Atos Hybrid Cloud Advisory Services

Helping you build a cloud strategy aligned with your business goals



Establishing the right cloud infrastructure is about more than just technology

You must first assess the strategic parameters and from that basis, develop the optimum hybrid cloud configuration, governance and rightsizing. Technology is here to serve you; in a nutshell, we first think about people, business, sustainability, processes, data, and security, and then we advise on the technology setup to help that all. In the end, your chosen strategy must make the hybrid cloud a tool to achieve your business goals.

At Atos, we analyze your business goals and constraints and align your cloud strategy to make cloud and infrastructure a driver of positive outcomes for your company.

Beginning the hybrid cloud journey

Nearly every business is using the cloud, but it is only a beginning, not a destination. Determining where to go next with cloud is often very difficult. Today's businesses rely on the cloud to streamline operations, reduce costs and enhance scalability but it's a delicate balancing act. With the right cloud consulting partner, you can navigate the complexities of cloud adoption and harness its full potential for a competitive edge.

As the cloud continues to evolve, so do our consulting solutions and partner ecosystem, making them an indispensable resource for any forward-thinking organization.

Our cloud consulting experts take an agnostic approach, playing a pivotal role and providing the proper guidance to chart a safe, efficient cloud journey. They also engage your staff throughout the complexities of cloud adoption and optimization.

Establishing hybrid cloud governance

Our consultants assess your company in terms of establishing the strategy and governance for the cloud, encompassing the technological aspects, workflows, processes and people. We help select the right cloud approach (public, private, hybrid or sovereign) and the right cloud service provider. Then, we work with your teams to migrate to the cloud and optimize cloud performance, with tailored advice to ensure a smooth transition and ongoing success.

Any stage of the cloud journey has an impact on various dimensions of an enterprise. Through the discovery, assessment and mobilization phases, we collect information, assess and provide advice. We act as your partner for the cloud journey and help launch the next phase of your business growth.

How your cloud advisory project will work

The cloud journey is a significant change in how your company operates. It will impact everything from processes and resources to operations. With expert help from our consultants, we will guide you through this entire multi-stage process, which will include:



Do you already have a hybrid cloud?

Wherever you are in your cloud journey, Atos can help. For those just starting out, we can advise you on how to move to the cloud. However, if your cloud journey is already underway and you are going to start a new cloud journey stage, we can provide essential guidance on the following key parameters:



Cost control Revising your cloud footprint to optimize costs



Scalability

Analyzing the peaks and valleys of your activity to ensure the proper flexibility



Behavioral change management

Informing, training and motivating your staff to take maximum advantage of the cloud

Security

Ensuring that the right security resources are available in the cloud



Hybrid workplace Ensuring that your employees and clients can access your resources wherever, whenever



Migration Uncovering any additional migration opportunities you may not have undertaken yet



Sustainability

Assessing how you can better serve the planet by minimizing carbon emissions thanks to your cloud

Atos can provide all this and more, preparing you for future disruptions, accelerating your cloud journey and acting as your partner along the way.

Our cloud consulting capabilities

We help you develop a clear cloud computing strategy and monetize its advantages to achieve tangible results. Our services include:

Cloud strategy development

- Cloud assessments, presenting strengths and recommendations
- Cloud vision and demand opportunities
- Cloud and data platform solutions
- Deployment model option evaluations (subscription, brownfield, greenfield, etc.)

Cloud financial management

- Tool-based analysis for identifying inefficiencies and anomalies
- Savings recommendations
- Real-time cost monitoring
- Cost and usage forecasting

Cloud transformation business case

- Provides input for cloud strategy development
- Includes infrastructure assessments, cloud decarbonization opportunities, and cloud spending analysis

Why Atos?



Business value

We enable faster time to market and increased business agility and productivity. New services are made available as cloud technology evolves.



Cost optimization

We help reduce cloud spending and maximize the benefits of cloud computing.



Clear transformation roadmap

We provide a comprehensive transformation plan, including governance and risk mitigation.



Regulatory compliance

We deliver clear guidance and guidelines to comply with evolving privacy and data protection regulations.

Ultimately, the hybrid cloud is only a tool, not a goal in itself. We are here to ensure that your hybrid cloud investments are aligned with your company strategy and help you achieve your wider business objectives.

Contact us to learn more: atos.net/hybrid-cloud-advisory

About Atos

Atos is a global leader in digital transformation with c. 94,000 employees and annual revenue of c. \in 11 billion. European number one in cybersecurity, cloud and high-performance computing, the Group provides tailored end-to-end solutions for all industries in 69 countries. A pioneer in decarbonization services and products, Atos is committed to a secure and decarbonized digital for its clients. Atos is a SE (Societas Europaea), and listed on Europext Paris.

The <u>purpose of Atos</u> is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

Find out more about us atos.net atos.net/career Let's start a discussion together

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About Tech Foundations

Tech Foundations is the Atos Group business line leading in managed services, focusing on hybrid cloud infrastructure, employee experience and technology services, through decarbonized, automated and AI-enabled solutions. Its 52,000 employees advance what matters to the world's businesses, institutions and communities. It is present in 69 countries, with an annual revenue of € 6 billion.

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