Atos

Press Release

2013 annual results

Record profit and net cash at €905 million, powering Atos 2014-2016 development plan

Operating margin: €645 million, a strong improvement up +100bps to 7.5% of revenue
Revenue: €8,615 million, nearly stable at constant exchange rates; -0.9%
Free cash flow: €365 million; net cash: €905 million,
Record net income: €262 million; up +17% year-on-year

2014: planned increase of operating margin and free cash flow and ambition to complete IPO of Worldline

Paris, 19 February 2014 - Atos, an international information technology services company, today announced its 2013 annual results.

Thierry Breton, Chairman and CEO of Atos said: *"In 2013, we completed the three-year plan announced in December 2010. As expected, profitability improved significantly with operating margin increasing to 7.5% of revenue, free cash flow totaled more than €350 million, and earning per share was up +50% compared to 2011. During this period the Group focused on cash generation leading to a net cash position above €900 million at the end of 2013.*

These results demonstrate that the Group has the track record and now the financial means to deliver its 2016 strategic plan, approved by 99.6% of shareholders in December 2013. Leveraging both our IT services and payments businesses, the priority of the new three-year plan is to deliver profitable growth and to increase operating margin by +100bps to +200bps by 2016.

We confirm our ambition to complete the IPO[1] of Worldline in 2014, to accelerate its development and to play a leading role in the consolidation of the European payments market.

Looking at 2014, we have started the year with a solid backlog and we have streamlined the Group organization to further increase our efficiency."

2013 key figures

In € million	**FY 2013**	**FY 2012**	***% growth***
Revenue at constant scope and exchange rates	**8,615**	**8,695**	***-0.9%***
Operating margin at constant scope and exchange rates	**645.2**	**566.9**	***+13.8%***
% of revenue	*7.5%*	*6.5%*	*+100bp*
Net income Group share	**262**	**224**	***+16.9%***
% of statutory revenue	*3.0%*	*2.5%*	*+51bp*
Adjusted net income Group share*	**401**	**320**	***+25.4%***
% of statutory revenue	*4.7%*	*3.6%*	*+104bp*
Free cash flow	**365**	**267**	***+36.7%***
Net cash	**905**	**232**	

** adjusted on restructuring charges, rationalization, disposals, Worldline carve-out, and PPA amortization, net of tax*

With **revenue at €8,615 million**, nearly stable compared to 2012 at constant scope and exchange rates, the Group strongly improved its **operating margin** to **€645.2 million**, an increase of €78.3 million to reach **7.5% of revenue**, completely in line with the 7% to 8% target announced in December 2010 as part of the three-year plan.

[1] *Depending on market conditions and after consultation of the appropriate employee representative organizations*

Net cash position was **€905 million** at the end of 2013. The Group generated in 2013 **€365 million** of **free cash flow** also in line with the €350 to €400 million target of the three-year plan 2011-2013.

Net income Group share stood at **€262 million**, up +17% compared to 2012 statutory figure. **Earning per share**[2] was **€4.80** in 2013, **up +50%** compared to 2011 statutory.

Order entry was €8.8 billion. Book to bill ratio was 105%[3], led by Financial Services which compensated for lower activity in the Public Sector.

2013 performance by Service Line

Revenue was overall nearly stable and the Group concentrated on increasing operating margin which materialized mainly in Managed Services (+110bps) and in Systems Integration (+180bps).

	Revenue			**Operating Margin**		***Operating Margin %***	
In € million	**FY 2013**	**FY 2012***	***% growth***	**FY 2013**	**FY 2012***	***FY 2013***	***FY 2012****
Managed Services	4,017	4,054	*-0.9%*	360.0	317.7	*9.0%*	*7.8%*
Systems Integration	2,278	2,293	*-0.7%*	146.1	106.6	*6.4%*	*4.6%*
HTTS & Specialized Businesses	1,706	1,698	*+0.5%*	221.0	221.8	*13.0%*	*13.1%*
of which HTTS	*1,194*	*1,150*	*+3.8%*	*193.4*	*185.7*	*16.2%*	*16.2%*
Consulting & Technology Services	613	650	*-5.6%*	34.9	26.4	*5.7%*	*4.1%*
Corporate costs**				-116.9	-105.6	*-1.4%*	*-1.2%*
Total Group	**8,615**	**8,695**	***-0.9%***	**645.2**	**566.9**	***7.5%***	***6.5%***

