Technology Consulting

Building your future on hands-on experience

Atos

Why Technology Consulting?
Need for technology advisory in times of uncertainty

Advancing what matters, today and tomorrow

Today, businesses must stay innovative and agile to survive and thrive. This requires a broader perspective and more horizon-scanning than a typical IT department may offer.

When any organization invests in technology, its IT leaders and decision-makers draw on their in-depth knowledge of their business ambitions and operating environment.

In the fast-moving digital world, ensuring that IT is optimized, secure and future-proof is a particular challenge. Every IT decision and implementation must be aligned with business strategy and designed to deliver measurable value.

Here's where our Technology Consulting services can help.

Consulting powered by experience and innovation

Our Technology Consulting services encompass cloud, cybersecurity, digital workplace, infrastructure, AI and data solutions. We also cooperate with clients to address important areas like sustainability, decarbonization and accessibility.

- We collaborate with clients to evaluate their IT landscape and develop tailored technology strategies. Our wide range of services empowers them with strategic guidance, architectural insights, operational support and implementation advisory to drive their IT initiatives.

- We offer the provision of expertise or strategic advice that is presented for consideration and decision-making.

- Our Technology Consulting services offer valuable insights, guidance and fresh perspectives on emerging trends. We specialize in understanding and addressing clients' specific needs and challenges.

- We have both business insight and IT expertise, complemented by partners' expertise.

- Our Technology Consulting team comprises more than 200 consultants and SMEs who complement our presence across Europe.

- We have 14 innovation labs spread across geographies that develop innovative solutions for clients and help them deliver what matters. Additionally, we utilize our 40,000 plus certifications in helping clients to get the best out of their IT every day and deliver value to their customers.

- Our offering refers to full scope IT and technology transformation advisory: it includes provision of expertise or strategic advice presented for consideration, decision-making and experience with complex, global IT environments & trusted skills (training and certification plans).

Our services

Bringing business value leveraging 6 key technology domains

Cloud
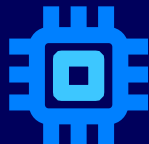Leverage cloud model to enhance digital economy and optimize costs

Sustainability
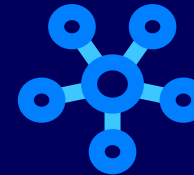Minimize negative impact of IT on environment

Digital workplace
Design high-impact employee experience

Data & AI
Utilize AI technology to optimize resources and enhance decision making

Infrastructure
Optimize the existing infrastructure for costs reduction and productivity

Cybersecurity
Implement risk-based cybersecurity solutions

We provide technology expert services in niche segments of high complexity including security and sustainability.

What should you expect from us?

Key challenges addressed to serve better business decisions

How to accelerate business value optimizing IT resources?

Do we have a right IT strategy (cloud, datacenter) to ensure best time-to-market?

How to efficiently consume IT infrastructure, manage and optimize costs of the cloud?

