

# Genesis of **Atos** MDR

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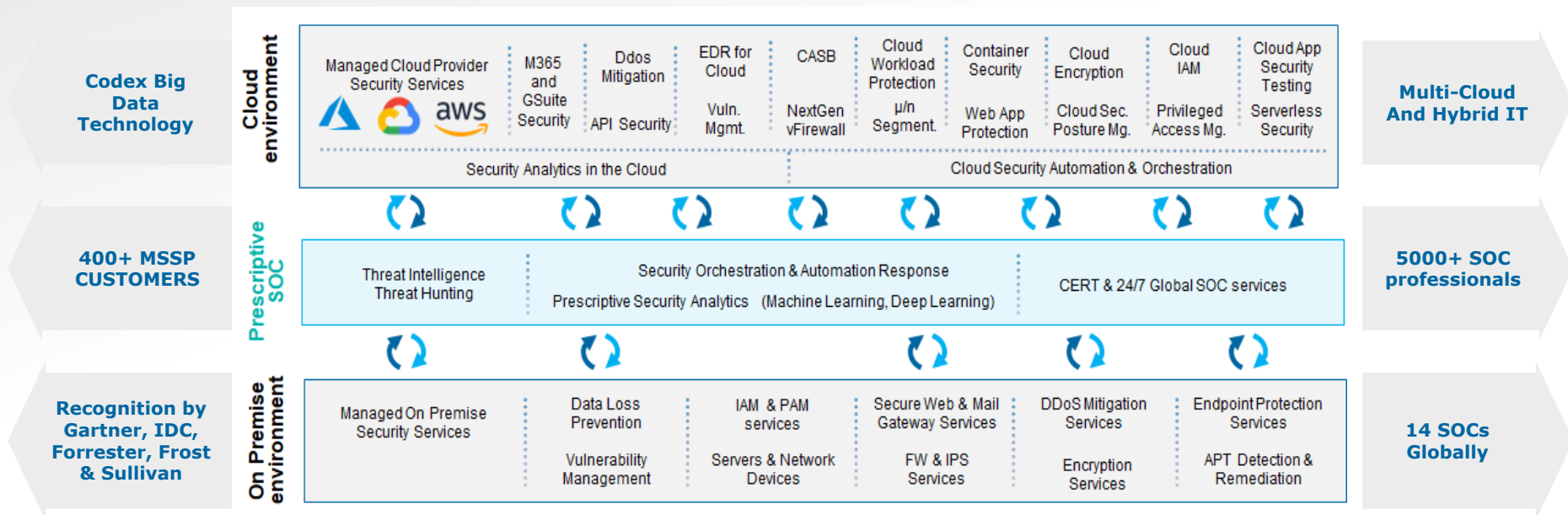
Paladion Co-Founder & CTO



# Atos

# Atos Prescriptive SOC in the heart of Hybrid Cloud Security

## Trust through a single pane of glass



# Paladion MDR

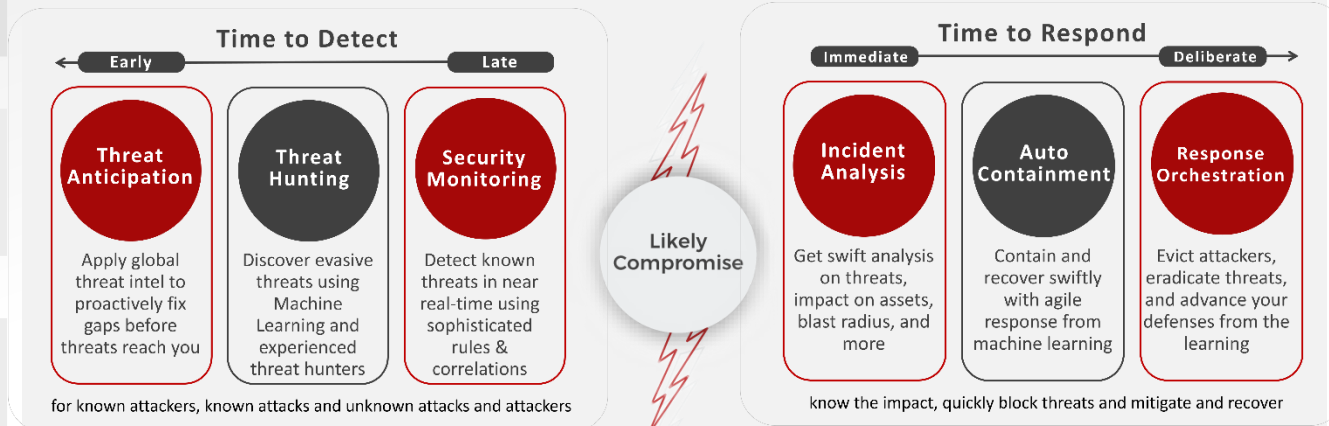
## Left-of-Hack to Right-of-Hack Services <sup>SM</sup>