** Constant scope and exchange rates*

*** Corporate costs exclude Global Delivery Lines costs allocated to the Service Lines*

Managed Services:

Representing 47% of the Group, Managed Services **revenue** was **€4,017 million**, down **-0.9%** compared to 2012. Growth materialized in North America (+11.2%) benefiting from the successful ramp-up of the McGraw-Hill contract. The UK expanded by +4.4% thanks to the contribution from 2012 new contracts, and Asia-Pacific grew by +15.8% particularly in Financial Services. Top line contracted in Germany (Siemens transformation base effect and Neckermann bankruptcy impact), and in France due to a lack of business volumes.

Operating margin was **€360.0 million**, up **+110bps** at **9.0%** of revenue. Margin increased thanks to the new large projects (in the US, Benelux & The Nordics, the UK and Asia-Pacific) and the optimization of overhead structures (in Benelux & The Nordics, France, Germany, and Central & Eastern Europe). Further industrialization through Global Delivery centers, increased utilization of offshoring, and the renegotiation at Group level of several large supplier contracts benefited all Business Units. France reached a positive margin. Finally, as part of the actions to optimize the cost base, the Netherlands and the UK were positively impacted by pension plan amendments signed in 2013.

Systems Integration:

Revenue reached **€2,278 million**, essentially unchanged compared to 2012 and represented 26% of the Group. The Service Line benefited from the significant ramp-up of the NSN Application Management contract in Germany and from the Asian Martial Art Games project in Central & Eastern Europe. Consequently, revenue grew in Q4 despite revenue in the US being impacted by the base effect of the AIG datacenter migration completed in H2 2012.

Utilization rate increased to 80% in 2013 compared to 78% in 2012.

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[2] *EPS adjusted, non-diluted and based on December 2011 number of shares*

[3] *Excluding Siemens*

Operating margin was **€146.1 million**, representing **6.4% of revenue**, an increase of +180bps, representing a significant first step that will be pursued as part of the new three-year plan. In 2013, the Service Line benefited from the first impact of the offshore delivery transformation on new contracts such as NSN, McGraw-Hill, and E-Plus. France recovered with profitability at 5.2% of revenue compared to -1.5% in 2012, thanks to strong actions to optimize both direct and G&A costs. UK & Ireland contributed to the margin expansion through the cost base reduction on flat revenue. Thanks to strong cost monitoring, margin increased in Benelux & The Nordics and remained stable in Iberia, in a context of revenue decline. In Austria, the operating margin was lower due to the end of the AMS contract.

Hi-Tech Transactional Services (HTTS) & Specialized Businesses:

HTTS & SB revenue represented 20% of the Group at **€1,706 million**, **up +0.5%** compared to 2012.

HTTS business grew by +3.8% to €1,194 million. This unit regroups payment and transactional activities of Atos which were carved-out in July 2013 to create Worldline. 2013 performance of these activities are reported in the "Worldline performance" section below.

Business Process Outsourcing (BPO) revenue at €357 million was down -3.2%. The business continued to grow in Financial BPO (+6.9%) thanks to the NS&I on-going phase. Revenue declined in Medical BPO (-11.2%) due to the Work Capability Assessments contract for DWP. Moreover, the new PIP contract that was expected to start with full effect in July 2013, will ramp-up gradually, providing revenue as of 2014.

Operating margin was **€221.0 million**, representing **13.0%** of revenue, essentially unchanged compared to 2012. Higher operating margin in HTTS was offset by Medical BPO while Specialized Businesses remained flat.

HTTS operating margin reached €193.4 million at 16.2% of revenue compared to €185.7 million in 2012. Profitability of the payment and transactional activities of Atos are reported in the "Worldline performance" section below.

BPO was down by €-8.2 million compared to last year. Operating margin improved in Financial BPO through higher volumes and cost optimization on the NS&I contract. In Medical BPO, operating margin on the Working Capabilities Assessments contract for DWP declined by €-13 million and became negative to -8%. Set-up costs related to the new DWP PIP contract were expensed, particularly in the first semester, while revenue will start in 2014.

