Disclaimers

This document contains further forward-looking statements that involve risks and uncertainties concerning the Group's expected growth and profitability in the future. Actual events or results may differ from those described in this document due to a number of risks and uncertainties that are described within the 2011 Reference Document filed with the Autorité des Marches Financiers (AMF) on April 5th, 2012 under the registration number: D12-0288 and its update filed with the Autorité des Marchés Financiers (AMF) on August 2nd, 2012 under the registration number: D. 12-0288-A01.

Global Business Units include Germany, France, United Kingdom & Ireland, Benelux (The Netherlands, Belgium and Luxembourg), Atos Worldline (French, German, Belgian, Asian and Indian subsidiaries), Central & Eastern Europe (CEE: Austria, Bulgaria, Croatia, Serbia, Poland, Czech Republic, Russia, Romania, Slovakia and Turkey), North America (NAM: USA and Canada), North & South West Europe (N&SW Europe: Switzerland, Italy, Denmark, Finland, Sweden & Greece), Iberia (Spain and Portugal), and Other Business Units including Major Events (including MSL), Latin America (Brazil, Argentina, Mexico, Colombia and Chile), Asia Pacific (Japan, China, Hong Kong, Singapore, Malaysia, Indonesia, Philippines, Taiwan, Thailand and Australia), IMEA (India, Middle East, Morocco and South Africa), blueKiwi and Atos Worldgrid (including E-Utile).

Revenue organic growth is presented at constant scope and exchange rates.

The AtoS pro forma financial information for the 18 months to 30 June 2011 comprises the results of the former Atos Origin perimeter and the acquired scope of the ex Siemens IT Services (SIS), as if AtoS had been in existence since 1 January 2010. The information is provided as guidance only; it is not audited and, as pro forma information, it does not give a full picture of the financial position of the Group. The key assumptions used in the preparation of the information are as follows:

- The pro forma information has been prepared using accounting policies consistent with those used in the historic Atos Origin interim and year-end financial statements;
- Pro forma tax is based on the estimated effective rate of tax for AtoS for the relevant periods applied to pro forma profit before taxation.
- The pro forma Profit and Loss account excludes significant exceptional items as being non-recurring, notably provisions on contract risks recorded in the first semester 2011.
Agenda

1. Q3 2012 performance reminder
2. Atos growth drivers
3. Q&A session
Q3 2012 performance reminder
Q3 2012 Highlights

2,181
Revenue (EUR m)
(Q3 2011*: EUR 2,177 m)

+0.2%
Revenue organic evolution
(Q3 2011: -0.3%)

116%
Book to bill
(excluding Siemens)
(Q3 2011: 96%)

15.3
Backlog (EUR bn)
(1.7 years of revenue vs. 1.6 years in Q3 2011)

+112
Net cash (EUR m)
(June 2012: EUR 101 m)

75,900
Total Group number of employees

* At constant scope and exchange rates
Main wins in the last 12 months

- **December**: a global seven year contract with **Bayer**
- **March**: a 10 year contract worth in excess of £100 million with **EDF Energy** to provide data-center services in the UK
- **May**: a five-year IT outsourcing contract worth £140 million with the UK **Nuclear Decommissioning Authority**
- **June**: Outsourcing contract renewal with **the first German bank**
- **June**: Systems Integration contract with **Orange FT**
- **July**: a multi-year first generation outsourcing contract with **McGraw-Hill** in the US
- **August**: five year BPO contract with the **Department of Health** in the UK
- **September**: a seven-year IT outsourcing contract with **PostNord** in Scandinavia
- **September**: Managed Services contract with **Postbank**
- **September**: BPO contract with the **Department of Work and Pensions** in the UK
Q3 2012 backlog evolution: a strong improvement (in EUR billion)

30/06/2012 Scope* and FX effect
Revenue Q3 2012
Order Entry Q3 2012
30/09/2012

* acquisition of DAESA in Spain
Robust commercial activity

- Excluding Siemens, book to bill ratio over the first nine months of the year was 120 per cent with all Verticals above 100 per cent

<table>
<thead>
<tr>
<th>Vertical</th>
<th>YTD 2012*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manufacturing, Retail &amp; Services</td>
<td>100%</td>
</tr>
<tr>
<td>Public sector, Healthcare &amp; Transport</td>
<td>134%</td>
</tr>
<tr>
<td>Financial Services</td>
<td>112%</td>
</tr>
<tr>
<td>Telecoms, Media &amp; Technology</td>
<td>132%</td>
</tr>
<tr>
<td>Energy &amp; Utilities</td>
<td>125%</td>
</tr>
<tr>
<td><strong>Total Group</strong></td>
<td><strong>120%</strong></td>
</tr>
</tbody>
</table>