Patented AI  
Technology

Alsaac

100+ MDR  
CUSTOMERS

Recognition by  
Gartner, IDC,  
Forrester, Frost  
& Sullivan



Cloud Native  
Multi-Cloud  
And Hybrid IT

400+ SOC  
professionals

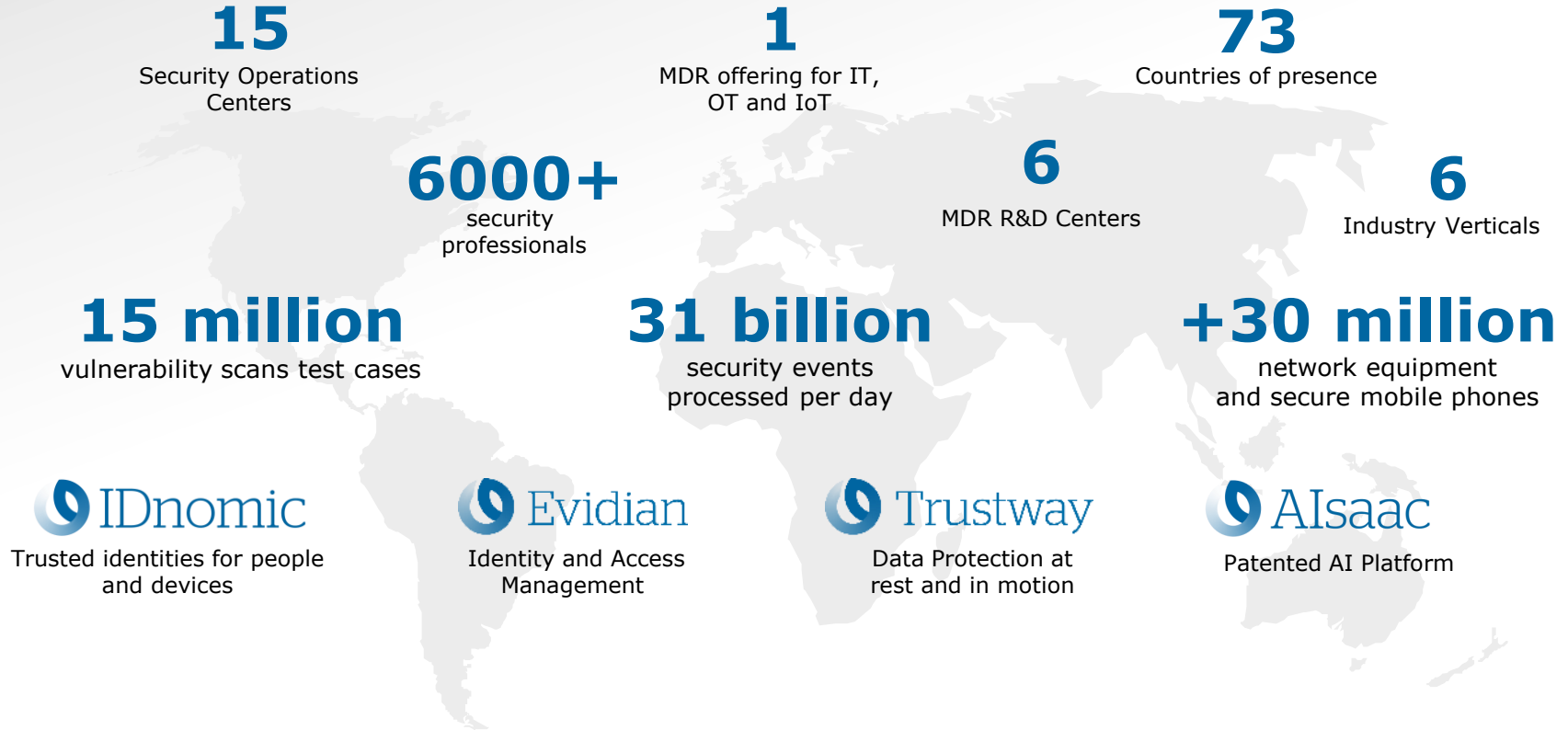
4 SOCs  
Across US, ME  
and India

# Paladion Joins Atos

Leading the way in Managed  
Detection and Response



# The Genesis of Atos MDR – We bring scale with innovation



# AIsaac – Consolidating the technology core



Cloud native solution  
with hybrid and  
multi-cloud support



High Performance  
Computing



Intelligent  
Security  
Automation



AI Platform for  
Cyber Analytics  
& Response

Artificial Intelligence



Big Data Technology

# What you get with our MDR service

## Multi Vector Detection

End point, network, users,  