Consulting & Technology Services:

Consulting & Technology Services represented 7% of the Group with revenue at **€613 million**, down **-5.6%** compared to 2012. The trend improved in the second half to -2.5% compared to -8.5% in the first half of the year. Consulting grew by +1.1% thanks to the UK with new contracts in the Public Sector. Technology Services was down -8.1% year-on-year and -6.0% during the second half.

In Consulting and in Technology Services, utilization rate remained almost stable in 2013, respectively at 71% and 82%.

Operating margin reached **€34.9 million**, representing **5.7%** of revenue, an improvement of **+160bps** compared to 2012. All the GBUs reported positive margin in 2013 led by strong projects monitoring and tight workforce management. The Service Line invested in consulting cloud-based business and continued to support Managed Services and Systems Integration on pre-sales activities and internal projects. Finally, margin also benefited from the Dutch pension plan amendment.

worldline performance

e-payment services

In € million	Revenue			OMDA		*OMDA %*	
	FY 2013	**FY 2012***	***% growth***	**FY 2013**	**FY 2012***	**FY 2013**	**FY 2012***
Merchant Services & Terminals	360	352	*+2.1%*	81.2	77.4	*22.6%*	*22.0%*
Mobility & e-Transactional Services	364	339	*+7.4%*	48.2	52.3	*13.3%*	*15.5%*
Financial Processing & Software Licensing	391	373	*+4.9%*	90.1	72.3	*23.0%*	*19.4%*
Central costs				-14.8	-18.4	*-1.3%*	*-1.7%*
Total Worldline	**1,115**	**1,064**	***+4.8%***	**204.8**	**183.5**	***18.4%***	***17.2%***

Unaudited pro forma figures at constant scope and exchange rates, based on best estimates by Business Lines

In 2013, Worldline **revenue** was **€1,115 million**, up **+4.8%** year-on-year and **operating margin** was **€166.9 million**, an improvement of **+15bps** to **15.0%** of revenue. **OMDA** (Operating Margin before Depreciation and Amortization) reached **€204.8 million**, representing **18.4% of revenue**, **+110bps** compared to in 2012. **Free cash flow** was **€113 million**.

Merchant Services & Terminals

Revenue was **€360 million**, up **+2.1%**. Revenue growth primarily came from the commercial acquiring business in Belgium with transaction volumes increasing together with new projects. Revenue also increased in internet payment in France and for loyalty and fuel cards in Iberia and in the UK. Total growth was impacted by lower terminal sales in historical domestic markets. Excluding terminals, the Global Business Line revenue was up +6.5% in 2013.

OMDA increased by +60bps at **22.6%** of revenue, reaching **€81.2 million**. Margin increased in commercial acquiring and online services, on the back of higher revenue.

Mobility & e-Transactional Services

Revenue grew by **+7.4%** compared to 2012, to **€364 million**. Growth mainly came from e-Ticketing, fare collection, and in the connected cars solutions business.

OMDA was **€48.2 million**, representing **13.3% of revenue**. Decline in profitability mainly came from a higher business mix with larger build activity throughout the year while revenue will be generated in the next few years.

Financial Processing & Software Licensing

Revenue grew **+4.9%** to **€391 million**. Growth accelerated in the second half of the year, particularly in the Issuing business thanks to higher volumes of transactions and increased fraud services in Belgium, and to a new contract with a retail bank in Germany. Project revenue was strongly up thanks to various new contracts.

OMDA reached **€90.1 million**, representing **23.0% of revenue**. The strong improvement compared to 2012 came from revenue growth combined with actions to optimize the cost base.

Commercial activity

The Group **order entries** in 2013 totaled **€8.8 billion**, representing a **book to bill ratio** of **102%**, 105% excluding the Siemens account for which a significant portion of the global IT contract was recorded in the backlog in 2011.

Book to bill increased to 113% in cyclical activities (Systems Integration and Consulting & Technology Services), mainly led by Germany, Benelux & The Nordics and Central & Eastern Europe. Book to bill was 96% for recurring businesses, impacted by slow decision making processes at some customer organizations where signings were postponed to 2014.