*excluding Siemens
A very stable and promising Pipeline (in EUR million)
Q3 2012 revenue performance by Service Line

- Growth in 2 of 4 Service Lines thanks to Atos’ recurring profile and new businesses won in 2012

<table>
<thead>
<tr>
<th>Service Line</th>
<th>Q3 2012</th>
<th>Q3 2011*</th>
<th>% growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>Managed Services</td>
<td>1,038</td>
<td>1,029</td>
<td>+0.8%</td>
</tr>
<tr>
<td>Systems Integration</td>
<td>515</td>
<td>523</td>
<td>-1.5%</td>
</tr>
<tr>
<td>HTTS &amp; Specialized Businesses</td>
<td>488</td>
<td>474</td>
<td>+3.1%</td>
</tr>
<tr>
<td>Consulting &amp; Technology Services</td>
<td>140</td>
<td>150</td>
<td>-7.0%</td>
</tr>
<tr>
<td><strong>Total Group</strong></td>
<td><strong>2,181</strong></td>
<td><strong>2,177</strong></td>
<td><strong>+0.2%</strong></td>
</tr>
</tbody>
</table>

*Constant scope and exchange rates
### Q3 2012 revenue performance by GBU

<table>
<thead>
<tr>
<th>Region</th>
<th>Q3 2012</th>
<th>Q3 2011*</th>
<th>% growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>Germany</td>
<td>427</td>
<td>443</td>
<td>-3.7%</td>
</tr>
<tr>
<td>United-Kingdom &amp; Ireland</td>
<td>426</td>
<td>387</td>
<td>+10.0%</td>
</tr>
<tr>
<td>Benelux</td>
<td>236</td>
<td>242</td>
<td>-2.2%</td>
</tr>
<tr>
<td>Atos Worldline</td>
<td>228</td>
<td>223</td>
<td>+2.3%</td>
</tr>
<tr>
<td>France</td>
<td>228</td>
<td>228</td>
<td>+0.0%</td>
</tr>
<tr>
<td>North America</td>
<td>147</td>
<td>141</td>
<td>+4.4%</td>
</tr>
<tr>
<td>Central &amp; Eastern Europe</td>
<td>136</td>
<td>143</td>
<td>-4.9%</td>
</tr>
<tr>
<td>North &amp; South West Europe</td>
<td>99</td>
<td>105</td>
<td>-5.1%</td>
</tr>
<tr>
<td>Iberia</td>
<td>71</td>
<td>79</td>
<td>-10.4%</td>
</tr>
<tr>
<td>Other BUs</td>
<td>183</td>
<td>186</td>
<td>-1.7%</td>
</tr>
<tr>
<td><strong>Total Group</strong></td>
<td><strong>2,181</strong></td>
<td><strong>2,177</strong></td>
<td><strong>+0.2%</strong></td>
</tr>
</tbody>
</table>

* Constant scope and exchange rates
## 9M 2012 revenue performance by Service Line

- **Growth in recurring businesses over-compensating cyclical activities.**

### In EUR million

<table>
<thead>
<tr>
<th></th>
<th>YTD 2012</th>
<th>YTD 2011*</th>
<th>% growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>Managed Services</td>
<td>3,063</td>
<td>2,997</td>
<td>+2.2%</td>
</tr>
<tr>
<td>Systems Integration</td>
<td>1,582</td>
<td>1,611</td>
<td>-1.8%</td>
</tr>
<tr>
<td>HTTS &amp; Specialized Businesses</td>
<td>1,455</td>
<td>1,410</td>
<td>+3.2%</td>
</tr>
<tr>
<td>Consulting &amp; Technology Services</td>
<td>447</td>
<td>466</td>
<td>-4.1%</td>
</tr>
<tr>
<td><strong>Total Group</strong></td>
<td><strong>6,547</strong></td>
<td><strong>6,483</strong></td>
<td><strong>+1.0%</strong></td>
</tr>
</tbody>
</table>

