 bundle)	3,685.00	2,800.60	24.0%
OpenScape Voice	OPSELASW	L30280-D622-H381	SW	Enterprise Licensing V3 Enh. Voice->Collaboration Suite conversion (50 bundle)	3,685.00	2,800.60	24.0%
OpenScape Voice	OPSELASW	L30280-D622-H382	SW	Enterprise Licensing V3 Enh. Voice->Enhanced Collaboration Suite conversion (50 b	10,050.00	7,638.00	24.0%
OpenScape Voice	OPSELASW	L30280-D622-H388	SW	Enterprise Licensing V3 Basic Voice Suite (50 bundle)	6,251.10	4,750.84	24.0%
OpenScape Voice	OPSELASW	L30280-D622-H389	SW	Enterprise Licensing V3 Basic Voice-> Voice Suite conversion (50 bundle)	2,458.90	1,868.76	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H550	SW	GetCurrent Migration from OS 4000 V8 ComScendo/Flex License to OpenScape Voi	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H733	SW	GetCurrent Upgrade OpenScape Voice V9 Dynamic User License from V4	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H734	SW	GetCurrent Upgrade OpenScape Voice V9 Dynamic User License from V3.1	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H735	SW	Get Current Migr. from Hicom 300. Rolm. Realitix DX to OS Voice Dynamic User Lic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H791	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Voice/UM Expansion Pack	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H795	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Voice/UM Expansion Pack	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H796	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Voice User Expansion Pac	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H799	SW	GetCurrent Upgrade OpenScape Enterprise Express V9 Basic Voice User Expansio	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H965	SW	GetCurrent Upgrade OpenScape Voice V9 Dynamic User License from V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H966	SW	GetCurrent Upgrade OpenScape Voice V9 Dynamic User License from V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H967	SW	GetCurrent Upgrade OpenScape Voice V9 Dynamic User License from V6	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H968	SW	GetCurrent Upgrade OpenScape Voice V9 Dynamic User License from V5	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H969	SW	GetCurrent Upgrade OpenScape Voice V9 Redundancy Option Base License from C	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H970	SW	GetCurrent Upgrade OpenScape Voice V9 Redundancy Option Base License from C	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H971	SW	Get Current Upgrade OpenScape Voice V9 Redundancy Option Base License from C	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H972	SW	Get Current Migration from HiPath 4000 V1.0 ComScendo/Flex License to OpenSca	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H973	SW	Get Current Migration from HiPath 4000 V2.0 ComScendo/Flex License to OpenSca	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H974	SW	Get Current Migration from HiPath 4000 V3.0 ComScendo/Flex License to OpenSca	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H975	SW	Get Current Migration from HiPath 4000 V4 ComScendo/Flex License to OpenScape	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H976	SW	Get Current Migration from HiPath 4000 V5 ComScendo/Flex License to OpenScape	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H977	SW	Get Current Migration from HiPath 4000 V6 ComScendo/Flex License to OpenScape	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	GETC_ICO	L30280-D622-H978	SW	Get Current Migration from OpenScape 4000 V7 ComScendo/Flex License to OpenS	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Voice	SERV_IC5	L43220-S622-L100	SW	Subscription Support Fee for monthly Subscription License Hosted Voice (per Regist	0.84	0.64	24.0%
OpenScape Voice	SERV_IC5	L43220-S622-L300	SW	Subscription Support Fee for monthly Subscription License Enterprise Voice (per Re	0.84	0.64	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L772	SW	OSC SWA for OSC Web Collaboration Communication Server	77.92	59.22	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L773	SW	OSC SWA for OSC Web Collaboration Tenant	77.92	59.22	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L774	SW	OSC SWA for OSC Web Collaboration Presented 1 Room	17.10	13.00	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L775	SW	OSC SWA for OSC Web Collaboration Presented 10 Rooms	99.76	75.82	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L776	SW	OSC SWA for OSC Web Collaboration Presented 50 Rooms	437.08	332.18	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L777	SW	OSC SWA for OSC Web Collaboration Presented 100 Rooms	764.90	581.32	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L778	SW	OSC SWA for OSC Web Collaboration Supported/Secure Advisor 1 Room	83.62	63.55	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L779	SW	OSC SWA for OSC Web Collaboration Supported 10 Rooms	655.62	498.27	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L780	SW	OSC SWA for OSC Web Collaboration Supported 50 Rooms	2,717.52	2,065.32	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L781	SW	OSC SWA for OSC Web Collaboration Supported 100 Rooms	4,323.32	3,285.72	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L782	SW	OSC SWA for OSC Web Collaboration Confered/Instant Meeting 1 Room	98.83	75.11	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L783	SW	OSC SWA for OSC Web Collaboration Confered 10 Rooms	764.90	581.32	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L784	SW	OSC SWA for OSC Web Collaboration Confered 50 Rooms	3,268.62	2,484.15	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L785	SW	OSC SWA for OSC Web Collaboration Confered 100 Rooms	5,435.04	4,130.63	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L786	SW	OSC SWA for OSC Web Collaboration Remoted 100 Clients	220.44	167.53	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L787	SW	OSC SWA for OSC Web Collaboration Remoted 500 Clients	826.66	628.26	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L788	SW	OSC SWA for OSC Web Collaboration Remoted 1000 Clients	1,097.46	834.07	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L789	SW	OSC SWA for OSC Web Collaboration Remoted 2500 Clients	2,189.23	1,663.81	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L792	SW	OSC SWA for OSC Web Collaboration Remoted/Secure Advisor 1 Client	1.93	1.47	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L871	SW	OSC SWA for On the Move Collaboration Package	3,959.06	3,008.89	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L873	SW	OSC SWA for Helpdesk Booster Expansion Package	276.58	210.20	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L874	SW	OSC SWA for Helpdesk Booster Base Package	276.58	210.20	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L875	SW	OSC SWA for Virtual Coach Expansion Package	988.25	751.07	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L876	SW	OSC SWA for Virtual Coach Base Package	988.25	751.07	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L877	SW	OSC SWA for Team Productivity Accelerator Expansion Package	988.25	751.07	24.0%
OpenScape Web Collaboration	SW_ASSUR	L30220-S632-L878	SW	OSC SWA for Team Productivity Accelerator Base Package	988.25	751.07	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-M261	SW	OSC SWA 1y for OSC Web Collaboration Tenant	175.70	133.53	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-M262	SW	OSC SWA 1y for OSC Web Collaboration Supported/Secure Advisor 1 Room Licens	73.46	55.83	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-M263	SW	OSC SWA 1y for OSC Web Collaboration Confered/Instant Meeting 1 Room License	73.46	55.83	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-M264	SW	OSC SWA 1y for OSC Web Collaboration Remoted/Secure Advisor 1 Client License	1.53	1.16	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-M265	SW	OSC SWA 1y for OSC Web Collaboration Supported/Secure Advisor Base License	104.95	79.76	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-M266	SW	OSC SWA 1y for OSC Web Collaboration Communication Server	82.42	62.64	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-M639	SW	OSC SWA 1y Conv for OSC Xpr WebConf/Appl Sharing-Room lic (per Room) to OS	73.46	55.83	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N260	SW	OSC SWA 3y for OSC Web Collaboration Communication Server	82.42	62.64	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N261	SW	OSC SWA 3y for OSC Web Collaboration Tenant	175.70	133.53	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N262	SW	OSC SWA 3y for OSC Web Collaboration Supported/Secure Advisor 1 Room Licens	73.46	55.83	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N263	SW	OSC SWA 3y for OSC Web Collaboration Confered/Instant Meeting 1 Room License	73.46	55.83	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N264	SW	OSC SWA 3y for OSC Web Collaboration Remoted/Secure Advisor 1 Client License	1.53	1.16	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N265	SW	OSC SWA 3y for OSC Web Collaboration Supported/Secure Advisor Base License	104.95	79.76	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N266	SW	OSC SWA 3y for OSC Web Collaboration Communication Server	82.42	62.64	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N350	SW	OSC SWA 3y for On the Move Collaboration Package (per Package)	4,082.51	3,102.71	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N351	SW	OSC SWA 3y for Helpdesk Booster Expansion Package (per Expansion Package)	73.46	55.83	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N352	SW	OSC SWA 3y for Helpdesk Booster Base Package (per Base Package)	104.95	79.76	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N353	SW	OSC SWA 3y for Virtual Coach Expansion Package (per Expansion Package)	734.64	558.33	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N354	SW	OSC SWA 3y for Virtual Coach Base Package (per Base Package)	766.13	582.26	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N355	SW	OSC SWA 3y for Team Productivity Accelerator Expansion Package (per Expansion	734.64	558.33	24.0%