Several highly innovative contracts were signed, in Cloud for example with Telegraaf Media and with Philips in the Netherlands, in Big Data with the German Federal Employment Agency and with Caixa Seguros. In Mobility, Worldline accompanies McDonald's in France in its new digital strategy, and has developed a mobile and web-based application incorporating its electronic payment solution and enabling online ordering. Finally, Swiss Re and the Dutch Ministry of Defense selected Atos in Cyber Security. All these signatures materialized the positive impact of the Group market positioning in disruptive offerings.

Full backlog was **€15.2 billion** at the end of 2013, representing 1.8 year of revenue, equivalent to the level of end 2012.

At **€5.3 billion** on December 31st, 2013, the **full qualified pipeline** remained stable at constant exchange rates, representing 7.3 months of revenue. It is well balanced between recurring businesses and cyclical activities.

Operating income and net income

Operating income in 2013 was **€417 million** as a result of the following items:

Expenses for **staff reorganization** were **€102 million**, mainly in the Netherlands and in Germany. Costs for **rationalization** were **€37 million**, mainly on German and Brazilian offices and datacenters.

Final **integration costs** resulting from the acquisition of SIS amounted to **€20 million** and represented primarily the migration of internal IT platforms.

In 2013, **€44 million** was recorded as **amortization** of the SIS intangible assets recognized as part of the Purchase Price Allocation (PPA).

Financial result incurred a charge of **€63 million** and was composed of a net cost of financial debt of €31 million (of which €21 million for convertible bonds) and non-operational financial costs of €32 million primarily represented by pensions and Foreign Exchanges.

Total **tax charge**, including current and deferred taxes, was **€96 million**, representing an **effective tax rate** of **27.1%** compared to 31.2% in 2012.

Therefore, the **net income Group share** reached **€262 million**, an increase of +17% compared to 2012. **Basic Earning per share** was **€2.98**, +12% compared to 2012.

Net cash and free cash flow

Group **net cash position** as of December 31st, 2013 was **€905 million**, compared to **€232 million** on December 31st, 2012.

In 2013, the two convertible bonds (OCEANE 2009 and OCEANE 2011) were converted, generating a net cash increase of €469 million. The "share buy-back program I" was completed for €116 million.

OMDA was **€865 million** representing 10% of revenue, compared to €793 million in 2012.

As expected, OMDA included losses for €64 million, primarily from former SIS projects.

Cash out for **reorganization** was **€114 million**, of which €54 million in the second half of the year. **Rationalization** was **€53 million** (vs. €54 million in 2012) as part of the real estate reduction plan of offices and datacenters.

Cash out for **IT integration costs** amounted to **€20 million** in 2013, compared to €53 million in 2012.

In 2013, **net capital expenditures** totaled **€340 million**, representing **3.9%** of revenue. Main investments were related to Managed Services, BPO, Worldline, and Canopy, mainly in Germany and in the UK.

Working capital improved by **€111 million**. This was the third year of improvement following the acquisition of SIS and was fuelled by the renegotiation of financial arrangements with both large customers and suppliers. The Group considers that the working capital was largely optimized at the end of 2013.

Cash paid for **financial costs** was **€31 million**, primarily on convertible bonds and **tax paid** was **€97 million**.

Other items summed to a positive **€50 million** including the proceeds from the exercise of equity-based compensation and the payment related to the final settlement with the Dutch Pension Fund signed in December 2013.

The Group **free cash flow** totaled **€365 million** in 2013.

Share buy-back and capital evolution

In 2013, Atos completed a share buyback program of €116 million corresponding to half of the Group net cash position increase resulting from the early redemption of the 2009 OCEANE in September 2013.

In addition, the Group plans to proceed in 2014 with an additional share buy-back program totaling €230 million to be implemented as follows:

- €115 million tranche in order to enable Atos SE to transfer shares to the Dutch Employee Pension Fund of Atos and thereby significantly decrease Atos commitments pursuant to its Defined Benefits Obligations, as approved in Atos' Ordinary Shareholders Meeting hold in December 2013.
- €115 million tranche, representing circa half of net cash increase resulting from the early redemption of the 2011 OCEANE, the shares purchased are expected to be either deleted or delivered against other dilutive instruments.

