

ATOS

Overview

Atos' partnership with Microsoft spans over two decades and has been integrating Office products in Germany for many years. Office 365 services have been anchored into its portfolio as a strategic element since 2014. The French service provider is continuously investing in establishing a global delivery center in India with a focus on migration and onboarding.

Strengths

Comprehensive portfolio: Atos offers a globally standardized portfolio of Office 365 services that range from consulting on integration to operations. It also offers associated services to provide a complete solution, such as network design and management, security and mobile device management, giving customers a one-stop shop approach.

Growing portfolio; quick in implementing innovations: Atos already offers dedicated modules for programming or providing Office 365 APIs via Graph. It achieves a high degree of automation in its solutions by tapping into its advanced knowledge base (for e.g., Atos Virtual Assistant).

Extensive experience with Office 365 cloud migrations: Atos is one of the first service providers that supported complex implementations in the public cloud for customers as well as for those in the German market.

Global capabilities: Atos has strong international resources to successfully implement highly complex Office 365 migration projects for large enterprises. Clients benefit from its global best practice experience.

Caution

In addition to the intense competition from Indian companies, Atos should take note of smaller yet highly agile companies that are increasingly winning major contracts in Germany.



2020 ISG Provider Lens™ Leader

Atos is one of the most experienced providers of Office 365 migration services for large companies in Germany.