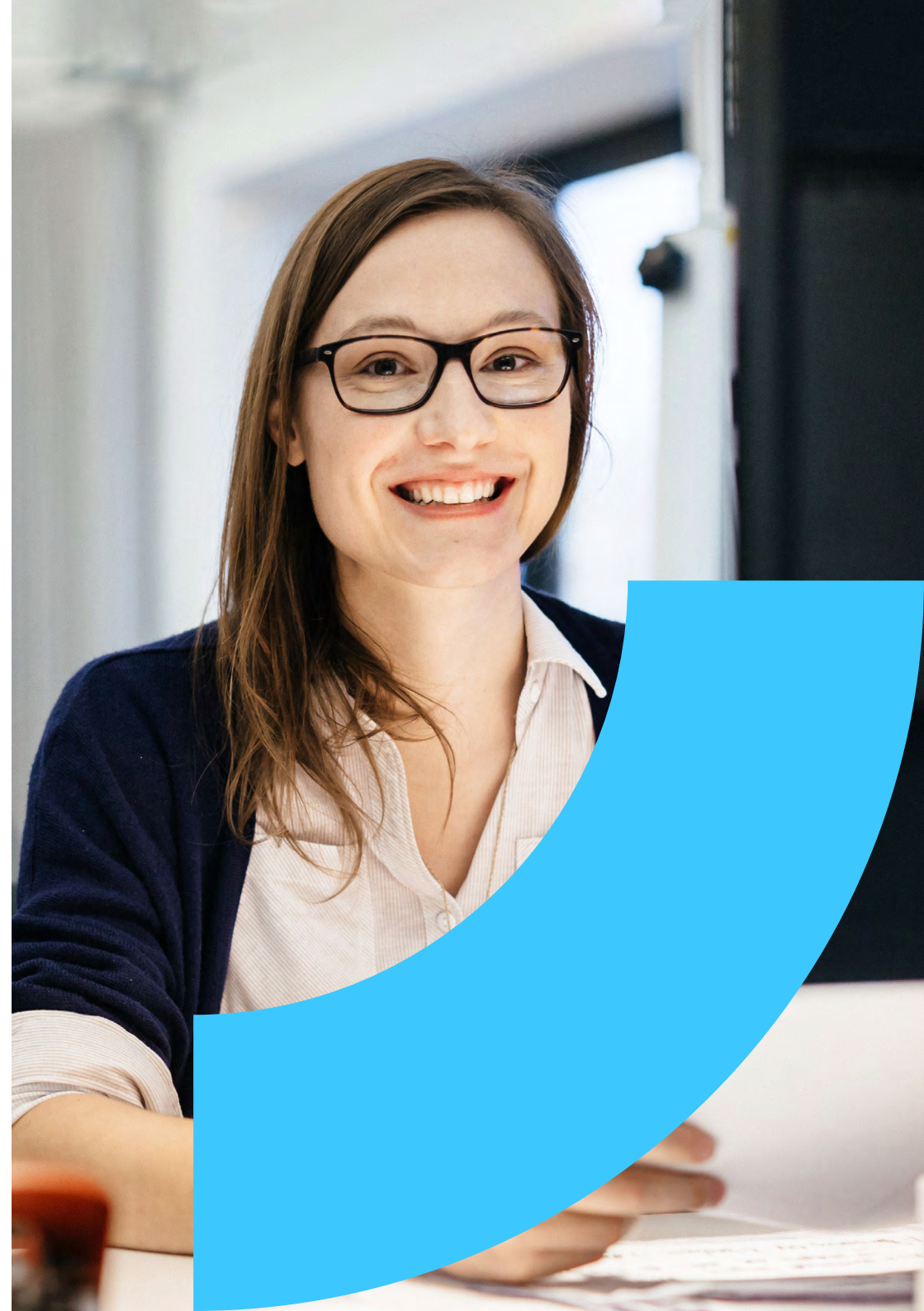### How to engage employees for long term performance?

We have a long digital workplace modernization journey ahead of us. Are we prepared for it?

What emerging technologies should we take into consideration?

How to contribute to a sustainable enterprise?

We need to address the energy cost crisis and leverage technology to manage the related risks.

It is necessary to measure, manage and reduce carbon emissions associated with IT consumption.

How to efficiently build and manage IT related expertise?

How to balance the availability of technology talents inside the organizations with the supply of digital vendors to access the best know-how?

Cloud advisory

Strategize cloud computing and monetize on its advantages to achieve tangible results

Services

Cloud strategy development
- Current infrastructure assessment
- Options and decision criteria
- Strategic narrative

Cloud transformation roadmap
- High-level service design
- Transformation plan

Sustainability of cloud infrastructure
- Usage assessment related to carbon emissions
- Recommendations for critical milestones to achieve decarbonized operations

Benefits

Business value
Faster time to market and increase business agility and productivity.
New services available.

Costs optimization
Maximization of the benefits of cloud computing.

Clear transformation roadmap
Governance and risk mitigation being a part of transformation plan.

Data regulations compliance
Guidelines to comply with evolving privacy and data protection regulations.

Infrastructure advisory

Quantify the value of infrastructure in a context of availability, safety and sustainability

Services

Mainframe advisory – business case for transformation

- High-level assessment of moving to stable environment
- Design concept of the environment
- High-availability architecture

Datacenter optimization assessment

- Assessment of IT infrastructure (obsolescence, architecture, capacity, performance, best practices, virtualization, footprint)
- Definition of an evolution roadmap

Maintenance optimization assessment

- Assessment of infrastructure maintenance and support activities on technical and contractual sides
- Report with recommendations for financial, operational and contractual optimization

Benefits

Business value

Improved overall service quality with enhanced availability and scalability.

Costs optimization

Especially regarding the cost of operations and supplier contracts.

