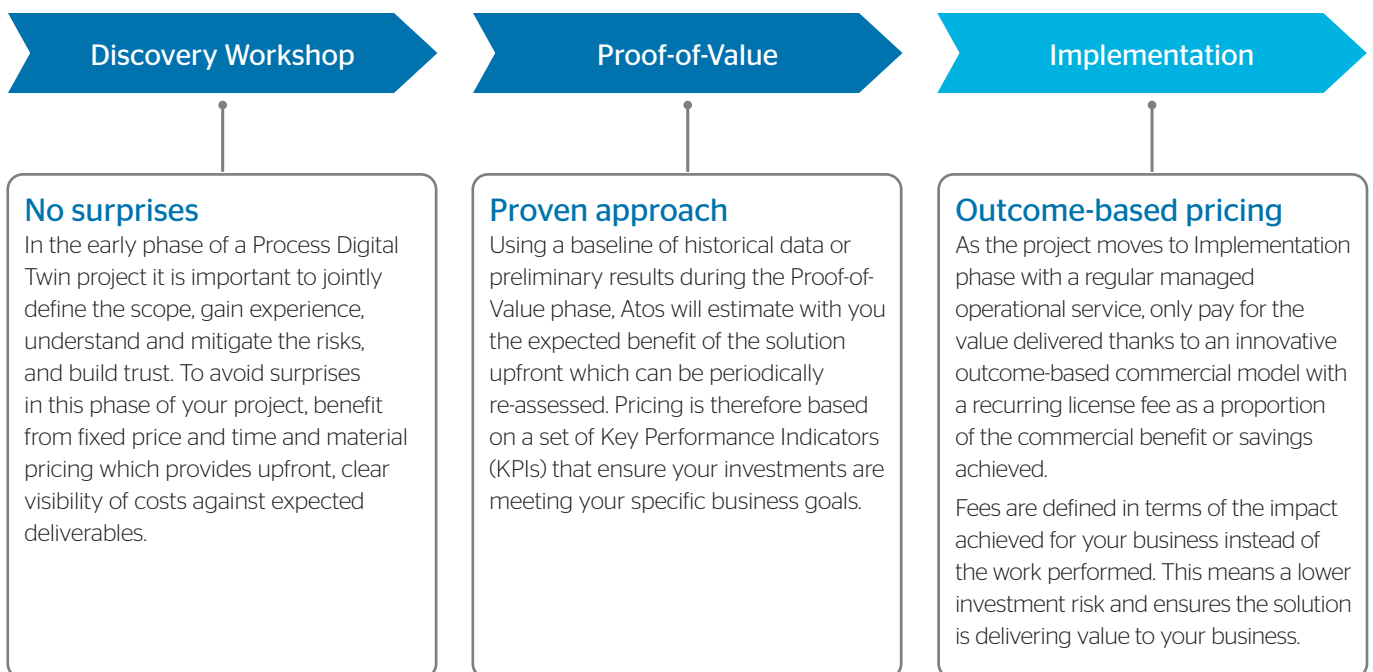


Process Digital Twin for Pharma

Commercial Model

To provide you with maximum value from your digital twin, Atos and Siemens have developed an innovative commercial model based on the benefit or savings it achieves for your business.

An innovative approach to outcome-based delivery and pricing



Example

	Business goal	First-round KPIs	Core KPIs
Process Digital Twin	<ul style="list-style-type: none"> Reduce time to market Reduce material costs Reduce batch waste Improve quality 	<ul style="list-style-type: none"> Time-to-market Material ordered Failure rate 	<ul style="list-style-type: none"> Failure rate Cost of material

To learn more about the solution or contact an expert, visit atos.net/iot or write to email dialogue@atos.net.



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