OpenScape Web Collaboration	SWS_OSUC	L30220-S632-N356	SW	OSC SWA 3y for Team Productivity Accelerator Base Package (per Base Package)	766.13	582.26	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D600-C183	HW	OpenScape Web Collaboration Software DVD	22.11	16.80	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D600-C646	HW	OpenScape Web Collaboration Software DVD	22.11	16.80	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C175	SW	OpenScape Web Collaboration V7 Base License for Distributors	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C176	SW	OpenScape Web Collaboration V7 HOSTED License for Distributors	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C177	SW	OpenScape Instant Meeting Base Package for Distributors	1,608.34	1,222.34	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C178	SW	OpenScape Secure Advisor Base Package for Distributors	1,608.34	1,222.34	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C179	SW	OpenScape Web Collaboration Communication Server License for Distributors	1,264.09	960.71	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C180	SW	OpenScape Instant Meeting 1 Room for Distributors	1,214.78	923.23	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C181	SW	OpenScape Secure Advisor 1 Room for Distributors	1,214.78	923.23	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C184	SW	OpenScape Secure Advisor 1 Client for Distributors	24.80	18.85	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C185	SW	OpenScape Web Collaboration Tenant License for Distributors	2,430.02	1,846.82	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C630	SW	OpenScape Instant Meeting Base Package	1,311.86	997.01	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C631	SW	OpenScape Secure Advisor Base Package	1,311.86	997.01	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C632	SW	OpenScape Instant Meeting 1 Room	918.30	697.91	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C633	SW	OpenScape Secure Advisor 1 Room	918.30	697.91	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C634	SW	OpenScape Secure Advisor 1 Client	19.01	14.45	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C635	SW	OpenScape Instant Meeting Base Upgrade	262.37	199.40	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C636	SW	OpenScape Secure Advisor Base Upgrade	262.37	199.40	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C637	SW	OpenScape Instant Meeting 1 Room Upgrade	183.66	139.58	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C638	SW	OpenScape Secure Advisor 1 Client Upgrade	3.81	2.90	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C639	SW	OpenScape Secure Advisor Room Upgrade	183.66	139.58	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C640	SW	OpenScape Instant Meeting Base Package (Competitive Upgrade)	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C641	SW	OpenScape Web Collaboration Communication Server License (Competitive Upgrad	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C642	SW	OpenScape Web Collaboration Instant Meeting 1 Room (Competitive Upgrade)	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C643	SW	OpenScape Secure Advisor Base Package (Competitive Upgrade)	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C644	SW	OpenScape Secure Advisor 1 Room (Competitive Upgrade)	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C645	SW	OpenScape Secure Advisor 1 Client (Competitive Upgrade)	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C647	SW	OpenScape Web Collaboration Communication Server License	1,030.33	783.05	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C648	SW	OpenScape Web Collaboration Tenant License	2,196.26	1,669.16	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C649	SW	OpenScape Web Collaboration V7 Base License	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C650	SW	OpenScape Web Collaboration V7 Demo Package	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C651	SW	Migration from OpenScape Xpressions V7 Web Conferencing Base Lic to OpenScap	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C652	SW	Migration from OpenScape Xpressions V7 Web Conferencing Room Lic to OpenSca	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C653	SW	OpenScape Web Collaboration V7 HOSTED License	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C654	SW	OpenScape Web Collaboration V7 ON PREMISE Evaluation Package	1,192.60	906.38	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C655	SW	OpenScape Web Collaboration V7 HOSTED Evaluation Package	522.60	397.18	24.0%
OpenScape Web Collaboration	UNIFCOMM	L30280-D622-C657	SW	OpenScape Web Collaboration V7 Pre-Production License	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	GETC_ICO	L30280-D622-H825	SW	Get Current Upgr. for OS Web Collab. Base Lic. from V1 to OS Web Collab. Instant I	CALL FOR PRICE	CALL FOR PRICE	24.0%





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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Web Collaboration	GETC_ICO	L30280-D622-H826	SW	Get Current Upgr. for OS Web Collab. Room Lic. from V1 to OS Web Collab. Instant	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	GETC_ICO	L30280-D622-H893	SW	Get Current Upgr. for OS Web Collab. Base Lic. from V1 to OS Web Collab. Secure	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	GETC_ICO	L30280-D622-H894	SW	Get Current Upgr. for OS Web Coll. Rem. Cl. Lic. from V1 to OS Web Coll. Sec. Adv	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	GETC_ICO	L30280-D622-H895	SW	Get Current Upgr. for OS Web Coll. Room Lic. V1 to OS Web Coll. Secure Advisor F	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	GETC_ICO	L30280-D622-H936	SW	Get Current for Migr from OS Xpr V7 Web Conf Room Lic to OS Web Col V7 Stand-	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	GETC_ICO	L30280-D622-H937	SW	Get Current for OpenScape Instant Meeting Base Package	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	GETC_ICO	L30280-D622-H938	SW	Get Current for OS Web Collaboration Instant Meeting 1 Room	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	GETC_ICO	L30280-D622-H939	SW	Get Current for OpenScape Secure Advisor Base Package	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	GETC_ICO	L30280-D622-H940	SW	Get Current for OpenScape Secure Advisor 1 Room	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	GETC_ICO	L30280-D622-H941	SW	Get Current for OpenScape Secure Advisor 1 Client	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Web Collaboration	GETC_ICO	L30280-D622-H942	SW	Get Current for OS Web Collaboration Communication Server Lic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L671	SW	OSC SWA for OS Xpert Single License	810.70	616.13	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L672	SW	OSC SWA for DR-OpenScape Xpert Single Lic.	184.25	140.03	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L673	SW	OSC SWA for OS Xpert Basic Client License including 2 individual programmable G	176.88	134.43	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L674	SW	OSC SWA for OS Xpert GUI License for up to 10 Customizable User Interface Page	117.92	89.62	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L675	SW	OSC SWA for OS Xpert GUI License for up to 200 Customizable User Interface Page	176.88	134.43	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L676	SW	OSC SWA for OpenScape Xpert License to support maximum 4 speechunits (hands	176.88	134.43	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L677	SW	OSC SWA for OS Xpert License speech monitoring. This License is necessary to co	58.96	44.81	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L678	SW	OSC SWA for OS Xpert WEB Interface License	88.44	67.21	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L680	SW	OSC SWA for OS Xpert License API Local. This License has to be ordered add. to th	88.44	67.21	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L681	SW	OSC SWA for OS Xpert License 2nd Device support	184.25	140.03	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L682	SW	OSC SWA for OS Xpert client License new License structure, full featured except of	810.70	616.13	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L684	SW	OSC SWA for 1 OpenScape Xpert Client licence and 5 OpenScape Voice dynamic u	383.24	291.26	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L685	SW	OSC SWA for 20 OpenScape Xpert Client license and 100 OpenScape Voice dynam	6,898.32	5,242.72	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L686	SW	OSC SWA for 75 OpenScape Xpert Client license and 375 OpenScape Voice dynam	22,994.40	17,475.74	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L687	SW	OSC SWA for 1 OpenScape Xpert Client license and 5 HiPath Flex licenses	383.24	291.26	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L688	SW	OSC SWA for 20 OpenScape Xpert Client licenses and 100 HiPath 4000 Flex licens	6,898.32	5,242.72	24.0%
