powering progress Atoms

"Our vision for the future: to accelerate progress by uniting people, business and technology."



Message from the Chairman and CEO

April 2nd, 2012

Business as usual no longer exists, it has become the exception. Economic and social changes, technology advances, environmental challenges and market demands all require an agile organization that can respond quickly and competently in order to remain successful.

We are constantly adapting to meet tomorrow's challenges, increasing scale, reach and expertise to service our clients wherever they are. We provide advanced IT solutions and outsourcing services with a global reach. The alliance of Atos Origin and Siemens IT Solutions and Services in 2011 is a major step in our strategy to extend our global reach and complement our portfolio and market expertise. Together we progress as Atos, a strong combination that drives growth and greatly enhances the services we provide to you as a client.

The power of this partnership allows us to pursue our vision for the future. That is, to accelerate progress by uniting people, business and technology. Our clients will benefit from an experienced group of business technologists and their profound knowledge of both business and engineering. These experts have the experience and know-how to deliver end-to-end blueprints

that can consistently stimulate your growth and profitability. Their expertise ensures that as a client you receive leadership in managed services and a passion for technology that drives efficiency and innovation.

We have 74,000 business technologists in 48 countries around the globe, serving an equally impressive range of markets, from public sector and manufacturing, to finance and retail, medical, and even energy. We are proud that our portfolio includes clients from around the world that are impressive both in numbers and growth.

Today, we have over 30 years of expertise in outsourcing, systems integrations and Hi-Tech Transactional Services. And through our research and innovations, we are already addressing the needs of tomorrow. As you see, our market expertise and passion for technology are geared towards powering progress with one aim: envisioning and delivering the progress enabled by technology to create a collaborative and sustainable firm of the future, both for you, our client and for ourselves.

Thierry Breton Chairman and CEO. Atos

73 Min

Technology wi insight



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The IT landscape has been changing at an unprecedented speed. Change is in the nature of our business.

Complicated? Perhaps, but exciting nonetheless. There has never been a better time to see how technology's possibilities can power progress for your business.

And there is no better partner than Atos. We are the undisputed leader in infrastructure management services and a major league player in business critical IT solutions. We offer cloud services, hi-tech transactional services and smart energy solutions. A company-wide shared passion for technology leads us to new innovations and paves the way for our vision of a sustainable and collaborative future.

Our heritage is solidly European but our outlook is global. Our cutting-edge IT solutions and outsourcing services are comprehensive and sweeping. And we stay involved from design to execution and management.

We come to you with a proven portfolio. We have a practical approach we believe can help your company head into the future with interconnected IT in place that can help you achieve your goals. And we have the best people in the business under our roof. Technology without human insight doesn't work. The real power is in leveraging great minds along with the latest technology. We find it makes for smart business.

Our approach is summed up by "Powering Progress". Today, we write business history together. It represents our shared vision for what makes us Atos. And it is the best way we know to describe the process of starting off with a joint vision and bringing that vision to life for you. The future is now. We can build it together.

Atos general management

The Group general management is leading our global organization.



Thierry BretonChairman and CEO

A former French Minister of Economy, Finance and Industry, Thierry Breton was Chairman and CEO of France Telecom, the second largest European telecom operator and Chairman and CEO of Thomson. He also served as Executive Managing Director and Vice Chairman of the IT group Bull. Thierry Breton was a Professor at Harvard Business School, teaching leadership and corporate governance. He received the prestigious awards of Officier de la Légion d'Honneur and Commandeur de l'Ordre National du Mérite.



Charles Dehelly SEVP Global Operations

Charles Dehelly began his career at the Thomson Group where in 1981 he was CEO of Home Appliance divisions and later CEO of the Television division. Joining the Bull Group in 1992 as Group Chief Operating Officer, he returned to Thomson in 1998 as Chief Operating Officer then as Chief Executive Officer. In 2004 he became CEO of the Equant Group, then CEO of the Arjowiggins Group.



