



## **Atos enters into exclusive negotiations to acquire Edifixio and to reinforce its Cloud and Salesforce practice in the French market**

**Paris, October 22, 2020 – [Atos](#), a global leader in digital transformation, today announces it has entered into exclusive negotiations with the shareholders of Edifixio, a French cloud and Salesforce consulting and integration company, to acquire it. The acquisition would further strengthen Atos' position as a leader in Salesforce and Public Cloud services in the French market by bringing experienced consultants to the Atos team.**

Consistent with its targeted acquisition strategy, the operation will expand Atos' client portfolio and established expertise in Cloud, Salesforce and Application Transformation with an extensive set of skills developed by Edifixio's team of 370 consultants working for blue-chip companies across 4 countries - France, India, Tunisia and the US.

Edifixio combines a tailored transformation approach with over 20 years of expertise in designing, developing and integrating solutions within the Cloud environment based on open source and third-party technologies, in particular Salesforce. The company has a recognized, solid track-record in the French market and is a leading Salesforce Gold Partner, Amazon Web Services Premier Consulting Partner, Azure Gold Partner, IBM Gold Business Partner, and an open source actor, with 472 certifications overall.

*"Cloud and Salesforce continue to be driving forces of growth for Atos and we're excited to unite our enhanced digital services development and delivery capabilities with Edifixio's tailored approach to Cloud", said **Yannick Tricaud, Chief Executive Officer, Atos in Southern Europe.** "As more and more companies move towards digital business models, they look to adopt an agnostic Cloud-model and the acquisition of Edifixio will strengthen our positioning as their trusted partner."*

*"We share the same vision for digital transformation as Atos," said **Michel Bolze, CEO of Edifixio.** "We are confident that our combined capabilities offer substantial*

*value to our respective clients, as well as fantastic opportunities for our team, and we look forward to great success together.”*

The closing of the transaction is expected to take place before the end of the year and is subject to consultation with employee representative bodies of Edifixio.

### **Proven Cloud expertise**

Atos brings its significant experience and capability in the development of cloud, from infrastructure to applications and cybersecurity. With enhanced capabilities in data engineering and digital services delivery, Atos helps customers on their transformation journey with 5,500+ cloud experts, 30,000 application experts, and 3,200+ Cloud technical certifications in [AWS](#), [Google Cloud](#) and [Microsoft Azure](#).

### **About Atos**

Atos is a global leader in digital transformation with 110,000 employees in 73 countries and annual revenue of € 12 billion. European number one in Cloud, Cybersecurity and High-Performance Computing, the Group provides end-to-end Orchestrated Hybrid Cloud, Big Data, Business Applications and Digital Workplace solutions. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and operates under the brands Atos, Atos|Syntel, and Unify. Atos is a SE (Societas Europaea), listed on the CAC40 Paris stock index.

The purpose of Atos is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

### **Investor relations:**

Gilles Arditti | gilles.arditti@atos.net | +33 1 73 26 00 66

Press contact:

Marion Delmas | marion.delmas@atos.net | +33 6 37 63 91 99