Overall, in 2013, the Group announced its intention to implement a share buy-back program for a total amount of €345 million.

Following these operations, the number of Atos SE shares was 98.2 million on December 31st, 2013 before the completion of the next €230 million planned share buy-back program.

Human Resources

The **total number of Group employees** was **76,320** at the end of December 2013.

The number of direct employees at the end of December 2013 was 70,531, up +1% compared to the beginning of the year. Indirect staff was 5,789, down -11% year-on-year, reflecting the restructuring program on indirect staff operated since the acquisition of SIS in July 2011 when the number of indirect staff was 8,552.

In 2013, 10,806 new employees were recruited of which 62% were in emerging countries. Recruitment mainly occurred in India, in Central & Eastern Europe (Poland and Romania), and in Latin America, in line with the offshoring strategy of the Group and the ambition to grow in emerging countries. The Group hired engineers with a particular focus on new areas of the IT services industry such as Cloud computing and Big Data.

Attrition declined to 9.5% at Group level and to 17.2% in emerging countries.

Staff in the emerging countries represented 28% of total staff compared to 25% at the end of 2012. The Group offshore capability represented 11,591 people at the end of 2013, with a majority located in India, +27% year-on-year.

The Group continued actions to reduce the number of external subcontractors, which were 5,399 at the end of 2013 compared to 7,170 one year before and 8,176 in July 2011. The Group will continue to carefully monitor the level of non-critical subcontractors.

Dividend

During its meeting held on February 18th, 2014, the Board of Directors decided to propose at the next Annual General Meeting of Shareholders a **dividend** in 2014 on the 2013 results of **€0.70** per share, up +17%.

2014 objectives

Revenue

The Group expects to **positively grow** compared to 2013.

Operating margin

The Group has the objective to continue improving its operating margin rate targeting **7.5% to 8.0%** of revenue.

Free cash flow

The Group expects to achieve a free cash flow **above 2013** level, in line with 2016 ambition.

2016 Group ambition

As announced at the last Analyst Day in November 2013, the Group ambitions to deliver:

- Organic revenue growth: 2% to 3% CAGR over the 2014-2016 period
- Operating margin improvement between +100bps and +200bps in 2016 compared to 2013
- Free cash flow of €450 million to €500 million in 2016

Appendix

Performance by Business Unit

In € million	Revenue			Operating Margin		Operating Margin %	
	FY 2013	FY 2012*	% growth	FY 2013	FY 2012*	FY 2013	FY 2012*
Germany	1,659	1,712	-3.1%	120.0	144.0	7.2%	8.4%
United-Kingdom & Ireland	1,647	1,603	+2.7%	135.2	111.4	8.2%	7.0%
Benelux & The Nordics	1,083	1,122	-3.4%	122.2	86.2	11.3%	7.7%
France	1,020	1,114	-8.5%	33.1	13.0	3.3%	1.2%
Atos Worldline	896	869	+3.2%	162.4	158.0	18.1%	18.2%
Central & Eastern Europe	873	866	+0.9%	64.3	88.5	7.4%	10.2%
North America	607	569	+6.7%	41.4	45.6	6.8%	8.0%
Iberia	325	346	-6.2%	11.9	10.4	3.7%	3.0%
Other BUs	504	494	+1.9%	73.2	36.3	14.5%	7.3%
Global structures**				-118.5	-126.6	-1.4%	-1.5%
Total Group	**8,615**	**8,695**	**-0.9%**	**645.2**	**566.9**	**7.5%**	**6.5%**

** Constant scope and exchange rates*
*** Global structures include the Global Delivery Lines costs not allocated to the Group Business Unit and the Corporates*

Revenue performance in 2013 was mostly driven by **North America** (+6.7%) with the contribution of the McGraw-Hill contract which started in Q3 2012 and the continued increase of **Atos Worldline** (+3.2%). **The United Kingdom** was also up by +2.7%, thanks to the contribution of large contracts while revenue decreased in BPO by -3.2% of which –12.3% in Medical BPO.