Gilles Grapinet SEVP Global Functions

A graduate of the Ecole Nationale d'Administration, Gilles Grapinet's previous roles include financial auditor, Head of Strategy & Information Systems of the French tax directorate, Director of the nationwide Copernicus program for IT transformation of the tax administrations and Executive Committee member at Credit Agricole SA, in charge of Payment Systems & Services. He served as advisor for Economic and Financial Affairs to the French Prime Minister and as Chief of Staff for two French Ministers of Economy and Finance.

From strong alone to strong together

Our parters are part of the Atos story.

Who are our partners?

In order to make our solutions come alive, we have a partner ecosystem built to deliver superior business value based on best-in-class technology. We work hand-in-hand with selected worldclass organizations specializing in software applications, infrastructure and consulting. It's the best way we know to strengthen our own unique portfolio in the areas of consulting, solutions and services. Leveraging complementary capabilities allows us to add superior value to our clients' businesses. We maximize their business productivity through comprehensive, intelligent product-based solutions and services. Our expertise as business technologists matched with that of our partners, enables us to constantly meet and exceed our clients' needs.

Further information: www.atos.net/partners

Main global partners: Microsoft SIEMENS ORACLE EMC² wmware

Siemens, a business partner and a major client

For the next seven years Atos will be responsible for the service of the IT backbone of Siemens with an initial 5,5 billion euros, seven years IT services contract. The partnership extends, on a non exclusive basis, to joint R&D and business development.

Business Development & Research opportunities

The partnerships are focusing on new business and development opportunities for both customers and employees so as to explore joint go-to-market or sales synergies on our respective existing customer base.

In our innovative Hi-Tech Transactional Services businesses (HTTS) and high-growth sectors such as healthcare, Transport and Manufacturing, Atos is developing a commercial cooperation framework dedicated to address these growing markets.

From local offices to global powerhouse



9,700 UK Ireland UK **8,300**Benelux

Benelux Belgium Luxembourg Netherlands

AL ELES

1,700

North & Souh West Europe

Denmark Finland Greece Italy Sweden Switzerland

4,800

Central Eastern Europe

Austria
Bulgaria
Croatia
Czech Republic
Poland
Romania
Russia
Serbia
Slovakia
Turkey

14,850

France

10,000Germany

5,550

Iberia Spain Andorra Portugal 8,600

India, Middle East & Afric

Egypt India Morocco Oman Qatar Saudi Arabia South Africa United Arab Emirates 3,800

Asia Pacific Australia China Hong Kong Indonesia Japan Malaysia Philippines Singapore Taiwan Thailand

Support for your business-critical IT

Already the leader in Managed Services in Europe, we are continually developing foundation and business-critical IT services to enable you to progress.

Our expertise covers a wide range of specialties and we are always seeking new opportunities and innovations. We aim to lead by example, so you know that you can trust us to help you to accelerate to become a successful and sustainable firm of the future.

Consulting & Technology Services

Transforming business through innovation leveraging Information Technologies

Atos Consulting & Technology Services help clients deliver innovation to their customers and improve cost and effectiveness by leveraging Information Technologies. With over 5,000 experts, we provide advisory services and expertise so that our clients keep control of their processes and projects, can customize as much as required by directly managing the resources provided, and keep ownership of their assets and systems. Our three practices - Business Innovation, Operational Excellence and IT Leadership - offer a range of cost effective transformative and innovative solutions tailored to each industry-sector.

Systems Integration

Delivering seamless business systems

We have a strong portfolio of Systems Integration offerings to provide increased added value for clients, as well as a source of better growth and profitability. Our enhanced distributed delivery model has quality, scalability, predictability and flexibility at a low price point, and we have a strong nearshore and offshore presence. We continue to adapt our existing portfolio to cater for the increasing demand for Software-as-a-Service.

