combining
experience and agility
to improve your performance

ORACLE® | **Platinum Partner**

AtoS

The Atos Oracle Partnership

More than a decade of teamwork to push you forward

During the past decade the speed at which businesses move has been increasing perpetually. This is creating a need for instant access to information, greater flexibility across business processes and improved management of growing data. At the same time organizations have never faced so much pressure to control costs. Throughout these changing times Atos and Oracle have been working together in close partnership to solve challenges as they've emerged and evolved. This global strategic alliance combines the strength of Oracle's business hardware and software together with Atos' expertise in Consulting, Systems Integration and Managed Services.

Together, the benefits are greater for our clients

By uniting Oracle's simplified and innovative IT infrastructure and application with the industry experience of Atos' business technologists, we think beyond the technology to unlock potential and capabilities for many industries and sectors. Our people work together closely in combined teams to de-risk projects and ensure fluidity of knowledge transfer to deliver solutions that support the needs and future goals of our clients.

It's down to these combined strengths and a close working relationship that over the past 15 years the partnership has supported clients across the globe with the solutions and technology to improve business agility, speed of information and performance. Today, Atos is an Oracle platinum Partner, and vice versa Oracle is a Global Strategic Partner to Atos.

A partnership for progress

- **40+** Oracle Engineered Systems Implementations in **8** countries
- **250+** Oracle applications implementations
- **100+** CRM Projects globally
- More than **150** Financial Management Projects
- **19** awards in the past 5 years from Oracle Corporation and Oracle User Group
- More than **30** Human Capital Management Projects
- **40+** Supply Chain Management Projects

Engineering systems to increase your speed

To stay competitive in increasingly saturated marketplaces, organizations are now in a race to operate at increasing speed, with greater precision and fl exibility. Faster time-to-market and responsiveness are driven by technology that delivers not only best-in-class performance but also supports agility across the business environment and beyond. One of the ways that the Atos Oracle Partnership delivers agility through technology is our Extreme Performance Computing environment.

Enabling an agile IT infrastructure

Delivering an overarching view is key to unlocking the full potential of Oracle technologies and applications and how these can be integrated to your specific needs. As the all-inclusive service provider for Oracle, Atos has the expertise and accreditation across a complete spectrum of areas and technologies. With over 1500 skilled Oracle professionals across the world we bring together proficiency in core technology, including database, middleware and hardware, plus vertical and horizontal applications.

An intimate working partnership has been at the core of driving success in Engineered Systems, which are delivered as part of the Extreme Performance Computing environment (EPCe). Based on Exadata and other Oracle appliances, EPCe delivers agility and performance for large Oracle landscapes as a hosted solution.

Atos has been accredited with Oracle Platinum Partner status and our expertise covers a wide range of specializations, including Hardware, Core Technology and Applications.

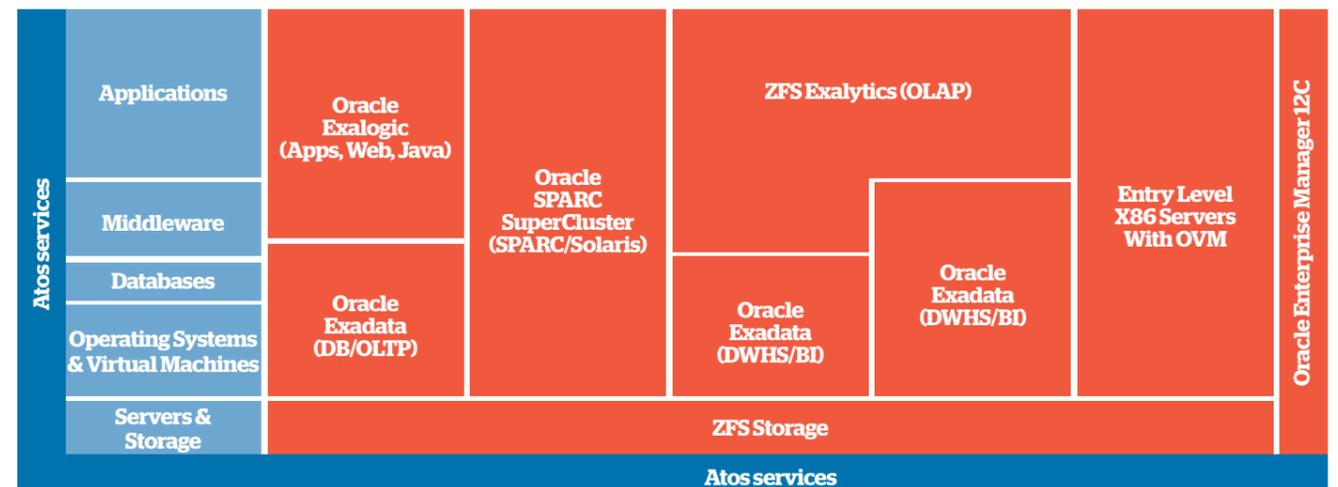Here are just a few of our areas of Oracle expertise:

▶ Oracle Service-Oriented Architecture

▶ Siebel CRM

▶ Oracle Business Intelligence Foundation

▶ Exadata

▶ Oracle EBS R12.1 supply

▶ Oracle Real Application Clusters

Extreme Performance Computing environment

The Extreme Performance Computing environment from Atos and Oracle is based on an integrated stack approach with Exadata and other appliances including Exalogic, Exalytics, SuperCluster, plus tooling and automation. EPCe provides extreme performance and compression combined with agility for large Oracle landscapes as a hosted solution. By consolidating, standardizing and simplifying infrastructure the integrated stack approach helps to shorten the virtual machine and provisioning cycle for greater efficiency and speed of access to business information.