Clear transformation roadmap

Positive impact on decarbonization (keep or change).

Data regulations compliance

Complete understanding of security risk.

Digital workplace advisory

Prepare for the workplace of the future

Services

Legacy to modern
- Decision criteria to choose the right model
- High level solution design
- Transformation roadmap with milestones

M365 maturity & baseline configuration assessment
- Validation of Microsoft 365 configuration in the context of the organization, industry, regulation and geographic needs

Accessibility advisory services
- Assistive technology discovery

Engaged employee experience transformation services
- Journey design and implementation
- Recommendation on technology to use
- MVP on full journey and selected technology
- OCM and culture change roadmap

Benefits

Employee centric, future-proof workplace

Liberating people potential - high user satisfaction, activation of new performance levels and support for mobility trends in line with evolving privacy and data protection laws.

Business value

Modern, safe, inclusive virtual workplace that supports talents' acquisition, retention and business innovation.

Costs reduction

Especially regarding onsite support, reinvestment of the savings into innovative technologies.

Clear transformation roadmap

Including action plan, governance and risk mitigation.

Cybersecurity advisory

Implement risk-based cybersecurity solutions

Services

Cyber recovery assessment

- Data collection
- Analysis of collected data
- Design concept considering disaster recovery, business impact analysis, business continuity management
- Documentation of findings
- Input for subsequent phases - design & implementation
- Input for Run Book creation service
- Recommendations on compliance with business and industry requirements

Benefits

Clear recovery roadmap

Identify your business-critical workloads and have a clear and prioritized roadmap on how to prepare your business for ransomware attacks.

Clarity on the minimum viable entirety of your business

Be aware of what your business is really relying upon and have a documented mapping.

Atos at a glance

We harness the 'power of we' to create reliable and responsive digital foundations for diverse businesses, institutions and communities, working together to advance what matters.

52,000+
people across the globe

69
countries of operations

€5.4bn
FY 2022 revenue

1,200
global & diversified customers across industries

25+ years
on designing, building and managing complex and vital information systems

Global leader
across IT Infrastructure, Cloud and Digital workplace

Be advised by hands-on experienced business technologists

We are 'doers'!

With decades of experience, our portfolio includes designing, building and managing vital workloads across the entire spectrum of IT solutions, from applications to infrastructure.

We see global, with local touch

- A global IT leader with scalable delivery, leveraging both local and global expertise.
- Recognized as a global leader in cloud, digital workplace and security. Local presence for enhanced client proximity.

We have a unique ecosystem of partners

- Combining global/local and technology/innovative/management consulting alliances.
- In-depth collaboration bringing deep solution knowledge, extended support and access to IPs.

We have both business insight and IT expertise complemented by partners' expertise.

Meet the Atos team

Stéphane Richard
Global Head of
Technology Services

✉ in

Aleksandra Tyszkiewicz
Global Head of Technology
Consulting

✉ in

Josema Cavanillas
HC&I Global Consulting Head

✉ in

Matt Jacques
Digital Workplace Global
Consulting Head

✉ in

Tali Refael
Central Europe
Managing Director

✉ in

Andre de Meulder
Benelux & Nordics
Managing Director

✉ in

Mark Nevill
UK Technology Services
Consulting Partner

✉ in

Bruno Derossi
France Managing Director

✉ in

Arnaud Langer
US Technology Services
Consulting Partner

✉ in

Find out more about our technology advisory solutions tailored to your business:

Webpage

Technology consulting handbook

About Atos

Atos is a global leader in digital transformation with 110,000 employees and annual revenue of c. € 11 billion. European number one in cybersecurity, cloud and high-performance computing, the Group provides tailored end-to-end solutions for all industries in 69 countries. A pioneer in decarbonization services and products, Atos is committed to a secure and decarbonized digital for its clients. Atos is a SE (Societas Europaea) and listed on Euronext Paris.

The purpose of Atos is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

Find out more about us
atos.net
atos.net/career

Let's start a discussion together

in X ⃝

About Tech Foundations

Tech Foundations is the Atos Group business line leading in managed services, focusing on hybrid cloud infrastructure, employee experience and technology services, through decarbonized, automated and AI-enabled solutions. Its 52,000 employees advance what matters to the world's businesses, institutions and communities. It is present in 69 countries, with an annual revenue of € 6 billion.

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