Managed Services

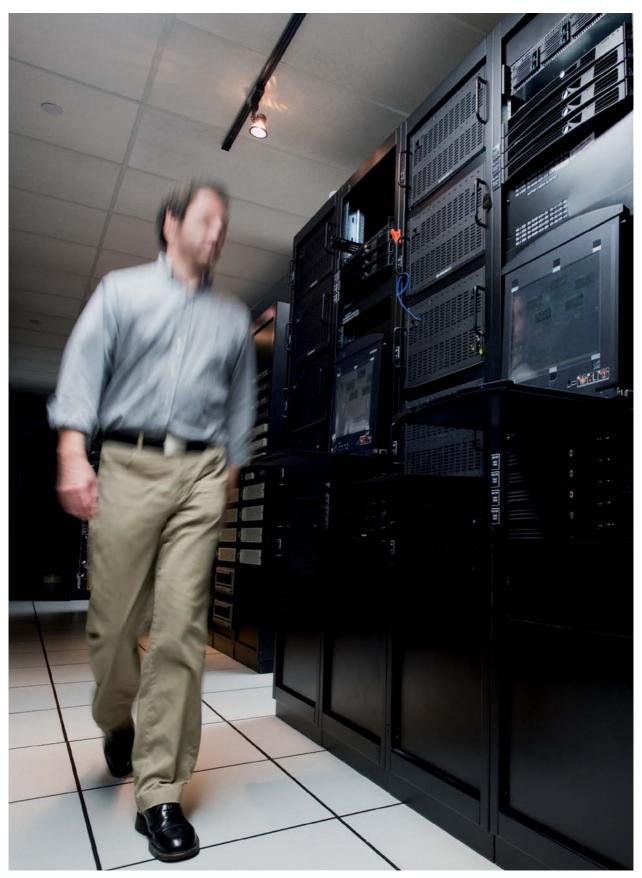
Transforming IT infrastructure and business operations

As the undisputed European leader in Managed Services, we are one of the few companies that can provide all the "design, build and operate" elements of a complete outsourcing solution. We manage and transform all the IT operations of our clients, including the management of their entire information and data processing systems.

Hi-Tech Transactional Services

Advancing business strategy through innovative processing solutions

Through our Atos Worldline SBU, we are a European leader in payment services. We specialize in electronic payment services (issuing, acquiring, card and non-card payment solutions and processing), e-Services for Customers, Citizens and Communities. and financial markets. With the Atos Worldgrid unit, we will focus on offering smart energy solutions around production, transport, distribution and retail, to enable energy efficiencies and increase sustainability, while improving operational performance. Atos Healthcare, our medical business process outsourcing division is the number one occupational health provider in the UK. It comprises 3,000 employees, of whom around two-thirds are medical professionals.



Demonstrated



leadership

Olympic Games

We are proud to be the Worldwide Information Technology (IT) Partner of the Olympic Games. Our contract with the Olympic Games is the largest sportsrelated IT contract ever awarded, and covers the Olympic Games in Salt Lake City 2002, Athens 2004, Torino 2006, Beijing 2008, Vancouver 2010, London 2012, Sochi 2014 and Rio 2016. As the Worldwide IT Partner of the International Olympic Committee, we are responsible for leading the consortium of technology partners to design, build and operate the massive, mission-critical IT infrastructure and solutions that will support the Olympic Games.

Smart Mobility

Technology innovations that intelligently combine Information, Context and Application, enabling organizations to grow market share, improve customer relations and manage their operations more effectively. Anticipating tomorrow's needs, Atos is committed to innovation and has a proven ability to deliver transactional services and mobile applications. Through our suite of services we aim to be a leading smart mobility solution provider, enabling our

clients to securely deliver context aware services based on a commercial model that uses transactional-based pricing.

Atos Worldgrid

Atos Worldgrid addresses globally the business-critical IT of the Energy & Utility market. Our unique porfolio of solutions delivers information technology to support electricity, oil, gas and water businesses, across the whole value chain. We offer smart energy solutions around production, transport, distribution and retail, to enable energy efficiencies and increase sustainability for our clients.