logs, cloud

&

## Full Service Response

Investigation, verification,  
containment, mitigation

**Delivered  
through**

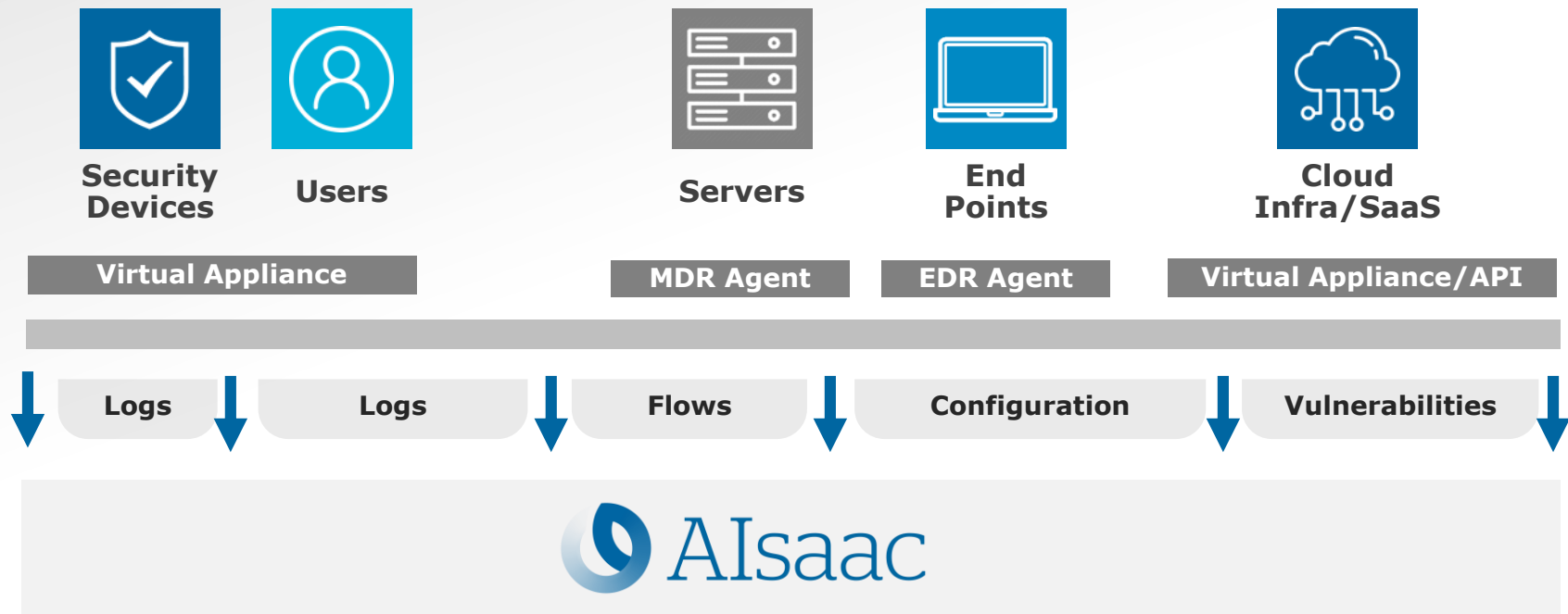
### **AIsaac: AI BASED MDR PLATFORM**

*Reduces your time to detect and time to respond*

### **6000+ Experts in 15 SOC's**

*Provides high touch service*

# Collect & see across vectors centrally





# We Mine Your Security Data Thrice



**1000+ Rules  
& Signatures**

**24x7 SOC  
Monitoring**  
for known  
threats



**200+ Threat  
Intel sources**

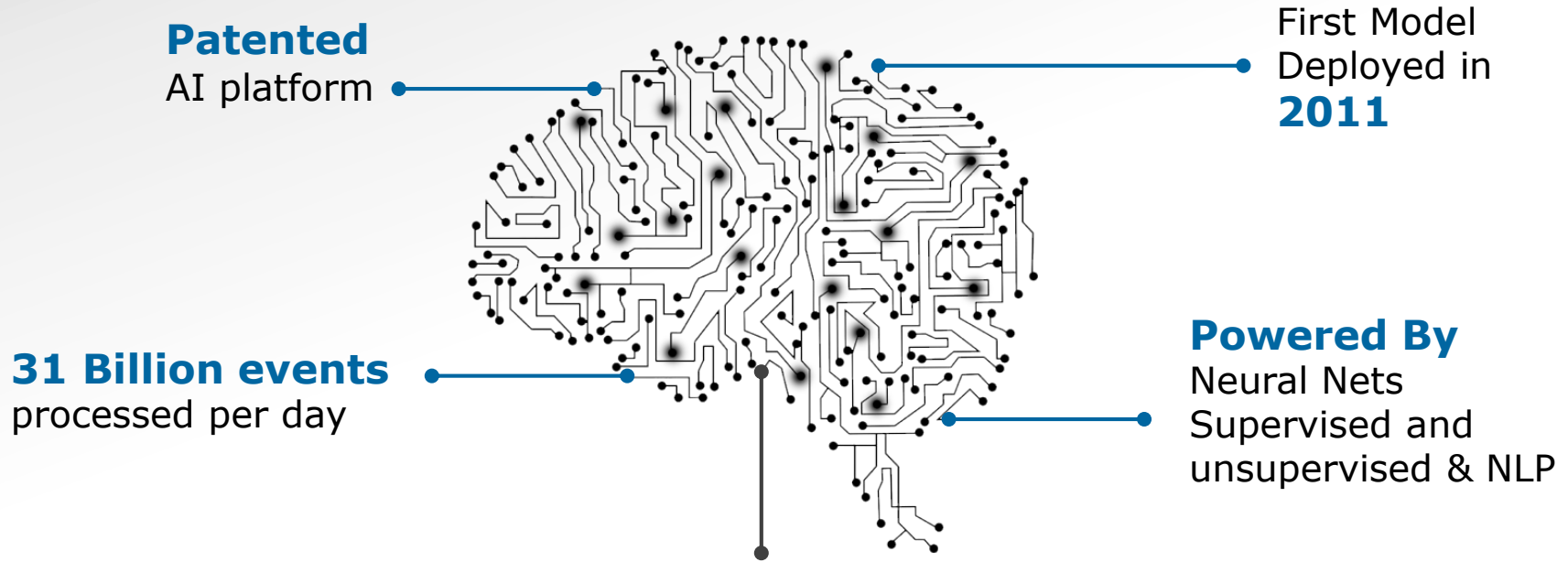
**24x7 Threat  
Anticipation**  
for known  
attackers



**100+ Machine  
learning models**

**24x7 Threat  
Hunting**  
for unknown  
threats /  
attackers

# Detecting Advanced and Hidden Threats



**GET DEEPER DETECTION**

# Client Success Stories

## What We Detected With AI Models



**ADVANCED  
MALWARE**

### **Caught Hidden Banking Trojan**

that went undetected by existing Symantec EPP, FireEye EDR, Qradar SIEM and NGFW.



**DATA  
EXFILTRATION**

### **Caught data leakage**

that was bypassing the existing DLP and web gateway due to micro blogging.



**LATERAL  
MOVEMENT**

### **Detected lateral movement of attacker**

from developer segment to production website which was missed by Anti-malware, NGFW and SIEM.



**ROGUE  
SOFTWARE**

### **Detected Rogue Software**

On four servers in 450,000 nodes network even though it was cleaned up earlier by specialized IR team employed by customer.