OpenScape Xpert	SW_ASSUR	L30220-S632-L689	SW	OSC SWA for 75 OpenScape Xpert Client licenses and 375 HiPath 4000 Flex licens	22,994.40	17,475.74	24.0%
OpenScape Xpert	SWS_XPRT	L30220-S632-M370	SW	OSC SWA 1y for OS Xpert Base License	120.37	91.48	24.0%
OpenScape Xpert	SWS_XPRT	L30220-S632-M382	SW	OSC SWA 1y for OS Xpert client License new License structure, full featured except	810.70	616.13	24.0%
OpenScape Xpert	SWS_XPRT	L30220-S632-M400	SW	OSC SWA 1y for Starter Kit incl. 1 OS Xpert Base license and 25 OS Xpert Client lic	4,472.92	3,399.42	24.0%
OpenScape Xpert	SWS_XPRT	L30220-S632-M401	SW	OSC SWA 1y for 1 OpenScape Xpert Client licence	281.40	213.86	24.0%
OpenScape Xpert	SWS_XPRT	L30220-S632-M402	SW	OSC SWA 1y for 20 OpenScape Xpert Client licenses	5,053.14	3,840.39	24.0%
OpenScape Xpert	SWS_XPRT	L30220-S632-M403	SW	OSC SWA 1y for 75 OpenScape Xpert Client licenses	16,331.92	12,412.26	24.0%
OpenScape Xpert	SWS_XPRT	L30220-S632-M404	SW	OSC SWA 1Y for OS Xpert Advanced Client	214.40	162.94	24.0%
OpenScape Xpert	SWS_XPRT	L30220-S632-N400	SW	OSC SWA 3y for Starter Kit incl. 1 OS Xpert Base license and 25 OS Xpert Client lic	4,472.92	3,399.42	24.0%
OpenScape Xpert	SWS_XPRT	L30220-S632-N401	SW	OSC SWA 3y for 1 OpenScape Xpert Client licence	281.40	213.86	24.0%
OpenScape Xpert	SWS_XPRT	L30220-S632-N402	SW	OSC SWA 3y for 20 OpenScape Xpert Client licenses	5,053.14	3,840.39	24.0%
OpenScape Xpert	SWS_XPRT	L30220-S632-N403	SW	OSC SWA 3y for 75 OpenScape Xpert Client licenses	16,331.92	12,412.26	24.0%
OpenScape Xpert	SWS_XPRT	L30220-S632-N404	SW	OSC SWA 3Y for OS Xpert Advanced Client	214.40	162.94	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W600-D130	HW	OpenScape Xpert V5R1 System Software	23.46	17.83	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Xpert	TRAD_DIS	L30258-W622-D131	SW	OpenScape Xpert V5 Base License	1,504.70	1,143.57	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D132	SW	OpenScape Xpert V5 Client License, Single License full featured bundle new licence	10,133.75	7,701.65	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D133	SW	OpenScape Xpert V5 Disaster Recovery (DR) License	938.00	712.88	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D134	SW	OpenScape Xpert V5 Basic Client License	2,211.00	1,680.36	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D135	SW	OpenScape Xpert V5 GUI License for up to 10 customizable GUI pages	1,474.00	1,120.24	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D136	SW	OpenScape Xpert V5 GUI License for up to 200 customizable GUI pages	2,881.00	2,189.56	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D137	SW	OpenScape Xpert V5 Additional Handsets Support License	2,211.00	1,680.36	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D138	SW	OpenScape Xpert V5 Speech Monitoring (SPM) Support License	737.00	560.12	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D139	SW	OpenScape Xpert V5 Web Interface Support License	1,105.50	840.18	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D140	SW	OpenScape Xpert V5 API Local Interface License	1,105.50	840.18	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D141	SW	OpenScape Xpert V5 2nd Device Support License	2,303.13	1,750.38	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D142	SW	OpenScape Xpert V5 Upgrade Single License from Hicom Trading	8,107.00	6,161.32	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D143	SW	OpenScape Xpert V5 Upgrade Single License from Hicom Trading V1, V2	6,080.25	4,620.99	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D144	SW	OpenScape Xpert V5 Upgrade Single License from HiPath Trading V3	4,053.50	3,080.66	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D145	SW	OpenScape Xpert V5 Upgrade Single License from OS Xpert V4	2,026.75	1,540.33	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D146	SW	OpenScape Xpert V5 Upgrade Base License from OS Xpert V4	300.94	228.71	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D147	SW	OpenScape Xpert V5 Upgrade Client License from OS Xpert V4	2,026.75	1,540.33	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D148	SW	OpenScape Xpert V5 Upgrade Disaster Recovery (DR) License from OS Xpert V4	460.63	350.08	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D149	SW	OpenScape Xpert V5 Upgrade Basic Client License from OS Xpert V4	442.20	336.07	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D150	SW	OpenScape Xpert V5 Upgrade GUI License for up to 10 customizable GUI pages fr	294.80	224.05	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D151	SW	OpenScape Xpert V5 Upgrade GUI License for up to 200 customizable GUI pages fr	442.20	336.07	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D152	SW	OpenScape Xpert V5 Upgrade Additional Handsets Support License from OS Xpert	442.20	336.07	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D153	SW	OpenScape Xpert V5 Upgrade Speech Monitoring License from OS Xpert V4	147.40	112.02	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D154	SW	OpenScape Xpert V5 Upgrade WEB-Interface Support License from OS Xpert V4	221.10	168.04	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D155	SW	OpenScape Xpert V5 Upgrade API Local License from OS Xpert V4	221.10	168.04	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D156	SW	OpenScape Xpert V5 Upgrade 2nd Device Support License from OS Xpert V4	460.63	350.08	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D172	SW	Promotion migration packageOpenScape Xpert V5 Upgrade Single License from Hic	4,864.20	3,696.79	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D173	SW	Promotion migration packageOpenScape Xpert V5 Upgrade Single License from Hic	3,648.15	2,772.59	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D174	SW	Promotion migration packageOpenScape Xpert V5 Upgrade Single License from HiP	2,432.10	1,848.40	24.0%
OpenScape Xpert	TRAD_DIS	L30258-W622-D283	SW	OpenScape Xpert V5 Trade Plus 1	3,517.50	2,673.30	24.0%
OpenScape Xpert	XPERT_SW	L30258-W622-D460	SW	OpenScape Xpert V6 system manager base license	1,608.00	1,222.08	24.0%
OpenScape Xpert	XPERT_SW	L30258-W622-D461	SW	OpenScape Xpert V6 basic dynamic client license	1,313.20	998.03	24.0%
OpenScape Xpert	XPERT_SW	L30258-W622-D462	SW	OpenScape Xpert V6 advanced dynamic client license	2,680.00	2,036.80	24.0%
OpenScape Xpert	XPERT_SW	L30258-W622-D463	SW	OpenScape Xpert V6 GUI expansion client license	1,608.00	1,222.08	24.0%
OpenScape Xpert	XPERT_SW	L30258-W622-D472	SW	OpenScape Xpert V6 Demo Kit	1.34	1.02	24.0%
OpenScape Xpert	XPERT_SW	L30258-W622-D473	SW	OpenScape Xpert V6 Evaluation Kit	1.34	1.02	24.0%
OpenScape Xpert	XPERT_SW	L30258-W622-D474	SW	OpenScape Xpert V6 Pre-Production License	1,608.00	1,222.08	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H552	SW	Get Current Upgrade base from OpenScape Xpert V5 to V6	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H553	SW	Get Current Upgrade basic client license from OpenScape Xpert V5 to V6	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H554	SW	Get Current Upgrade full featured client license from OpenScape Xpert V5 to V6	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H555	SW	Get Current Upgrade base from OpenScape Xpert V4 to V6	CALL FOR PRICE	CALL FOR PRICE	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Xpert	GETC_ICO	L30280-D622-H556	SW	Get Current Upgrade basic client license from OpenScape Xpert V4 to V6	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H557	SW	Get Current Upgrade full featured client license from OpenScape Xpert V4 to V6	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H558	SW	Get Current Migration from HiPath Trading single license to OpenScape Xpert V6	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H559	SW	Get Current Migration from Hicom Trading single license to OpenScape Xpert V6	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H854	SW	Get Current Upgrade for OpenScape Xpert Single License from V4 to V5	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H855	SW	Get Current Upgrade for OpenScape Xpert Base License from V4 to V5	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H856	SW	Get Current Upgrade for OpenScape Xpert Client License from V4 to V5	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H871	SW	Get Current Migration from Hicom Trading Single License to OS Xpert V5 Single Lic	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H872	SW	Get Current Migration from Hicom Trading V1/ Single License to OS Xpert V5 Single	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H873	SW	Get Current Migration from HiPath Trading V3 Single License to OS Xpert V5 Single	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H901	SW	Get Current Upgrade for OpenScape Xpert Disaster Recovery License from V4 to V5	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H902	SW	Get Current Upgrade for OpenScape Xpert Basic Client License from V4 to V5	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H903	SW	Get Current Upgrade for OS Xpert GUI License for up to 10 GUI Pages from V4 to V	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H904	SW	Get Current Upgrade for OS Xpert GUI License for up to 200 GUI Pages from V4 to V	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H905	SW	Get Current Upgrade for OpenScape Xpert Additional Handset Support License from	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H906	SW	Get Current Upgrade for OpenScape Xpert Speech Monitoring License from V4 to V5	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H907	SW	Get Current Upgrade for OpenScape Xpert WEB Interface Support License from V4	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H908	SW	Get Current Upgrade for OpenScape Xpert API Local License from V4 to V5	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpert	GETC_ICO	L30280-D622-H909	SW	Get Current Upgrade for OpenScape Xpert 2nd Device Support License from V4 to V	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	SW_SUBSC	L30220-S622-L101	SW	Monthly Subscription License Hosted VM (per Mailbox)	1.15	0.87	24.0%
