
delivering

healthcare priorities
for today and tomorrow



Your business technologists. Powering progress.



Atos

Atos - addressing the challenge of healthcare

Healthcare systems everywhere face momentous changes.

Demographics are changing, driving broader health and care requirements. In the developed world people are living longer and needing new kinds of chronic care. In developing areas, emergencies and epidemics threaten old and young. And everywhere, new trends of illness, sometimes exacerbated by our lifestyle (diabetes, obesity) must be overcome. Treatments are improving, expectations are increasing but so are costs.

Patients are more empowered, demanding measurable results and more choice from healthcare, all while real-terms budgets are shrinking. Therefore the big challenge is to meet these new demands and deliver better care, whilst reducing costs.

Technology is the key to enabling healthcare organizations to improve care without breaking budgets:



Boosting efficiency and productivity



Reducing demands on hospital beds



Cutting waste and duplication



Saving clinicians' precious time



Empowering people to do more for themselves

Discover Atos healthcare successes:

1 million forms/week processed for NHS Scotland
SAP implementation/outsourcing for 16 Danish hospitals
9 million health e-cards for Austrian government

[Learn about Atos healthcare innovation >>](#)

[Research and Innovation Booklet >>](#)

[Electronic health records factsheet >>](#)



ATOS - building healthcare ecosystems

Our vision: a more efficient, yet personalized health and care world.

Atos delivers integrated, end-to-end and personalized digital healthcare solutions into the most regulated care environments in Europe and the world. We deliver unique consultative insight, and the full range of solutions to realize an efficient, connected eHealth approach.

Through new thinking, new platforms, effective consolidation, and gradual movement to digitization, we deliver efficiency and cost reduction as well as greater personalization of treatments, built around the real needs of individual patients.

Our approach: combining consulting and technology expertise.

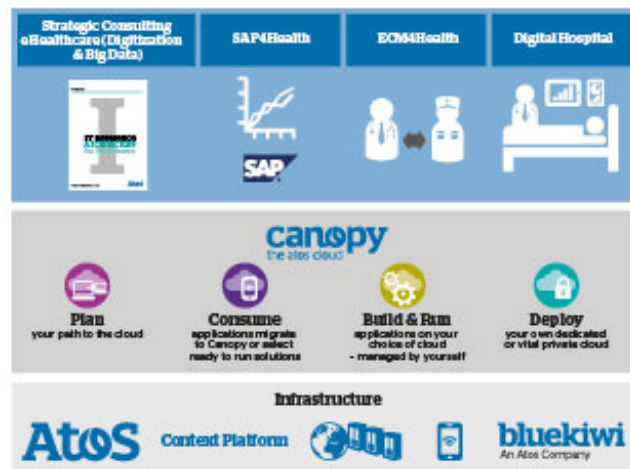
- ▶ We have a unique healthcare consulting approach. We deliver personalized, efficient, digital solutions
- ▶ Together with SAP, we deliver a wide range of eHealth platforms, integrated solutions, analytics, cloud and app services
- ▶ We drive a seamless, step-by-step roadmap towards digitization, enabling healthcare organizations to achieve sustainable patient-centered care

Atos and SAP are at the center of innovative healthcare technology initiatives worldwide. We are shaping digital healthcare journeys to **achieve improved care for patients and efficient, cost-effective delivery.**

[Architecture for Healthcare Whitepaper >>](#)



Solutions for Healthcare
Shaping the Digital Journey



SAP4healthcare - Atos and SAP delivering healthcare priorities

Atos unique insight and skills ensure that SAP4Healthcare delivers measurable cost reduction and happier patients in one. Working through our Healthglobe model, we define a healthcare ecosystem and deliver a consolidated, harmonized single technology platform to deliver required change.

How Atos delivers SAP more effectively Atos is positioned to deliver the full benefit of SAP's healthcare technology to help health and care organizations achieve:

- ▶ More integrated care
- ▶ Improved costs and efficiency
- ▶ Flexible improvement
- ▶ We work closely with SAP to deliver around the world
- ▶ Atos ensures practical, step-by-step SAP delivery
- ▶ We protect and secure all your data from leaks
- ▶ We are vendor-neutral, so you get SAP built around your needs and technology
- ▶ We ensure SAP supports you and your organization



Atos delivers SAP's key solutions

Atos delivers every aspect of SAP for Healthcare solutions that underpin modern, future-facing and efficient patient-centered care.