**PHISHING  
FRAUD**

### **Prevented fraudulent transaction**

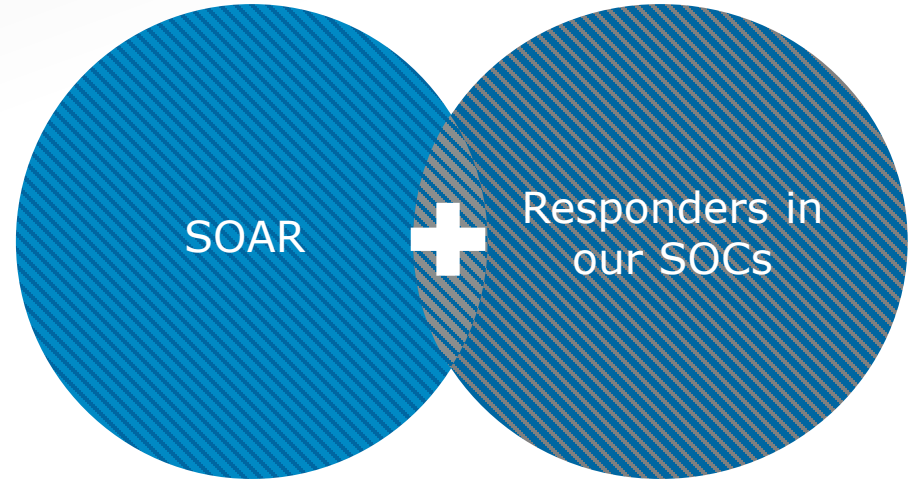
from CEO's email compromise in O365, which was missed by Email gateway and anti-phishing solutions.

# Quickly Contain Your Threats With Automation

## Auto Containment

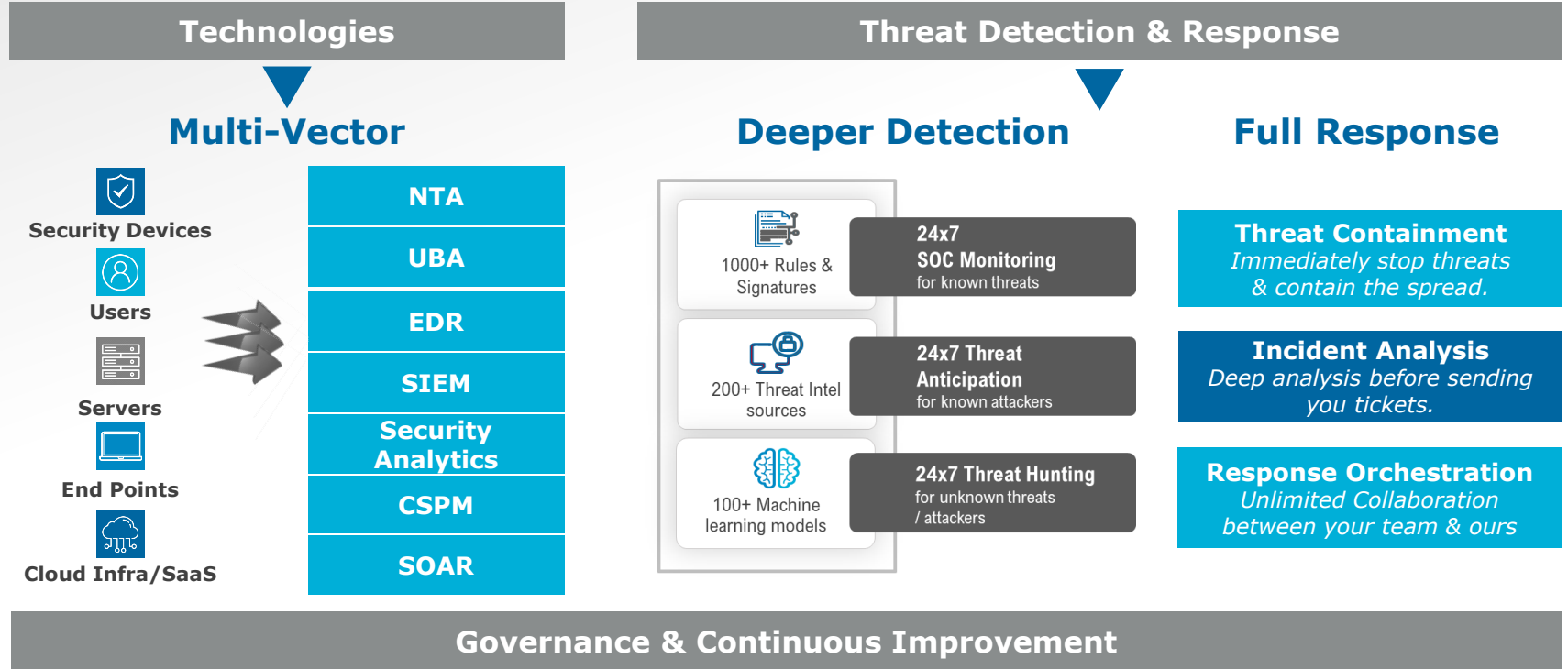
Block attackers, quarantine machines, kill processes, remove accounts, stop connections & others

