

# Enabling Oracle database customers to benefit from Google Cloud Platform

The Atos Database Hotel offering is a fully managed solution that runs on the GCP Bare Metal Solution in a co-location Data Center with low latency connection to GCP.

Atos Database Hotel enables you to combine the advantages of GCP with Oracle license cost reduction as it is based on Oracle Linux VM and offers a virtualized environment with solid performance and security.

You can migrate your application landscapes to GCP and place the Oracle components on the Atos Database Hotel to save license costs.

Atos Database Hotel is based on GCP Bare Metal Solution (GCP-BMS) powered by Atos BullSequana S servers.

## Your benefits

- Incorporate Oracle landscapes in your journey to Cloud with Google Cloud Platform
- Transact via Google Marketplace and use your Google Cloud Credits for the Atos Database Hotel
- Locations in Europe (Frankfurt) and the USA (Virginia)
- License economics: Deploy up to 2 Intel Cores for 1 Processor License
- Run your applications in GCP and Database Hotel
- BullSequana S with newest Intel Xeon processors enable more power per licensed core
- Security: Single and unified identity and access management, governance and administration
- Use GCP AI / ML capabilities on the data in your Oracle DB's

## Atos DB Hotel is a Google Managed Partner Service

Products - Atos DB Hotel is available to procure, purchase, deploy and use via Google Marketplace. It offers POC, Migration and Managed services on top of the GCP Bare Metal Solution close to GCP.

Contract with Google - as the 'product' is purchased via the Google Marketplace, the relationship is direct with Google via their existing GCP License and GCP Marketplace agreements, that set forth payment obligations and rules for customers use of the Google Marketplace as well as Google's data privacy commitments to customers and support obligations.

Contract with MPS Partner - you also sign a EULA with Atos that sets out the terms of access, use of the product, SLAs and explains that Google - not Atos - will provide frontline support.

## Adding Atos Service Packages to GCP Bare Metal Solution

To host your Oracle Databases close to GCP Atos offers various Service Packages to complete the Bare Metal Solution

- POC assistance: if you require a POC we can support planning, set-up and test scenarios
- Design Bare Metal Configuration: GCP-BMS is powered by Atos BullSequanaS servers. We will design a License optimized configuration that delivers the required Service Levels
- Migration Support: enabling you to move away from you existing environment into a combination of GCP and Bare Metal Solutions

- Managed Services: for the Day-to-day management including high availability and disaster recovery with options for Database Management and Application Management.

Run Oracle in our Atos Database Hotel in co-location and GCP in the connected zone with low latency.

Bring your own licenses

- Customers use their own Oracle licenses (BYOL) and need to continue annual support for them.
- Depending on the available licenses of the customer it will be possible to enable HA / DR set-ups with Oracle databases (RAC, Data Guard) or applications

# “6 out of 9 Key Business Transactions were faster on GCP with Atos DB Hotel in comparison with the on-premise benchmark”

## Summary of recent POC result

### Atos Database Hotel security

Enterprise grade security will be embedded in the service in full alignment with GCP security standards.

User access will be managed seamlessly based on SSO with 'context aware' profiles that reflect a person's role, rules on segregation responsibilities, and even geographical location of individuals.

The control over these identities is centrally managed by Atos that can be applied consistently across not only all Database Hotel instances but also across all your environments and systems providing integration with your environments in a hybrid Cloud set-up.

Additional optional security features will be made available by Atos using the extensive Atos capabilities in this field

### Hybrid Cloud orchestration and management

Atos brings its expertise in end-to-end Cloud orchestration and management as well as infrastructure services and support to offer Oracle database customers a fully-managed and secure cloud service which will be seamlessly integrated with Google Cloud Platform.