OpenScape Xpressions	SW_SUBSC	L30220-S622-L102	SW	Monthly Subscription License Hosted UM (per Mailbox)	2.40	1.82	24.0%
OpenScape Xpressions	SW_SUBSC	L30220-S622-L103	SW	Monthly Subscription License Hosted Packaged UC (per user)	4.02	3.06	24.0%
OpenScape Xpressions	SW_SUBSC	L30220-S622-L301	SW	Monthly Subscription License Enterprise VM (per Mailbox)	1.15	0.87	24.0%
OpenScape Xpressions	SW_SUBSC	L30220-S622-L302	SW	Monthly Subscription License Enterprise UM (per Mailbox)	2.40	1.82	24.0%
OpenScape Xpressions	SW_SUBSC	L30220-S622-L303	SW	Monthly Subscription License Enterprise Packaged UC (per user)	4.02	3.06	24.0%
OpenScape Xpressions	OSEEXPSW	L30220-S622-L472	SW	OS EE v9 - OS Xpr V7 Product Instance for Enterprise Subscription Licensing	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	SW_SUBSC	L30220-S622-L52	SW	GSP OSXpr UMS Subscription Userlizenz monatlich	4.02	3.06	24.0%
OpenScape Xpressions	SW_SUBSC	L30220-S622-L53	SW	GSP OSUC UCp Subscription Userlizenz monatlich	6.03	4.58	24.0%
OpenScape Xpressions	SW_SUBSC	L30220-S622-L551	SW	Monthly Subscription License Hosted VM (per Mailbox)	1.07	0.81	24.0%
OpenScape Xpressions	SW_SUBSC	L30220-S622-L552	SW	Monthly Subscription License Hosted UM (per Mailbox)	2.28	1.73	24.0%
OpenScape Xpressions	SW_SUBSC	L30220-S622-L553	SW	Monthly Subscription License Hosted Packaged UC (per user)	4.02	3.06	24.0%
OpenScape Xpressions	SW_ASSUR	L30220-S632-L967	SW	OSC SWA for OSC Xpressions Single SMS	2.37	1.80	24.0%
OpenScape Xpressions	SW_ASSUR	L30220-S632-L983	SW	OSC SWA for OSC Xpressions Single Fax	2.37	1.80	24.0%
OpenScape Xpressions	SW_ASSUR	L30220-S632-L984	SW	OSC SWA for OSC Xpressions Audio Conferencing	68.41	51.99	24.0%
OpenScape Xpressions	SW_ASSUR	L30220-S632-L985	SW	OSC SWA for OSC Xpressions ASR	68.41	51.99	24.0%
OpenScape Xpressions	SW_ASSUR	L30220-S632-L986	SW	OSC SWA for OSC Xpressions TTS	68.41	51.99	24.0%
OpenScape Xpressions	SW_ASSUR	L30220-S632-L994	SW	OSC SWA for OSC Xpressions WebConf./Application Sharing Room	28.50	21.66	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M280	SW	OSC SWA 1y for OSC Xpressions Single SMS (per Single SMS License)	2.36	1.79	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M281	SW	OSC SWA 1y for OSC Xpressions Single Fax (per Single Fax License)	2.36	1.79	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M282	SW	OSC SWA 1y for OSC Xpressions Audio Conferencing Channel (per Channel)	58.96	44.81	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M283	SW	OSC SWA 1y for OSC Xpressions ASR Port (per Port)	64.86	49.29	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Xpressions	SWS_OSUC	L30220-S632-M284	SW	OSC SWA 1y for OSC Xpressions TTS Port (per Port)	64.86	49.29	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M285	SW	OSC SWA 1y for OSC Xpressions Base License (per Base License)	5.90	4.48	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M286	SW	OSC SWA 1y for OSC Xpressions WebConferencing/Application Sharing Room Lice	29.01	22.05	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M287	SW	OSC SWA 1y for OSC Xpressions Voice User License (per 1 User License)	7.08	5.38	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M288	SW	OSC SWA 1y for OSC Xpressions Voice User License (per 100 User Licenses)	471.68	358.48	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M289	SW	OSC SWA 1y for OSC Xpressions Voice User License (per 500 User Licenses)	1,945.68	1,478.72	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M290	SW	OSC SWA 1y for OSC Xpressions Voice User License (per 1000 User Licenses)	3,124.88	2,374.91	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M291	SW	OSC SWA 1y for OSC Xpressions Unified User License (per 1 User License)	11.20	8.51	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M292	SW	OSC SWA 1y for OSC Xpressions Unified User License (per 100 User Licenses)	778.27	591.49	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M293	SW	OSC SWA 1y for OSC Xpressions Unified User License (per 500 User Licenses)	3,596.56	2,733.39	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M294	SW	OSC SWA 1y for OSC Xpressions Unified User License (per 1000 User Licenses)	6,485.60	4,929.06	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M295	SW	OSC SWA 1y for OSC Xpressions CTI Extensions (per Extesion)	8.25	6.27	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M296	SW	OSC SWA 1y for OSC Xpressions Voice User License for OpenScape 4000 (per 1 U	3.12	2.37	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-M605	SW	SWAv2 1y Conversions for OpenScape Xpressions V7 Upgrade Unified User from V	11.20	8.51	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N280	SW	OSC SWA 3y for OSC Xpressions Single SMS (per Single SMS License)	2.36	1.79	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N281	SW	OSC SWA 3y for OSC Xpressions Single Fax (per Single Fax License)	2.36	1.79	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N282	SW	OSC SWA 3y for OSC Xpressions Audio Conferencing Channel (per Channel)	58.96	44.81	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N283	SW	OSC SWA 3y for OSC Xpressions ASR Port (per Port)	64.86	49.29	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N284	SW	OSC SWA 3y for OSC Xpressions TTS Port (per Port)	64.86	49.29	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N285	SW	OSC SWA 3y for OSC Xpressions Base License (per Base License)	5.90	4.48	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N286	SW	OSC SWA 3y for OSC Xpressions WebConferencing/Application Sharing Room Lice	29.01	22.05	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N287	SW	OSC SWA 3y for OSC Xpressions Voice User License (per 1 User License)	7.08	5.38	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N288	SW	OSC SWA 3y for OSC Xpressions Voice User License (per 100 User Licenses)	471.68	358.48	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N289	SW	OSC SWA 3y for OSC Xpressions Voice User License (per 500 User Licenses)	1,945.68	1,478.72	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N290	SW	OSC SWA 3y for OSC Xpressions Voice User License (per 1000 User Licenses)	3,124.88	2,374.91	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N291	SW	OSC SWA 3y for OSC Xpressions Unified User License (per 1 User License)	11.20	8.51	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N292	SW	OSC SWA 3y for OSC Xpressions Unified User License (per 100 User Licenses)	778.27	591.49	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N293	SW	OSC SWA 3y for OSC Xpressions Unified User License (per 500 User Licenses)	3,596.56	2,733.39	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N294	SW	OSC SWA 3y for OSC Xpressions Unified User License (per 1000 User Licenses)	6,485.60	4,929.06	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N295	SW	OSC SWA 3y for OSC Xpressions CTI Extensions (per Extesion)	8.25	6.27	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N296	SW	OSC SWA 3y for OSC Xpressions Voice User License for OpenScape 4000 (per 1 U	3.12	2.37	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N605	SW	SWAv2 3y Conversions for OpenScape Xpressions V7 Upgrade Unified User from V	11.20	8.51	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N637	SW	OSC SWA 3y Conversion for OSC Xpressions CTI Extensions (per Ext) to OSC UC	10.61	8.06	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N638	SW	OSC SWA 3y Conversion for OSC Xpr Audio Conf Channel (per CH) to OSC UC Ap	58.96	44.81	24.0%
OpenScape Xpressions	SWS_OSUC	L30220-S632-N639	SW	OSC SWA 3y Conv for OSC Xpr WebConf/Application Sharing-Room lic to OSC We	73.46	55.83	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D600-B349	HW	Eicon Voiceboard Diva Server PRI OM (PCIe)	12,632.18	9,600.46	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D600-B489	HW	SMS Box (new model) , Dual Band GSM 900/1800	840.18	638.54	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D600-B497	HW	9751 PIMG 8 Port	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D600-B563	HW	Eicon Combination Voiceboard/Faxboard Diva Server BRI (PCI)	1,474.00	1,120.24	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D600-B565	HW	Eicon Combination Voiceboard/Faxboard Diva Server 4BRI (PCI)	4,200.90	3,192.68	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D600-B567	HW	Eicon Combination Voiceboard/Faxboard Diva Server PRI 30/24 Ports (PCI)	22,110.00	16,803.60	24.0%