* Constant scope and exchange rates
## 9M 2012 revenue performance by GBU

<table>
<thead>
<tr>
<th></th>
<th>YTD 2012</th>
<th>YTD 2011*</th>
<th>% growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>Germany</td>
<td>1,266</td>
<td>1,234</td>
<td>+2.6%</td>
</tr>
<tr>
<td>United-Kingdom &amp; Ireland</td>
<td>1,238</td>
<td>1,149</td>
<td>+7.8%</td>
</tr>
<tr>
<td>Benelux</td>
<td>729</td>
<td>765</td>
<td>-4.8%</td>
</tr>
<tr>
<td>Atos Worldline</td>
<td>685</td>
<td>677</td>
<td>+1.3%</td>
</tr>
<tr>
<td>France</td>
<td>728</td>
<td>742</td>
<td>-1.8%</td>
</tr>
<tr>
<td>North America</td>
<td>423</td>
<td>394</td>
<td>+7.1%</td>
</tr>
<tr>
<td>Central &amp; Eastern Europe</td>
<td>405</td>
<td>414</td>
<td>-2.3%</td>
</tr>
<tr>
<td>North &amp; South West Europe</td>
<td>302</td>
<td>310</td>
<td>-2.7%</td>
</tr>
<tr>
<td>Iberia</td>
<td>235</td>
<td>252</td>
<td>-6.7%</td>
</tr>
<tr>
<td>Other BUs</td>
<td>536</td>
<td>546</td>
<td>-1.8%</td>
</tr>
<tr>
<td><strong>Total Group</strong></td>
<td><strong>6,547</strong></td>
<td><strong>6,483</strong></td>
<td><strong>+1.0%</strong></td>
</tr>
</tbody>
</table>

* Constant scope and exchange rates
# Q3 2012 cash flow and net cash position (in EUR million)

<table>
<thead>
<tr>
<th>Statutory net cash 30/06/12</th>
<th>Dividend</th>
<th>Free cash flow Q3 2012</th>
<th>Acquisitions*</th>
<th>Statutory net cash 30/09/12</th>
</tr>
</thead>
<tbody>
<tr>
<td>101</td>
<td>-15</td>
<td>+32</td>
<td>-6</td>
<td>112</td>
</tr>
</tbody>
</table>

* acquisition of DAESA in Spain
Q3 2012 Group headcount evolution

<table>
<thead>
<tr>
<th>Headcount as of 30/06/12</th>
<th>Scope effect*</th>
<th>Hiring</th>
<th>Leavers</th>
<th>Restructuring &amp; dismissals</th>
<th>Headcount as of 30/09/12</th>
</tr>
</thead>
<tbody>
<tr>
<td>75,329</td>
<td>+236</td>
<td>+3,155</td>
<td>-1,965</td>
<td>-854</td>
<td>75,900</td>
</tr>
</tbody>
</table>

* acquisition of DAESA in Spain
2012 Objectives

The Group confirms all its objectives for 2012 as stated in the February 23rd, 2012 release, i.e.:

**Revenue**
- The Group expects a slight revenue organic growth compared to proforma for full year 2011.

**Operating margin**
- The Group has the objective to improve its operating margin rate to 6.5 per cent of revenue compared to 4.8 per cent proforma 12 months 2011.

**Free Cash Flow**
- The Group has the ambition to achieve a free cash flow of around EUR 250 million.

**Earnings per share (EPS)**
- The Group ambitions an EPS (adjusted, non diluted) in line with the +50 per cent increase targeted for 2013 compared to 2011 statutory.
Atos growth drivers
Atos at the leading hedge of the IT services market evolution

1960s
Mainframe

1980s
PC
Network Computing

2000s
Cloud
Support of individual workflows
Process automation

Today
Social IT
Mobility
Embedded devices

Tomorrow
Big data

New offerings

1960s
1980s
2000s
today
tomorrow

Frequent transactions

Atos
“Foundation IT”

Atos
“Business enabling IT”

Atos
“Community enabling IT”

New offerings

IT to support communities (IT for us)

IT to support core business (IT for my clients)

IT to support internal operations (IT for me)
Atos’ reinforced portfolio in innovation
Offerings go-live in H2 2012

Q3 2012
- Omni commerce (multichannel)
- Mobile wallet
- Doccle (eArchiving)

Q4 2012
- Consumercloud (ex orange) & Offence processing center

HTTS / Atos Worldline
- CUG suite (QE)
- Yunano CRM in English available on Canopy
- Microsoft A3C in France
- Yunano ERP in English available on Canopy
- Yunano ERP and CRM in French available on Canopy

Cloud computing
- eGo (tactile transaction system)
- Canopy data center in Furth
- Yunano ERP in English available on Canopy
- New SaaS offerings on Canopy (Documentum, Zimbra, PLM..)

