

---

Digital Workplace

# innosabi deployed Circuit OpenScape Cloud telephony for the entire company

Part of what makes innosabi unique is the company's mission to act as pioneers and thought leaders by living and practicing the principles they endorse - to make innovation and development processes digital, agile, open, and collaborative.



innosabi  
agile innovation software

Atos

«The option to work from home for younger employees is expected. In recent years, this has developed from being an exception to becoming a key factor when choosing an employer. And we want to support this with a sophisticated collaboration solution.»

Catharina van Delden  
innosabi CEO

## The context

Munich-based startup innosabi enables digital transformation for global businesses, using a unique mix of technology, development frameworks, and intelligent data analytics. With a creative, dynamic workforce and distributed customer base, innosabi knew they needed a communications solution as agile as they are, and equally dedicated to their goal of connecting knowledge, and enabling progress. Circuit, Unify's team collaboration platform, acts as the catalyst to bridge the gap between office and remote team members and customer sites.



## The result

## The challenge

Leveraging the power of Circuit's Advanced Telephony Connector, they were able to remove desk phones for all employees, relying instead on headsets with laptops, tablets and smartphones, equipping employees to work more effectively wherever they may be - in the office, at home or at a customer site.

- To improve communication and collaboration between employees and customers.
- To support innosabi's mission to drive digital transformation of its global customers, including Allianz, Daimler, Bayer, Postbank, Siemens, etc.
- Enable flexible working to attract and retain top talent.

After just a few months using Circuit, however, the first innosabi employees began to leverage the freedom to work effectively regardless of location by embarking on "workations." This is how the team is able to take care of personal matters or travel without dipping into their vacation or personal time off, by working from remote locations.

## The solution

Recognizing that its employees can't always be in the office at the same time, innosabi uses Circuit Meeting Room as a cost-effective and easy-to-use huddle room solution. They have both a standard solution that offers video for regular team meetings as well as a customized set up including a camera to capture presenters and a projection screen for weekly town hall meetings and standups.

- 53 Circuit seats with OpenScope Cloud telephony for the entire company.
- Integration of cloud-based telephone system with Circuit via Advanced Telephony Connector (ATC) and replacement of previous solution with SIP trunk and open-source-based telephone system on-site and operated in-house.
- Two Circuit Meeting Rooms (CMR) for room-based collaboration with video.

- Circuit streamlines all communication channels and content into one platform, preventing information and content silos and making collaboration more efficient.
- Employees can take advantage of flexible working while still staying productive, thanks to the cloud platform and strong mobile capabilities.
- Integration of business processes due to Circuit's open platform architecture.

## Customer story

### About innosabi

innosabi is one of the leading providers of innovation management software. Major corporations are using innosabi's platform to open their internal innovation processes and to sustainably utilize external potential for the development of new products, services and business models. Complementing the software deployment, innosabi's customers are implementing agile practices in their innovation management. Among many others, innosabi's customers include Bayer, Allianz, Daimler, Siemens and Airport Munich. innosabi was founded in Munich in 2010.

For more information: <https://unify.com/en/contact-us>

Atos, the Atos logo, Atos Syntel, Unify, and Worldline are registered trademarks of the Atos group. March 2019. © 2019 Atos. Confidential information owned by Atos, to be used by the recipient only. This document, or any part of it, may not be reproduced, copied, circulated and/or distributed nor quoted without prior written approval from Atos.