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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Xpressions	UNIFCOMM	L30280-D600-B569	HW	Eicon Voiceboard Diva Server PRI OM (PCI)	12,632.18	9,600.46	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D600-B786	HW	Eicon Combination Voiceboard/Faxboard Diva Server BRI (PCIe)	1,474.00	1,120.24	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D600-B787	HW	Eicon Combination Voiceboard/Faxboard Diva Server 4BRI (PCIe)	4,200.90	3,192.68	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D600-B932	HW	Eicon 60p Voiceboard (PCIe)	20,223.28	15,369.69	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D600-B933	HW	Eicon 120p Voiceboard (PCIe)	32,354.30	24,589.27	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D600-B934	HW	Eicon Combination Voiceboard/Faxboard Diva Server PRI 30/24 Ports (PCIe)	22,110.00	16,803.60	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D600-D50	HW	OpenScape Xpressions V7 SW incl. Documentation USB Stick	117.92	89.62	24.0%
OpenScape Xpressions	SW_ASSUR	L30280-D601-B295	SW	OSC SWA for OSC Xpressions Voice	2.85	2.17	24.0%
OpenScape Xpressions	SW_ASSUR	L30280-D601-B296	SW	OSC SWA for OSC Xpressions Unified	5.70	4.33	24.0%
OpenScape Xpressions	SW_ASSUR	L30280-D601-B297	SW	OSC SWA for OSC Xpressions CTI Extensions	3.81	2.90	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D611-P461	SW	OpenScape Xpressions V7 Single SMS Lic. Inventory	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D611-P462	SW	OpenScape Xpressions V7 XML APL (SOAP SAP-ICI) Lic. Inventory	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-B588	SW	Xpressions V5.0 User Upgrade License (Voice to Unified), per User	61.64	46.85	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D111	SW	OpenScape Xpressions V7 Demosystem 10 Unified user without TTS/ASR License	1,326.60	1,008.22	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D112	SW	OpenScape Xpressions V7 Demo System 10 Unified user incl. 1p TTS/ASR License	2,211.00	1,680.36	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D129	SW	OpenScape Xpressions V7 Voice License (for OpenScape 4000)	39.06	29.69	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D130	SW	OpenScape Xpressions V7 Upgrade Mediasstreaming 1-Port Licensefor Voice/Unified	368.50	280.06	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D131	SW	OpenScape Xpressions V7 Pre-Production License	73.70	56.01	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D52	SW	OpenScape Xpressions V7 Base License (excl. Connectors)	73.70	56.01	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D53	SW	OpenScape Xpressions V7 Additional Languages for Base Package	3,463.90	2,632.56	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D58	SW	OpenScape Xpressions V7 Voice License	88.44	67.21	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D59	SW	OpenScape Xpressions V7 Voice License (100)	5,896.00	4,480.96	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D60	SW	OpenScape Xpressions V7 Voice License (500)	24,321.00	18,483.96	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D61	SW	OpenScape Xpressions V7 Voice License (1000)	39,061.00	29,686.36	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D62	SW	OpenScape Xpressions V7 Unified License	140.03	106.42	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D63	SW	OpenScape Xpressions V7 Unified License (100)	9,728.40	7,393.58	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D64	SW	OpenScape Xpressions V7 Unified License (500)	44,957.00	34,167.32	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D65	SW	OpenScape Xpressions V7 Unified License (1000)	81,070.00	61,613.20	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D66	SW	OpenScape Xpressions V7 Upgrade Unified User from Voice User License	58.96	44.81	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D67	SW	OpenScape Xpressions V7 OptiClient Extensions/ Web Client	103.18	78.42	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D72	SW	OpenScape Xpressions V7 FaxOnDemand	2,211.00	1,680.36	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D74	SW	OpenScape Xpressions V7 Mediasstreaming 1-Port Licensefor Voice/Unified	442.20	336.07	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D75	SW	OpenScape Xpressions V7 foreign PBX link via PIMG	265.32	201.64	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D76	SW	OpenScape Xpressions V7 Vocalizer 5.x for Network License	810.70	616.13	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D77	SW	OpenScape Xpressions V7 Nuance Recognizer 9.x License	1,444.52	1,097.84	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D78	SW	OpenScape Xpressions V7 Networking VPIM License	2,948.00	2,240.48	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D79	SW	OpenScape Xpressions V7 Large Cluster System (more than 10,000 users) License	44,220.00	33,607.20	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D80	SW	OpenScape Xpressions V7 Medium Cluster System (up to 10,000 users) License	26,532.00	20,164.32	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D81	SW	OpenScape Xpressions V7 Small Cluster System (up to 2.000 users) License	12,529.00	9,522.04	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D82	SW	OpenScape Xpressions V7 Caller Guide License	3,685.00	2,800.60	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D86	SW	OpenScape Xpressions V7 WebConferencing/Application Sharing Expansion 1 Room	362.60	275.58	24.0%



PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenScape Xpressions	UNIFCOMM	L30280-D622-D87	SW	OpenScape Xpressions V7 Additional WebConfServer License	5,748.60	4,368.94	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D88	SW	OpenScape Xpressions V7 Singlenumber License	294.80	224.05	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D89	SW	OpenScape Xpressions V7 VogueIVR License	943.36	716.95	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D90	SW	OpenScape Xpressions V7 FODMenu License	1,886.72	1,433.91	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D91	SW	OpenScape Xpressions V7 Multitenant License	4,274.60	3,248.70	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D92	SW	OpenScape Xpressions V7 Conversation Recorder License	2,358.40	1,792.38	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D93	SW	OpenScape Xpressions V7 SMSProvider License	4,274.60	3,248.70	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D94	SW	OpenScape Xpressions V7 SAPPPhone License	44.22	33.61	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D95	SW	OpenScape Xpressions V7 Single Fax License	29.48	22.40	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D96	SW	OpenScape Xpressions V7 Single SMS License	29.48	22.40	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D97	SW	OpenScape Xpressions V7 XML APL (SOAP SAP-ICI) License	3,537.60	2,688.58	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D98	SW	OpenScape Xpressions V7 Upgrade Base License from V5 / V6 (excl. Connectors) L	73.70	56.01	24.0%
OpenScape Xpressions	UNIFCOMM	L30280-D622-D99	SW	OpenScape Xpressions V7 Upgrade Voice User from V6 License	8.84	6.72	24.0%
OpenScape Xpressions	GETC_ICO	L30280-D622-H774	SW	Get Current Upgrade for OpenScape Xpressions V7 Upgrade Mediastreaming 1-Port	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	GETC_ICO	L30280-D622-H820	SW	Get Current Upgrade for OS Xpressions Base License (excl. Connectors) from V5/V6	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	GETC_ICO	L30280-D622-H821	SW	Get Current Upgrade for OpenScape Xpressions Voice User License from V6 to V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	GETC_ICO	L30280-D622-H822	SW	Get Current Upgrade for OpenScape Xpressions Unified User License from V6 to V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	GETC_ICO	L30280-D622-H823	SW	Get Current Upgrade for OpenScape Xpressions Voice User License from V5 to V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	GETC_ICO	L30280-D622-H824	SW	Get Current Upgrade for OpenScape Xpressions Unified User License from V5 to V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	GETC_ICO	L30280-D622-H836	SW	Get Current Migration from Phonemail User License to OS Xpressions Voice User Li	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	GETC_ICO	L30280-D622-H885	SW	Get Current Upgrade for OpenScape Xpressions Single Fax License from V6 to V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	GETC_ICO	L30280-D622-H886	SW	Get Current Upgrade for OpenScape Xpressions Single SMS License from V6 to V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	GETC_ICO	L30280-D622-H889	SW	Get Current Upgr. for OS Xpress. V5/V6 TTS Realspeak Telecom V4 to OS Xpress.	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	GETC_ICO	L30280-D622-H890	SW	Get Current Upgr. for OS Xpress. V5/6 ASR Open Speech Recogniser to OS Xpress	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	GETC_ICO	L30280-D622-H892	SW	Get Current Upgrade for OpenScape Xpressions Web Conferencing Room License f	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	GETC_ICO	L30280-D622-H935	SW	Get Current for Migr from OS Xpr V7 Web Conf Base Lic to OS Web Col V7 Stand-a	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenScape Xpressions	SERV_IC5	L43220-S622-L101	SW	Subscription Support Fee for monthly Subscription License Hosted VM (per Mailbox)	0.21	0.16	24.0%