Cloud Services

Atos delivers a unique and comprehensive set of Cloud Services under the brand Atos Sphere. To accompany you in this new kind of services, we offer a "Cloud Opportunity Assessment", aiming to help our clients identify advantages from the Cloud in their business and to build their roadmap. Our services not only include the provision of the software packages but other services such as security, backup, integration with their applications, user management, Service desk, reporting, orchestration.

Total Operational Performance (TOP) program

TOP is a three-year global strategic program aimed at improving our operational and financial performance, while delivering increased value to our clients. We do so by improving our revenue generation and account performance through Account Planning and Project Margin Improvement Plans, by leveraging scale in purchasing synergies and industrialized tooling, and deploying best practice cash management policies. We also focus on improving sales effectiveness and employee Wellbeing@work, in order to sustain a higher performance for our clients.

Management

Since the inception of the TOP program and its Wellbeing@work ambition, we have adopted the principles of Lean Management to leverage the skills and creativity of our people around the globe, while pursuing three goals: operating more efficiently, improving quality of service, and enhancing management and involvement in teamwork. As a result of the progress made by these programs accross all areas of the company, we improved service quality and working conditions as well

Innovation is p Atos DNA

Innovation is part of the Atos DNA. As one of the world's leading technology companies, we have the responsibility to think one step ahead to anticipate coming technology challenges and help our clients to reinvent their growth models in the post-crisis economic environment.

Since 2010 we have deployed an open innovation model across the company. We have also launched a new Intellectual Property Rights policy, with a dedicated patent management process to improve our business performance with innovative proposals.

Getting insights:

Innovation workshops

Atos Innovation workshops enable key players within an organization to gain a new perception of what new technologies can mean for them in terms of how they can reduce costs and/or increase the top line of their business. The workshops provide our clients with insights into emerging technologies and trends and their impact, and stimulate thinking about opportunities for leveraging these innovations.

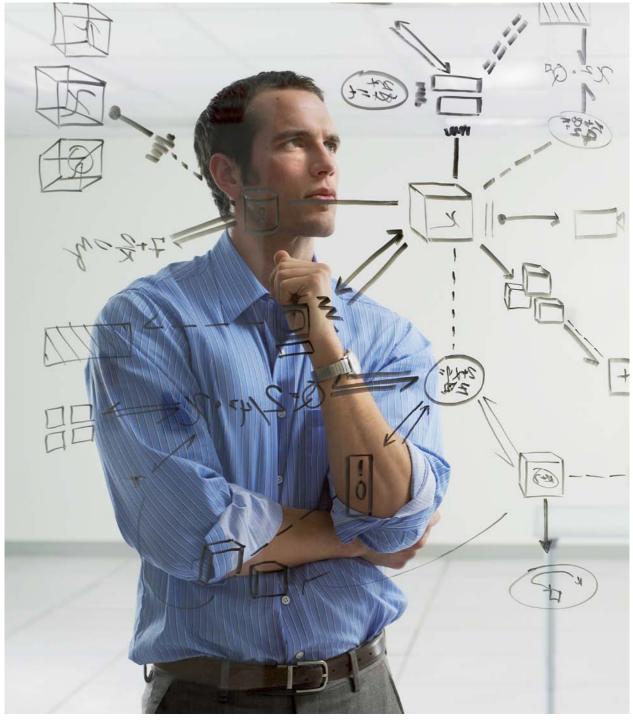
Keeping our eye on the future: Scientific Community

Our Scientific Community is a network of some 90 members, representing a mix of skills and backgrounds, who work together to anticipate and craft our vision regarding upcoming technology disruptions and the new challenges facing our industry. In 2010, the Scientific Community concentrated on sharing with our clients the ten challenges that constitute our vision, Journey 2014.

The Scientific Community implemented numerous proofs of concept that were then presented to our clients during innovation workshops. It designed the Future Center that will allow demonstration of these concepts on a permanent basis and present our vision to clients, partners and employees.

The Future Center will be accessible from every large Atos site and will be key to supporting an open innovation culture within Atos.