Slight revenue growth in **Central & Eastern Europe** (+0.9%) came from new projects in the Public Sector in Turkey, in Poland, and in Slovakia. Austria benefited from the ramp-up of a new Managed Services contract in Financial Services and was impacted by the termination of the AMS contract at the end of 2012. Italy generated lower hardware sales in Civil & National Security Specialized Businesses.

In **Germany** (-3.1%), Systems Integration showed double digit growth thanks to the NSN contract. Managed Services declined due to the base effect from the Siemens transition contract in H1, from the termination of several loss making contracts, and from the Neckermann bankruptcy.

Benelux & The Nordics limited its decline to -3.4% and management attention remained focused on increasing profitability. The activity remained challenging in **Iberia** (-6.2%). Revenue in **France** was down -8.5% although improving in the fourth quarter (-6.8%).

Finally, revenue growth in **Other Business Units** (+1.9%) mainly came from the double digit growth in Asia-Pacific in Financial Services, which compensated for the base effect of the London Olympic Games invoiced by Major Events in Q3 2012.

Operating margin was up +13.8% compared to 2012 at constant scope and exchange rates. This represented an increase of +100bps leading to 7.5% of revenue. This performance was mainly driven by management actions on the cost base (including pension agreements) in the UK, Benelux & The Nordics, France, and Iberia; and by the effect of increased offshoring volumes and rupee favorable evolution posted in IMEA margin (Other BUs). More particularly, the improvement mainly came from:

- Benelux & The Nordics thanks to a strong monitoring of both direct and indirect costs. In addition, the GBU completed the change of the local pension plan from a Defined Benefit into a Defined Contribution scheme;
- The UK, due to a higher activity in Consulting and in Managed Services with large customers, and a reduction of the cost base in Systems Integration and in Managed Services. All these actions mitigated a strong margin reduction in Medical BPO;
- France reached 3.3% operating margin as expected thanks to a strong monitoring of the cost base;
- Other BUs through new projects in Asia Pacific and an increase of internal demand from the large GBUs to the Indian unit;
- Iberia increased its profitability to 3.7% in a context of revenue decline, thanks to a tight control of the cost base;
- Finally, Atos Worldline operating margin remained stable at 18.1%.

Profitability declined in:

- Germany, mainly in Managed Services with the phase-out of the Siemens transition project and pricing adjustments partly offset by cost reductions in the global delivery centers;
- Central & Eastern Europe, primarily in Systems Integration due to the ended AMS contract in Austria.

Global structure costs amounted to €-118.5 million, which represented a positive effect of €+8.2 million over last year, mainly driven by central costs rationalization and also thanks to the centralization of sales organizations that was put in place effectively over the period. Higher share-based compensation costs were therefore compensated.

Performance by Market

	Revenue		
In € million	**FY 2013**	**FY 2012***	***% growth***
Manufacturing, Retail & Services	2,702	2,893	*-6.6%*
Public sector, Healthcare & Transport	2,307	2,289	*+0.8%*
Telco, Media & Utilities	1,992	1,877	*+6.1%*
Financial Services	1,614	1,635	*-1.3%*
Total Group	**8,615**	**8,695**	***-0.9%***

** Constant scope and exchange rates*

Revenue and operating margin at constant scope and exchange rates reconciliation

In € million	**FY 2013**	**FY 2012**	***% growth***
Statutory revenue	**8,615**	**8,844**	***-2.6%***
Scope effect		4	
Exchange rates effect		-153	
Revenue at constant scope and exchange rates	**8,615**	**8,695**	***-0.9%***
Operating margin	**645.2**	**580.0**	***+11.2%***
Scope effect		-0.2	
Exchange rates effect		-12.9	
Operating margin at constant scope and exchange rates	**645.2**	**566.9**	***+13.8%***

Exchange rates effect resulted from the British pound (4.5%), the Argentine peso (19.0%), the Brazilian real (12.1%) and the US dollar (3.2%) depreciating versus the euro.