OpenScape Xpressions	SERV_IC5	L43220-S622-L301	SW	Subscription Support Fee for monthly Subscription License Enterprise VM (per Mailb	0.21	0.16	24.0%
OpenScape Xpressions (MUTARE)	3rd_PARTY_SERV	N/A	SW	Enterprise Visual Messaging (EVM3) Voice-to-Text Messaging	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C120	HW	OpenStage Key Module 40 (ice blue)	254.60	193.50	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C121	HW	OpenStage Key Module 60 (ice blue)	339.02	257.66	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C123	HW	OpenStage Busy Lamp Field 40 (ice blue)	795.96	604.93	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C128	HW	OpenStage Phone Adapter	367.16	279.04	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C132	HW	OpenStage Wall Bracket (ice blue)	32.16	24.44	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C133	HW	USB Cable for Memory Stick	2.68	2.04	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C134	HW	OpenStage Busy Lamp Field 40 (lava)	795.96	604.93	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C140	HW	OpenStage Wall Bracket (lava)	32.16	24.44	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C170	HW	OpenStage Key Module 40 (lava)	254.60	193.50	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C171	HW	OpenStage Key Module 60 (lava)	339.02	257.66	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C180	HW	OpenStage Key Module 15 (ice blue)	83.08	63.14	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C181	HW	OpenStage Key Module 15 (lava)	83.08	63.14	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenStage Accessories	STAGEACC	L30250-F600-C189	HW	OpenStage rubber feet (lifter)	348.40	264.78	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C260	HW	OpenStage Stand 10	33.50	25.46	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C261	HW	OpenStage Stand 15/20/30	33.50	25.46	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C262	HW	OpenStage Stand 40	33.50	25.46	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C263	HW	OpenStage Stand 60/80	33.50	25.46	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C264	HW	OpenStage Stand 15 Key Module	33.50	25.46	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C265	HW	OpenStage Stand 40/60/80 Key Module	33.50	25.46	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C266	HW	OpenStage Wall Mount Kit V2 ice blue	32.16	24.44	24.0%
OpenStage Accessories	STAGEACC	L30250-F600-C267	HW	OpenStage Wall Mount Kit V2 lava	32.16	24.44	24.0%
OpenStage Accessories	STAGEACC	S30817-D7406-A101	HW	OpenStage BLF Label	12.61	9.58	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C102	HW	OpenStage 60 G ice blue	603.00	458.28	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C106	HW	OpenStage 60 (ice blue)	549.40	417.54	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C154	HW	OpenStage 20 lava	246.56	187.39	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C155	HW	OpenStage 40 lava	328.30	249.51	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C157	HW	OpenStage 60 lava	549.40	417.54	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C159	HW	OpenStage 40 G lava	CALL FOR PRICE	CALL FOR PRICE	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C160	HW	OpenStage 60 G lava	603.00	458.28	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C240	HW	OpenStage 15 HFA V3 ice blue	180.90	137.48	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C241	HW	OpenStage 15 HFA V3 lava	180.90	137.48	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C242	HW	OpenStage 15 G HFA V3 ice blue	234.50	178.22	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C243	HW	OpenStage 15 G HFA V3 lava	234.50	178.22	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C246	HW	OpenStage 40 HFA V3 ice blue	328.30	249.51	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C247	HW	OpenStage 40 HFA V3 lava	328.30	249.51	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C248	HW	OpenStage 40 G HFA V3 ice blue	368.50	280.06	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C249	HW	OpenStage 40 G HFA V3 lava	368.50	280.06	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C250	HW	OpenStage 60 HFA V3 ice blue	549.40	417.54	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C251	HW	OpenStage 60 HFA V3 lava	549.40	417.54	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C252	HW	OpenStage 60 G HFA V3 ice blue	603.00	458.28	24.0%
OpenStage HFA	STAGE_IP	L30250-F600-C253	HW	OpenStage 60 G HFA V3 lava	603.00	458.28	24.0%
OpenStage SIP	STAGE_IP	L30250-F600-C107	HW	OpenStage 20 SIP (ice blue)	246.56	187.39	24.0%
OpenStage SIP	STAGE_IP	L30250-F600-C108	HW	OpenStage 40 SIP (ice blue)	328.30	249.51	24.0%
OpenStage SIP	STAGE_IP	L30250-F600-C109	HW	OpenStage 60 SIP (ice blue)	549.40	417.54	24.0%
OpenStage SIP	STAGE_IP	L30250-F600-C163	HW	OpenStage 60 SIP (lava)	549.40	417.54	24.0%
OpenStage SIP	STAGE_IP	L30250-F600-C164	HW	OpenStage 40 SIP (lava)	328.30	249.51	24.0%
OpenStage SIP	STAGE_IP	L30250-F600-C165	HW	OpenStage 20 SIP (lava)	246.56	187.39	24.0%
OpenStage T	STAGETDM	L30250-F600-C110	HW	OpenStage 20 T (ice blue)	246.56	187.39	24.0%
OpenStage T	STAGETDM	L30250-F600-C111	HW	OpenStage 40 T Ice-Blue	328.30	249.51	24.0%
OpenStage T	STAGETDM	L30250-F600-C112	HW	OpenStage 60 T Ice-Blue	549.40	417.54	24.0%
OpenStage T	STAGETDM	L30250-F600-C135	HW	OpenStage 10 T Ice-Blue	67.00	50.92	24.0%
OpenStage T	STAGETDM	L30250-F600-C136	HW	OpenStage 10 T Lava	67.00	50.92	24.0%
OpenStage T	STAGETDM	L30250-F600-C150	HW	OpenStage 20 T (lava)	246.56	187.39	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
OpenStage T	STAGETDM	L30250-F600-C151	HW	OpenStage 40 T Lava	328.30	249.51	24.0%
OpenStage T	STAGETDM	L30250-F600-C152	HW	OpenStage 60 T Lava	549.40	417.54	24.0%
OpenStage T	STAGETDM	L30250-F600-C174	HW	OpenStage 15 T Ice-Blue	180.90	137.48	24.0%
OpenStage T	STAGETDM	L30250-F600-C175	HW	OpenStage 15 T Lava	180.90	137.48	24.0%
OpenStage T	STAGETDM	L30250-F600-C186	HW	OpenStage 30 T Ice-Blue	247.90	188.40	24.0%
OpenStage T	STAGETDM	L30250-F600-C187	HW	OpenStage 30 T Lava	247.90	188.40	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-M371	SW	OSC SWA 1y for OS Xpert Single License	810.70	616.13	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-M372	SW	OSC SWA 1y for DR-OpenScape Xpert Single Lic.	184.25	140.03	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-M373	SW	OSC SWA 1y for OS Xpert Basic Client License including 2 individual programmabk	176.88	134.43	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-M374	SW	OSC SWA 1y for OS Xpert GUI License for up to 10 Customizable User Interface Pa	117.92	89.62	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-M375	SW	OSC SWA 1y for OS Xpert GUI License for up to 200 Customizable User Interface P	230.48	175.16	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-M376	SW	OSC SWA 1y for OpenScape Xpert License to support maximum 4 speechunits (har	176.88	134.43	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-M377	SW	OSC SWA 1y for OS Xpert License speech monitoring. This License is necessary to	58.96	44.81	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-M378	SW	OSC SWA 1y for OS Xpert WEB Interface License	88.44	67.21	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-M379	SW	OSC SWA 1y for OS Xpert License API Central. This License has to be ordered add.	1,768.80	1,344.29	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-M380	SW	OSC SWA 1y for OS Xpert License API Local. This License has to be ordered add. t	88.44	67.21	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-M381	SW	OSC SWA 1y for OS Xpert License 2nd Device support	184.25	140.03	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-N370	SW	OSC SWA 3y for OS Xpert Base License	120.37	91.48	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-N371	SW	OSC SWA 3y for OS Xpert Single License	810.70	616.13	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-N372	SW	OSC SWA 3y for DR-OpenScape Xpert Single Lic.	184.25	140.03	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-N373	SW	OSC SWA 3y for OS Xpert Basic Client License including 2 individual programmabk	176.88	134.43	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-N374	SW	OSC SWA 3y for OS Xpert GUI License for up to 10 Customizable User Interface Pa	117.92	89.62	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-N375	SW	OSC SWA 3y for OS Xpert GUI License for up to 200 Customizable User Interface P	230.48	175.16	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-N376	SW	OSC SWA 3y for OpenScape Xpert License to support maximum 4 speechunits (har	176.88	134.43	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-N377	SW	OSC SWA 3y for OS Xpert License speech monitoring. This License is necessary to	58.96	44.81	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-N378	SW	OSC SWA 3y for OS Xpert WEB Interface License	88.44	67.21	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-N379	SW	OSC SWA 3y for OS Xpert License API Central. This License has to be ordered add.	1,768.80	1,344.29	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-N380	SW	OSC SWA 3y for OS Xpert License API Local. This License has to be ordered add. t	88.44	67.21	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-N381	SW	OSC SWA 3y for OS Xpert License 2nd Device support	184.25	140.03	24.0%