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From sustainab



ility to success

Sustainability is at the core of our business strategy and we actively implement sustainable best practices in environmental, social and ethical areas throughout our business.

Atos is proud to have been awarded the GRI A+ status and is the first global IT company to offer audit programs for all its data centers worldwide. Furthermore, an Environmental Management System in line with international standards (ISO 14001) has been implemented in all sites and data centers.

Sustainability Solutions

As well as implementing sustainability within our own company, Atos is also able to support its clients on their journey towards sustainable business operations and infrastructures. Through sustainable IT such as our Ambition Carbon Free offering, Smart Grid, Sustainability Performance Management and Intelligent Sustainability, our sustainable business program provides companies with the solutions to nurture growth and deliver long-term and sustainable business profitability.

Wellbeing@work

Our global Wellbeing@work program has a forward-looking approach to training, talent management and flexible new working practices and methods, such as remote working, virtual collaboration and the zero internal email ambition. The Wellbeing@work Council is composed of around 30 young Atos employees with high potential and from different countries where we operate. Their mission is to come up with new working methods, define professional links and relationships of the future and anticipate our clients' future expectations.

Going for green at the Olympic Games

As part of our partnership with the Olympic Movement, we are committed to delivering excellence and helping the Olympic Games Organizing Committees and the International Olympic Committee (IOC) deploy technological solutions to reduce the Games' carbon footprint in many different ways from reducing the consumption of paper to cutting down on travel. Atos is also working with the London Organising Committee for the 2012 Olympic Games to evaluate the use of new technologies, such as virtualization. so that the London Games use less energy and hardware than in Beijing. London 2012 will leverage a number of technology innovations to improve access to information, with the objective of delivering the most sustainable Olympic Games yet. For the first time, we will implement a new solution, designed together with the IOC - the Olympic Data Feed - to consolidate all data feeds to the newswires, websites and London 2012 intranet into a single solution to provide a more sustainable and efficient service.

From categories to tailored solutions

Our strong industry focus and a comprehensive Go-to-Market approach is organized globally in five major markets.

Energy & Utilities

Energy and utility companies can only compete if they can establish and sustain operational excellence in everything they do. The ability to master real-time information from the rig and the smart meter to the executive dashboard is now critical. Atos has over 30 years' specialist experience in these sectors, and around 3,000 energy and utility industry IT experts, of which 1,500 work in our dedicated Atos Worldgrid unit.

Financial Services

Even though banking and insurance companies face distinct and different pressures, both must excel in building reputation and loyalty with their clients. Maximum efficiency of back office processes must liberate resources focused on serving increasingly sophisticated customers. Atos supports the world's leading financial services companies through times of rapid change, enabling innovative client engagement and clinical operational efficiency.

Manufacturing, Retail and Services

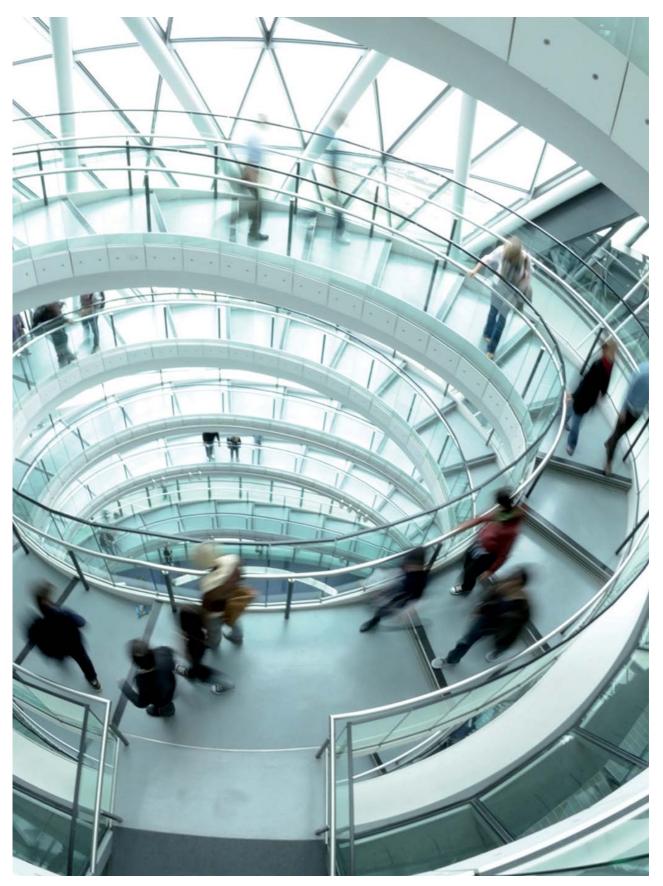
Success in manufacturing, retail and service today hinges on the ability to join everything up across the value chain. Atos knows how. We can help optimize operations at a single plant and drive actionable agility across the enterprise. Expertise in industry-specific production and innovation processes combines with skill in MES and PLM to deliver sustainable business value to our manufacturing, retail and services industry clients.