- ▶ **Zero dwell time for attackers**
- ▶ **No effort from you**

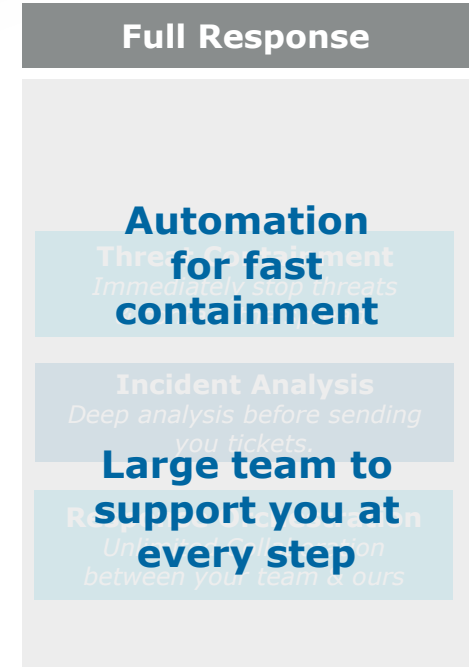
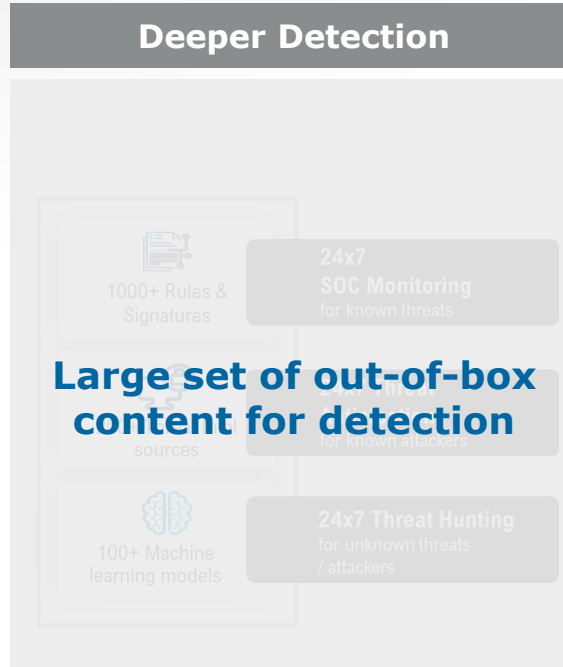
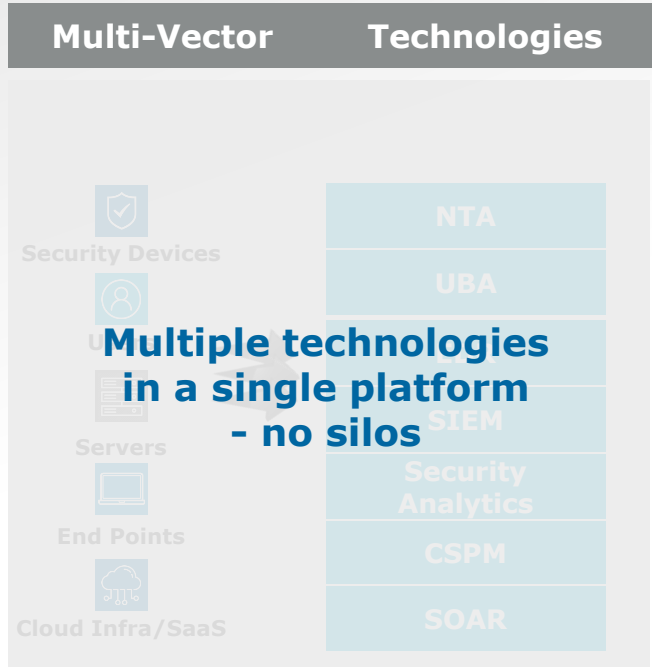


# The Full Solution

## Managed Detection & Response



# Summary of our MDR Service-Key Differentiators



# Case study 1

## Leader in European asset management



### Company Profile

- ▶ Europe's leading asset management firm with over 40+ offices
- ▶ \$800+Bn AUA and recently been awarded Best Fund Administrator
- ▶ 2500 employees



### Challenges

Since its founding in 2003, this firm has been the go-to company for many of the world's leading private equity houses, real estate firms and private debt managers for local administrative, compliance issues and more. As a result, they dealt with sophisticated and targeted cyber attacks. It was also important that they showcase to clients that the data remains in the EU and that they conform to GDPR.