Scope effect is related to acquisitions of WindowLogic (Asia-Pacific, July 2013), Daesa (Spain, September 2012), MSL (Major Events, May 2012), Quality Equipment (Atos Worldline, June 2012) and disposals of SYNSiS (Atos Worldline, June 2012), Hellas (Central & Eastern Europe, December 2012) and Atos formation (France, March 2013).

Conference call

Today, February 19th, 2014, Chairman and CEO Thierry Breton, along with Senior Executive Vice President in charge of Global Functions Gilles Grapinet, Senior Executive Vice President in charge of Global Operations Charles Dehelly, and Chief Financial Officer Michel-Alain Proch will comment on Atos' 2013 annual results and answer questions from the financial community during a **conference call** in English starting at 8:00 am (CET - Paris).

The audio conference numbers are:

France dial-in:	+33 1 70 99 32 12	code 940836
UK dial-in:	+44 207 162 01 77	code 940836
US dial-in:	+1 334 323 6203	code 940836

The conference (audio and webcast) and the presentation will also be available on our website at: atos.net, in the Investors section.

Forthcoming events

17 April 2014	First quarter 2014 Revenue
27 May 2014	Annual General Meeting
29 July 2014	First half 2014 Results
24 October 2014	Third quarter 2014 Revenue

Contact

Investor Relations:	Gilles Arditti	Tel +33 (0) 1 73 26 00 66 gilles.arditti@atos.net
Press:	Caroline Crouch	Tel +44 77 333 100 86 caroline.crouch@atos.net
	Josephina de Vries	Tel +31 (0) 6 30 27 26 11 jose.devries@atos.net

About Atos

Atos SE (Societas Europaea) is an international information technology services company with 2013 annual revenue of €8.6 billion and 76,300 employees in 52 countries. Serving a global client base, it delivers IT services in 3 domains, Consulting & Technology Services, Systems Integration and Managed Services & BPO, and transactional services through Worldline. With its deep technology expertise and industry knowledge, it works with clients across the following market sectors: Manufacturing, Retail & Services; Public sector, Healthcare & Transports; Financial Services; Telco, Media & Utilities.

Atos is focused on business technology that powers progress and helps organizations to create their firm of the future. It is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and is quoted on the NYSE Euronext Paris market. Atos operates under the brands Atos, Atos Consulting & Technology Services, Worldline and Atos Worldgrid. For more information, visit: atos.net.

Disclaimers

This document contains further forward-looking statements that involve risks and uncertainties concerning the Group's expected growth and profitability in the future. Actual events or results may differ from those described in this document due to a number of risks and uncertainties that are described within the 2012 Reference Document filed with the Autorité des Marchés Financiers (AMF) on April 3rd, 2013 under the registration number: D13-0271 and its update filed with the Autorité des Marchés Financiers (AMF) on July 31th, 2013 under the registration number: D13-0271-A01.

Business Units include **Germany**, **France**, **United Kingdom & Ireland**, **Benelux & The Nordics** (The Netherlands, Belgium, Luxembourg, Denmark, Finland, Sweden, and Estonia), **Atos Worldline** (French, German, Belgian, Asian, and Indian subsidiaries), **Central & Eastern Europe** (CEE: Austria, Bulgaria, Croatia, Serbia, Poland, Czech Republic, Russia, Romania, Slovakia, Hungary, Switzerland, Italy, and Turkey), **North America** (USA and Canada), **Iberia** (Spain, Portugal, and Andorra), and **Other Business Units** including Major Events, Latin America (Brazil, Argentina, Mexico, Colombia, and Chile), Asia-Pacific (Japan, China, Hong Kong, Singapore, Malaysia, Indonesia, Philippines, Taiwan, Thailand, New Zealand, and Australia), India, Middle East (UAE, Qatar, and Saudi Arabia), Morocco, South Africa, and New Business Ventures (blueKiwi, Yunano and Canopy).

Revenue organic growth is presented at constant scope and exchange rates.

The Board of Directors of Atos S.E., chaired by Thierry Breton, convened in Bezons on February 18th, 2014 to review and authorize for issue the accounts of Atos Group for the year ended December 31st, 2013. Audit procedures on the consolidated financial statements have been performed. The relevant audit report certifying them will be issued after completion of the specific verifications required by French law.

Worldline figures are best estimates made by the company and are unaudited.