OpenStage Xpert	SWS_XPRT	L30220-S632-N382	SW	OSC SWA 3y for OS Xpert client License new License structure, full featured except	810.70	616.13	24.0%
OpenStage Xpert	TRAD_DIS	L30258-W600-D236	HW	Handset with push-to-talk or push-to-mute functionand adjustable cradle module, Op	416.08	316.22	24.0%
OpenStage Xpert	TRAD_DIS	L30258-W600-D244	HW	OpenStage Xpert gooseneck microphone GOSSIE07 without LED head. Connector:	393.96	299.41	24.0%
OpenStage Xpert	TRAD_DIS	L30258-W600-D245	HW	OpenStage Xpert gooseneck microphone GOSSIE09 with LED head. Only releasec	583.91	443.77	24.0%
OpenStage Xpert	TRAD_DIS	L30258-W600-D246	HW	OpenStage Xpert Speaker Module	875.86	665.65	24.0%
OpenStage Xpert	TRAD_DIS	L30258-W600-D247	HW	OpenStage Xpert cradle, plain type, all-purpose for different types of handsets	70.35	53.47	24.0%
OpenStage Xpert	TRAD_DIS	L30258-W600-D248	HW	OpenStage Xpert handset (Optiset design) feat. volume control, PTT/PTM function fr	218.97	166.42	24.0%
OpenStage Xpert	TRAD_DIS	L30258-W600-D249	HW	OpenStage Xpert duo-cradle, plain type, all-purpose for different types of handsets	233.04	177.11	24.0%
OpenStage Xpert	TRAD_DIS	L30258-W600-D260	HW	OpenStage Xpert desktop microphone GOSSIE12	584.24	444.02	24.0%
OpenStage Xpert	TRAD_DIS	L30258-W600-D277	HW	OpenStage Xpert 6010p V1R1	5,845.75	4,442.77	24.0%
optiPoint 500	STAGEACC	L36363-A332-C281	HW	OP500 LENS COVER KEY MODULE QTY 10	50.00	38.00	24.0%
optiPoint Accessories	STAGEACC	L30250-F600-A592	HW	Connecting Cord, 6m, MW6/MW6	4.02	3.06	24.0%





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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
optiPoint Accessories	STAGEACC	L30250-F600-A593	HW	Connecting Cord, 6m, MW/VDo4	4.02	3.06	24.0%
optiPoint Accessories	STAGEACC	L30250-F600-A594	HW	Connecting Cord, 6m, MW6/MW8 satin silver	5.36	4.07	24.0%
optiPoint Accessories	POINTACC	L30250-F600-A599	HW	OP500 Fcplts AnyPhone Qty50	50.00	38.00	24.0%
optiPoint Accessories	STAGEACC	L30250-F600-A842	HW	LAN Cable (CAT5), 4m	13.40	10.18	24.0%
optiPoint Accessories	STAGEACC	L30251-F600-A311	HW	Connecting Cord, 6m, MW6/MW8 (RJ11/RJ45) for optiset E and optiPoint 500 Workp	5.36	4.07	24.0%
optiPoint Accessories	STAGEACC	L30251-F600-A312	HW	Connecting Cord, 6m, MW/VDo4 for optiset E and optiPoint 500 Workpoints	5.36	4.07	24.0%
optiPoint Accessories	STAGEACC	L30251-F600-A313	HW	Connecting Cord, 3 m, MW / TAE for optiset E and optiPoint 500 Workpoints	5.36	4.07	24.0%
optiPoint Accessories	STAGEACC	L30251-F600-A352	HW	Connecting Cord, 6m, MW6/MW6 (RJ11/RJ11) for optiset E and optiPoint 500 Workp	4.02	3.06	24.0%
optiPoint Accessories	STAGEACC	L30460-X1278-X31	HW	Loudskr box w/ pwr supply (arctic)	195.00	148.20	24.0%
optiPoint Accessories	STAGEACC	L30460-X1278-X32	HW	Loudskr box w/ pwr supply (mangan)	195.00	148.20	24.0%
optiPoint Accessories	STAGEACC	L30460-X1345-X	HW	OP500 HEAVY DUTY RELAY	27.20	20.67	24.0%
optiPoint Accessories	STAGEACC	S30267-Z360-A30	HW	USB cable	40.04	30.43	24.0%
optiPoint Accessories	STAGEACC	V30146-A3005-D534	HW	Connecting Cord, 3m MW / TAE	6.70	5.09	24.0%
optiPoint Accessories	STAGEACC	V30146-A6002-D3	HW	Connecting Cord for Telephones/ISDN TerminalsICCS, 6m, RJ11/RJ45	5.36	4.07	24.0%
optiPoint Accessories	STAGEACC	V30146-A6012-D514	HW	Connecting Cord, MW6/MW6, black, 6 m	4.02	3.06	24.0%
OS Session Border Controller	OPSCUC3P	L30220-D600-A608	HW	OpenScape SBC/Circuit Telephony Connector Server - Lenovo x3550 M5	12,328.00	9,369.28	24.0%
OS Session Border Controller	OPSCUC3P	L30220-D600-A609	HW	OpenScape SBC/Circuit Telephony Connector Server - Lenovo x3250 M6	3,886.00	2,953.36	24.0%
OS Session Border Controller	OPSCUCSW	L30220-D600-A785	HW	OpenScape SBC V9 Documentation CD	22.11	16.80	24.0%
OS Session Border Controller	OPSCUCSW	L30220-D622-A652	SW	OpenScape SBC V7 Session License (per Session)	36.85	28.01	24.0%
OS Session Border Controller	OPSCUCSW	L30220-D622-A682	SW	OpenScape SBC/ Circuit Telephony Connector V8 Session License (per session)	36.85	28.01	24.0%
OS Session Border Controller	OPSCUCSW	L30220-D622-A786	SW	OpenScape SBC/Circuit Telephony Connector V9 Base License	134.00	101.84	24.0%
OS Session Border Controller	OPSCUCSW	L30220-D622-A787	SW	OpenScape SBC /CTC V9 Session License (per Session)	36.85	28.01	24.0%
OS Session Border Controller	OPSCUCSW	L30220-D622-A788	SW	OpenScape SBC V9 Session License Bundle	18,425.00	14,003.00	24.0%
OS Session Border Controller	OPSCUCSW	L30220-D622-A814	SW	OpenScape SBC V9 Pre-Production License	134.00	101.84	24.0%
OpenScape EcoBranch	HP4000 HW	L30220-Y600-G945	HW	OpenScape EcoBranch	10,050.00	7,638.00	24.0%
OpenScape SBC/Circuit Telephony Connector Server - Lenovo SR250	OPSCUC3P	L30220-D600-A647	HW	OpenScape SBC/Circuit Telephony Connector Server - Lenovo SR250	8,509.00	6,466.84	24.0%
OpenScape SBC /CTC V10 Session License (per Session)	OPSCUCSW	L30220-D622-A975	SW	OpenScape SBC /CTC V10 Session License (per Session)	36.85	28.01	24.0%
OpenScape SBC/Circuit Telephony Connector V10 Base License	OPSCUCSW	L30220-D622-A974	SW	OpenScape SBC/Circuit Telephony Connector V10 Base License	134.00	101.84	24.0%
OpenScape SBC/Circuit Telephony Connector V10 Base License	OPSCUCSW	L30220-D622-A974	SW	OpenScape SBC/Circuit Telephony Connector V10 Base License	134.00	101.84	24.0%
OS Session Border Controller	SW_SUBSC	L30220-S622-L118	SW	Monthly Subscription License Hosted OpenScape Session Border Controller Sessio	1.09	0.83	24.0%
OS Session Border Controller	SW_SUBSC	L30220-S622-L253	SW	OpenScape Session Border Controller V9 Product Instance for Service Provider Lice	536.00	407.36	24.0%
OS Session Border Controller	SW_SUBSC	L30220-S622-L318	SW	Monthly Subscription License Enterprise OpenScape Session Border Controller Sess	1.09	0.83	24.0%
OS Session Border Controller	XOTHERSX	L30220-S622-L437	SW	OpenScape Session Border Controller V8 Product Instance for Subscription Licensin	CALL FOR PRICE	CALL FOR PRICE	24.0%
OS Session Border Controller	SW_SUBSC	L30220-S622-L453	SW	OpenScape Session Border Controller V9 Product Instance for Subscription Licensin	536.00	407.36	24.0%
OS Session Border Controller	SW_SUBSC	L30220-S622-L568	SW	Monthly Subscription License Hosted OpenScape Session Border Controller Sessio	1.34	1.02	24.0%
OS Session Border Controller	GETC_ICO	L30280-D622-H713	SW	GetCurrent Upgrade for OpenScape SBC V9 Session License from SBC V7 (per Ses	CALL FOR PRICE	CALL FOR PRICE	24.0%
OS Session Border Controller	GETC_ICO	L30280-D622-H718	SW	GetCurrent Upgrade for OpenScape SBC/CTC V9 Session License from SBC/CTC	CALL FOR PRICE	CALL FOR PRICE	24.0%
OS Session Border Controller	GETC_ICO	L30280-D622-H719	SW	GetCurrent Upgrade for OpenScape SBC V9 Base License from SBC V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
OS Session Border Controller	GETC_ICO	L30280-D622-H721	SW	GetCurrent Upgrade for OpenScape SBC/CTC V9 Base License from SBC/CTC V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
OS Session Border Controller	SERV_IC5	L43220-S622-L118	SW	Subscription Support Fee for monthly Subscription License Hosted OS Session Bord	0.20	0.15	24.0%
OS Session Border Controller	SERV_IC5	L43220-S622-L318	SW	Subscription Support Fee for monthly Subscription License Enterprise OS Session B	0.20	0.15	24.0%



PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
Platform Accessories	STAGEACC	L30250-F600-C270	HW	LAN Cable (CAT6), 2m	10.72	8.15	24.0%
Platform Accessories	STAGEACC	L30250-F600-C271	HW	LAN Cable (CAT6), 4m	20.10	15.28	24.0%
Platform Accessories	STAGEACC	L30250-F600-C272	HW	LAN Cable (CAT6), 6m	29.48	22.40	24.0%
Platform Accessories	HP4000HW	L30280-Z600-A640	HW	Insys Terminal Adapter for Remote Access (ISDN) GER / IM Variant	316.24	240.34	24.0%
Platform Accessories	HP4000HW	L30280-Z600-A641	HW	Insys ISDN Terminal Adapter for HTS, UK Variant	316.24	240.34	24.0%
Platform Accessories	HP4000HW	L30280-Z600-A642	HW	Insys Modem for Remote Access (Asynchronous), GER / IM Variant	253.26	192.48	24.0%
Platform Accessories	HP4000HW	L30280-Z600-A643	HW	Insys Modem asynchrony for remote access UK version	253.26	192.48	24.0%
Platform Accessories	HP4000HW	L30280-Z600-F105	HW	Mains Power Cord EU (Plug-Type F - C13), straight	14.07	10.69	24.0%
Platform Accessories	STAGEACC	L30280-Z600-F114	HW	Mains Power Cord BRA (Plug-Type N - C5)	20.10	15.28	24.0%
Product-specific Maintenance Services	UNIFCOMM	L30280-D600-F890	SW	Openfire Software Support	3,095.40	2,352.50	24.0%