Enterprise Social Network
- blueKiwi ZEN available on Canopy
- blueKiwi marketing in Europe

Contextual mobility
- Connected Vehicles
- Connected Health

Q3 2012
- Canopy data center in Furth

Q4 2012
- Close loop service vouchers
- New SaaS offerings on Canopy (Documentum, Zimbra, PLM..)
HTTS: delivering B-to-B-to-C end-to-end digital services across all industries

High-Tech Transactional Services

End users’ needs and behaviours

ATOS HTTS for our B-to-B customers
Platforms & services

Result oriented during design, build to run

Payments (€0.7B)

- Card Payments Processing
- Online Payments
- Mobile Payments

Loyalty, CRM, Smart Ticketing, kiosks...

E-commerce, E-administration, ...

M-Commerce, connected cars, M-banking...

→ and: E-tolling, Radars, etc...

eCS (€0.5B)
Strong similarities between Payment and eCS transactions

End Consumer Volume driven
- Double digit growth of e-commerce
  (Mobile eCommerce revenue in Europe: from €1.7 billion in 2011 to €19.2 billion in 2017, i.e. 6.8% of total web sales. Forrester 2012)
- 12 percent growth of smartphone devices
  (2012-21016, IDC)

Same technological challenges
- Real time, highly secured, industrial volumes, scalability
- All connectivity technologies needed (M2M, mobile, IP...)

Same business areas
- Retail and commerce
- Banking
- Public sector
- Transportation

Two similar business models

→ One industrial logic in Atos through HTTS

Technological components

Transaction sales
HTTS – Payments services
Facts & Figures

- 2.2 billion acquiring transactions
- 28 million credit cards and debit cards
- 5 million fuel cards
- 153 million withdrawals
- 374 million remote payments
- 34 million mobile phone prepaid transactions
- 477,000 terminals worldwide

In Continental Europe
- #1 Internet Payment Gateway*
- #2 largest acquiring processor*

In Benelux
- #1 Commercial acquirer

* : based on Atos estimates
HTTS geographical development

- Atos Worldline
- Other HTTS countries
- New development geographies
HTTS business line is an important source of profitable growth.

- **+4% revenue organic growth** with an expected total year revenue EUR 1.2 billion driven by international expansion (HTTS new countries)

- **15%+ operating margin** rate and **20%+ EBITDA**

- **Delivery of a real, resilient and sustainable growth thanks to**
  - digital services are pervasive in the day to day connected world
  - overall volume of electronic transactions is growing fast and steady
  - our contracts are multi years and recurring; predictable commitments were signed with top companies in many industries around the world
Atos and the Cloud

Cloud is the key growth factor of future IT spend

Cloud IT spending

- X 5

Source: Forrester 2011

Strong open partnership ecosystem through co-investment, JVs and acquisitions in selected areas

- Enable the transformation of our clients to the Cloud
  - Security
  - IaaS/PaaS
  - Consulting

- Enable the shift to SaaS for leading software vendors
  - Multi tenant architecture
  - Pay per use

- Reinforcing Atos SaaS portfolio
  - Partnership
  - Acquisitions
  - blueKiwi

CANOPY and YUNANO going live as planned
“Zero Email”™ ambition
Exploring new ways of working

Acquisition of **bluekiwi** (April 2012)

- **European leader** in **Enterprise Social Networks** software

- **blueKiwi** new version released in October to support Atos Zero Email™ communities
  - New features: outlook interconnector, social analytics, ...
  - Operated on Atos Cloud platform (Canopy)

*Picture of the live Zero Email™ communities (47 communities, 5,000 employees) being piloted at Atos*
Connectivity is changing basically the way our clients do business and their business:

- A new generation of wireless devices, sensors
- Mobile overtaking Fix
- Real-time and contextual
- Mobile Apps: EUR 15 billion in 2015

“Context Providers will have the strongest position in Mobility as Search Engines have in the Web”

Gartner

Atos answers:

- Atos recognized as a leading player
- Atos Smart mobility offering, a two way approach to the Mobile Market

Enterprise Mobility for Employees
- Workforce enablement
- Enterprise mobile apps

Contextual Mobility for
- Customers
- Citizens
- Patients

- Connected Car & Car Electronics such as Renault contract
- Atos 1st IT challenge for universities around mobility
Atos growth drivers

A much stronger top-line engine

- Atos new MS and SI market repositioning
- HTTS momentum improved
- New Growth initiatives (Cloud, Canopy, ...)
- 2012 sales performance in Europe and US
- Service quality
- eXpand
Q&A session
From Questions to Answers
Thank you