Public Sector, Healthcare and Transport

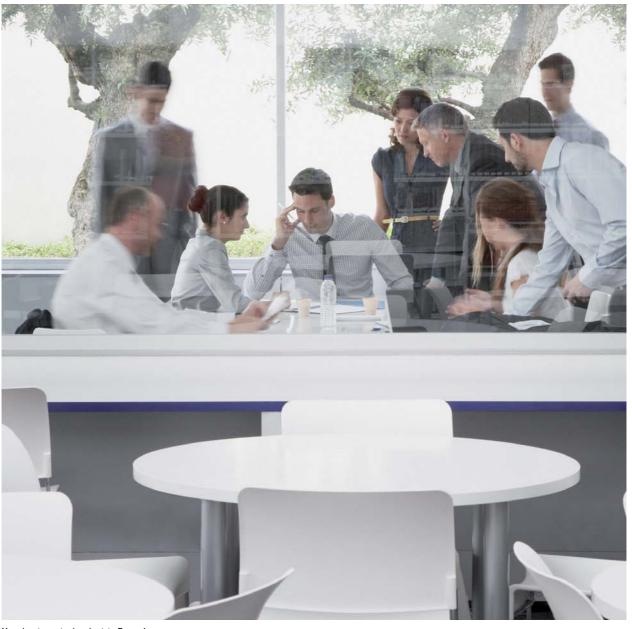
Doing more with less remains the dominant theme in public services, underpinning the need for new models of IT service provisioning. Application modernization, secure cloud computing and shared services become pivotal in a sector in which cultural and process rather than technology change are often the biggest challenges. With its deep understanding of cultural diversity, Atos is an active partner in process and technology to governments, healthcare and transport service providers.

Telecommunications, Media and Technology

Telecommunications and media companies are the defining forces in the digital age: digital collaboration and communication are what makes today different. The competitive challenge in these sectors is almost unbearable, as companies seek new revenue streams as traditional business is eroded. Atos can help, bringing mastery of new media management and dynamic monetization to the table.



Innovative offer through partne



ings developed rship

To provide our clients with state-of-the-art tools that deliver valuable improvements in their efficiency, growth and sustainability, Atos has develop a broad range of innovative offerings, some of which are described below.

mbition Carbon Free and **Sustainability Solutions** We are the first international IT group to provide carbon neutral services. As a leading IT services company, Atos can support future developments in areas such as faster processing, lower energy consumption, greater efficiency and miniaturization of components. This may leverage scientific innovations such as Control and Command for Complex systems (Smart-Grid, energy efficient buildings, and traffic management), Alternative Delivery Models, collaboration and knowledge management, and decision support systems.

tos Sphere, our Cloud Services Offering To accompany our clients in this new kind of service, we first offer a "Cloud Opportunity Assessment", aimed at helping our clients identify advantages from the Cloud in their business and to build their roadmap. Other Atos Sphere services are delivered according to the three "classical" layers of Cloud services:

