

Atos Canopy

The orchestrated Hybrid Cloud

The cloud platform for your digital journey

YOUR BUSINESS DRIVERS

To expand Customer Digital Experience



Faster time to market



To refocus investment



Agile & efficient IT platform



To provide security and trust



WE DELIVER

Atos
Canopy

New end-user applications & services

Agility and speed to launch new applications & services

Free up IT costs to reinvest in new digital initiatives

Your blend of best available cloud offers with your choice of service management

Dedicated, end-to-end cloud security

Orchestrated Hybrid Cloud... In a sentence

An Orchestrated Hybrid Cloud is a platform that provides digital services over a combination of multiple clouds, allowing seamless consumption by business users



Atos Canopy is the cloud foundation
for your digital transformation,
orchestrating hybrid cloud resources
to deliver digital services

— What customers say

"We are now trusting Atos to transfer the delivery of the IT for the Games to the cloud"

**Jean-Benoît Gauthier, former
IOC Technology Director**



All IT systems and applications transitioned to Atos Canopy

Every 2 years: creating **dozens** of new **services**, addressing **4 billion** viewers, operating **24 x 7**, defending from **300+ security events / sec**

Atos

Major Global Engineering Group



The cloud platform to grow new businesses (Industry 4.0, IoT and intelligent factory) and increase operation efficiency

Hybrid cloud infrastructure combining private and public cloud services
Cloud service orchestration and service portal
25% reduced cost of operation, **32% savings** over 6 year contract
End-to-end cloud transformation services

Establish the foundation for your digital journey

Choose the end-to-end orchestrated hybrid cloud to benefit from



Best-of-breed building blocks
& end-to-end service
management



End-to-end
cloud transformation



Proven & reliable
return on experience



Highly secured
solutions

Atos, trusted partner for your digital journey

Your purpose-built hybrid cloud infrastructure for continuous optimization and scalability



Best-of-breed building blocks & end-to-end service management



End-to-end cloud transformation



Proven & reliable return on experience



Highly secured solutions

Blending the best available cloud offers



Digital Private Cloud

Software-defined private cloud platform



Private Azure

Highly scalable private cloud platform using Azure technologies



Digital Virtual Private Cloud

Fully managed or self-service cloud infrastructure services



Managed Public Cloud

AWS and Azure, enriched with Atos additional capabilities

Service Orchestration & End-to-End Management

Your application platform to transform and develop digital assets



Best-of-breed building blocks & end-to-end service management



End-to-end cloud transformation



Proven & reliable return on experience

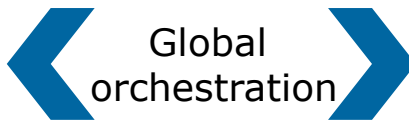


Highly secured solutions

Delivering cloud-based business services

Cloud-enable existing applications

Atos application platform allowing transformation of all applications



Global orchestration

Develop cloud-native applications

Fast & agile DevOps of new cloud-native applications & services

Atos Canopy Compose



apprenda

alien4cloud



Atos Cloud Foundry



Pivotal SAP

HANA Cloud Platform



OPENSIFT

Your end-to-end cloud transformation

With an end-to-end commitment



Best-of-breed building blocks & end-to-end service management



End-to-end cloud transformation



Proven & reliable return on experience



Highly secured solutions

Your project

On time

To design

On budget

Application Transformation & Development Services

Hybrid Cloud Infrastructure Services

Decision Factory

Application rating & mapping

Infrastructure assessment and cloud roadmap

Cloud Application Factory

Suite of capabilities to execute the transformation of the portfolio and handover to applications management

Cloud Infrastructure Transformation

Suite of capabilities to deploy and operate your blend of clouds

Shape

Transform

Manage

- ▶ Proven transformation methodology
- ▶ End-to-end management
- ▶ Integrated ecosystem of partners
- ▶ Continuous innovation

