

# Mindful Mainframe Modernization

Your modernization journey is unique. The one thing you can't afford to do is stand still.

In the financial services and insurance industry, the risks tied to mainframe modernization are anxiety-inducing for many. Mainframes hold decades of unique intellectual capital and business processes, but they have become less and less viable as competitive pressures, rising costs, lack of talent, and new technologies become more and more important.

Moving to more nimble technologies requires a mindful, experienced partner. As an industry leader in mainframe modernization with hundreds of flawless migrations in financial services and insurance, Atos has the people, partnerships, and processes to help you along your entire migration journey. Atos can meet you exactly where you're at to manage, migrate, and modernize your infrastructure with little risk and maximum savings.



## Modernize Faster, Reduce Costs, and Minimize Risk

### Self-Fund Your Journey With Cost Reductions

Only Atos is fluent in all stages of the modernization journey and can make a difference no matter where you're—whether you're managing, migrating, or modernizing. Atos can immediately intervene and supervise your mainframe in place to cut direct mainframe costs by 25% in the first year, fully eliminate your CapEx by completing the switch to Mainframe-as-a-Service (MFaaS), and achieve sustained savings of 50% or greater through application, data and infrastructure modernization.

### Atos Experience Speeds Up Your Modernization

Atos has completed over 300 cloud migrations for financial services and insurance firms. Our experts and proven accelerator technologies offer unmatched outcomes at an unrivaled pace—twice as fast as manual modernization—extracting 100% of rules from your mainframe with zero loss of functionality, so you can continue to meet customer needs during the entire process. You can have a brisk timeframe with no disruption to your firm's day-to-day operations.

### Outcome-Based Pricing Minimizes Risk

When Atos owns every aspect of the modernization journey, we can combine our decades of experience with our comprehensive skills to offer an outcome-based pricing model. Through this model, we commit to specific business results for clients and assume much of the risk inherent to the journey. Plus, because Atos offers many proficiencies and technologies, our clients are not at risk of technology lock-in.

The Atos logo, featuring the word "Atos" in a bold, blue, sans-serif font.

# Partner with Atos At Every Step In Your Journey

Working with Atos means joining forces with a partner who can provide expert advice, guidance, and assistance throughout the entire modernization journey. Atos manages over 650,000 MIPS across client mainframes, and has flawlessly completed over 300 mainframe migrations globally in the last 20 years. Atos delivers a low-risk, agile, and iterative modernization solution that considers all aspects of the technical and business infrastructure and delivers immediate, ongoing, and future benefits.



## Mainframe Management

Need an expert to manage and optimize your mainframe in place? Atos has extensive experience managing client mainframes in place, and can fully optimize your current environment for maximum efficiency. As an initial step en route to modernization, Atos can help to enhance mainframe automation and security, driving significant OpEx savings, while laying the groundwork to seamlessly move to the next stages of the modernization journey.



## Mainframe as a Service

Atos offers its own managed infrastructure through a mainframe-as-a-service (MFaaS) model - either through its own infrastructure, or through hyperscalers like AWS, Microsoft Azure and Google Cloud. Only Atos offers preferential access to hyperscaler Cloud Availability Zones located near clients, to achieve ultra-low-latency network speed and resilience. Transitioning mainframe services can be risky, but Atos has the skills and partnerships needed to flawlessly migrate any mainframe, for substantial OpEx savings and the complete elimination of CapEx.



## Application Modernization

Trust Atos to modernize your business-critical applications without disruption. We will help you assess the role your apps play, and decide whether to retire, consolidate, or modernize each app. During the modernization process, we will redesign apps to be cloud-native and in line with modern agile DevOps practices, making apps scalable, reliable, and resilient. In turn, this will set the stage for you to innovate Customer Experience, offer more valuable services to your clients, and meet evolving demands.



## Cloud Migration

Atos will help you fully migrate your business-critical operations to the cloud. The key to Atos' reliability is our patented suite of tools for exiting legacy systems, which can automate the majority of extracting business logic and migrating it to the cloud, plus our strong relationships with AWS, Google Cloud, and Microsoft Azure. We will empower your organization to observe and harness the data you generate, so you can make data-driven decisions that save money and build customer trust.



## Transformation Squad Delivers Continuity

To provide each client with continuity throughout the transformation journey, Atos has introduced a Transformation Squad team model. Each client is assigned a persistent team with extensive industry experience, whose members' complementary skills can guide clients through whatever challenges they face during the modernization process. The squad model provides the interactivity and responsiveness of a small organization, while continuing to leverage Atos' substantial network of partners and resources.



## Future-Proof with Emerging Technologies

Atos continually develops proficiencies in emerging technology, and offers them to clients where doing so can help add value. Choosing Atos as a partner future-proofs your transformation, as Atos can help to implement technologies that become essential for remaining competitive. This includes emergent technologies like blockchain, AI, machine learning, edge computing, and quantum computing.