

# Revamping enterprise resource planning (ERP) and revitalizing business with Atos ADOPT S/4HANA

## A European coffee company migrates to next-generation ERP on Google Cloud Platform with help from Atos

A large European coffee company needed to replace a 30-year-old ERP system for its US operations. The company's ERP team wanted to implement a modern off-the-shelf solution with minimal solution customization. At the same time, the team wanted to work with an implementation partner that could understand and accommodate the way the coffee company operates.

In evaluating possible ERP solutions, the coffee company's team saw an opportunity to reduce its CapEx by shifting away from in-house infrastructure to a cloud environment based on an OpEx model. In addition, moving to a newer ERP solution would enable the company to modernize its applications and its business processes, which would in turn help drive business innovation.

### Moving forward with Atos

After considering a variety of implementation partners, the coffee company chose to work with Atos to plan and execute the ERP transformation. Atos offered an end-to-end engagement stretching from initial assessment through ongoing monitoring, and could provide a single point of contact for all of the integrated technologies. The Atos consultants became trusted partners over the 14-month pre-contract phase, using best practices aligned to the company's specific culture and way of working.

### Driving ERP transformation with ADOPT S/4HANA

Atos is using the ADOPT S/4HANA program to migrate the company's ERP environment to SAP S/4HANA on Google Cloud Platform (GCP). Given close partnerships with SAP and Google Cloud, Atos serves as a single-source partner for the entire implementation. The ADOPT program includes four key phases:

**Assess:** The Atos team assesses the coffee company's current state, defines project goals and provides a range of deployment options.

**Deploy:** Atos drives the end-to-end deployment process on GCP and conducts all technical and functional testing.

**Operate and Protect:** By automating operational tasks and instituting a range of security features, the Atos team helps streamline management while protecting sensitive data.

**Transform:** After deployment is complete, Atos will implement analysis tools and provide optimization services to help ensure the new solution delivers on its full potential.

### Setting sights on tangible results

Atos and the coffee company anticipate several important benefits in the short- and longer-term future by moving to SAP S/4HANA on GCP.

- **New cost model:** Deploying SAP S/4HANA on GCP will help eliminate CapEx costs and enable the company to move to an OpEx model.
- **Enhanced efficiency:** Application modernization will help the company develop collaborative value chains to optimize supply, production and delivery.
- **Improved customer engagement:** With the new solution, the company expects to enhance digital sales through better customer engagement. Improving compliance with data security and privacy regulations can boost trust and loyalty.
- **Increased innovation:** The company plans to "servitize" and personalize its traditional consumer products through revitalizing offerings and reinventing business models.

### Learn more

Ready to learn how your company can streamline migration to a next-generation ERP solution?

To learn more about Atos ADOPT S/4HANA services, please visit: <https://atos.net> or email us at: [info.na@atos.net](mailto:info.na@atos.net)

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