Your cloud transformation, proven & reliable

Built on a 5+ year return on experience



Best-of-breed building blocks & end-to-end service management



End-to-end cloud transformation



Proven & reliable return on experience



Highly secured solutions

SIEMENS

PHILIPS

MONSANTO



RHEINMETALL

Ashland
always solving



... and many others



3,300+ cloud experts in Regional or Global Delivery Centers



Recognized experience by major industry analysts



Deployed one of the world's largest Hybrid Clouds



20-30% cost savings in 12 months



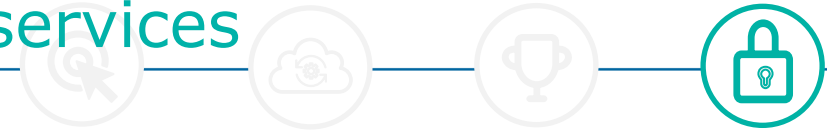
Global player: €700m annual revenue



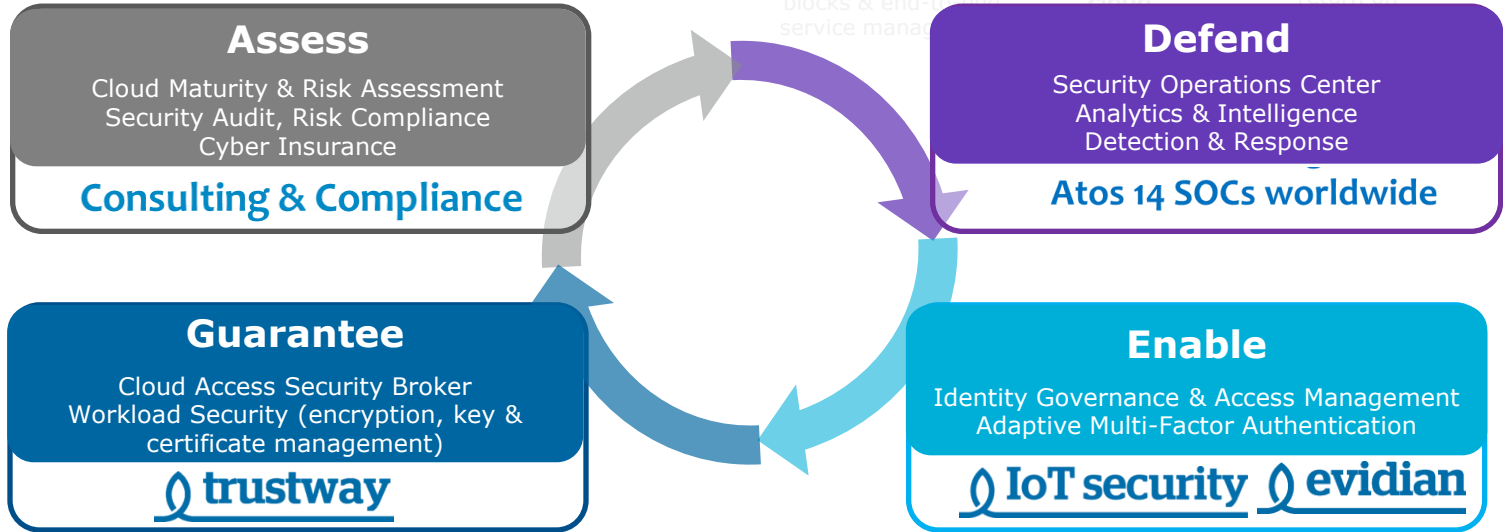
IoT expertise & solutions

Securing the Hybrid Cloud

Combining technologies and services



Best-of-breed building blocks & end-to-end service management | End-to-end cloud | Proven & reliable return on investment | Highly secured solutions

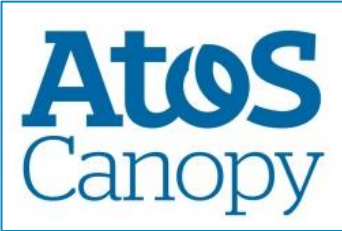


Full compliance to corporate risk management standards

High grade technologies & services

Business-ready cloud service

How do analysts rank and evaluate Atos Canopy on the market?



LEADER & STAR PERFORMER

Private Cloud Enablement Services

N°2 EUROPEAN LEADER

Cloud Services EMEA

LEADER
in Cloud Infrastructure Migration & Management

MAJOR PLAYER
in Datacenter Transformation

Let's start

Analysis Meeting



Assess value opportunities with one of our experts, discussions on **technical feasibility, quick wins, business cases & evaluation** of possible delivery roadmaps

BTIC

Innovation workshop



Evaluate demos & **explore best practices** that can be leveraged for your environment

Pilot



Initiate your journey with a **pilot** for **fast time-to-value**

Workshop, deep-dive analysis, POC, business case & technical roadmap with **Atos Labs**

Customer Experience



Business Reinvention



Operational Excellence



Trust and Compliance



Thanks

For more information please contact:

T+ 33 1 98765432

F+ 33 1 88888888

M+ 33 6 44445678

firstname.lastname@atos.net

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The Atos logo is displayed in a white, bold, sans-serif font. The letters 'A', 't', 'o', and 'S' are lowercase, while the 'o' is lowercase and the 'S' is uppercase. The logo is positioned in the bottom right corner of the slide.

Atos 2019 ambition : Be the enabler of customers data business models

Leverage ATOS CANOPY : enter Atos Digital Transformation Factory