### Solution

The customer needed a hybrid solution that can monitor for threats on the public cloud and their datacenters. When they came to us with a Managed SIEM requirement. But, after reviewing their needs and the risks they face. We proposed Atos MDR for their 800 assets placed across two locations; Luxembourg and Cortland.

The solution included 24/7 monitoring, and full integrations with existing security products. We further focused this client's security posture on comprehensive Threat Hunting and incident response from our global SOC.

### Why they chose Atos

- ▶ Tailored solution focused on customer needs
- ▶ Delivered as a full SaaS offering from the Atos EU cloud instance
- ▶ Mature GDPR consultants to support with compliance
- ▶ Local Project Management from Luxembourg
- ▶ Simple and straight forward implementation with clear timelines

# Case study 2

## Leading healthcare provider



### Company Profile

- ▶ Leading healthcare provider in the United States
- ▶ Established in 1999
- ▶ Serving 100 hospitals in 26 states 24/7/365



### Challenges

As a leading healthcare provider in the United States, this company brings deep clinical, operational, and technical expertise to its hospital partners. The business was aware they had gaps in their attack surface visibility across multiple sources. So, they were looking for a security vendor that can manage CrowdStrike, utilize logs from existing technology stacks, add SIEM, and auto-containment technology. And as a company working mostly with hospitals, they also needed to showcase HIPAA compliance.



### Solution

The client needed to progress from a Managed CrowdStrike service provider to a turnkey-style 24x7 MDR. Our solution consultants proposed Atos AI-Driven MDR along with CrowdStrike EDR. In Parallel to our implementation, our HIPAA consultants audited current practices and suggested a robust framework to stay compliant with HIPAA. We also suggested threat hunting to uncover low footprint threats along with 24/7 security monitoring, EDR, auto threat containment and incident response.

### Why they chose Atos

- ▶ Ability to scale with the client as they grow
- ▶ Recognized managed detection and response provider - Atos <> Paladion
- ▶ Leading-edge auto containment capabilities
- ▶ Expertise delivering MDR for tele-health providers
- ▶ Threat hunting built-in to the MDR solution
- ▶ Ability to leverage and manage CrowdStrike
- ▶ Mature security compliance team with HIPAA expertise



# Boost Factor for MDR GTM.....

**1. INDUSTRY SPECIFIC  
CONSULTANCY**

**2. MULTI-CLOUD  
ORCHESTRATION**

**3. STANDARDIZED AND  
AUTOMATED**

**4. NEXT GENERATION PRIVATE  
& SOVEREIGN CLOUD**

**5. CLOUD APPLICATION  
DEVELOPMENT & MODERNIZATION**

**6. CLOUD ARTIFICIAL INTELLIGENCE  
& MACHINE LEARNING**

**7. BARE METAL  
SOLUTIONS**

**8. CLOUD EDGE &  
FAR EDGE**

**9. WORLD-CLASS  
CYBER SECURITY**

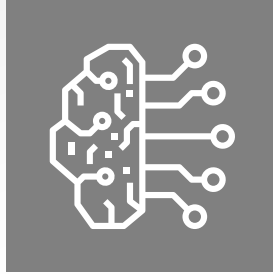
**10. DECARBONIZATION**



# Business Success Driven by Innovation



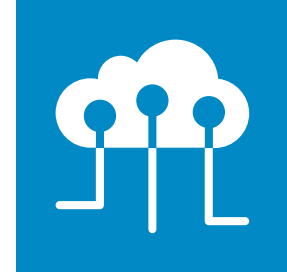
**Early Wins**



**AI &  
Automation**



**Integration of  
key assets of  
Atos including  
HPC, OneCloud**



**Cloud Native,  
Multi-Cloud**

# Thank YOU

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