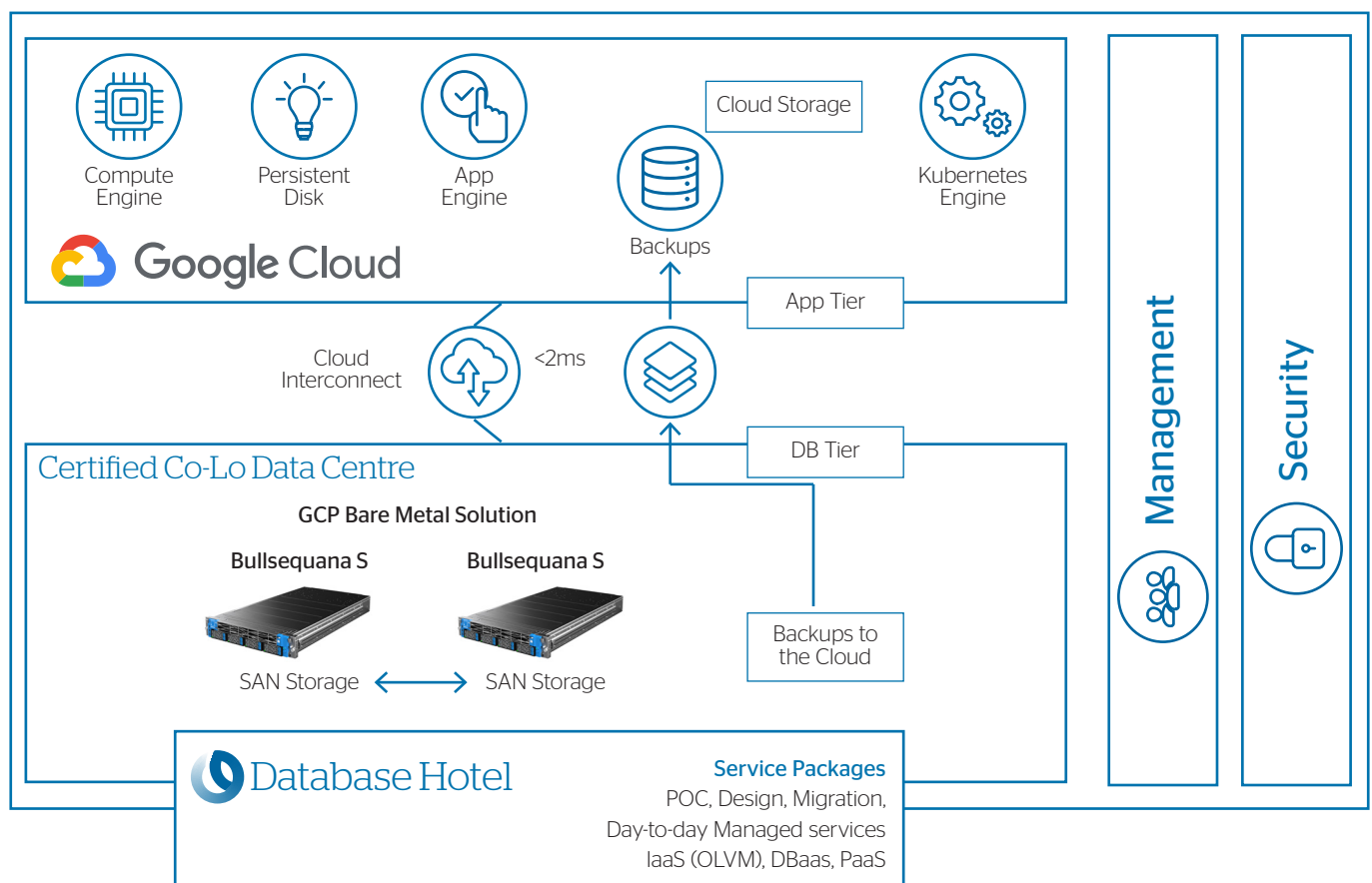
The BullSequana S from Atos is a high-performance, modular and highly scalable server and can be easily configured to fit specific customer needs and therefore optimize costs for Oracle customers.

The regional datacenters used for Atos Database Hotel are certified by Google Cloud to provide direct, secure and high- performance network connectivity, for faster and optimized access to Google Cloud resources.

### Atos and Google

- Atos and Google Cloud have formed a global partnership to deliver secure hybrid Cloud, machine learning and collaboration solutions to the enterprise.
- Atos works with Google Cloud to bring enterprises new secure business solutions encompassing hybrid Cloud, data analytics and machine learning and the digital workplace.
- Atos has created three R&D centers and Innovation Labs in Europe and North America to focus on machine learning and Artificial Intelligence.
- Google Cloud is now Atos' preferred public Cloud partner.

## Atos Database Hotel completes the GDP Bare Metal Solution



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