

**delivering**  
innovation  
fast

Your business technologists. Powering progress

**Atos**

- 1 How do you seize the SAP S/4HANA advantage right now?
  - 2 How do you take finance from 'if only' to 'you can'?
  - 3 How can you halve design times?
- ▶ How do you get the best out of SAP?

# How can you be the first to put SAP innovations in front of your clients?

## Accelerating digital transformation

Atos helps you exceed customer expectations and deliver the smarter enterprise faster.

### ▶ Smart people

We've been a close and trusted SAP partner for over 30 years. We have 10,000 specialist SAP consultants - confident, clued-up and capable business technologists.

### ▶ Fast learners

We move quickly to help you innovate fast - from idea to realisation. Within weeks of the launch of SAP S/4HANA, we redeveloped our industry leading methodologies and accelerators to help SAP's largest customer with an S/4HANA Migration Pilot project.

### ▶ World leaders

We're a global SAP leader unique in our capability to support you from consultancy through implementation to long-term hosting (on premise or in our own cloud infrastructure) and Application Management.

# 1

# How do you seize the SAP S/4HANA advantage right now?

## **Atos lead the field**

SAP's next-generation business suite, SAP S/4HANA, has created a new level for the playing field and Atos are seizing the moment.

With Atos consultants already helping companies around the globe to gain instant value by speeding up the digital transformation journey, we realised that time is of the essence. We can help you gain a head-start over the competition by embracing the digital enterprise revolution, making your company more effective, more efficient and better placed in the market to win more business now.

## **The right partner**

SAP users want to stay ahead of the curve and they rely on SAP solutions to help them do it.

They also rely on partners who can bring the right ecosystem of specialist support into play, with the right capabilities, insights and experience.

SAP S/4HANA is the essence of speed for the enterprise. Atos offer best-in-class HANA services backed up by our unique and industry leading Consolidation & Harmonisation methodology.

# 2

How do you take finance from 'if only' to 'you can'?

## SAP Simple Finance drives financial excellence

Companies are often more challenged by understanding their data than they are by growing their business.

One report suggests\* that 58% of finance executives see the need to transform their own finance organisations, mainly because line-of-business managers have difficulty using finance information systems. SAP Simple Finance makes this easy.

## Atos drives faster implementation

### ► Accessible solutions

We help you put improved performance not just within reach of your business users, but right there in their hands, now.

### ► Rapid transformation

With SAP Simple Finance you can make your business more effective and more profitable. With Atos by your side you can upgrade your systems with the best that technology has to offer.

### ► End-to-end support

We support you at every step of the digital transformation journey. Atos delivers complete in-house end-to-end support and capabilities:



\*The Next Stage in the Creating Value-Added Finance Function, CFO.com, 2014

# 3

## How can you halve design times?

### **Transformation is a goal**

The Atos SAP Consolidation and Harmonisation methodology enables us to reduce design time on projects by up to 50 per cent.

That means delivering on more of your business expectations faster than ever before. Our proven track record also shows we can deliver a significant reduction of IT and business process-related costs of 30 to 50 per cent on average.

### **Atos SAP Consolidation and Harmonisation is a proven process to achieve it**

Powerful enterprises require SAP systems aligned with the overall business strategy. Atos close the gap between business and technology. We help the enterprise transform its complex business process and technology landscape to a harmonised environment:

- ▶ Assure data accuracy, integrity and consistency through our guided standardised methods.
- ▶ Achieve immediate high levels of productivity through our pre-defined analyses and implementation templates.
- ▶ Drive seamless integration of different work teams including functional teams and business, technical migration teams, and auditors.

**1,000,000**  
SAP end users

**5,000**  
implementations

**90**  
countries

# How do you get the best out of SAP?

## **Atos - the business technologists**

In terms of software that is truly industry-oriented and sturdy for large global organisations, there is probably no company in the market that is as reliable and robust as SAP.

In terms of a partner to implement SAP across all industries with the aim of accelerating your business, Atos offer decades of experience, a global team of trained SAP consultants, and a passion to get things done faster and smarter.

## **Powering Progress**

Why Atos for SAP?

- ▶ Atos support over 1,000,000 SAP end-users
- ▶ We have successfully completed over 5,000 implementations
- ▶ We have worked with SAP customers in more than 90 countries
- ▶ Our Business Technology Consultants represent a unique cross-industry heritage
- ▶ We work with you to understand your business challenges and needs through our defined Customer Transformation Challenges model, and define your desired outcomes
- ▶ Unrivalled global resources

Nobody is better placed to unlock the full power of SAP for you.

## Realise your potential with SAP and Atos

We know SAP – as winners of the 2015 SAP® Pinnacle Award for Global Value-Added Reseller of the Year you can trust Atos to help optimise your SAP business.

### Contact Details

Contact us today to start realising SAP innovation.

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# About Atos

Atos SE (Societas Europaea) is a Global digital services leader with 2014 pro forma annual revenue of circa € 10 billion and 83,000 employees in 66 countries. Serving a global client base, the Group provides Consulting & Systems Integration services, Managed Services & BPO, Cloud operations, Big Data & Cyber-security solutions, as well as transactional services through Worldline, the European leader in the payments and transactional services industry.

With its deep technology expertise and industry knowledge, the Group works with clients across different business sectors: Defense, Financial Services, Health, Manufacturing, Media, Utilities, Public sector, Retail, Telecommunications, and Transportation.

Atos is focused on business technology that powers progress and helps organisations to create their firm of the future. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and is listed on the Euronext Paris market. Atos operates under the brands Atos, Atos Consulting, Atos Worldgrid, Bull, Canopy, and Worldline.