Atos has the experience in architecture, design, migration, management, and hosting of EPCe with 40+ Oracle Engineered Systems Implementations in 8 countries. We currently manage more than 4200 Oracle databases and over 200 Oracle applications. The partnership between Atos and Oracle ensures that integrated stack solutions across EPCe deliver on performance from a technological and business focus.

Going further to understand your business

By reaching further to support the global needs of diverse industries, the Atos Oracle Partnership has built a successful track record in more than 25 different countries.

Our worldwide capability guarantees access to the right people, a depth of experience, and innovation wherever you are. We work with leading organizations in sectors such as Retail, Transport and Financial Services and our project experience covers key initiatives for Government and Healthcare. Oracle-based systems and applications have been developed and integrated for a wide scope of different projects, from Greenfield implementation, to organizational restructure and applications expansion.

The Atos Oracle Partnership delivers and implements a complete portfolio of solutions and services covering the major challenges of today's IT world, like Big Data, Cloud, and Mobility, to name just a few.

A partnership that speaks volumes:

✓ More than 15 years of global partnership history

✓ Over 1500 Atos business technologists certified in Oracle

✓ Combined 5000+ man years of Oracle experience

✓ 95% of customers renew their Oracle contracts with Atos

✓ Over 15 awards in the last 3 years alone by Oracle and Oracle customers

✓ Top Oracle database hosting vendor with over 4,200 database hosted

✓ Atos was awarded the Oracle on Oracle specialised partner of the Year Award in 2013

Staying at the forefront of technology

By working closely with Oracle, Atos has always been able to ensure a fast time-to-market in the delivery of the latest innovations to businesses.

It's this approach that saw us become an early adopter of Oracle Engineered Systems, shaping the technology within our Extreme Performance Computing environment. To keep at the forefront we continually invest in training our teams in the skills to support the changing face of technology and business.

As the all-inclusive service provider for Oracle, Atos has expertise and accreditation across the complete spectrum of applications, technologies and associated services. Our deployment choices include the flexibility to choose between on premise and cloud-based software as a service models.

Building the future of business and technology

Looking back over the past years of partnership, Atos and Oracle have come a long way together.

▶ Geographically, we've gone further to implement joint projects for clients in all corners of the world.

▶ Technologically, we've moved forward in great strides to innovate a business-orientated approach to delivering systems and applications.

▶ Collaboratively, we've worked closely to develop and implement solutions that improve speed and agility for our clients.

As we look forward to the changes that the next decade will bring, the Atos Oracle Partnership will continue to support the evolution of technology with the goal of driving performance and sustained growth for businesses across the globe.

Assurance of over 15 years of partnership experience

Since the mid 1990s, Atos and Oracle have successfully implemented more than 250 projects together. This experience means that today we have a robust tried and tested methodology for implementation that comprises comprehensive assessment and strategy. Our teams bring together the expertise of Atos' dedicated Oracle project management resource with business-focussed consultants to ensure seamless implementation that minimizes risks and increases turnaround time. In-depth Oracle product expertise, a global sourcing model and quality assurance ensures a track record in deliverability of innovation, flexibility and reliability.

Delivering success to clients across the world

Global funding company created to fight diseases

R12 Financials, Supply Chain and Core HRMS modules implemented in 6 months using our Rapid Return on Investment (RROI) methodology. Delivered standardised processes and policies across the organisation, building a stable platform for future growth.

One of the world's leading distribution groups

Fusion Applications implemented to support a purchasing organization operating in a decentralized environment. A specialized procurement cockpit based on Web Centre overlays core procurement functionalities to deliver savings. Deployed as SaaS on a pay-per-user basis with no up-front costs, plus a full support package with service desk and training.

Large UK public healthcare company

A single instance of Oracle E-Business Suite HCM Release 12 implemented, hosted and supported for all facilities in Scotland, covering 22 Health Boards and 180,000 employees. Integrated with national e-learning, payroll, workforce management systems. Data validation and migration tools were also developed.

Large gambling regulatory board

Strategy and vendor selection was undertaken before the design and delivery of a new CRM platform based on Siebel 8.11 to provide a single, up-to-date view of each operator. Solution included Case Management, Field Service and eService to help increase efficiency and effectiveness of licensing and compliance activities.

One of the largest transport companies in the world

Oracle Business Intelligence solution implemented for operational areas such as Finance, Procurement, Human Resources and Property across all airports. OBIEE Analytics solution helps them to perform detailed analysis on business critical functions across the airports by integrating critical data from the enterprise value chain into timely and actionable insight.

About Atos

Atos SE (Societas Europaea) is an international information technology services company with annual 2012 revenue of EUR 8.8 billion and 76,400 employees in 47 countries. Serving a global client base, it delivers Hi-Tech Transactional Services, Consulting & Technology Services, Systems Integration and Managed Services. With its deep technology expertise and industry knowledge, it works with clients across the following market sectors: Manufacturing, Retail & Services; Public sector, Healthcare & Transports; Financial Services; Telecoms, Media & Technology; Energy & Utilities.

Atos is focused on business technology that powers progress and helps organizations to create their firm of the future. It is the Worldwide Information Technology Partner for the Olympic and Paralympic Games and is quoted on the NYSE Euronext Paris market. Atos operates under the brands Atos, Atos Consulting & Technology Services, Atos Worldline and Atos Worldgrid.

For more information:
Please contact **marketing@atos.net**
or visit **atos.net**