Services	Backup & Recovery	N/A	MS	Backup & Recovery Settings	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Backup & Recovery	N/A	MS	Backup Solution V2	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Backup & Recovery	N/A	MS	GB Licensing Service 1	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Backup & Recovery	N/A	MS	Onsite Backup&Recovery	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Backup & Recovery	N/A	MS	Remote Backup&Recovery	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Adoption Workshop	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Assessment CC	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Assessment SEC	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Assessment VoIP	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Customization UC	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Enablement UC	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Ignition Consulting & Pilot	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Ignition Pilot	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Integration IPM	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Mentorship	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Readiness Check VIR	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Ready Chk VoIP LAN_WAN	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Ready Chk WLAN SEC	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Solution Design CC	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Solution Design IPM	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Solution Design UC	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Solution Design VoIP	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	Strategy Consulting UC	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Business & Consulting	N/A	MS	UCC Pre Assessment	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Customized Managed	N/A	MS	Service Process Design	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Design & Integration	N/A	MS	Acceptance Test(OSRA)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Design & Integration	N/A	MS	Client Rollout Support	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Design & Integration	N/A	MS	Customized Rollout	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Design & Integration	N/A	MS	Data Collection(OSRA)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Design & Integration	N/A	MS	Execution Support	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Design & Integration	N/A	MS	Sol. Integration(OSRA)	CALL FOR PRICE	CALL FOR PRICE	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
Services	Design & Integration	N/A	MS	Technical Design(OSRA)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Fault Monitoring Servi	N/A	MS	Monitoring Settings	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Fault Monitoring Servi	N/A	MS	Monitoring Solution V2	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Fault Monitoring Servi	N/A	MS	System Monitoring	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Installation Services	N/A	MS	Basic Configuration	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Installation Services	N/A	MS	Commissioning	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Installation Services	N/A	MS	Disassembly	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Installation Services	N/A	MS	Installation	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Installation Services	N/A	MS	Installation (Staging)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Installation Services	N/A	MS	SW Consignments	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Proactive Patch Mgm	N/A	MS	BladeLogic Licenses Product	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Proactive Patch Mgm	N/A	MS	Release Planning_MSR	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Proactive Patch Mgm	N/A	MS	Software Implementation_MSR	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Proactive Patch Mgm	N/A	MS	Software Inventory	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Proactive Patch Mgm	N/A	MS	Software Pre-Testing	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Proactive Patch Mgm	N/A	MS	Managed Service Desk	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Proactive Patch Mgm	N/A	MS	Service Portal	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Proactive Patch Mgm	N/A	MS	User Assistance (US)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Proactive Patch Mgm	N/A	MS	Web Support	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Service Level Mgmt.	N/A	MS	Service Level Mgmt._MSR	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Transition & Connecti	N/A	MS	Create Operating Manual_MSR	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Transition & Connecti	N/A	MS	Cust. Access SDSL	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Transition & Connecti	N/A	MS	Data Collection MS	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Transition & Connecti	N/A	MS	Overall Transition Mgmt.	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Transition & Connecti	N/A	MS	Remote Transition Mgmt.	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Transition & Connecti	N/A	MS	Technical Design (MS)_MSR	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Business and Consulting	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Design and Integration	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Project Management	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Professional Service Support	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	OSRA / OSD	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Security Foundation	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Implementation Services Elements and PM@Unify	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Project Management	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Data Collection and Validation	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Technical Design	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Product Commissioning	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Basic Configuration	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Installation	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Solution Integration	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Professional Services	N/A	PS	Acceptance Testing	CALL FOR PRICE	CALL FOR PRICE	24.0%



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PROD TITLE	PRODUCT SEGMENT	ORDER PART NUMBER	PRODUCT TYPE	PRODUCT DESCRIPTION	GLOBAL LIST PRICE	NASPO DISC PRCE	NASPO DISC %
Services	Maintenance Services	N/A	SV	Remote Support 8x5	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Remote Support 24X7	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Remote Response .5 hr	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Remote Resonse 1hr	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Remote Response 2hr (standard)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Onsite 8x5	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Onsite 24x7	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Onsite Response 2hr	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Onsite Response 4hr (standard)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Onsite Replacement	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Advanced Hardware Replacement AHR (Optional)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Remote Moves Adds Changes (r-MAC); (Optional)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Onsite Moves Adds Changes (MAC);(Optional)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Telephone Replacement (Advanced Hardware Replacement (AHR/NBD); (Optional)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Telephone Replacement (On-site Replacement); (Optional)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Advanced Hardware Replacement AHR (Parts Provisioning); (Optional)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	Parts Next Business Day Ship NBD (Parts Provisioning); (Optional)	CALL FOR PRICE	CALL FOR PRICE	24.0%
Services	Maintenance Services	N/A	SV	On-site Replacement (Parts Provisioning); (Optional)	CALL FOR PRICE	CALL FOR PRICE	24.0%
SoftGate	SW_ASSUR	L30220-S632-L954	SW	OSC SWA for SoftGate 50/500/1000	237.54	180.53	24.0%
SoftGate	HP4000HW	L30220-Y600-A966	HW	V.24 Adapter for Signaling survivability	34.84	26.48	24.0%
SoftGate	HP4000SW	L30220-Y622-A597	SW	HiPath 4000 V5 SoftGate 50 Application	CALL FOR PRICE	CALL FOR PRICE	24.0%
SoftGate	HP4000SW	L30220-Y622-A598	SW	HiPath 4000 V5 SoftGate 1000 Application	CALL FOR PRICE	CALL FOR PRICE	24.0%
SoftGate	HP4000SW	L30220-Y622-A599	SW	HiPath 4000 V5 SoftGate 50 to 1000 Upgrade	CALL FOR PRICE	CALL FOR PRICE	24.0%
SoftGate	HP4000SW	L30220-Y622-A769	SW	OpenScape 4000 SoftGate Upgrade from V6 to V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
SoftGate	HP4000SW	L30220-Y622-T478	SW	OpenScape 4000 SoftGate Upgrade from V6 to V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
SoftGate	GETC_IC4	L30280-D622-H523	SW	Get Current Upgrade for OpenScape 4000 SoftGate from V5 to V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
SoftGate	GETC_IC4	L30280-D622-H524	SW	Get Current Upgrade for OpenScape 4000 SoftGate from V6 to V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
SoftGate	GETC_IC4	L30280-D622-H525	SW	Get Current Upgrade for OpenScape 4000 SoftGate from V7 to V8	CALL FOR PRICE	CALL FOR PRICE	24.0%
SoftGate	GETC_IC4	L30280-D622-H846	SW	Get Current Upgrade for HiPath 4000 SoftGate Access Point Licenses from V6 to V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
SoftGate	GETC_IC4	L30280-D622-H847	SW	Get Current Upgrade for HiPath 4000 SoftGate Access Point Licenses from V5 to V7	CALL FOR PRICE	CALL FOR PRICE	24.0%
Training	3rd_PARTY_SERV	PYQ:4864-07010-005	SV	Credits for 10 Days of Training at PLCM public classes. Valid for 12 Months from dat	CALL FOR PRICE	CALL FOR PRICE	24.0%
Training	3rd_PARTY_SERV	PYQ:4864-07015-005	SV	Credits for 15 Days of Training at PLCM public classes. Valid for 12 Months from dat	CALL FOR PRICE	CALL FOR PRICE	24.0%
Training	3rd_PARTY_SERV	PYQ:4864-07025-005	SV	Credits for 25 Days of Training at PLCM public classes. Valid for 12 Months from dat	CALL FOR PRICE	CALL FOR PRICE	24.0%