SAP4Healthcare Ecosystems of Atos



We integrate clinical and patient management in our SAP4Health approach and implement a wide range of SAP solutions.

SAP: world leaders in healthcare technology

SAP is a leader in the healthcare industry worldwide, and in Europe.

Atos is positioned to deliver and integrate its wide-ranging portfolio, which includes:

- ▶ Managing Revenue and Costs
- ▶ Moving Care into the Community
- ▶ Clinical Care SAP Patient Management
- ▶ Patient Relationship Management
- ▶ Collaborative Care
- ▶ Human Capital Management
- ▶ The Clinical Supply Chain
- ▶ Enterprise-Class Mobile Applications
- ▶ Big Data and SAP HANA
- ▶ Analytics
- ▶ Cloud Solutions

[More Info >>](#)

Sap's technology supports healthcare globally

- ▶ 1,000+ healthcare implementations worldwide
- ▶ 7,100 healthcare providers in over 75 countries worldwide currently rely on SAP solutions
- ▶ Atos SAP resources: creating the best joint implementations
- ▶ 9000+ experienced SAP professionals worldwide
- ▶ Global SAP cloud and hosting partner
- ▶ Full service ICT solution provider
- ▶ 5000+ SAP implementations globally
- ▶ Support 1,000,000+ SAP end users
- ▶ Focus on ROI and TCO optimization



SAP has over forty years of experience working in healthcare

7,100

healthcare providers in over 75 countries worldwide currently rely on SAP solutions

59%

less finance cost (percentage of revenue) for the top 25% of organizations compared to average organizations

40%

higher productivity where mobile access is provided to employees at all levels

68%




greater ability to use Big Data for organizations with a well-defined, enterprise-wide, high performance analytics strategy

Next steps: addressing the future of healthcare

Through digitization, sharing and seamless collaboration – and through more connected technology, intuitive interfaces and real-time, secure data – Atos delivers truly integrated care that results in greater efficiency, and more personalized treatment.

Working with SAP, we deliver end-to-end, integrated and connected care based around the pressures on doctors, nurses, clinicians, carers and administrators everywhere – and the needs, lives and best care for patients.

In summary:

-  Atos has unique insight into the needs and pressures of healthcare organizations and unique consultative and technology knowhow to meet them.
-  Our unrivalled SAP integration skills enable us to deliver the benefit of SAP4Healthcare to create true efficiency and cost reduction as well as better patient outcomes.
-  Together with SAP, we help pressured hospitals and care centers to put in place the right information flows, processes and technology, reducing error, ensuring excellence in care, and reducing unnecessary costs and waste.

What to do now

Now you have an overview of how Atos and SAP can help, why not talk to us about your situation? Get in touch and we'll arrange an introductory meeting.

Frenk Verburgt
Atos Netherlands
Telephone: +31622920339
E-mail: frenk.verburgt@atos.net

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About Atos

Atos SE (Societas Europaea) is a leader in digital services with 2013 pro forma annual revenue of €10 billion and 86,000 employees in 66 countries. Serving a global client base, the Group provides Consulting & Systems Integration services, Managed Services & BPO, Cloud operations, Big Data & Security solutions, as well as transactional services through Worldline, the European leader in the payments and transactional services industry. With its deep technology expertise and industry knowledge, the Group works with clients across different business sectors: Defense, Health, Manufacturing, Media & Utilities, Public Sector, Retail, Telecommunications and Transportation.

Atos is focused on business technology that powers progress and helps organizations to create their firm of the future. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and is listed on the Euronext Paris market. Atos operates under the brands Atos, Atos Consulting, Atos Worldgrid, Bull, Canopy, and Worldline.

For more information, contact: <mailto:dialogue@atos.net>

About SAP

As market leader in enterprise application software, SAP helps companies of all sizes and industries run better. From back office to boardroom, warehouse to storefront, desktop to mobile device – SAP empowers people and organizations to work together more efficiently and use business insight more effectively to stay ahead of the competition. SAP applications and services enable more than 253,500 customers to operate profitably, adapt continuously, and grow sustainably.

For more information, visit www.sap.com.

For more information, contact

dialogue@atos.net

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