- Infrastructure as a Service (laaS)
- Platform as a Service (PaaS)
- Software as a Service (SaaS)
 These services not only include the provision of the software packages but other services such as security, backup, integration with other applications, users management, Service Desk, reporting, orchestration.

ivil and National Security
Solutions
Civil and National Security
is a full-scope solution and service
approach designed to answer the
changing needs of ministry heads,
first responders, intelligence chiefs,
border managers and other security
leaders.

nterprise Content Management (ECM)

Atos offers services to large enterprises or public bodies to address issues related to Compliance, Collaboration and sharing of all types of multimedia content.

RP Consolidation & Harmonization

We deliver proven business solutions and services for the harmonization of global business processes and the consolidation and standardization of the IT landscape based on SAP.

dentity, Security and Risk Management (ISRM)
Our end-to-end innovative approach to information security addresses the full threat landscape. We partner with leading security technology providers (McAfee, Oracle, Novell, etc) to integrate proven technology into compliance and security solutions that ensure the appropriate level of security for each client.

anufacturing Execution
Systems (MES)
MES assists manufacturing
clients in reaching their business
objectives such as Innovation
Excellence, Manufacturing Excellence,
and/or Supply Chain Excellence.

ext Generation Intelligent
Networks (NGIN)
Atos provides telecom operators
with Next Generation Intelligent
Networking platforms, that allow
traditional value added services to
be supported in a GSM infrastructure
as well as a new networking
infrastructure while facilitating
the introduction of new services.

uclear Instrumentation & Control
We provide Nuclear & Utilities industry clients with proven monitoring and command control systems, simulation and predictive maintenance platforms in a design-build-operate offering, building on strong partnerships with leading players.

roduct Lifecycle Management (PLM)
Our Product Lifecycle

Management expertise is built on 15+ years of implementation and operation excellence with international enterprise clients. Numerous global manufacturing players have already experienced the cumulative benefits of PLM integration from us - right up to early solution delivery and increased end-customer product uptake. Our expertise fits Siemens PLM products and is enhanced by mature experience on other major PLM platforms.

Mart Grid and Smart Metering
Atos' Smart Metering solution
is an end-to-end solution
involving a full information system and
telecommunications infrastructure.
This provides secured and remote
acquisition, configuration, maintenance
and operation of industrial and
residential smart electricity meters,
and meter data management functions.

Mart Mobility Services
As a disruptive technology,
we see Smart Mobility as a real
opportunity for future business growth
in a number of areas. Atos has the
expertise and relevant experience
to play any part in an emerging Smart
Mobility Service Ecosystem depending
on client requirements.

ocial Business Solutions
We have developed a portfolio
of Social Business Solutions;
addressing current clients' pains
and gains, looking for solutions
through social networking concepts,
technologies and services, and offering
these as integral solutions through
alternative delivery models and
agreements.

esting & Acceptance
Management (TAM)
The vision behind TAM is
organizing Test, Acceptance and
Move-to-Production in an integrated
and standardized way to enable
industrialization and so further cost
reductions of these processes. In this
way is delivered a quality assurance
solution to clients.

About Atos

Atos is an international information technology services company with annual 2011 pro forma revenue of EUR 8.5 billion and 74,000 employees in 48 countries. Serving a global client base, it delivers hi-tech transactional services, consulting and technology services, systems integration and managed services. With its deep technology expertise and industry knowledge, it works with clients across the following market sectors: Manufacturing, Retail, Services; Public, Health & Transports; Financial Services; Telecoms, Media & Technology; Energy & Utilities.

Atos is focused on business technology that powers progress and helps organizations to create their firm of the future. It is the Worldwide Information Technology Partner for the Olympic and Paralympic Games and is quoted on the Paris Eurolist Market. Atos operates under the brands Atos, Atos Consulting & Technology Services, Atos Worldline and Atos Worldgrid.

For more information, visit: **atos.net**